# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

# **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): February 2, 2015

# REINSURANCE GROUP OF AMERICA, INCORPORATED

1-11848

Missouri

43-1627032

(Exact Name of Registrant as Specified in its Charter)

(State or Other Jurisdiction	(Commission	(IRS Employer
of Incorporation)	File Number)	Identification Number)
16000 Sw	ingley Ridge Road, Chesterfield, Missou	ıri 63017
	(Address of Principal Executive Office)	
Registrant's t	elephone number, including area code: (63	66) 736-7000
Check the appropriate box below if the Founder any of the following provisions (see Ger		y satisfy the filing obligation of the registrant
☐ Written communications pursuant to Rule	425 under the Securities Act (17 CFR 230	.425)
☐ Soliciting material pursuant to Rule 14a-12	2 under the Exchange Act (17 CFR 240.14	la-12)
☐ Pre-commencement communications pursu	uant to Rule 14d-2(b) under the Exchange	Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursu	uant to Rule 13e-4(c) under the Exchange	Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On February 2, 2015, Reinsurance Group of America, Incorporated (the "Company") issued (1) a press release (the "Press Release") announcing its earnings for the three-month period ended December 31, 2014, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a Quarterly Financial Supplement for the quarter ended December 31, 2014, a copy of which is attached hereto as Exhibit 99.2. The Press Release also notes that a conference call will be held on February 3, 2015 to discuss the financial and operating results for the three-month period ended December 31, 2014. The Press Release and Quarterly Financial Supplement are furnished and are not filed pursuant to Instruction B.2 of Form 8-K.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

Exhibit No.	<u>Exhibit</u>
99.1	Press Release of Reinsurance Group of America, Incorporated dated February 2, 2015
99.2	Quarterly Financial Supplement for the quarter ended December 31, 2014

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# REINSURANCE GROUP OF AMERICA, INCORPORATED

Date: February 2, 2015 By: /s/ Jack B. Lay

Jack B. Lay

Senior Executive Vice President and Chief

Financial Officer

# **EXHIBIT INDEX**

<b>Exhibit Number</b>	Description
99.1	Press Release dated February 2, 2015
99.2	Quarterly Financial Supplement for the quarter ended December 31, 2014



#### **PRESS RELEASE**

#### REINSURANCE GROUP OF AMERICA REPORTS FOURTH-OUARTER RESULTS

- Earnings per diluted share: operating income\* \$2.99, net income \$2.75
- Tax-related adjustments added a total of \$0.55 per diluted share in the quarter
- Reported premiums increased modestly despite negative effects of the Pacific Life retrocession agreement announced on December 29, as well as a stronger U.S. dollar
- Full-year operating return on equity\* 12.5 percent
- Closed previously announced transaction with Voya Financial

ST. LOUIS, February 2, 2015 - Reinsurance Group of America, Incorporated (NYSE: RGA), a leading global provider of life reinsurance, reported operating income\* of \$208.3 million, or \$2.99 per diluted share, compared with \$154.5 million, or \$2.17 per diluted share, in the prior-year quarter. Net income totaled \$191.1 million, or \$2.75 per diluted share, compared with \$145.0 million, or \$2.03 per diluted share, the year before. The current period includes favorable tax-related adjustments of approximately \$38.5 million, or \$0.55 per diluted share, primarily associated with the release of provisions for uncertain tax positions in prior years, along with related accrued interest. A relatively stronger U.S. dollar versus all major foreign currencies resulted in a net adverse effect of \$0.09 per share this quarter.

	Quarter	ly R	esults	Year-to-Date Results					
(\$ in thousands, except per share data)	2014		2013	2014		2013			
Net premiums	\$ 2,217,772	\$	2,212,998	\$ 8,669,854	\$	8,254,027			
Net income	191,091		144,959	684,047		418,837			
Net income per diluted share	2.75		2.03	9.78		5.78			
Operating income*	208,288		154,509	638,049		358,446			
Operating income per diluted share*	2.99		2.17	9.12		4.95			
Book value per share	102.13		83.87						
Book value per share (excl. Accumulated Other Comprehensive Income "AOCI")*	78.03		69.66						
Total assets	44,679,611		39,674,473						

<sup>\*</sup> See 'Use of Non-GAAP Financial Measures' below

Full-year 2014 net income totaled \$684.0 million, or \$9.78 per diluted share, an increase from \$418.4 million, or \$5.78 per diluted share, in 2013. Operating income increased to \$638.0 million, or \$9.12 per diluted share, from \$358.4 million, or \$4.95 per diluted share, the year before, which included an after-tax increase in Australian claim liabilities of \$184 million, or \$2.53 per diluted share.

#### Add One

Excluding that Australian charge, operating income per diluted share in 2014 was up 22 percent over 2013's level. Net foreign currency fluctuations reduced 2014 operating income per share by \$0.17. Reported net premiums rose five percent for the current year. In original currencies, net premiums increased six percent.

For the quarter, consolidated net premiums of \$2.2 billion rose slightly from last year's fourth quarter, while premiums increased three percent in original currencies. Investment income of \$451.6 million was two percent lower this period, primarily due to a \$63.7 million decrease in the fair value of options contracts underlying equity-indexed annuities.

Excluding spread-based businesses and the value of associated derivatives, investment income increased 15 percent over year-ago levels, including the effects of commercial mortgage loan prepayments, bond make-whole premiums and a growing average invested asset base. The average investment yield was up 26 basis points to 4.94 percent over the fourth quarter of 2013. Enterprise-wide, including spread-based portfolios, the combined favorable effect of mortgage loan prepayments and bond make-whole premiums was above the expected quarterly run rate by approximately \$17 million, or \$0.16 per diluted share.

The quarter's results benefited from the release of liabilities established for uncertain tax positions due to the closure with the Internal Revenue Service of tax returns for a recent five-year period. As a result of that release and other adjustments, the tax provision for the period was reduced and accrued interest expense of approximately \$43.9 million was reversed. The effect of recognizing the closure of these tax years and other adjustments totaled \$33.0 million, after tax, or \$0.47 per diluted share. Additionally, Congress retroactively extended the active financing exception legislation during the quarter, which further reduced the tax provision by \$5.5 million, or \$0.08 per diluted share.

Greig Woodring, president and chief executive officer, commented, "Our very strong operating results this quarter capped off an equally strong full year, as operating income rose to \$208.3 million, or \$2.99 per diluted share in the quarter. As noted, the result was influenced by favorable tax adjustments, but the underlying results were strong irrespective of those adjustments.

"We continued to see the benefit of our global operating model, as demonstrated by the increased diversity of earnings by geography and product. The quarter was highlighted by excellent results in our core U.S. Traditional business. Our Global Financial Solutions (GFS) and international lines of business, aside from Canada, sustained their recent strong momentum and favorable bottom-line results.

"We are quite pleased with the year as a whole, as we achieved strong operating results and continued to build our brand recognition worldwide. Our operating return on equity exceeded 12 percent, and the balance sheet remains strong. While the macro environment continues to be challenging in certain respects, we have continued to execute collectively across the organization, and we are optimistic about future opportunities.

"We have executed our capital management strategy by supporting solid organic growth and taking a balanced approach with the deployment of excess capital into several attractive in-force blocks as well as a return of capital to shareholders as appropriate. We further demonstrated our commitment to

#### Add Two

capital efficiency in the fourth quarter with an embedded value securitization and an agreement to retrocede a block of lower-margin mortality risk, which should enable us to redeploy capital and enhance future returns. These capital-generating transactions, along with strong earnings, contributed to an increase in our excess capital position to approximately \$1.2 billion. Finally, our board recently authorized a \$300 million share repurchase program, replacing the previous authorization."

#### **SEGMENT RESULTS**

#### U.S. and Latin America

#### **Traditional**

The U.S. and Latin America Traditional segment reported pre-tax operating income of \$134.1 million, an eight percent increase over \$123.6 million in the fourth quarter last year, with both periods benefitting from favorable mortality experience. The current period included the effects of the previously announced Voya Financial in-force block transaction and the Pacific Life retrocession agreement, each of which was retroactive to October 1, 2014. The combined effect of those transactions on pre-tax operating income was insignificant.

Traditional net premiums decreased two percent to \$1,221.9 million from \$1,246.1 million a year ago, reflecting the lost premiums from the Pacific Life agreement, partially offset by the premiums gained in the Voya Financial transaction. Excluding those transactions, traditional net premiums would have increased six percent over the fourth quarter of 2013, reflecting solid growth in all traditional product lines. For the full year, net premiums increased four percent and totaled \$4,725.5 million. Pre-tax net income totaled \$128.9 million for the quarter, compared with \$122.8 million in last year's fourth quarter.

#### Non-Traditional

The Asset Intensive business reported very strong results with pre-tax operating income totaling \$56.0 million compared with \$42.3 million last year, reflecting an increase in commercial mortgage loan prepayment fees of \$12.0 million, as well as favorable net interest rate spread performance. Full-year pre-tax operating income also was very strong at \$199.0 million, compared with \$166.1 million in 2013. Fourth-quarter pre-tax net income increased to \$34.5 million from \$31.8 million a year ago.

The Financial Reinsurance business continued to benefit from recent growth in fee-based transactions and posted pre-tax operating income of \$12.5 million for the quarter, compared with a strong \$14.3 million in last year's fourth quarter. For the year, pre-tax operating income increased 15 percent to \$52.4 million. Pre-tax net income totaled \$12.4 million in the fourth quarter and \$14.3 million in the prior-year period.

#### Canada

Canadian operations reported pre-tax operating income of \$19.9 million this quarter, down from \$47.2 million in the prior-year period. Higher-than-expected large individual mortality claims, those exceeding \$1 million, hampered results throughout 2014, including during the fourth quarter.

#### Add Three

Additionally, a relatively weaker Canadian dollar adversely affected pre-tax operating income by approximately \$1.9 million for the quarter, and \$7.8 million for the year. Reported net premiums increased modestly over the prior-year quarter and totaled \$245.0 million. In Canadian dollars,

premiums rose nine percent. For the full year, net premiums increased one percent in reported U.S. dollars and nine percent in Canadian dollars. Fourth-quarter pre-tax net income totaled \$21.6 million compared with \$50.5 million in the fourth quarter of 2013.

## Europe, Middle East and Africa (EMEA)

Pre-tax operating income in EMEA increased significantly, totaling \$33.8 million versus last year's \$12.0 million, primarily a result of strong operating performance in the U.K. due to favorable claims experience and the impact of two GFS transactions that closed in 2014. Net foreign currency fluctuations adversely affected pre-tax operating income by approximately \$2.4 million. Net reported premiums increased four percent and totaled \$345.9 million, compared with \$332.5 million last year; original currency premiums increased nine percent over the prior-year level. For the full year, reported net premiums increased 13 percent over 2013 and net premiums on a local currency basis increased 10 percent. Fourth-quarter pre-tax net income totaled \$39.9 million versus \$12.0 million in the year-ago quarter.

#### Asia Pacific

Asia Pacific's fourth-quarter pre-tax operating income of \$25.3 million approached the strong prior-year performance of \$26.9 million. Most Asian operations, particularly Japan and India, posted strong results. Australia pre-tax operating income was again modestly positive this period. Segment-wide reported net premiums rose three percent to \$400.1 million from \$387.8 million in the prior-year period. Local currency premiums increased 10 percent with strong growth in Hong Kong & Southeast Asia. Foreign currency fluctuations adversely affected pre-tax operating income by approximately \$3.8 million this quarter. For the year, net premiums were up six percent on a U.S. dollar basis and 11 percent in original currencies. Fourth-quarter pre-tax net income totaled \$20.6 million compared with \$23.7 million in last year's fourth quarter.

## Corporate and Other

The Corporate and Other segment reported pre-tax operating income of \$22.6 million versus a pre-tax operating loss of \$21.9 million for the fourth quarter of 2014 and 2013, respectively. Current-quarter results were primarily influenced by the \$43.9 million reduction in tax-related interest expense described above. General expenses were higher this period, primarily due to higher incentive-based compensation expenses and new corporate initiatives. This segment reported pre-tax net income of \$18.9 million this quarter compared with a pre-tax net loss of \$25.5 million in the prior-year period.

#### **Company Guidance**

On an annual basis, the company provides financial guidance based upon the intermediate term rather than giving a range of annual earnings per share for an upcoming year. This better reflects the long-term nature of the business and the difficulty in predicting the timing of shorter-term or periodic events such as block

#### Add Four

transactions. The company accepts risks over very long periods of time, up to 30 years or longer in some cases. While more predictable over longer-term horizons, RGA's business is subject to inherent short-term volatility.

Over the intermediate term, the company targets growth in operating income per share in the five to eight percent range, and operating return on equity of 11 percent to 12 percent; these targets are unchanged from those provided last year at this time. It is presumed that there are no significant changes in the investment environment from current levels and the company will deploy \$250 million to \$400 million of excess capital, on average, annually. These guidance ranges are based upon "normalized" results.

#### **Dividend Declaration**

The board of directors declared a regular quarterly dividend of \$0.33, payable March 6 to shareholders of record as of February 13.

#### **Earnings Conference Call**

A conference call to discuss fourth-quarter results will begin at 9 a.m. Eastern Time on Tuesday, February 3. Interested parties may access the call by dialing 1-877-681-3375 (domestic) or 719-325-4934 (international). The access code is 9573722. A live audio webcast of the conference call will be available on the company's investor relations website at <a href="https://www.rgare.com">www.rgare.com</a>. A replay of the conference call will be available at the same address for 90 days following the conference call. A telephonic replay also will be available through February 11 at 888-203-1112 (domestic) or 719-457-0820 (international), access code 9573722.

The company has posted to its website a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the company posts periodic reports, press releases and other useful information on its investor relations website.

#### **Use of Non-GAAP Financial Measures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income.

#### Add Five

Reconciliations to GAAP net income are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <a href="https://www.rgare.com">www.rgare.com</a> in the "Quarterly Results" tab and in the "Featured Report" section.

Book value per share before impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Operating income per diluted share is a non-GAAP financial measure calculated as operating income divided by weighted average diluted shares outstanding. Operating return on equity is a non-GAAP financial measure calculated as operating income divided by average shareholders' equity excluding AOCI.

#### **About RGA**

Reinsurance Group of America, Incorporated is among the largest global providers of life reinsurance, with operations in Australia, Barbados, Bermuda, Canada, China, France, Germany, Hong Kong, India, Ireland, Italy, Japan, Malaysia, Mexico, the Netherlands, New Zealand, Poland, Singapore, South Africa, South Korea, Spain, Taiwan, Turkey, the United Arab Emirates, the United Kingdom and the United States. Worldwide, the company has approximately \$2.9 trillion of life reinsurance in force, and assets of \$44.7 billion.

#### **Cautionary Statement Regarding Forward-looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, statements relating to projections of the earnings, revenues, income or loss, future financial performance and growth potential of Reinsurance Group of America, Incorporated and its subsidiaries (which we refer to in the following paragraphs as "we," "us" or "our"). The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital and cost

- of capital, (2) the impairment of other financial institutions and its effect on the Company's business,
- (3) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (4) the fact that the determination of allowances and impairments taken on the Company's investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation or claims experience, (6) changes in the Company's financial strength and credit ratings and the
- effect of such changes on the Company's future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic

#### Add Six

downturn affecting the demand for insurance and reinsurance in the Company's current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities, that in turn could affect regulatory capital, (11) market or economic conditions that adversely affect the Company's ability to make timely sales of investment securities, (12) risks inherent in the Company's risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources and accurate information relating to settlements, awards and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties regarding the amount of United States sovereign debt and the credit ratings thereof, (17) competitive factors and competitors' responses to the Company's initiatives, (18) the success of the Company's clients, (19) successful execution of the Company's entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) the Company's ability to successfully integrate acquired blocks of business and entities, (22) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (23) the Company's dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics or pandemics anywhere in the world where the Company or its clients do business, (25) interruption or failure of the Company's telecommunication, information technology or other operational systems, or the Company's failure to maintain adequate security to protect the confidentiality or privacy of personal or sensitive data stored on such systems, (26) changes in laws, regulations, and accounting standards applicable to the Company, its subsidiaries, or its business, (27) the effect of the Company's status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, and (28) other risks and uncertainties described in this document and in the Company's other filings with the SEC.

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and described in the periodic reports we file with the Securities and Exchange Commission. These forward-looking statements speak only as of the date on which they are made. We do not undertake any obligations to update these forward-looking statements, even though our situation may change in the future. We qualify all of our forward-looking statements by these cautionary statements. For a discussion of the risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to review the risk factors in our Annual Report on Form 10-K for the year ended December 31, 2013.

## **Investor Contact**

Jeff Hopson Senior Vice President - Investor Relations (636) 736-7000

- tables attached -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Net Income to Operating Income (Dollars in thousands)

(Unaudited)	Three Months Ended December 31,				Twelve Months Ended December 31,				
		2014		2013		2014		2013	
GAAP net income	\$	191,091	\$	144,959	\$	684,047	\$	418,837	
Reconciliation to operating income:									
Capital (gains) losses, derivatives and other, included in investment related (gains) losses, net		(15,281)		29,161		(64,625)		103,495	
Capital (gains) losses on funds withheld, included in investment income		(891)		(1,651)		(8,590)		(8,345)	
Embedded derivatives:									
Included in investment related (gains) losses, net		43,826		(22,595)		(44,941)		(137,948)	
Included in interest credited		(236)		1,817		(274)		(51,330)	
DAC offset, net		(9,914)		2,818		72,721		63,966	
Non-investment derivatives		(307)		_		(289)		_	
Gain on repurchase of collateral finance notes		_		_		_		(30,229)	
Operating income	\$	208,288	\$	154,509	\$	638,049	\$	358,446	

# Reconciliation of Consolidated Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)	Three Months Ended December 31,						onths Ended mber 31,		
	2014			2013		2014		2013	
Income before income taxes	\$	276,743	\$	229,490	\$	1,008,533	\$	635,254	
Reconciliation to pre-tax operating income:									
Capital (gains) losses, derivatives and other, included in investment related (gains) losses, net		(22,453)		45,090		(95,308)		161,502	
Capital (gains) losses on funds withheld, included in investment income		(1,371)		(2,540)		(13,215)		(12,839)	
Embedded derivatives:									
Included in investment related (gains) losses, net		67,424		(34,761)		(69,141)		(212,227)	
Included in interest credited		(362)		2,795		(421)		(78,969)	
DAC offset, net		(15,253)		4,334		111,879		98,408	
Non-investment derivatives		(472)		_		(444)		_	
Gain on repurchase of collateral finance notes		_		_		_		(46,506)	
Pre-tax operating income	\$	304,256	\$	244,408	\$	941,883	\$	544,623	

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)	Three Months Ended December 31, 2014										
	Pre-ta	ax net income	,	Capital gains) losses, derivatives and other, net	Change in value of embedded derivatives, net		Pre-tax operating income				
U.S. and Latin America Operations:		_									
Traditional	\$	128,852	\$	4,235	\$	1,033	\$	134,120			
Non-Traditional:											
Asset Intensive		34,478		48,572 (1)		(27,036) (2)		56,014			
Financial Reinsurance		12,368		162		_		12,530			
Total U.S. and Latin America		175,698	'	52,969		(26,003)		202,664			
Canada Operations		21,572		(1,643)		_		19,929			
Europe, Middle East and Africa		39,939		(6,156)		_		33,783			
Asia Pacific Operations		20,643		4,610		_		25,253			
Corporate and Other		18,891		3,736		_		22,627			
Consolidated	\$	276,743	\$	53,516	\$	(26,003)	\$	304,256			

- (1) Asset Intensive is net of \$77,812 DAC offset.
- (2) Asset Intensive is net of \$(93,065) DAC offset.

(Unaudited)	Three Months Ended December 31, 2013									
		net income loss)	Capital (gains) losses, derivatives and other, net				Change in value of embedded derivatives, net		Pre-tax operating income (loss)	
U.S. and Latin America Operations:										Ī
Traditional	\$	122,792	\$	51		\$	799		\$ 123,642	
Non-Traditional:										
Asset Intensive		31,767		35,668	(1)		(25,169) (2	)	42,266	
Financial Reinsurance		14,271		5			_		14,276	
Total U.S. and Latin America	'	168,830		35,724			(24,370)		180,184	
Canada Operations		50,482		(3,329)			_		47,153	
Europe, Middle East and Africa		11,977		54			_		12,031	
Asia Pacific Operations		23,659		3,282			_		26,941	
Corporate and Other		(25,458)		3,557			_		(21,901)	į
Consolidated	\$	229,490	\$	39,288		\$	(24,370)	-	\$ 244,408	Ī

- (1) Asset Intensive is net of \$(3,262) DAC offset.
- (2) Asset Intensive is net of \$7,596 DAC offset.

- more -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)	Twelve Months Ended December 31, 2014										
	Pre-tax net income (loss)			Capital gains) losses, derivatives and other, net	d	Change in value of embedded erivatives, net		Pre-tax operating income (loss)			
U.S. and Latin America Operations:											
Traditional	\$	351,645	\$	(4,542)	\$	3,099	\$	350,202			
Non-Traditional:											
Asset Intensive		250,686		61,020 (1)		(112,684) (2)		199,022			
Financial Reinsurance		52,258		111				52,369			
Total U.S. and Latin America		654,589		56,589		(109,585)		601,593			
Canada Operations		101,700		(3,186)		_		98,514			
Europe, Middle East and Africa		161,642		(25,222)		_		136,420			
Asia Pacific Operations		102,295		4,387		_		106,682			
Corporate and Other		(11,693)		10,367		_		(1,326)			
Consolidated	\$	1,008,533	\$	42,935	\$	(109,585)	\$	941,883			

- (1) Asset Intensive is net of \$151,902 DAC offset.
- (2) Asset Intensive is net of \$(40,023) DAC offset.

#### (Unaudited)

#### Twelve Months Ended December 31, 2013

(Onaudited)	I weive within Ended December 31, 2013										
		Pre-tax net come (loss)	Capital (gains) losses, Change in valu derivatives embedded and other, net derivatives, n				d Gain on debt			Pre-tax operating income (loss)	
U.S. and Latin America Operations:				_							
Traditional	\$	377,586	\$	(3,030)	\$	(1,891)	\$	_	\$	372,665	
Non-Traditional:											
Asset Intensive		200,348		130,971 (1)		(165,181) (2)		_		166,138	
Financial Reinsurance		45,301		392		_		_		45,693	
Total U.S. and Latin America	ı	623,235		128,333		(167,072)		_		584,496	
Canada Operations		164,318		(16,626)		_		_		147,692	
Europe, Middle East and Africa		74,553		(3,481)		_		_		71,072	
Asia Pacific Operations		(226,665)		8,289		_		_		(218,376)	
Corporate and Other		(187)		6,432		_		(46,506)		(40,261)	
Consolidated	\$	635,254	\$	122,947	\$	(167,072)	\$	(46,506)	\$	544,623	

- (1) Asset Intensive is net of \$(25,716) DAC offset.
- (2) Asset Intensive is net of \$124,124 DAC offset.

- more -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Per Share and Shares Data (In thousands, except per share data)

(Unaudited)	Three Months Ended December 31,					Twelve Months Ended December 31,				
	2014 2013			2013	2014			2013		
Diluted earnings per share from operating income	\$	2.99	\$	2.17	\$	9.12	\$	4.95		
Earnings per share from net income:										
Basic earnings per share	\$	2.78	\$	2.05	\$	9.88	\$	5.82		
Diluted earnings per share	\$	2.75	\$	2.03	\$	9.78	\$	5.78		
Weighted average number of common and common equivalent shares outstanding		69,550		71,332		69,962		72,461		

(Unaudited)		At or for the Twelve Months Ended December 31,								
	2014		2013							
Treasury shares	10,36	5	8,370							
Common shares outstanding	68,77	3	70,768							
Book value per share outstanding	\$ 102.1	3 \$	83.87							
Book value per share outstanding, before impact of AOCI	\$ 78.0	3 \$	69.66							

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income (Dollars in thousands)

(Unaudited)		nths Ended nber 31,		onths Ended mber 31,
	2014	2013	2014	2013
Revenues:				
Net premiums	\$ 2,217,772	\$ 2,212,998	\$ 8,669,854	\$ 8,254,027
Investment income, net of related expenses	451,603	461,134	1,713,691	1,699,865
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(6,347)	(2,258)	(7,766)	(12,654)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	_	_	_	(247)
Other investment related gains (losses), net	(32,876)	99	193,959	76,891
Total investment related gains (losses), net	(39,223)	(2,159)	186,193	63,990
Other revenue	67,261	64,821	334,456	300,471
Total revenues	2,697,413	2,736,794	10,904,194	10,318,353
Benefits and expenses:				
Claims and other policy benefits	1,866,042	1,869,949	7,406,641	7,304,332
Interest credited	103,523	172,747	451,031	476,514
Policy acquisition costs and other insurance expenses	290,775	304,837	1,391,433	1,300,780
Other operating expenses	166,280	122,136	538,415	466,717
Interest expense	(9,660)	35,072	96,700	124,307
Collateral finance and securitization expense	3,710	2,563	11,441	10,449
Total benefits and expenses	2,420,670	2,507,304	9,895,661	9,683,099
Income before income taxes	276,743	229,490	1,008,533	635,254
Income tax expense	85,652	84,531	324,486	216,417
Net income	\$ 191,091	\$ 144,959	\$ 684,047	\$ 418,837



# Reinsurance Group of America, Incorporated®

## **Financial Supplement**

### Fourth Quarter 2014

## (Unaudited)

**World Headquarters** 

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## **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings	Standard & 1 001 3	Aim Dest	Woody 5
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company Limited	AA-	NR	NR
RGA Global Reinsurance Company Limited	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A-	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

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RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Financial Supplement

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC.

#### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to pre-tax operating income (loss) is presented herein.

RGA evaluates its stockholder equity position excluding the impact of Accumulated Other Comprehensive Income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

Additionally, RGA uses a non-GAAP financial measure called operating return on equity, which is calculated as operating income divided by average shareholders' equity excluding AOCI.



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# Reinsurance Group of America, Incorporated Financial Supplement

#### 2015 Guidance

On an annual basis, the company provides financial guidance based upon the intermediate term rather than giving a range of annual earnings per share for an upcoming year. This better reflects the long-term nature of the business and the difficulty in predicting the timing of shorter-term or periodic events such as block transactions. The company accepts risks over very long periods of time, up to 30 years or longer in some cases. While more predictable over longer-term horizons, RGA's business is subject to inherent short-term volatility.

Over the intermediate term, the company targets growth in operating income per share in the five to eight percent range, and operating return on equity of 11 percent to 12 percent; these targets are unchanged from those provided last year at this time. It is presumed that there are no significant changes in the investment environment from current levels and the company will deploy \$250 million to \$400 million of excess capital, on average, annually. These guidance ranges are based upon "normalized" results.



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#### Reinsurance Group of America, Incorporated

#### SEGMENT RESTRUCTURING

Effective January 1, 2014, the Company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been adjusted to conform to the new reporting alignment.

#### PRIOR PERIOD RECLASSIFICATIONS

The Company has reclassified the presentation of certain prior-period information to conform to the current presentation.



# Reinsurance Group of America, Incorporated Financial Highlights (1)

				Th	ree N	Months Ende	ed								Yea	r-to Date		
(USD thousands, except inforce & per share data)		Dec. 31, 2014		Sept. 30, 2014		June 30, 2014		arch 31, 2014		Dec. 31, 2013		urrent Qtr vs. PY		Dec. 31, 2014		ec. 31, 2013	(	Thomas
Net premiums	\$2	,217,772	\$2	2,168,285	\$2	2,183,160		100,637	\$2	2,212,998	\$	4,774	\$2	669,854		254,027	_	Change 15,827
Net income	Ψ2,	191,091	Ψ2	157,996	Ψ2	198,296		36,664	φΔ	144,959	Ψ	46,132		684,047	- 1	418,837		265,210
Operating income		208,288		159,823		155,131		14,807		154,509		53,779		638,049		358,446		279,603
Operating return on equity (ex		200,200		157,625		155,151	1	14,007		134,307		33,117		030,047		330,440		17,003
AOCI) -																		
annualized		15.8%	)	12.5%		12.4%		9.3%		12.7%		3.1%						
trailing 12 months		12.5%	)	11.7%		11.8%		7.2%		7.4%		5.1%						
Total assets	44	,679,611	42	2,910,363	43	,171,051	40,5	541,581	39	,674,473	5,0	005,138						
Assumed Life Reinsurance in Force (in billions)																		
U.S. and Latin America Traditional	\$	1,483.9	\$	1,387.2	\$	1,393.1	\$	1,393.2	\$	1,397.0	\$	86.9						
U.S. and Latin America Non-Traditional		1.4		2.2		2.2		2.2		2.2		(0.8)						
Canada		402.8		383.9		395.8		376.7		386.4		16.4						
Europe, Middle East and Africa		561.1		573.0		626.1		587.6		556.7		4.4						
Asia Pacific		494.3		577.3		617.2		595.6		547.6		(53.3)						
Total Life Reinsurance in Force	\$	2,943.5	\$	2,923.6	\$	3,034.4	\$ 2	2,955.3	\$	2,889.9	\$	53.6						
Assumed New Business			_		_				_		_							
Production (in billions)																		
U.S. and Latin America Traditional	\$	118.1	(2) \$	16.6	\$	21.8	\$	20.4	\$	21.1	\$	97.0	\$	176.9	\$	95.6	\$	81.3
U.S. and Latin America Non-Traditional		_		_		_		_		_		_		_		_		_
Canada		13.9		11.6		10.4		12.4		10.4		3.5		48.3		46.0		2.3
Europe, Middle East and Africa		38.5		22.5		67.7		46.5		24.6		13.9		175.2		106.2		69.0
Asia Pacific		22.4		21.1		18.5		19.6		22.8		(0.4)		81.6		122.6		(41.0)
Total New Business																		
Production	\$	192.9	\$	71.8	\$	118.4	\$	98.9	\$	78.9	\$	114.0	\$	482.0	\$	370.4	\$	111.6
Per Share and Shares Data																		
Basic earnings per share																		
Net income	\$	2.78	\$	2.30	\$	2.87	\$	1.94	\$	2.05	\$	0.73	\$	9.88	\$	5.82	\$	4.06
Operating income	\$	3.03	\$	2.33	\$	2.25	\$	1.63	\$	2.19	\$	0.84	\$	9.21	\$	4.98	\$	4.23
Diluted earnings per share	•					• • •						0.70		. = .			•	
Net income	\$	2.75	\$	2.28	\$	2.84	\$	1.92	\$	2.03	\$	0.72	\$	9.78	\$	5.78	\$	4.00
Operating income	\$	2.99	\$	2.31	\$	2.23	\$	1.61	\$	2.17	\$	0.82	\$	9.12	\$	4.95	\$	4.17
Wgt. average common shares outstanding																		
(basic)		68,718		68,642		69,076		70,574		70,650		(1,932)		69,248		71,917		(2,669)
(diluted)		69,550		69,335		69,718		71,264		71,332		(1,782)		69,962		72,461		(2,499)
Common shares issued		79,138		79,138		79,138		79,138		79,138		_		79,138		79,138		
Treasury shares		10,365		10,472		10,328		9,624		8,370		1,995		10,365		8,370		1,995
Common shares outstanding		68,773		68,666		68,810		69,514		70,768		(1,995)		68,773		70,768		(1,995)
Book value per share	\$	102.13	e	07.29	\$	07.21	\$	89.92	\$	82 87								
Per share effect of accumulated other	Þ	102.13	\$	97.28	\$	97.21	Ф	89.92	2	83.87								
comprehensive income (AOCI)	\$	24.10	\$	21.84	\$	23.67	\$	18.41	\$	14.21								

Book value per share, excluding AOCI	\$	78.03	\$	75.44	\$	73.54	\$	71.51	\$	69.66				
Shareholder dividends paid	\$ 2	2,669.4	\$ 2	22,632.1	\$ 2	20,711.1	\$ 2	1,243.6	\$ 2	1,177.3	\$ 1,492.1	\$ 87,256.2	\$ 77,642.1	\$ 9,614.1

<sup>(1)</sup> Effective January 1, 2014, the company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been adjusted to conform to the new reporting alignment.

(2) Increase in new business production related to the Voya Financial transaction that closed during the 4th quarter.

RGA Quarterly Financial Supplement

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Reinsurance Group of America, Incorporated
Consolidated GAAP Income Statement (incl. Operating Income Reconciliations)

	Consortance		ree Months En	ided	ing meome	Current Qtr		Year-to Date	
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:									
Net premiums	\$2,217,772	\$2,168,285	\$2,183,160	\$2,100,637	\$2,212,998	\$ 4,774	\$8,669,854	\$8,254,027	\$ 415,827
Investment income, net of related expenses	451,603	447,106	410,607	404,375	461,134	(9,531)	1,713,691	1,699,865	13,826
Investment related gains (losses), net									
OTTI on fixed maturity securities OTTI on fixed maturity securities transferred	(6,347)	(246)	(870)	(303)	(2,258)	(4,089)	(7,766)	(12,654)	4,888
to/from AOCI	_	_	_	_	_	_	_	(247)	247
Other investment related gains (losses), net	(32,876)	22,564	119,397	84,874	99	(32,975)	193,959	76,891	117,068
Total investment related gains (losses),									
net	(39,223)	22,318	118,527	84,571	(2,159)	(37,064)	186,193	63,990	122,203
Other revenue	67,261	78,879	120,726	67,590	64,821	2,440	334,456	300,471	33,985
Total revenues	2,697,413	2,716,588	2,833,020	2,657,173	2,736,794	(39,381)	10,904,194	10,318,353	585,841
Benefits and expenses:									
Claims and other policy benefits	1,866,042	1,855,037	1,841,885	1,843,677	1,869,949	(3,907)	7,406,641	7,304,332	102,309
Interest credited	103,523	120,952	115,962	110,594	172,747	(69,224)	451,031	476,514	(25,483)
Policy acquisition costs and other insurance expenses	290,775	336,411	409,374	354,873	304,837	(14,062)	1,391,433	1,300,780	90,653
Other operating expenses	166,280	133,737	127,462	110,936	122,136	44,144	538,415	466,717	71,698
Interest expense	(9,660)	36,065	35,211	35,084	35,072	(44,732)	96,700	124,307	(27,607)
Collateral finance and	( ) )	,	,	,	,			,	
securitization expense	3,710	2,571	2,591	2,569	2,563	1,147	11,441	10,449	992
Total benefits and expenses	2,420,670	2,484,773	2,532,485	2,457,733	2,507,304	(86,634)	9,895,661	9,683,099	212,562
Income before income taxes	276,743	231,815	300,535	199,440	229,490	47,253	1,008,533	635,254	373,279
Income tax expense	85,652	73,819	102,239	62,776	84,531	1,121	324,486	216,417	108,069
Net income	\$ 191,091	\$ 157,996	\$ 198,296	\$ 136,664	\$ 144,959	\$ 46,132	\$ 684,047	\$ 418,837	\$ 265,210
Pre-tax Operating Income Reconciliation:									
Income before income taxes	276,743	231,815	300,535	199,440	229,490	47,253	1,008,533	635,254	373,279
Investment and derivative losses (gains)—									
non-operating (1)	(22,453)	(8,413)	(38,136)	(26,306)	45,090	(67,543)	(95,308)	161,502	(256,810)
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	14,523	(56,812)	(78,835)	(77,241)	337	14,186	(198,365)	(70,177)	(128,188)
GMXB embedded derivatives (1)	52,901	47,479	5,183	23,661	(35,098)	87,999	129,224	(142,050)	271,274
Funds withheld losses (gains) —investment income	(1,371)	(5,501)	(5,954)	(389)	(2,540)	1,169	(13,215)	(12,839)	(376)
EIA embedded derivatives— interest credited	(362)	(415)	6,916	(6,560)	2,795	(3,157)	(421)	(78,969)	78,548
DAC offset, net	(15,253)	26,521	47,543	53,068	4,334	(19,587)	111,879	98,408	13,471
Non-investment derivatives	(472)	28	_	_	_	(472)	(444)	_	(444)
Gain on repurchase of collateral finance notes	_	_	_	_	_	_	_	(46,506)	46,506
Operating Income Before Income Taxes	\$ 304,256	\$ 234,702	\$ 237,252	\$ 165,673	\$ 244,408	\$ 59,848	\$ 941,883	\$ 544,623	\$ 397,260
After-tax Operating Income Reconciliation:									
Net Income	191,091	157,996	198,296	136,664	144,959	46,132	684,047	418,837	265,210
Investment and derivative losses (gains)—									

non-operating (1) Change in value of modified	(15,281)	(5,517)	(26,820)	(17,007)	29,161	(44,442)	(64,625)	103,495	(168,120)
coinsurance									
and funds withheld embedded derivatives (1)	9,440	(36,928)	(51,242)	(50,207)	219	9,221	(128,937)	(45,615)	(83,322)
GMXB embedded derivatives (1)	34,386	30,861	3,369	15,380	(22,814)	57,200	83,996	(92,333)	176,329
Funds withheld losses (gains) —investment income	(891)	(3,576)	(3,870)	(253)	(1,651)	760	(8,590)	(8,345)	(245)
EIA embedded derivatives— interest credited	(236)	(269)	4,495	(4,264)	1,817	(2,053)	(274)	(51,330)	51,056
DAC offset, net	(9,914)	17,238	30,903	34,494	2,818	(12,732)	72,721	63,966	8,755
Non-investment derivatives	(307)	18	_	_	_	(307)	(289)	_	(289)
Gain on repurchase of collateral finance notes								(30,229)	30,229
Operating Income	\$ 208,288	\$ 159,823	\$ 155,131	\$ 114,807	\$ 154,509	\$ 53,779	\$ 638,049	\$ 358,446	\$ 279,603

 $<sup>(1) \</sup> Included \ in \ ``Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement$ 

RGA Quarterly Financial Supplement

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# Reinsurance Group of America, Incorporated Consolidated Operating Income Statement

		T	hree Months Er	nded				Year-to-Date	
(IJCD the country of a country of the country of th	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands, except per share data)	2014	2014	2014	2014	2013	Vs. P i Quarter	2014	2013	Change
Revenues:									
Net premiums	\$2,217,772	\$2,168,285	\$2,183,160	\$2,100,637	\$2,212,998	\$ 4,774	\$8,669,854	\$8,254,027	\$ 415,827
Investment income, net of related expenses	450,232	441,605	404,653	403,986	458,594	(8,362)	1,700,476	1,687,026	13,450
Investment related gains (losses), net	5,748	4,572	6,739	4,685	8,170	(2,422)	21,744	13,265	8,479
Other revenue	66,789	78,907	120,726	67,590	64,821	1,968	334,012	253,965	80,047
Total revenues	2,740,541	2,693,369	2,715,278	2,576,898	2,744,583	(4,042)	10,726,086	10,208,283	517,803
Benefits and expenses:									
Claims and other policy benefits	1,866,042	1,855,037	1,841,885	1,843,677	1,869,949	(3,907)	7,406,641	7,304,332	102,309
Interest credited	103,885	121,367	109,046	117,154	169,952	(66,067)	451,452	555,483	(104,031)
Policy acquisition costs and other insurance expenses	306,028	309,890	361,831	301,805	300,503	5,525	1,279,554	1,202,372	77,182
Other operating expenses	166,280	133,737	127,462	110,936	122,136	44,144	538,415	466,717	71,698
Interest expense	(9,660)	36,065	35,211	35,084	35,072	(44,732)	96,700	124,307	(27,607)
Collateral finance and securitization expense	3,710	2,571	2,591	2,569	2,563	1,147	11,441	10,449	992
Total benefits and expenses	2,436,285	2,458,667	2,478,026	2,411,225	2,500,175	(63,890)	9,784,203	9,663,660	120,543
Operating income before income taxes	304,256	234,702	237,252	165,673	244,408	59,848	941,883	544,623	397,260
Operating income tax expense	95,968	74,879	82,121	50,866	89,899	6,069	303,834	186,177	117,657
Operating income	\$ 208,288	\$ 159,823	\$ 155,131	\$ 114,807	\$ 154,509	\$ 53,779	\$ 638,049	\$ 358,446	\$ 279,603
Wgt. Average Common Shares Outstanding (Diluted)	69,550	69,335	69,718	71,264	71,332	(1,782)	69,962	72,461	(2,499)
Diluted Earnings Per Share— Operating Income	\$ 2.99	\$ 2.31	\$ 2.23	\$ 1.61	\$ 2.17	\$ 0.82	\$ 9.12	\$ 4.95	\$ 4.17
Foreign currency effect (1):									
Net premiums	\$ (61,093)	\$ 5,906	\$ (4,964)	\$ (50,225)	\$ (49,448)	\$ (11,645)	\$ (110,376)	\$ (142,539)	\$ 32,163
Operating income before income taxes	\$ (9,276)		, (,, ,	\$ (6,605)	\$ (8,679)	\$ (597)	\$ (18,706)	\$ (2,789)	(15,917)
	( ) )	( ) -)	( )	( ) )	( ) )	( )	, ,	( , )	( , .,

 $<sup>{\</sup>it (1) Compared to comparable prior year period}$ 

# Reinsurance Group of America, Incorporated Consolidated Balance Sheets

	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,
(USD thousands)	2014	2014	2014	2014	2013
Assets					
Fixed maturity securities, available-for-sale	\$25,480,972	\$24,475,451	\$24,480,396	\$22,157,182	\$21,474,136
Mortgage loans on real estate	2,712,238	2,617,091	2,555,800	2,526,228	2,486,680
Policy loans	1,284,284	1,249,948	1,250,635	1,296,897	1,244,469
Funds withheld at interest	5,922,561	5,969,006	5,940,521	5,814,231	5,771,467
Short-term investments	97,694	44,437	45,596	118,789	139,395
Other invested assets	1,198,319	1,165,021	1,128,375	1,234,779	1,324,960
Total investments	36,696,068	35,520,954	35,401,323	33,148,106	32,441,107
Cash and cash equivalents	1,645,669	1,118,745	1,378,117	1,127,132	923,647
Accrued investment income	261,096	305,880	279,368	233,816	267,908
Premiums receivable and other reinsurance balances	1,527,729	1,491,993	1,559,526	1,454,959	1,439,528
Reinsurance ceded receivables	578,206	596,704	614,203	594,794	594,515
Deferred policy acquisition costs	3,342,575	3,297,616	3,368,343	3,450,523	3,517,796
Other assets	628,268	578,471	570,171	532,251	489,972
Total assets	\$44,679,611	\$42,910,363	\$43,171,051	\$40,541,581	\$39,674,473
Liabilities and Stockholders' Equity					
Future policy benefits	\$14,476,637	\$13,541,687	\$13,785,532	\$11,887,951	\$11,866,776
Interest-sensitive contract liabilities	12,591,497	12,638,117	12,686,025	12,809,003	12,947,557
Other policy claims and benefits	3,824,069	3,861,060	3,996,737	3,899,004	3,571,761
Other reinsurance balances	306,915	276,314	258,023	283,249	275,138
Deferred income taxes	2,365,817	2,149,076	2,232,821	2,023,588	1,837,577
Other liabilities	994,230	967,303	716,157	638,967	541,035
Short-term debt	_	_	110,000	50,000	_
Long-term debt	2,314,293	2,314,693	2,214,705	2,214,526	2,214,350
Collateral finance and securitization notes	782,701	482,115	482,092	484,747	484,752
Total liabilities	37,656,159	36,230,365	36,482,092	34,291,035	33,738,946
Stockholders' Equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,798,279	1,784,818	1,783,856	1,782,838	1,777,906
Retained earnings	4,239,647	4,074,047	3,941,777	3,772,776	3,659,938
Treasury stock	(672,394)	(679,265)	(666,125)	(585,358)	(508,715)
Accumulated other comprehensive income (AOCI):					
Accumulated currency translation adjustment, net of income taxes	81,847	131,936	207,043	164,400	207,083
Unrealized appreciation of securities, net of income taxes	1,624,773	1,387,957	1,442,324	1,136,079	820,245
Pension and postretirement benefits, net of income taxes	(49,491)	(20,286)	(20,707)	(20,980)	(21,721)
Total stockholders' equity	7,023,452	6,679,998	6,688,959	6,250,546	5,935,527
Total liabilities and stockholders' equity	\$44,679,611	\$42,910,363	\$43,171,051	\$40,541,581	\$39,674,473
Total stockholders' equity, excluding AOCI					
	\$ 5,366,323	\$ 5,180,391	\$ 5,060,299	\$ 4,971,047	\$ 4,929,920

# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Segment Pre-tax Operating Income (1)

Dec. 31,   Sept. 30,   June 30,   March 31,   Dec. 31,   Vex. PY   2014   2014   2014   2014   2013   Dec. 31,   Dec. 3	Change  190 \$162,015  1924 8,981 1906 (191)  120 170,805
CUSD thousands   2014   2014   2014   2014   2013   Quarter   2014   2018   Quarter   2014   2018   Quarter   2014   2019   Quarter   2	Change  190 \$162,015  1924 8,981 1906 (191)  120 170,805
Net premiums         \$1,221,862         \$1,171,916         \$1,189,822         \$1,141,905         \$1,246,137         \$(24,275)         \$4,725,505         \$4,563, 100           Investment income, net of related expenses         142,753         139,272         137,404         133,376         139,281         3,472         552,805         543, 543, 543, 543, 543, 543, 543, 543,	\$162,015 \$24 8,981 \$706 (191) \$20 170,805 \$68 167,140
Investment income, net of related expenses	824 8,981 706 (191) 220 170,805
net of related expenses         142,753         139,272         137,404         133,376         139,281         3,472         552,805         543, 543, 543, 543, 543, 543, 543, 543,	706 (191) 220 170,805 68 167,140
Other revenue         1,323         783         767         642         840         483         3,515         3,           Total revenues         1,365,938         1,311,971         1,327,993         1,275,923         1,386,258         (20,320)         5,281,825         5,111,           Benefits and expenses:           Claims and other policy benefits         1,021,046         1,030,525         1,045,030         1,033,707         1,071,733         (50,687)         4,130,308         3,963,           Interest credited         13,101         12,993         12,818         12,272         9,886         3,215         51,184         53,           Policy acquisition costs and other insurance expenses         168,395         161,120         156,270         156,000         156,447         11,948         641,785         625,	706 (191) 220 170,805 68 167,140
Total revenues 1,365,938 1,311,971 1,327,993 1,275,923 1,386,258 (20,320) 5,281,825 5,111,  Benefits and expenses:  Claims and other policy benefits 1,021,046 1,030,525 1,045,030 1,033,707 1,071,733 (50,687) 4,130,308 3,963,  Interest credited 13,101 12,993 12,818 12,272 9,886 3,215 51,184 53,  Policy acquisition costs and other insurance expenses 168,395 161,120 156,270 156,000 156,447 11,948 641,785 625,	170,805 68 167,140
revenues       1,365,938       1,311,971       1,327,993       1,275,923       1,386,258       (20,320)       5,281,825       5,111,         Benefits and expenses:         Claims and other policy benefits       1,021,046       1,030,525       1,045,030       1,033,707       1,071,733       (50,687)       4,130,308       3,963,         Interest credited       13,101       12,993       12,818       12,272       9,886       3,215       51,184       53,         Policy acquisition costs and other insurance expenses       168,395       161,120       156,270       156,000       156,447       11,948       641,785       625,	68 167,140
Claims and other policy benefits 1,021,046 1,030,525 1,045,030 1,033,707 1,071,733 (50,687) 4,130,308 3,963, Interest credited 13,101 12,993 12,818 12,272 9,886 3,215 51,184 53, Policy acquisition costs and other insurance expenses 168,395 161,120 156,270 156,000 156,447 11,948 641,785 625,	ŕ
policy benefits 1,021,046 1,030,525 1,045,030 1,033,707 1,071,733 (50,687) 4,130,308 3,963,  Interest credited 13,101 12,993 12,818 12,272 9,886 3,215 51,184 53,  Policy acquisition costs and other insurance expenses 168,395 161,120 156,270 156,000 156,447 11,948 641,785 625,	ŕ
Policy acquisition costs and other insurance expenses 168,395 161,120 156,270 156,000 156,447 11,948 641,785 625,	285 (2,101)
costs and other insurance expenses 168,395 161,120 156,270 156,000 156,447 11,948 641,785 625,	
Other operating	771 15,814
expenses 29,276 28,408 24,921 25,741 24,550 4,726 108,346 95,	031 12,415
Total benefits and expenses 1,231,818 1,233,046 1,239,039 1,227,720 1,262,616 (30,798) 4,931,623 4,738,	193,268
Operating income before income taxes 134,120 78,925 88,954 48,203 123,642 10,478 350,202 372,	(22,463)
Operating to U.S. GAAP Reconciliation:	
Operating income before income taxes 134,120 78,925 88,954 48,203 123,642 10,478 350,202 372,	665 (22,463)
Investment and derivative (losses) gains - non-operating (5,268) (1,092) 5,034 2,769 (850) (4,418) 1,443 4,	021 (3,478)
Income before income taxes \$ 128,852 \$ 77,833 \$ 93,988 \$ 50,972 \$ 122,792 \$ 6,060 \$ 351,645 \$ 377,	\$ (25,941)
Loss and Expense Ratios:	
Claims and other         policy benefits       83.6%       87.9%       87.8%       90.5%       86.0%       (2.4)%       87.4%       88.4%	6.8% 0.6 %
Policy acquisition costs and other insurance expenses 13.8% 13.7% 13.1% 13.7% 12.6% 1.2 % 13.6%	3.7% (0.1)%
Other operating expenses 2.4% 2.4% 2.1% 2.3% 2.0% 0.4 % 2.3%	2.1% 0.2 %

<sup>(1)</sup> Effective January 1, 2014, the company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been adjusted to conform to the new reporting alignment.

# Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Asset Intensive Reinsurance Pre-tax Operating Income

		Th	ree Months Er	nded				Year-to-date	
	Dec. 31,	Sept.	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:				-			-		
Net premiums	\$ 4,747	\$ 5,168	\$ 4,984	\$ 5,180	\$ 3,754	\$ 993	\$ 20,079	\$ 22,521	\$ (2,442)
Investment income, net of related expenses	155,557	170,608	143,927	158,619	209,847	(54,290)	628,711	707,425	(78,714)
Investment related gains (losses), net	1	(2)	1	_	_	1	_	_	_
Other revenue	28,436	28,944	29,376	28,276	26,761	1,675	115,032	114,098	934
Total revenues	188,741	204,718	178,288	192,075	240,362	(51,621)	763,822	844,044	(80,222)
Benefits and expenses:									
Claims and other policy benefits	5,289	5,586	4,713	4,260	4,674	615	19,848	28,244	(8,396)
Interest credited	86,294	104,985	90,037	101,644	153,501	(67,207)	382,960	494,118	(111,158)
Policy acquisition costs and other insurance expenses	36,380	31,960	35,698	41,072	36,819	(439)	145,110	141,253	3,857
Other operating expenses	4,764	4,211	3,813	4,094	3,102	1,662	16,882	14,291	2,591
Total benefits and expenses	132,727	146,742	134,261	151,070	198,096	(65,369)	564,800	677,906	(113,106)
Operating income before income taxes	56,014	57,976	44,027	41,005	42,266	13,748	199,022	166,138	32,884
Operating to U.S. GAAP Reconciliation:									
Operating income before income taxes	56,014	57,976	44,027	41,005	42,266	13,748	199,022	166,138	32,884
Investment and derivative gains (losses) - non-operating $(1)$	28,086	18,001	12,412	21,300	(40,727)	68,813	79,799	(165,920)	245,719
Change in value of modified coinsurance and funds withheld embedded derivatives (1)	(13,490)	56,490	79,768	78,696	462	(13,952)	201,464	68,286	133,178
GMXB embedded derivatives (1)	(52,901)	(47,479)	(5,183)	(23,661)	35,098	(87,999)	(129,224)	142,050	(271,274)
Funds withheld gains (losses) - investment income	1,154	4,914	5,232	(217)	1,797	(643)	11,083	9,233	1,850
EIA embedded derivatives - interest credited	362	415	(6,916)	6,560	(2,795)	3,157	421	78,969	(78,548)
DAC offset, net	15,253	(26,521)	(47,543)	(53,068)	(4,334)	19,587	(111,879)	(98,408)	(13,471)
Income before income taxes	\$34,478	\$63,796	\$ 81,797	\$70,615	\$31,767	\$ 2,711	\$250,686	\$200,348	\$ 50,338

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement

# Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Asset Intensive Reinsurance Pre-tax Operating Income (Cont'd)

	Three Months Ended           Dec. 31, Sept. 30, June 30, 2014         March 31, 2014           2014         2014         2014           \$ 4,859         \$ 4,919         \$ 5,030         \$ 5,156           3.5%         3.2%         2.3%         2.5%									
	Ι	Dec. 31,	S	ept. 30,	J	une 30,	M	arch 31,	Γ	Dec. 31,
(USD millions)		2014		2014		2014		2014	_	2013
Annuity account values:										
Fixed annuities (deferred)	\$	4,859	\$	4,919	\$	5,030	\$	5,156	\$	5,079
Net interest spread (fixed annuities):		3.5%		3.2%		2.3%		2.5%		2.3%
Equity-indexed annuities	\$	4,695	\$	4,716	\$	4,725	\$	4,741	\$	4,768
Variable annuities:										
No riders	\$	881	\$	899	\$	941	\$	943	\$	961
GMDB only		75		79		84		85		86
GMIB only		5		6		6		6		6
GMAB only		44		46		50		51		52
GMWB only		1,636		1,676		1,741		1,733		1,752
GMDB / WB		427		427		462		459		467
Other		27		28		30		30	_	31
Total VA account values	\$	3,095	\$	3,161	\$	3,314	\$	3,307	\$	3,355
Fair value of liabilities associated with living benefit riders	\$	159	\$	106	\$	59	\$	54	\$	30
Interest-sensitive contract liabilities associated with:										
Guaranteed investment contracts	\$	336	\$	336	\$	301	\$	301	\$	297
Bank-owned life insurance (BOLI)	\$	548	\$	544	\$	541	\$	538	\$	534
Other asset-intensive business	\$	69	\$	69	\$	71	\$	71	\$	72

RGA Quarterly Financial Supplement

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# Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Financial Reinsurance Pre-tax Operating Income

		Th	ree Months En			Year-to-date			
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:									
Investment income, net of related expenses	\$ 1,155	\$ 1,003	\$ 1,086	\$ 1,247	\$ 2,048	\$ (893)	\$ 4,491	\$ 4,624	\$ (133)
Other revenue	18,363	23,581	21,777	19,098	16,191	2,172	82,819	60,893	21,926
Total revenues	19,518	24,584	22,863	20,345	18,239	1,279	87,310	65,517	21,793
Benefits and expenses:									
Policy acquisition costs and other insurance expenses	4,112	8,458	6,944	5,742	2,501	1,611	25,256	12,771	12,485
Other operating expenses	2,876	2,322	2,310	2,177	1,462	1,414	9,685	7,053	2,632
Total benefits and expenses	6,988	10,780	9,254	7,919	3,963	3,025	34,941	19,824	15,117
Operating income before income taxes	12,530	13,804	13,609	12,426	14,276	(1,746)	52,369	45,693	6,676
Operating to U.S. GAAP Reconciliation:									
Operating income before income taxes	12,530	13,804	13,609	12,426	14,276	(1,746)	52,369	45,693	6,676
Investment and derivative gains (losses) - non-operating	(162)	(100)	68	83	(5)	(157)	(111)	(392)	281
Income before income taxes	\$ 12,368	\$ 13,704	\$ 13,677	\$ 12,509	\$ 14,271	\$ (1,903)	\$ 52,258	\$ 45,301	\$ 6,957

# Reinsurance Group of America, Incorporated Canadian Segment Pre-tax Operating Income

		Th	ree Months En	ded				Year-to-date	
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:							-		
Net premiums	\$ 245,024	\$ 245,136	\$ 253,577	\$ 230,844	\$ 243,340	\$ 1,684	\$ 974,581	\$ 962,311	\$ 12,270
Investment income, net of related expenses	48,058	49,660	49,358	46,997	51,750	(3,692)	194,073	201,245	(7,172)
Investment related gains (losses), net	937	907	621	1,006	1,149	(212)	3,471	3,990	(519)
Other revenue	2,001	2,329	1,263	961	531	1,470	6,554	845	5,709
Total revenues	296,020	298,032	304,819	279,808	296,770	(750)	1,178,679	1,168,391	10,288
Benefits and expenses:									
Claims and other policy benefits	205,071	201,433	203,293	194,756	187,226	17,845	804,553	758,519	46,034
Interest credited	14	10	9		9	5	33	46	(13)
Policy acquisition costs and other		10						.0	(10)
insurance expenses	60,830	60,409	60,837	53,104	53,119	7,711	235,180	221,638	13,542
Other operating expenses	10,176	10,444	9,954	9,825	9,263	913	40,399	40,496	(97)
Total benefits and expenses	276,091	272,296	274,093	257,685	249,617	26,474	1,080,165	1,020,699	59,466
Operating income before income taxes	19,929	25,736	30,726	22,123	47,153	(27,224)	98,514	147,692	(49,178)
Operating to U.S. GAAP Reconciliation:									
Operating income before income taxes	19,929	25,736	30,726	22,123	47,153	(27,224)	98,514	147,692	(49,178)
Investment and derivative gains (losses) - non-operating	1,426	(1,279)	3,572	(2,665)	2,586	(1,160)	1,054	13,020	(11,966)
Funds withheld gains (losses) - investment income	217	587	722	606	743	(526)	2,132	3,606	(1,474)
Income before income taxes	\$ 21,572	\$ 25,044	\$ 35,020	\$ 20,064	\$ 50,482	\$ (28,910)	\$ 101,700	\$ 164,318	\$ (62,618)
Loss and Expense Ratios:									
Loss ratios (creditor business)	31.3%	28.0%	27.5%	31.5%	18.3%	13.0 %	29.5%	29.2%	0.3 %
Loss ratios (excluding creditor business)	100.5%	98.7%	96.5%	98.0%	89.4%	11.1 %	98.4%	92.3%	6.1 %
Claims and other policy benefits /	100.5%	90.770	90.576	90.070	09.470	11.1 70	98.470	92.370	0.1 76
(net premiums + investment income)	70.0%	68.3%	67.1%	70.1%	63.4%	6.6 %	68.8%	65.2%	3.6 %
Policy acquisition costs and other insurance expenses (creditor business)	65.8%	65.2%	66.6%	58.1%	70.7%	(4.9)%	64.2%	62.7%	1.5 %
Policy acquisition costs and other	03.8%	03.2%	00.0%	36.1%	/0./%	(4.9)%	04.2%	02.7%	1.3 %
insurance expenses (excluding creditor business)	11.7%	12.3%	10.8%	13.9%	11.5%	0.2 %	12.1%	12.3%	(0.2)%
Other operating expenses	4.2%	4.3%	3.9%	4.3%	3.8%	0.4 %	4.1%	4.2%	(0.1)%
Foreign currency effect (1):									
Net premiums	\$ (20,210)	\$ (11,946)	\$ (16,444)	\$ (21,718)	\$ (14,338)	\$ (5,872)	\$ (70,318)	\$ (29,392)	\$ (40,926)
Operating income before income taxes	\$ (1,896)	\$ (1,605)	\$ (1,943)	\$ (2,333)	\$ (3,315)	\$ 1,419	\$ (7,777)	\$ (6,089)	\$ (1,688)
Creditor reinsurance net premiums	\$ 59,451	\$ 57,412	\$ 60,013	\$ 47,344	\$ 42,558	\$ 16,893	\$ 224,220	\$ 205,311	\$ 18,909

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

<sup>(1)</sup> Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Segment Pre-tax Operating Income (1)

								Year-to-date  Current Qtr				
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,				
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change			
Revenues:							-					
Net premiums	\$ 345,885	\$ 346,457	\$340,884	\$ 340,743	\$332,495	\$ 13,390	\$1,373,969	\$1,220,743	\$ 153,226			
Investment income, net of related expenses	43,898	29,191	20,671	13,369	14,122	29,776	107,129	52,034	55,095			
Investment related gains (losses), net	3,678	2,550	5,183	2,593	5,495	(1,817)	14,004	5,495	8,509			
Other revenue	8,143	13,518	7,939	7,923	5,347	2,796	37,523	23,259	14,264			
Total revenues	401,604	391,716	374,677	364,628	357,459	44,145	1,532,625	1,301,531	231,094			
Benefits and expenses:												
Claims and other policy benefits	313,991	297,992	282,546	307,341	293,181	20,810	1,201,870	1,066,847	135,023			
Interest credited	4,076	2,959	5,750	2,786	6,114	(2,038)	15,571	6,114	9,457			
Policy acquisition costs and other insurance expenses	13,392	16,467	11,492	13,265	17,883	(4,491)	54,616	52,234	2,382			
Other operating expenses	36,362	30,318	30,208	27,260	28,250	8,112	124,148	105,264	18,884			
Total benefits and expenses	367,821	347,736	329,996	350,652	345,428	22,393	1,396,205	1,230,459	165,746			
Operating income before income taxes	33,783	43,980	44,681	13,976	12,031	21,752	136,420	71,072	65,348			
Operating to U.S. GAAP Reconciliation:												
Operating income before income taxes	33,783	43,980	44,681	13,976	12,031	21,752	136,420	71,072	65,348			
Investment and derivative gains (losses) - non-operating	5,644	1,196	16,641	1,229	(54)	5,698	24,710	3,481	21,229			
Non-investment derivatives	512					512	512		512			
Income before income taxes	\$ 39,939	\$ 45,176	\$ 61,322	\$ 15,205	\$ 11,977	\$ 27,962	\$ 161,642	\$ 74,553	\$ 87,089			
Loss and Expense Ratios:												
Claims and other policy benefits	90.8%	86.0%	82.9%	90.2%	88.2%	2.6 %	87.5%	87.4%	0.1 %			
Policy acquisition costs and other insurance expenses	3.9%	4.8%	3.4%	3.9%	5.4%	(1.5)%	4.0%	4.3%	(0.3)%			
Other operating expenses	10.5%	8.8%	8.9%	8.0%	8.5%	2.0 %	9.0%	8.6%	0.4 %			
Foreign currency effect (2):												
Net premiums	\$ (15,090)	\$ 14,441	\$ 21,204	\$ 8,690	\$ 148	\$ (15,238)	\$ 29,245	\$ (24,695)	\$ 53,940			
Operating income before income taxes	\$ (2,415)	\$ 2,086	\$ 3,710	\$ 394	\$ (164)	\$ (2,251)	\$ 3,775	\$ (1,559)	\$ 5,334			
Critical illness net premiums	\$ 62,511	\$ 63,303	\$ 66,257	\$ 65,678	\$ 65,082	\$ (2,571)	\$ 257,749	\$ 254,432	\$ 3,317			

<sup>(1)</sup> Effective January 1, 2014, the company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been adjusted to conform to the new reporting alignment.

<sup>(2)</sup> Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Asia Pacific Segment Pre-tax Operating Income (1)

		Th	ree Months En	nded		a . a.		Year-to-date	
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:									
Net premiums	\$400,081	\$ 399,422	\$ 393,687	\$381,750	\$ 387,803	\$ 12,278	\$1,574,940	\$1,485,205	\$ 89,735
Investment income, net of related expenses	25,049	26,445	26,325	24,642	26,860	(1,811)	102,461	94,330	8,131
Investment related gains (losses), net	664	646	684	861	1,287	(623)	2,855	2,815	40
Other revenue	8,902	8,950	56,874	6,123	10,472	(1,570)	80,849	36,565	44,284
Total revenues	434,696	435,463	477,570	413,376	426,422	8,274	1,761,105	1,618,915	142,190
Benefits and expenses:									
Claims and other policy benefits	320,643	319,507	306,320	303,596	313,132	7,511	1,250,066	1,487,549	(237,483)
Interest Credited	195	221	234	246	263	(68)	896	1,118	(222)
Policy acquisition costs and other insurance expenses	47,058	51,852	107,909	54,289	53,267	(6,209)	261,108	222,808	38,300
Other operating expenses	41,547	36,439	33,780	30,587	32,819	8,728	142,353	125,816	16,537
Total benefits and expenses	409,443	408,019	448,243	388,718	399,481	9,962	1,654,423	1,837,291	(182,868)
Operating income (loss) before income taxes	25,253	27,444	29,327	24,658	26,941	(1,688)	106,682	(218,376)	325,058
Operating to U.S. GAAP Reconciliation:									
Operating income (loss) before income taxes	25,253	27,444	29,327	24,658	26,941	(1,688)	106,682	(218,376)	325,058
Investment and derivative gains (losses) - non-operating	(4,610)	(7,031)	5,601	1,653	(3,282)	(1,328)	(4,387)	(8,289)	3,902
Income (loss) before income taxes	\$ 20,643	\$ 20,413	\$ 34,928	\$ 26,311	\$ 23,659	\$ (3,016)	\$ 102,295	\$ (226,665)	\$ 328,960
Loss and Expense Ratios:									
Claims and other policy benefits	80.1%	80.0%	77.8%	79.5%	80.7%	(0.6)%	79.4%	100.2%	(20.8)%
Policy acquisition costs and other insurance expenses	11.8%	13.0%	27.4%	14.2%	13.7%	(1.9)%	16.6%	15.0%	1.6 %
Other operating expenses	10.4%	9.1%	8.6%	8.0%	8.5%	1.9 %	9.0%	8.5%	0.5 %
Foreign currency effect (2):									
Net premiums	\$ (25,793)	\$ 3,411	\$ (9,724)	\$ (37,197)	\$ (35,258)	\$ 9,465	\$ (69,303)	\$ (88,452)	\$ 19,149
Operating income (loss) before income taxes	\$ (3,769)	\$ (1,094)	\$ (1,313)	\$ (2,960)	\$ (5,298)	\$ 1,529	\$ (9,136)	\$ 5,207	\$ (14,343)
Critical illness net premiums	\$ 76,231	\$ 67,105	\$ 71,928	\$ 60,398	\$ 66,980	\$ 9,251	\$ 275,662	\$ 247,561	\$ 28,101

<sup>(1)</sup> Effective January 1, 2014, the company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been adjusted to conform to the new reporting alignment.

<sup>(2)</sup> Compared to comparable prior year period

# Reinsurance Group of America, Incorporated Corporate and Other Segment Pre-tax Operating Income

		Thi	ree Months En	ded		G O.		Year-to-Date	
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Current Qtr vs. PY	Dec. 31,	Dec. 31,	
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
Revenues:									
Net premiums	\$ 173	\$ 186	\$ 206	\$ 215	\$ (531)	\$ 704	\$ 780	\$ (243)	\$ 1,023
Investment income, net of related expenses	33,762	25,426	25,882	25,736	14,686	19,076	110,806	83,544	27,262
Investment related gains (losses), net	468	471	250	225	239	229	1,414	965	449
Other revenue	(379)	802	2,730	4,567	4,679	(5,058)	7,720	14,599	(6,879)
Total revenues	34,024	26,885	29,068	30,743	19,073	14,951	120,720	98,865	21,855
Benefits and expenses:									
Claims and other policy benefits	2	(6)	(17)	17	3	(1)	(4)	5	(9)
Interest credited	205	199	198	206	179	26	808	802	6
Policy acquisition costs and other insurance expenses	(24,139)	(20,376)	(17,319)	(21,667)	(19,533)	(4,606)	(83,501)	(74,303)	(9,198)
Other operating expenses	41,279	21,595	22,476	11,252	22,690	18,589	96,602	77,866	18,736
Interest expense	(9,660)	36,065	35,211	35,084	35,072	(44,732)	96,700	124,307	(27,607)
Collateral finance and securitization expense	3,710	2,571	2,591	2,569	2,563	1,147	11,441	10,449	992
Total benefits and expenses	11,397	40,048	43,140	27,461	40,974	(29,577)	122,046	139,126	(17,080)
Operating income (loss) before income taxes	22,627	(13,163)	(14,072)	3,282	(21,901)	44,528	(1,326)	(40,261)	38,935
Operating to U.S. GAAP Reconciliation:									
Operating income (loss) before income taxes	22,627	(13,163)	(14,072)	3,282	(21,901)	44,528	(1,326)	(40,261)	38,935
Investment and derivative gains (losses) - non-operating	(3,696)	(960)	(6,125)	482	(3,557)	(139)	(10,299)	(6,432)	(3,867)
Non-investment derivatives	(40)	(28)	_	_	_	(40)	(68)	_	(68)
Gain on repurchase of collateral finance facility securities	_	_	_	_	_	_	_	46,506	(46,506)
Income (loss) before income taxes	\$ 18,891	\$ (14,151)	\$ (20,197)	\$ 3,764	\$ (25,458)	\$ 44,349	\$ (11,693)	\$ (187)	\$ (11,506)
Foreign currency effect (1):									
Operating income before income taxes	\$ (1,196)	\$ (1,403)	\$ (1,263)	\$ (1,706)	\$ 98	\$ (1,294)	\$ (5,568)	\$ (348)	\$ (5,220)

<sup>(1)</sup> Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Summary of Pre-tax Segment Operating Income (1)

		Th	ree Months En	G O.		Year-to-date			
(LICD thousands)	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	March 31, 2014	Dec. 31, 2013	Current Qtr vs. PY	Dec. 31, 2014	Dec. 31, 2013	Change
(USD thousands)	2014	2014	2014	2014	2013	Quarter	2014	2013	Change
U.S. and Latin America:									
Traditional	\$ 134,120	\$ 78,925	\$ 88,954	\$ 48,203	\$ 123,642	\$ 10,478	\$ 350,202	\$ 372,665	\$ (22,463)
Non-Traditional:									
Asset Intensive	56,014	57,976	44,027	41,005	42,266	13,748	199,022	166,138	32,884
Financial Reinsurance	12,530	13,804	13,609	12,426	14,276	(1,746)	52,369	45,693	6,676
Total U.S. and Latin America Segment	202,664	150,705	146,590	101,634	180,184	22,480	601,593	584,496	17,097
Canadian Segment	19,929	25,736	30,726	22,123	47,153	(27,224)	98,514	147,692	(49,178)
Europe, Middle East and Africa	33,783	43,980	44,681	13,976	12,031	21,752	136,420	71,072	65,348
Asia Pacific Segment	25,253	27,444	29,327	24,658	26,941	(1,688)	106,682	(218,376)	325,058
Corporate and Other	22,627	(13,163)	(14,072)	3,282	(21,901)	44,528	(1,326)	(40,261)	38,935
Consolidated	\$ 304,256	\$ 234,702	\$ 237,252	\$ 165,673	\$ 244,408	\$ 59,848	\$ 941,883	\$ 544,623	\$ 397,260

<sup>(1)</sup> Effective January 1, 2014, the company realigned certain operations and management responsibilities to better fit within its geographic-based segments. Mexico and Latin America operations were moved from Europe & South Africa to the U.S. segment, which has been renamed U.S. and Latin America. India operations have been moved from Europe & South Africa to the Asia Pacific segment. Europe & South Africa has been renamed Europe, Middle East and Africa. December 2013 figures have been restated to conform to the new reporting alignment.

Cash and Invested Assets

	Dec. 31, 2014		Sept. 30, 2014		June 30, 2014		March 31, 2014		Dec. 31, 2013
Fixed maturity securities, available-for-sale	\$	25,480,972	\$	24,475,451	\$	24,480,396	\$	22,157,182	\$ 21,474,136
Mortgage loans on real estate		2,712,238		2,617,091		2,555,800		2,526,228	2,486,680
Policy loans		1,284,284		1,249,948		1,250,635		1,296,897	1,244,469
Funds withheld at interest		5,922,561		5,969,006		5,940,521		5,814,231	5,771,467
Short-term investments		97,694		44,437		45,596		118,789	139,395
Other invested assets		1,198,319		1,165,021		1,128,375		1,234,779	1,324,960
Cash and cash equivalents		1,645,669		1,118,745		1,378,117		1,127,132	923,647
Total cash and invested assets	\$	38,341,737	\$	36,639,699	\$	36,779,440	\$	34,275,238	\$ 33,364,754

# **Investment Income and Yield Summary**

		Т	Three Months End	led		Current Otr Year-to-Date			
	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	March 31, 2014	Dec. 31, 2013	vs. PY Quarter	Dec. 31, 2014	Dec. 31, 2013	Change
Average invested assets at amortized cost (1)	\$20,672,245	\$20,424,141	\$20,121,261	\$19,726,037	\$18,954,561	\$ 1,717,684	\$19,876,715	\$18,124,333	\$1,752,382
Net investment income (1)	\$ 250,757	\$ 240,877	\$ 236,604	\$ 229,644	\$ 217,928	\$ 32,829	\$ 957,882	\$ 856,615	\$ 101,267
Annualized investment yield (ratio of net investment income to average invested assets) (1)	4.94%	4.80%	4.79%	4.74%	4.68%	0.26%	4.82%	4.73%	0.09%

<sup>(1)</sup> Excludes spread-related business (e.g. coinsurance of annuities)



# Amortized cost, gross unrealized gains and losses, and estimated fair values of fixed maturity and equity securities (Excludes Funds Withheld Portfolios)

December 31, 2014

	Amortized		Unrealized	Į	Jnrealized	Estimated Fair	% of	temp Impa	r-than- orary irment
Available-for-sale:	Cost	_	Gains	_	Losses	Value	Total	ın A	OCI
Corporate securities	\$ 14,010,604	\$	965,523	\$	90,544	\$ 14,885,583	58.4%	¢.	
Canadian and Canadian provincial governments	2,668,852	Ф	1,196,420	Ф	90,344	3,865,265	15.2%	Ф	
Residential mortgage-backed securities	991,867		52,640		6,611	1,037,896	4.1%		(300)
Asset-backed securities	1,059,660		20,301		10,375	1,069,586	4.1%		354
Commercial mortgage-backed securities	1,453,657		87,593		8,659	1,532,591	6.0%		(1,609)
U.S. government and agencies			25,014		515	525,851	2.0%		(1,009
State and political subdivisions	501,352 378,457		51,117		3,498	426,076	1.7%		
Other foreign government, supranational, and foreign	378,437		31,117		3,496	420,070	1./70		_
government-sponsored enterprises	2.041.149		110,065		13,089	2 129 124	Q 40/		
Total fixed maturity securities	\$ 23,105,597	\$	2,508,673	\$	133,298	2,138,124 \$ 25,480,972	100.0%	\$	(1.555
Total fixed maturity securities	\$ 23,103,397	Э	2,308,073	3	133,298	\$ 23,480,972	100.0%	<b>a</b>	(1,555)
Non-redeemable preferred stock	93,540		7,350		1,527	99,363	78.3%		
Other equity securities	26,994		597		94	27,497	21.7%		
Total equity securities	\$ 120,534	\$	7,947	\$	1,621	\$ 126,860	100.0%		
	<u>-</u>	_		÷	,-				
	December	31, 2	2013						
	Amortized	Į	Unrealized	U	Inrealized	Estimated Fair	% of	temp	r-than- orary irment
	Cost		Gains		Losses	Value	Total	in A	OCI
Available-for-sale:									
Corporate securities	\$ 11,697,394	\$	616,147	\$	202,786	\$ 12,110,755	56.4%	\$	_
Canadian and Canadian provincial governments	2,728,111		669,762		16,848	3,381,025	15.7%		_
Residential mortgage-backed securities	970,434		38,126		18,917	989,643	4.6%		(300)
Asset-backed securities	891,751		18,893		15,812	894,832	4.2%		(2,259)
Commercial mortgage-backed securities	1,314,782		91,651		17,487	1,388,946	6.5%		(1,609)
U.S. government and agencies	489,631		16,468		4,748	501,351	2.3%		_
State and political subdivisions	313,252		21,907		14,339	320,820	1.5%		_
Other foreign government, supranational, and foreign									
Other foreign government, supranational, and foreign government-sponsored enterprises	1,865,379		45,347		23,962	1,886,764	8.8%		_
	1,865,379 \$ 20,270,734	\$	45,347 1,518,301	\$	23,962 314,899	1,886,764 \$ 21,474,136	8.8%	\$	(4,168
government-sponsored enterprises Total fixed maturity securities	\$ 20,270,734	\$	1,518,301	\$	314,899	\$ 21,474,136	100.0%	\$	(4,168)
government-sponsored enterprises		\$		\$				\$	(4,168)

# Corporate Securities by Sector (Fixed Maturities and Equities) (Excludes Funds Withheld Portfolios)

December 31, 2014 December 31, 2013 Estimated Estimated Average Average Amortized % of % of Credit Amortized Fair Credit Fair Cost Value Total Ratings (1) Cost Value Total Ratings (1) Financial Institutions \$ 3,114,935 \$ 3,262,121 21.9% A-\$ 2,328,148 \$ 2,408,741 19.2% A-Banking Brokerage/Asset Managers/Exchanges 252,260 272,847 1.8% A 206,986 218,477 1.7% A-Finance Comp. 202,297 1.3% 151,129 158,859 189,159 A+1.3% Α Insurance 708,611 775,497 5.2% A-665,252 693,516 5.5% A-REITs 532,862 564,722 3.8% BBB+ 476,830 491,058 3.9% BBB+ Other Finance 89,972 94,504 0.6% 406,613 407,106 3.3% BBB-Total Financial Institutions \$ 4,377,757 \$ 4,887,799 \$ 5,171,988 34.6% \$ 4,234,958 34.9% Industrials Basic 893,754 921,843 6.1% BBB 847,764 858,886 6.9% BBB Capital Goods 657,388 694,700 4.6% BBB 574,108 596,150 4.8% BBB Communications BBB+ 1,448,054 1,572,181 10.5% BBB+ 1,234,343 1,278,710 10.2% Consumer Cyclical 665,734 709,166 4.7% BBB+ 631,196 649,019 5.2% BBB Consumer Noncyclical 1,299,879 1,397,510 9.3% BBB+ 1,062,238 1,107,972 8.9% BBB+ BBB Energy 1,661,526 1,713,066 11.4% BBB 1,326,476 1,380,762 11.0% Technology 465,256 485,833 3.2% BBB+ 455,081 456,505 3.6% BBB+ Transportation 486,736 380,249 453,106 3.2% A-365,233 3.0% A-Other Industrial 108,371 118,279 0.8% 114,520 119,353 1.0% A-A-Total Industrials \$ 7,653,068 \$ 8,099,314 53.8% \$ 6,610,959 \$ 6,827,606 54.6% Utilities BBB+ BBB+ Electric 1,201,052 1,317,907 8.8% 1,077,167 1,121,373 9.0% Natural Gas 0.9% 234,761 251,110 1.7% A-109,789 111,515 A-Other Utility 0.5% BBB+ 154,458 172,124 1.1% A-62,768 67,471 Total Utilities \$ 1,590,271 \$ 1,741,141 11.6% \$ 1,249,724 \$ 1,300,359 10.4% Other Sectors 0.0% 11,225 10,764 0.1% AA 100.0% Total \$14,131,138 \$15,012,443 \$12,106,866 \$12,516,486 100.0% BBB+ BBB+

<sup>(1)</sup> The Average Credit Rating designations are based on the weighted average ratings from nationally recognized rating organizations, primarily those assigned by S&P. In instances where a S&P rating is not available, the Company will reference the rating provided by Moody's, and in the absence of both the Company will assign equivalent ratings based on information from the NAIC.

# Ratings of Fixed Maturity Securities (Excludes Funds Withheld Portfolios)

		Dec	ember 31, 2014		September 30, 2014			June 30, 2014			M	arch 31, 2014		December 31, 2013		
NAIC Designation (1)	Rating Agency Designation (2)	Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total
1	AAA/AA/A	\$ 14,855,946	\$ 16,866,777	66.1%	\$ 14,590,478	\$ 16,236,196	66.3%	\$ 14,646,888	\$ 16,304,796	66.6%	\$ 13,519,276	\$ 14,859,087	67.0%	\$ 12,868,061	\$ 13,867,584	64.6%
2	BBB	6,880,383	7,258,299	28.5%	6,530,399	6,895,202	28.2%	6,527,092	6,942,290	28.3%	5,882,308	6,177,731	27.9%	6,072,604	6,255,451	29.1%
3	BB	750,152	760,531	3.0%	729,311	751,110	3.1%	669,569	706,926	2.9%	637,814	666,571	3.0%	725,733	740,465	3.4%
4	В	387,456	372,375	1.5%	425,094	421,100	1.7%	362,960	364,395	1.5%	379,529	379,688	1.7%	387,687	400,775	1.9%
5	CCC	212,905	208,346	0.8%	152,363	150,845	0.6%	143,292	142,805	0.6%	60,003	60,427	0.3%	106,619	106,873	0.5%
6	In or near default	18,755	14,644	0.1%	25,296	20,998	0.1%	23,545	19,184	0.1%	18,594	13,678	0.1%	110,030	102,988	0.5%
	Total	\$ 23,105,597	\$ 25,480,972	100.0%	\$ 22,452,941	\$ 24,475,451	100.0%	\$ 22,373,346	\$ 24,480,396	100.0%	\$ 20,497,524	\$ 22,157,182	100.0%	\$ 20,270,734	\$ 21,474,136	100.0%

<sup>(1)</sup> Effective January 1, 2014, structured securities held by the Company's insurance subsidiaries that maintain the National Association of Insurance Commissioners (NAIC) statutory basis of accounting that meet the definition of SSAP No. 43R began utilizing the NAIC rating methodology. All other securities will continue to utilize the Nationally Recognized Statistical Rating Organizations (NRSRO) ratings, as available, or equivalent rating based on information from the NAIC.

## **Structured Fixed Maturity Securities**

	December 31, 2014		September 30, 2014		June 3	0, 2014	March	31, 2014	December 31, 2013	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Residential mortgage- backed securities:										
Agency	\$ 639,936	\$ 677,352	\$ 597,413	\$ 625,070	\$ 564,397	\$ 594,042	\$ 569,064	\$ 591,515	\$ 567,113	\$ 580,855
Non-agency	351,931	360,544	367,023	375,647	382,034	392,097	400,880	410,356	403,321	408,788
Total residential mortgage- backed securities	991,867	1,037,896	964,436	1,000,717	946,431	986,139	969,944	1,001,871	970,434	989,643
Commercial mortgage- backed securities	1,453,657	1,532,591	1,404,648	1,481,822	1,380,622	1,474,620	1,367,205	1,450,503	1,314,782	1,388,946
Asset-backed securities	1,059,660	1,069,586	993,028	1,006,048	993,116	1,008,375	933,130	944,579	891,751	894,832
Total	\$3,505,184	\$3,640,073	\$3,362,112	\$3,488,587	\$3,320,169	\$3,469,134	\$3,270,279	\$3,396,953	\$3,176,967	\$3,273,421



<sup>(2)</sup> The Rating Agency Designation includes all "+" or "-" at that rating level (e.g. 'BBB' includes 'BBB+', 'BBB', and 'BBB-').

# **Gross Unrealized Losses Aging**

# **Fixed Maturity Securities**

	December 31, 2014		September 30, 2014		June 30, 2014		March 3	31, 2014	December 31, 2013		
	Gross Unrealized Losses	% of Total									
Less than 20%	\$ 110,346	81.8%	\$ 107,731	89.1%	\$ 96,330	85.8%	\$ 157,050	87.6%	\$ 287,032	88.4%	
20% or more for less than six months	13,698	10.1%	683	0.6%	2,479	2.2%	163	0.1%	6,444	2.0%	
20% or more for six months or											
greater	9,254	6.9%	9,510	7.9%	10,936	9.7%	17,771	9.9%	21,423	6.6%	
Total	\$ 133,298	98.8%	\$ 117,924	97.6%	\$ 109,745	97.7%	\$ 174,984	97.6%	\$ 314,899	97.0%	

# **Equity Securities**

	December 31, 2014			September 30, 2014				June 30, 2014				March 31, 2014					December 31, 2013		
	Uı	Gross nrealized Losses	% of Total		Gross nrealized Losses	% of Total		Ur	Gross realized Losses		% of Total	U	Gross nrealized Losses		% of Fotal	U	Gross nrealized Losses	% o Tot	
Less than 20%	\$	1,619	1.2%	\$	2,926	2.4	4%	\$	2,555		2.3%	\$	4,321		2.4%	\$	9,699		3.0%
20% or more for less than six months		_	0.0%		_	0.0	0%		_		0.0%		_		0.0%		_		0.0%
20% or more for six months or greater		2	0.0%		2	0.0	0%		2		0.0%		2		0.0%		2		0.0%
Total	\$	1,621	1.2%	\$	2,928	2.4	4%	\$	2,557		2.3%	\$	4,323		2.4%	\$	9,701		3.0%



# Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

## As of December 31, 2014

						As of Dec		1 31, 201 .							
		Less than	12 ı	months	Equal to or greater than 12 months					Total					
	Est	timated Fair Value	Gr	Gross Unrealized Losses		Estimated Fair Value		Gross Unrealized Losses		Estimated Fair Value		oss Unrealized Losses			
Investment grade securities:				_											
Corporate securities	\$	1,225,767	\$	27,784	\$	614,294	\$	30,040	\$	1,840,061	\$	57,824			
Canadian and Canadian provincial governments		_		_		1,235		7		1,235		7			
Residential mortgage-backed securities		78,864		846		135,414		5,247		214,278		6,093			
Asset-backed securities		332,785		4,021		109,411		4,289		442,196		8,310			
Commercial mortgage-backed securities		78,632		564		28,375		2,461		107,007		3,025			
U.S. government and agencies		81,317		89		32,959		426		114,276		515			
State and political subdivisions		13,780		17		18,998		3,438		32,778		3,455			
Other foreign government, supranational, and foreign															
government-sponsored enterprises		156,725		7,007		76,111		2,946		232,836		9,953			
Investment grade securities		1,967,870		40,328		1,016,797		48,854		2,984,667		89,182			
Non-investment grade securities:															
Corporate securities		415,886		29,316		32,567		3,404		448,453		32,720			
Residential mortgage-backed securities		22,836		293		6,284		225		29,120		518			
Asset-backed securities		12,448		274		7,108		1,791		19,556		2,065			
Commercial mortgage-backed securities		3,288		249		5,580		5,385		8,868		5,634			
State and political subdivisions		964		43		_		_		964		43			
Other foreign government, supranational, and foreign government-sponsored enterprises		13,986		3,136		_		_		13,986		3,136			
Non-investment grade securities		469,408		33,311		51,539		10,805		520,947		44,116			
Total fixed maturity securities	\$	2,437,278	\$	73,639	\$	1,068,336	\$	59,659	\$	3,505,614	\$	133,298			
Non-redeemable preferred stock		11,619		235		19,100		1,292		30,719		1,527			
Other equity securities						3,545		94		3,545		94			
Total Equity securities	\$	11,619	\$	235	\$	22,645	\$	1,386	\$	34,264	\$	1,621			
	Ψ	11,017	Ψ	233	Ψ	22,0-13	Ψ	1,500	Ψ	37,207	Ψ	1,021			

## As of December 31, 2013

		Less than	n 12	months	E	qual to or gre	ater th	nan 12 months	Total			
	Estimated Fair Value		Gross Unrealized Losses		Estimated Fair Value		Gross Unrealized Losses		Estimated Fair Value		Gr	oss Unrealized Losses
Investment grade securities:												
Corporate securities	\$	3,141,179	\$	148,895	\$	301,303	\$	40,548	\$	3,442,482	\$	189,443
Canadian and Canadian provincial governments		188,491		14,419		12,029		2,429		200,520		16,848
Residential mortgage-backed securities		283,967		15,900		23,068		1,688		307,035		17,588
Asset-backed securities		255,656		4,916		56,668		4,983		312,324		9,899
Commercial mortgage-backed securities		219,110		3,725		20,068		5,745		239,178		9,470
U.S. government and agencies		133,697		4,469		4,406		279		138,103		4,748
State and political subdivisions		120,193		9,723		15,202		4,616		135,395		14,339
Other foreign government, supranational, and foreign government-sponsored enterprises		665,313		21,075		36,212		2,847		701,525		23,922

Investment grade securities	5,007,606	223,122	468,956	63,135	5,476,562	286,257
	 ,					
Non-investment grade securities:						
Corporate securities	283,603	9,451	38,256	3,892	321,859	13,343
Residential mortgage-backed securities	62,146	1,075	3,945	254	66,091	1,329
Asset-backed securities	28,670	415	32,392	5,498	61,062	5,913
Commercial mortgage-backed securities	15,762	81	10,980	7,936	26,742	8,017
Other foreign government, supranational, and foreign government-sponsored enterprises	9,403	40	_	_	9,403	40
Non-investment grade securities	399,584	11,062	85,573	17,580	485,157	28,642
Total fixed maturity securities	\$ 5,407,190	\$ 234,184	\$ 554,529	\$ 80,715	\$ 5,961,719	\$ 314,899
Non-redeemable preferred stock	51,386	5,479	1	2	51,387	5,481
Other equity securities	218,834	1,748	32,550	2,472	251,384	4,220
<b>Total Equity securities</b>	\$ 270,220	\$ 7,227	\$ 32,551	\$ 2,474	\$ 302,771	\$ 9,701

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# Consolidated Investment Related Gains and Losses

		Th	ree Months En	ded		Year-to-date						
	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	March 31, 2014	Dec. 31, 2013	Current Qtr vs. PY Quarter	Dec. 31, 2014	Dec. 31, 2013	Change			
Fixed Maturity and Equity Securities:				-								
Other-than-temporary impairment losses on fixed maturities	\$ (6,347)	\$ (246)	\$ (870)	\$ (303)	\$ (2,258)	\$ (4,089)	\$ (7,766)	\$ (12,654)	\$ 4,888			
Portion of loss recognized in accumulated other comprehensive income (before taxes)	_	_	_	_	_	_	_	(247)	247			
Net other-than-temporary impairment losses on fixed maturities recognized in earnings	(6,347)	(246)	(870)	(303)	(2,258)	(4,089)	(7,766)	(12,901)	5,135			
Gain on investment activity	13,662	8,819	34,887	8,067	12,659	1,003	65,435	82,744	(17,309)			
Loss on investment activity	(11,480)	(6,355)	(6,877)	(6,583)	(12,169)	689	(31,295)	(60,575)	29,280			
Net gain/(loss) on fixed maturity and equity securities	(4,165)	2,218	27,140	1,181	(1,768)	(2,397)	26,374	9,268	17,106			
Other impairment losses and change in mortgage loan provision	371	(2,041)	(5,309)	1,664	(5,665)	6,036	(5,315)	(6,933)	1,618			
Other non-derivative gain/(loss), net	2,759	2,298	9,197	8,368	10,536	(7,777)	22,622	26,681	(4,059)			
Free-standing Derivatives:		(4.00)	4.500			(1.202)			(20.220)			
Credit Default Swaps	2,658	(1,389)	4,783	(2,114)	7,051	(4,393)	3,938	24,188	(20,250)			
Interest Rate Swaps - non-hedged	33,812	9,114	22,244	29,659	(15,498)	49,310	94,829	(84,398)	179,227			
Interest Rate Swaps - hedged	10	8	7	(6)	(5)	15	19	6	13			
Futures	(6,728)	6,446	(7,684)	(1,584)	(3,851)	(2,877)	(9,550)	(11,157)	1,607			
CPI Swaps	(536)	(274)	115	352	85	(621)	(343)	(1,942)	1,599			
Equity options	(5,724)	1,017	(8,800)	(8,965)	(19,447)	13,723	(22,472)	(79,231)	56,759			
Currency Forwards	(5,746)	(5,277)	1,178	1,154	(5,213)	(533)	(8,691)	(13,201)	4,510			
Interest Rate Options	11,490	865	2,004	1,282	(3,145)	14,635	15,641	(11,518)	27,159			
Total free-standing derivatives	29,236	10,510	13,847	19,778	(40,023)	69,259	73,371	(177,253)	250,624			
Embedded Derivatives:												
Modified coinsurance and funds withheld treaties	(14,523)	56,812	78,835	77,241	(337)	(14,186)	198,365	70,177	128,188			
GMXB	(52,901)	(47,479)	(5,183)	(23,661)	35,098	(87,999)	(129,224)	142,050	(271,274)			
Total embedded derivatives	(67,424)	9,333	73,652	53,580	34,761	(102,185)	69,141	212,227	(143,086)			
Net gain/(loss) on total derivatives	(38,188)	19,843	87,499	73,358	(5,262)	(32,926)	142,512	34,974	107,538			
Total investment related gains / (losses), net	\$ (39,223)	\$ 22,318	\$ 118,527	\$ 84,571	\$ (2,159)	\$ (37,064)	\$ 186,193	\$ 63,990	\$ 122,203			