## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 30, 2012

## REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

Missouri (State or Other Jurisdiction of Incorporation) 1-11848 (Commission File Number) 43-1627032 (IRS Employer Identification Number)

1370 Timberlake Manor Parkway, Chesterfield, Missouri 63017 (Address of Principal Executive Office)

Registrant's telephone number, including area code: (636) 736-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On April 30, 2012, Reinsurance Group of America, Incorporated (the "Company") issued (1) a press release announcing its earnings for the three-month period ended March 31, 2012, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a Quarterly Financial Supplement for the quarter ended March 31, 2012, a copy of which is attached hereto as Exhibit 99.2. The press release also notes that a conference call will be held on May 1, 2012 to discuss the financial and operating results for the three-month period ended March 31, 2012. The press release and Quarterly Financial Supplement are furnished and are not filed pursuant to Instruction B.2 of Form 8-K.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

Exhibit No.	Exhibit
99.1	Press Release of Reinsurance Group of America, Incorporated dated April 30, 2012
99.2	Quarterly Financial Supplement for the quarter ended March 31, 2012

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 30, 2012

### REINSURANCE GROUP OF AMERICA, INCORPORATED

By: /s/ Jack B. Lay

Jack B. Lay Senior Executive Vice President and Chief Financial Officer

### EXHIBIT INDEX

Exhibit Number	Description
99.1	Press Release dated April 30, 2012
99.2	Quarterly Financial Supplement for the quarter ended March 31, 2012



### **REINSURANCE GROUP OF AMERICA REPORTS FIRST-QUARTER RESULTS**

- Earnings per diluted share: net income \$1.67, operating income\* \$1.52
- Net premiums up 7 percent to \$1.9 billion
- Trailing 12 months' operating return on equity\* 12 percent

**ST. LOUIS, April 30, 2012** – Reinsurance Group of America, Incorporated (NYSE:RGA), a leading global provider of life reinsurance, reported first-quarter net income of \$123.3 million, or \$1.67 per diluted share, compared to \$148.9 million, or \$2.02 per diluted share in the prior-year quarter. Operating income\* increased five percent to \$112.4 million, or \$1.52 per diluted share, from \$106.9 million, or \$1.45 per diluted share, in the year-ago quarter. Amounts for 2011 have been adjusted for the retrospective adoption of new accounting guidance for deferred acquisition costs.

	Quarterly Results	
(\$ in thousands, except per share data)	2012	2011
Net premiums	\$ 1,863,482	\$ 1,736,130
Net income	123,318	148,920
Net income per diluted share	1.67	2.02
Operating income*	112,377	106,931
Operating income per diluted share*	1.52	1.45
Book value per share	80.44	64.14
Book value per share (excl. Accumulated Other Comprehensive Income		
"AOCI")*	58.57	52.20
Total assets	32,286,082	29,079,805

### \* See 'Use of Non-GAAP Financial Measures' below

Consolidated net premiums increased seven percent to \$1,863.5 million from \$1,736.1 million in the prior-year quarter, including an adverse effect of \$4.9 million from changes in foreign currency exchange rates. Investment income decreased eight percent to \$340.9 million from \$371.0 million in the yearearlier quarter, attributable to a \$49.1 million decline in fair value of option contracts, which are included in funds withheld at interest and support the crediting rates for equity-indexed annuities. Excluding the effect of those option contracts, investment income increased six percent. Excluding funds withheld assets, the average book value of invested assets was up approximately \$1.6 billion to \$18.3 billion, and the average portfolio yield decreased to 5.05 percent from 5.35 percent in the first quarter of 2011, and from 5.19 percent in the fourth quarter of 2011. The investment portfolio yield continues to be adversely affected by the lower interest rate environment. Net foreign currency fluctuations did not materially affect bottom-line results.

The company's effective tax rate of 32 percent was lower than the first quarter of 2011 due to benefits associated with the tax treatment of certain foreign transactions. Those benefits were offset, in part, by a \$1.3 million increase to the total tax provision associated with the expiration of the active financing exception (AFE).

### Add One

However, if Congress passes the tax extender package, which includes an extension of the AFE, during 2012, the additional tax burden will be reversed.

A. Greig Woodring, president and chief executive officer, commented, "Overall, we are pleased with our first-quarter results. Global claims experience was slightly adverse with strong results in Canada offset by higher-than-expected claims in the U.S. and UK. We are particularly pleased with the results in Canada, as well as our Asia Pacific and Asset Intensive businesses. In addition, overall net premium growth was good and our book value per share, excluding AOCI, is \$58.57, including a reduction of \$4.28 per share, as of January 1, 2012, associated with the retrospective adoption of new accounting guidance for deferred acquisition costs. Net of that change in reporting, our book value per share, excluding AOCI, was up \$1.32.

"Our annualized operating return on equity was 11 percent for the quarter, and operating income per diluted share was up five percent over the first quarter of 2011. RGA's balance sheet and capitalization remain strong, despite a \$318.4 million reduction to equity, as of January 1, 2012, from the accounting changes on certain deferred acquisition costs. We continue to see opportunities arising from various global regulatory and accounting changes and are well positioned to provide solutions to help our clients overcome these challenges. We are looking forward to the remainder of 2012 and achieving continued growth in the value of the RGA franchise."

### SEGMENT RESULTS

U.S.

The U.S. Traditional sub-segment reported pre-tax net income of \$49.8 million for the quarter, down from \$74.9 million last year, primarily because of investment-related losses in the current period. Pre-tax operating income decreased to \$62.9 million from \$66.0 million the year before, reflecting somewhat higher-than-expected claims. Individual mortality claims were slightly above expectations this quarter and group disability reinsurance results were in line with expectations. Net premiums rose 9 percent to \$1,021.5 million from \$935.1 million a year ago, benefiting, in part, from a new in force transaction. The Society of Actuaries (SOA) released its 2011 North American reinsurance market survey this quarter and RGA again ranked first in U.S. recurring new business with a 22.4 percent market share.

The U.S. Asset-Intensive business reported pre-tax income of \$36.6 million, down from \$66.5 million a year ago, reflecting significant changes in the fair values of various free-standing and embedded derivatives. Pre-tax operating income, which excludes the impact of those derivatives, increased 17 percent to \$24.5 million from \$20.9 million a year ago. Both periods benefited from relatively strong equity market environments.

The U.S. Financial Reinsurance business added \$6.3 million of pre-tax income versus \$6.1 million last year, continuing the trend of strong fee income from continuing business. Pre-tax operating earnings were \$6.5 million and \$6.2 million for the first quarters of 2012 and 2011, respectively.

#### Canada

Canadian operations reported pre-tax net income of \$55.1 million compared with \$29.9 million in the first quarter of 2011. Pre-tax operating income increased significantly to \$46.7 million from

### Add Two

\$25.5 million in the prior-year period, reflecting very favorable mortality experience. A slightly stronger U.S. dollar versus the Canadian dollar adversely affected pre-tax operating income by approximately \$0.6 million compared to the prior-year period. Reported net premiums increased slightly to \$218.2 million from \$215.0 million last year, including an adverse foreign currency effect of \$3.3 million. On a Canadian dollar basis, net premiums were up three percent. According to the SOA survey referenced above, RGA retained its leading position in Canada for recurring new business with a market share of 32.6 percent.

### Asia Pacific

Asia Pacific reported pre-tax net income of \$32.1 million, up 46 percent from \$22.0 million in the first quarter of 2011. Pre-tax operating income rose to \$26.9 million from \$22.3 million. Favorable mortality experience contributed to the stronger results, and disability claims developed at expected levels. Foreign currency fluctuations increased current-period pre-tax operating income by \$1.5 million. Net premiums were up 4 percent to \$325.4 million from \$311.5 million in the prior year, primarily due to favorable foreign currency movements, as original currency premiums rose one percent.

### **Europe & South Africa**

Europe & South Africa reported pre-tax net income of \$6.6 million, down from \$22.5 million in the year-ago quarter. Pre-tax operating income was \$4.6 million compared with \$22.2 million last year. Higher-than-expected critical illness claims in the UK were primarily responsible for the lower results in the current quarter. Critical illness reinsurance provides a lump sum benefit in the event of the diagnosis of a pre-defined critical illness. Claims associated with critical illness business can be volatile over short-term periods. Adverse mortality experience in the UK contributed to the weak results to a lesser degree. Foreign currency fluctuations adversely affected pre-tax operating income by \$1.4 million. Net premiums totaled \$292.8 million, up 9 percent from \$269.1 million the year before, including an adverse currency effect of \$11.4 million. On a local currency basis, net premiums were up 13 percent.

#### **Corporate and Other**

The Corporate and Other segment reported a pre-tax net loss of \$5.7 million in the first quarter contrasted with pre-tax net income of \$4.8 million in the yearago period. Investment income was approximately \$10.3 million lower in the current quarter compared with last year, due, in part, to the lower interest rate environment. Pre-tax operating losses were \$6.8 million in the current period and \$0.2 million a year ago.

### **Dividend Declaration**

The board of directors declared a regular quarterly dividend of \$0.18, payable June 1 to shareholders of record as of May 11.

### **Earnings Conference Call**

A conference call to discuss first-quarter results will begin at 9 a.m. Eastern Time on Tuesday, May 1. Interested parties may access the call by dialing 877-718-5111 (domestic) or 719-325-4933 (international).

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The access code is 7394354. A live audio webcast of the conference call will be available on the company's investor relations website at <u>www.rgare.com</u>. A replay of the conference call will be available at the same address for 90 days following the conference call. A telephonic replay will also be available through May 9 at 888-203-1112 (domestic) or 719-457-0820 (international), access code 7394354.

The company has posted to its website a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the company posts periodic reports, press releases and other useful information on its investor relations website.

### **Use of Non-GAAP Financial Measures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations and the cumulative effect of any accounting changes, which management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. Reconciliations to GAAP net income are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <u>www.rgare.com</u> in the "Quarterly Results" tab and in the "Featured Report" section.

Book value per share outstanding before impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Operating return on equity is a non-GAAP financial measure calculated as operating income divided by average shareholders' equity excluding AOCI.

### About RGA

Reinsurance Group of America, Incorporated is among the largest global providers of life reinsurance, with operations in Australia, Barbados, Bermuda, Canada, China, France, Germany, Hong Kong, India, Ireland, Italy, Japan, Malaysia, Mexico, the Netherlands, New Zealand, Poland, Singapore, South Africa, South Korea, Spain, Taiwan, the United Arab Emirates, the United Kingdom and the United States. Worldwide, the company has approximately \$2.8 trillion of life reinsurance in force, and assets of \$32.3 billion.

### Add Four

### **Cautionary Statement Regarding Forward-looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, statements relating to projections of the earnings, revenues, income or loss, future financial performance and growth potential of Reinsurance Group of America, Incorporated and its subsidiaries (which we refer to in the following paragraphs as "we," "us" or "our"). The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on our liquidity, access to capital, and cost of capital, (2) the impairment of other financial institutions and its effect on our business, (3) requirements to post collateral or make payments due to declines in market value of assets subject to our collateral arrangements, (4) the fact that the determination of allowances and impairments taken on our investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation, or claims experience, (6) changes in our financial strength and credit ratings and the effect of such changes on our future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in our current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of our investment securities or result in the impairment of all or a portion of the value of certain of our investment securities, (11) market or economic conditions that adversely affect our ability to make timely sales of investment securities, (12) risks inherent in our risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources, and accurate information relating to settlements, awards, and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which we operate, including ongoing uncertainties regarding the amount of United States sovereign debt and the credit ratings thereof, (17) competitive factors and competitors' responses to our initiatives, (18) the success of our clients, (19) successful execution of our entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) our ability to successfully integrate and operate reinsurance business that we acquire, (22) action by regulators who have authority over our reinsurance operations in the jurisdictions in which we operate, (23) our dependence on third parties, including those insurance companies and reinsurers to which we cede some reinsurance, third-party investment managers, and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics, or pandemics anywhere in the world where we or our clients do business, (25) changes in laws, regulations, and accounting standards applicable to us, our subsidiaries, or our business, (26) the effect of our status as an insurance holding company and regulatory restrictions on our ability to pay principal and interest on our debt obligations, and (27) other risks and uncertainties described in this document and in our other filings with the Securities and Exchange Commission.

### Add Five

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and described in the periodic reports we file with the Securities and Exchange Commission. These forward-looking statements speak only as of the date on which they are made. We do not undertake any obligations to update these forward-looking statements, even though our situation may change in the future. We qualify all of our forward-looking statements by these cautionary statements. For a discussion of the risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to review the risk factors in our 2011 Form 10-K.

### **Investor Contact**

John W. Hayden Senior Vice President – Controller and Investor Relations (636) 736-7000

- tables below -

#### Add Six

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Net Income to Operating Income (Dollars in thousands)

(Unaudited)	Three Mon Marcl	
	2012	2011
GAAP net income	\$123,318	\$148,920
Reconciliation to operating income:		
Capital (gains) losses, derivatives and other, included in investment related (gains) losses, net	60,304	191
Capital (gains) losses on funds withheld:		
Included in investment income	676	7,827
Included in policy acquisition costs and other insurance expenses	136	(1,251)
Embedded derivatives:		
Included in investment related (gains) losses, net	(89,016)	(80,073)
Included in interest credited	25,505	(17,388)
Included in policy acquisition costs and other insurance expenses		1,914
DAC offset, net	(8,546)	47,168
Gain on repurchase of collateral finance facility securities		(3,231)
Loss on retirement of Preferred Income Equity Redeemable Securities ("PIERS")		2,854
Operating income	\$112,377	\$106,931

## Reconciliation of Consolidated Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited) Three Months Ended March 31, 2012 2011 Income before income taxes \$ 180,763 \$ 226,755 Reconciliation to pre-tax operating income: Capital (gains) losses, derivatives and other, included in investment related (gains) losses, net 94,098 1,099 Capital (gains) losses on funds withheld: 1,040 12,041 Included in investment income Included in policy acquisition costs and other insurance expenses 209 (1,925) Embedded derivatives: Included in investment related (gains) losses, net (136, 947)(123, 189)Included in interest credited 39,239 (26, 751)Included in policy acquisition costs and other insurance expenses 2,944 DAC offset, net (13, 148)72,567 (4,971) Gain on repurchase of collateral finance facility securities Loss on retirement of PIERS 4,391 Pre-tax operating income \$ 165,254 \$ 162,961

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)

			nded March 31, 2012	
		Capital		
	Pre-tax net income (loss)	(gains) losses, derivatives and other, net	Change in value of embedded derivatives, net	Pre-tax operating income (loss)
U.S. Operations:				
Traditional	\$ 49,842	\$13,043	\$ 41	\$ 62,926
Asset Intensive	36,590	15,946(1)	(28,055)(2)	24,481
Financial Reinsurance	6,313	139		6,452
Total U.S.	92,745	29,128	(28,014)	93,859
Canada Operations	55,063	(8,404)	—	46,659
Europe & South Africa	6,606	(1,982)	—	4,624
Asia Pacific Operations	32,067	(5,158)		26,909
Corporate and Other	(5,718)	(1,079)		(6,797)
Consolidated	\$180,763	\$12,505	<u>\$ (28,014)</u>	\$165,254

(1) Asset Intensive is net of \$(82,842) DAC offset.

(2) Asset Intensive is net of \$69,694 DAC offset.

		Three I	Months Ended March 31, 2	011	
(Unaudited)				Net (gain)	
	Pre-tax net income	Capital (gains) losses, derivatives and other, net	Change in value of embedded derivatives, net	loss on repurchase and retirement of securities	Pre-tax operating income (loss)
U.S. Operations:					
Traditional	\$ 74,912	\$ (8,875)	\$ —	\$ —	\$ 66,037
Asset Intensive	66,537	6,136(1)	(51,745)(2)	_	20,928
Financial Reinsurance	6,120	35			6,155
Total U.S.	147,569	(2,704)	(51,745)		93,120
Canada Operations	29,912	(4,389)			25,523
Europe & South Africa	22,535	(293)	—	_	22,242
Asia Pacific Operations	21,976	330			22,306
Corporate and Other	4,763	(4,413)		(580)	(230)
Consolidated	\$226,755	\$(11,469)	<u>\$ (51,745</u> )	(580)	\$162,961

(1) Asset Intensive is net of \$(22,684) DAC offset.

(2) Asset Intensive is net of \$95,251 DAC offset.

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Per Share and Shares Data (In thousands, except per share data)

(Unaudited)		onths Ended ch 31,
	2012	2011
Diluted earnings per share from operating income	\$ 1.52	\$ 1.45
Earnings per share from net income:		
Basic earnings per share	\$ 1.68	\$ 2.03
Diluted earnings per share	\$ 1.67	\$ 2.02
Weighted average number of common and common equivalent shares outstanding	74,043	73,836
(Unaudited)		Three Months March 31,
	2012	2011
Treasury shares	5,426	5,341
Common shares outstanding	73,712	73,797
Book value per share outstanding	\$ 80.44	\$ 64.14
Book value per share outstanding, before impact of AOCI	\$ 58.57	\$ 52.20

- more -

### Add Nine

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income (Dollars in thousands)

(Unaudited)	Three Mon March	
_	2012	2011
Revenues:		
Net premiums	\$1,863,482	\$1,736,130
Investment income, net of related expenses	340,940	371,040
Investment related gains (losses), net:		
Other-than-temporary impairments on fixed maturity securities	(7,607)	(1,556)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other		
comprehensive income	(7,221)	
Other investment related gains (losses), net	58,348	125,176
Total investment related gains (losses), net	43,520	123,620
Other revenue	45,033	51,645
Total revenues	2,292,975	2,282,435
Benefits and expenses:		
Claims and other policy benefits	1,580,149	1,469,449
Interest credited	88,042	106,063
Policy acquisition costs and other insurance expenses	307,634	346,247
Other operating expenses	110,098	106,150
Interest expense	23,322	24,569
Collateral finance facility expense	2,967	3,202
Total benefits and expenses	2,112,212	2,055,680
Income before income taxes	180,763	226,755
Income tax expense	57,445	77,835
Net income	\$ 123,318	\$ 148,920

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# Reinsurance Group of America, Incorporated®

Financial Supplement

First Quarter 2012

(Unaudited)



## Reinsurance Group of America, Incorporated\*

### World Headquarters

1370 Timberlake Manor Parkway Chesterfield, Missouri 63017 U.S.A.

### **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company Limited	AA-	NR	NR
RGA Global Reinsurance Company Limited	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A-	a-	Baa1

### Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

RGA

Quarterly Financial Supplement

Internet address

www.rgare.com

### **Contacts:**

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's	John Hayden
	Sr. Vice President
	Controller & Investor Relations
	Phone: (636) 300-8828
	e-mail: jhayden@rgare.com

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**RGA** Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Financial Supplement

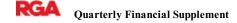
This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated with the SEC.

### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations and the cumulative effect of any accounting changes, which management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to pre-tax operating income (loss) is presented herein.

RGA evaluates its stockholder equity position excluding the impact of Accumulated Other Comprehensive Income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

Additionally, RGA uses a non-GAAP financial measure called operating return on equity, which is calculated as operating income divided by average shareholder's equity excluding AOCI.



R	eins			f America, In Highlights <i>(1)</i>		porated						
USD thousands, except inforce & per share data)				Thre	e Mo	onths Ended or As	of				c	urrent Qtr
		March 31, 2012		Dec. 31, 2011	_	Sept. 30, 2011		June 30, 2011		March 31, 2011		vs. PY Quarter
Net premiums	\$	1,863,482	\$	2,034,716	\$	1,776,165	\$	1,788,676	\$	1,736,130	\$	127,352
Net income		123,318		138,579		134,602		123,944		148,920		(25,602)
Operating income		112,377		120,772		138,837		119,056		106,931		5,446
Operating return on equity (ex AOCI) - annualized		10.6%		11.7%		13.8%		12.2%		11.1%		-0.5%
Operating return on equity (ex AOCI) - trailing 12 months		12.0%		12.2%		13.2%		13.0%		13.2%		-1.2%
Total assets	3	2,286,082	3	1,633,973	3	30,736,591	1	30,212,717	2	29,079,805	3	,206,277
Assumed Life Reinsurance in Force (in billions)												
U.S.	\$	1,406.1	\$	1,348.5	\$	1,347.9	\$	1,343.2	\$	1,343.2	\$	62.9
Canada	-	364.5	-	344.9	-	329.5	-	350.3	-	339.2	-	25.3
Europe & South Africa		529.7		513.4		515.0		529.7		497.8		31.9
Asia Pacific		470.7		457.6		422.8		435.6		407.7		63.0
Total Life Reinsurance in Force	\$	2,771.0	\$	2,664.4	\$	2,615.2	\$	2,658.8	\$	2,587.9	\$	183.1
Assumed New Business Production (in billions)												
U.S.	\$	84.9	\$	24.8	\$	30.1	\$	24.3	\$	31.3	\$	53.6
Canada		13.1		11.3		14.0		13.4		12.4		0.7
Europe & South Africa		14.8		24.9		38.7		47.6		37.1		(22.3)
Asia Pacific		5.7		74.0		27.9		9.7		7.4		(1.7)
Total New Business Production	\$	118.5	\$	135.0	\$	110.7	\$	95.0	\$	88.2	\$	30.3
Per Share and Shares Data												
Basic earnings per share												
Net income	\$	1.68	\$	1.89	\$	1.82	\$	1.68	\$	2.03	\$	(0.35)
Operating income	\$	1.53	\$	1.65	\$	1.88	\$	1.61	\$	1.46	\$	0.07
Diluted earnings per share												
Net income	\$	1.67	\$	1.88	\$	1.81	\$	1.66	\$	2.02	\$	(0.35)
Operating income	\$	1.52	\$	1.64	\$	1.87	\$	1.60	\$	1.45	\$	0.07
Wgt. average common shares outstanding (basic)		73,575		73,304		73,856		73,971		73,213		362
Wgt. average common shares outstanding (diluted)		74,043		73,812		74,254		74,530		73,836		207
Common shares issued		79,138		79,138		79,138		79,138		79,138		
Treasury shares		5,426		5,770		5,871		5,062		5,341		85
Common shares outstanding		73,712		73,368		73,267		74,076		73,797		(85)
Book value per share	\$	80.44	\$	79.31	\$	73.15	\$	67.81	\$	64.14		
Per share effect of accumulated other												
comprehensive income (AOCI)	\$	21.87	\$	22.06	\$	17.68	\$	14.09	\$	11.94		
Book value per share, excluding AOCI	\$	58.57	\$	57.25	\$	55.47	\$	53.72	\$	52.20		
Shareholder dividends paid	\$	13,255.3	\$	13,189.3	\$	13,336.6	\$	8,870.7	\$	8,832.2	\$	4,423.1

(1) Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012.



Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Consolidated GAAP Income Statement (incl. Operating Income Reconciliations) (1)

		-				<b>a</b> . <b>a</b>
	March 31,	Dec. 31,	Three Months Ende Sept. 30,	d June 30,	March 31,	Current Qtr vs. PY
SD thousands)	2012	2011	2011	2011	2011	Quarter
evenues:						
Net premiums	\$1,863,482	\$2,034,716	\$1,776,165	\$1,788,676	\$1,736,130	\$ 127,352
Investment income, net of related expenses	340,940	304,511	268,210	337,436	371,040	(30,100)
Investment related gains (losses), net						
OTTI on fixed maturity securities	(7,607)	(11,824)	(11,911)	(5,582)	(1,556)	(6,051)
OTTI on fixed maturity securities transferred to/from AOCI	(7,221)	543	3,089	292		(7,221)
Other investment related gains (losses), net	58,348	(36,183)	(130,778)	32,678	125,176	(66,828)
Total investment related gains (losses), net	43,520	(47,464)	(139,600)	27,388	123,620	(80,100)
Other revenue	45,033	56,456	90,132	50,477	51,645	(6,612)
Total revenues	2,292,975	2,348,219	1,994,907	2,203,977	2,282,435	10,540
nefits and expenses:						
Claims and other policy benefits	1,580,149	1,720,956	1,514,765	1,520,013	1,469,449	110,700
Interest credited	88,042	78,884	35,251	96,196	106,063	(18,021
Policy acquisition costs and other insurance expenses	307,634	204,883	164,372	274,519	346,247	(38,613
Other operating expenses	110,098	122,000	94,029	97,161	106,150	3,948
Interest expense	23,322	25,226	27,025	25,818	24,569	(1,247
Collateral finance facility expense	2,967	3,019	3,069	3,101	3,202	(235
Total benefits and expenses	2,112,212	2,154,968	1,838,511	2,016,808	2,055,680	56,532
Income before income taxes	180,763	193,251	156,396	187,169	226,755	(45,992
Income tax expense	57,445	54,672	21,794	63,225	77,835	(20,390
Net income	\$ 123,318	\$ 138,579	\$ 134,602	\$ 123,944	\$ 148,920	\$ (25,602
But the Overset's stress Base of the free						
Pre-tax Operating Income Reconciliation: Income before income taxes	180,763	193,251	156,396	187,169	226,755	(45.00)
	94,098		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	1,099	(45,992) 92,999
Investment and derivative losses (gains) - non-operating (2) Change in value of modified coinsurance and funds withheld	94,098	(5,360)	(221,194)	(40,152)	1,099	92,999
embedded derivatives (2)	9,428	85,722	102,574	(10,525)	(90,535)	99,963
GMXB embedded derivatives (2)	(146,375)	(29,261)	260,239	25,860	(32,654)	(113,721
Funds withheld losses (gains) - investment income	1,040	(194)	(9,806)	(7,185)	12,041	(11,001
Funds withheld losses (gains) - policy acq. costs	209	47	1,034	1,793	(1,925)	2,134
EIA embedded derivatives - interest credited	39,239	9,490	37,539	21,011	(26,751)	65,990
EIA embedded derivatives - policy acq. costs		6,908	(3,664)	(2,073)	2,944	(2,944
DAC offset, net	(13,148)	(82,837)	(107,709)	4,158	72,567	(85,715
Gain on repurchase of collateral finance facility securities		(9,725)	(50,869)		(4,971)	4,971
Loss on retirement of Preferred Income Equity Redeemable Securities ("PIERS")					4,391	(4,391
Operating Income Before Income Taxes	\$ 165,254	\$ 168,041	\$ 164,540	\$ 180,056	\$ 162,961	\$ 2,293
operating meane before meane raxes	\$ 105,254	\$ 100,041	\$ 104,540	\$ 100,000	\$ 102,701	\$ 2,275
After-tax Operating Income Reconciliation:						
Net Income	123,318	138,579	134,602	123,944	148,920	(25,602
Investment and derivative losses (gains) - non-operating (2)	60,304	(4,906)	(144,834)	(26,362)	191	60,113
Change in value of modified coinsurance and funds withheld embedded derivatives (2)	6 1 2 9	55,719	66,673	(6,841)	(50 0 10)	64,976
GMXB embedded derivatives (2)	6,128 (95,144)	(19,019)	169,155	16,809	(58,848)	· · · · · ·
Funds withheld losses (gains) - investment income	676	(19,019)	(6,374)	(4,671)	(21,225) 7,827	(73,919) (7,151
Funds withheld losses (gains) - nivestnent income	136	31	672	1,165	(1,251)	1,387
EIA embedded derivatives - interest credited	25,505	6,169	24,400	13,657	(17,388)	42,893
EIA embedded derivatives - interest ciculted		4,490	(2,381)	(1,348)	1,914	(1,914
DAC offset, net	(8,546)	(53,844)	(70,011)	2,703	47,168	(55,714
Gain on repurchase of collateral finance facility securities	(0,540)	(6,321)	(33,065)		(3,231)	3,231
Loss on retirement of PIERS	_			_	2,854	(2,854
Operating Income	\$ 112,377	\$ 120,772	\$ 138,837	\$ 119,056	\$ 106,931	\$ 5,446
oper wing income	\$ 112,577	÷ 120,772	÷ 150,057	\$ 119,050	\$ 100,751	\$ 5,440

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement (1) (2)



Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Consolidated Operating Income Statement (1)

		Three Months Ended							
	March 3	,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY		
(USD thousands, except per share data)	2012		2011	2011	2011	2011	Quarter		
Revenues:									
Net premiums	\$1,863,	482	\$2,034,716	\$1,776,165	\$1,788,676	\$1,736,130	\$127,352		
Investment income, net of related expenses	341,	980	304,317	258,404	330,251	383,081	(41,101)		
Investment related gains (losses), net		671	3,637	2,019	2,571	1,530	(859)		
Other revenue	45,	033	46,731	39,263	50,477	46,674	(1,641)		
Total revenues	2,251,	166	2,389,401	2,075,851	2,171,975	2,167,415	83,751		
Benefits and expenses:									
Claims and other policy benefits	1,580,	149	1,720,956	1,514,765	1,520,013	1,469,449	110,700		
Interest credited	48,	803	69,394	(2,288)	) 75,185	132,814	(84,011)		
Policy acquisition costs and other insurance expenses	320,	573	280,765	274,711	270,641	272,661	47,912		
Other operating expenses	110,	098	122,000	94,029	97,161	101,759	8,339		
Interest expense	23,	322	25,226	27,025	25,818	24,569	(1,247)		
Collateral finance facility expense	2,	967	3,019	3,069	3,101	3,202	(235)		
Total benefits and expenses	2,085,	912	2,221,360	1,911,311	1,991,919	2,004,454	81,458		
Operating income before income taxes	165,	254	168,041	164,540	180,056	162,961	2,293		
Operating income tax expense	52,	877	47,269	25,703	61,000	56,030	(3,153)		
Operating income	\$ 112,	377	\$ 120,772	\$ 138,837	\$ 119,056	\$ 106,931	\$ 5,446		
Wgt. Average Common Shares Outstanding (Diluted)	74,	043	73,812	74,254	74,530	73,836	207		
Diluted Earnings Per Share - Operating Income	<b>\$</b>	1.52	\$ 1.64	\$ 1.87	\$ 1.60	\$ 1.45	\$ 0.07		
Foreign currency effect (2):									
Net premiums	\$ (4,	924)	\$ (5,509)	\$ 53,399	\$ 77,277	\$ 42,487	\$ (47,411)		
Operating income before income taxes	\$ (	387)	\$ (2,407)	\$ 6,846	\$ 5,713	\$ 4,634	\$ (5,021)		

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)

(2) Compared to comparable prior year period



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# Reinsurance Group of America, Incorporated Consolidated Balance Sheets (1)

(USD thousands)	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Assets					
Fixed maturity securities, available-for-sale	\$16,794,057	\$16,200,950	\$15,557,032	\$15,153,807	\$14,531,154
Mortgage loans on real estate	1,040,733	991,731	934,694	908,048	906,869
Policy loans	1,260,070	1,260,400	1,228,890	1,229,663	1,222,016
Funds withheld at interest	5,472,532	5,410,424	5,445,886	5,671,844	5,595,146
Short-term investments	75,425	88,566	81,747	125,618	74,902
Other invested assets	867,507	1,012,541	1,020,043	799,341	756,377
Total investments	25,510,324	24,964,612	24,268,292	23,888,321	23,086,464
Cash and cash equivalents	873,933	962,870	802,651	710,973	467,672
Accrued investment income	173,629	144,334	190,298	160,436	155,182
Premiums receivable and other reinsurance balances	1,131,334	1,059,572	1,060,631	1,045,131	986,658
Reinsurance ceded receivables	597,508	626,194	727,290	781,006	807,929
Deferred policy acquisition costs	3,629,424	3,543,925	3,340,394	3,287,126	3,248,861
Other assets	369,930	332,466	347,035	339,724	327,039
Total assets	\$32,286,082	\$31,633,973	\$30,736,591	\$30,212,717	\$29,079,805
Liabilities and Stockholders' Equity					
Future policy benefits	10,413,361	\$ 9,903,886	\$ 9,445,222	\$ 9,642,814	\$ 9,438,432
Interest-sensitive contract liabilities	8,252,995	8,394,468	8,378,159	8,100,608	7,747,203
Other policy claims and benefits	2,984,681	2,841,373	2,826,297	2,774,031	2,728,122
Other reinsurance balances	132,389	118,219	136,298	159,340	184,958
Deferred income taxes	1,728,765	1,679,834	1,518,990	1,276,153	1,274,754
Other liabilities	777,678	810,775	776,239	784,291	701,799
Short-term debt	—	—	199,997	199,993	255,989
Long-term debt	1,414,829	1,414,688	1,414,546	1,414,406	1,016,510
Collateral finance facility	652,029	652,032	681,004	837,789	839,354
Company-obligated mandatorily redeemable preferred securities of subsidiary					
trust holding solely junior subordinated debentures of the Company					159,455
Total liabilities	26,356,727	25,815,275	25,376,752	25,189,425	24,346,576
Stockholders' Equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,736,184	1,727,774	1,719,683	1,713,893	1,708,096
Retained earnings	2,906,310	2,818,429	2,695,680	2,575,240	2,467,044
Treasury stock	(325,732)	(346,449)	(352,106)	(310,856)	(323,689)
Accumulated other comprehensive income (AOCI):					
Accumulated currency translation adjustment, net of income taxes	253,875	229,795	189,347	291,189	279,702
Unrealized appreciation of securities, net of income taxes	1,388,597	1,419,318	1,119,724	767,023	615,631
Pension and postretirement benefits, net of income taxes	(30,670)	(30,960)	(13,280)	(13,988)	(14,346)
Total stockholders' equity	5,929,355	5,818,698	5,359,839	5,023,292	4,733,229
Total liabilities and stockholders' equity	\$32,286,082	\$31,633,973	\$30,736,591	\$30,212,717	\$29,079,805
Total stockholders' equity, excluding AOCI	\$ 4,317,553	\$ 4,200,545	\$ 4,064,048	\$ 3,979,068	\$ 3,852,242

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)



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	0	-	<b>o</b>			
			Three Months Ended			Current Qtr
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2012	2011	2011	2011	2011	Quarter
Revenues:						
Net premiums	\$1,021,507	\$1,099,409	\$ 971,190	\$ 973,837	\$ 935,053	\$ 86,454
Investment income, net of related expenses	132,417	125,528	123,686	125,688	120,748	11,669
Other revenue	1,003	1,571	599	738	493	510
Total revenues	1,154,927	1,226,508	1,095,475	1,100,263	1,056,294	98,633
Benefits and expenses:						
Claims and other policy benefits	907,461	952,609	844,090	839,173	822,407	85,054
Interest credited	15,054	15,174	15,166	14,967	14,584	470
Policy acquisition costs and other insurance expenses	145,485	152,246	135,747	135,602	131,916	13,569
Other operating expenses	24,001	23,971	20,299	19,486	21,350	2,651
Total benefits and expenses	1,092,001	1,144,000	1,015,302	1,009,228	990,257	101,744
Operating income before income taxes	62,926	82,508	80,173	91,035	66,037	(3,111)
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	62,926	82,508	80,173	91,035	66,037	(3,111)
Investment and derivative (losses) gains - non-operating	(13,084)	30,075	5,056	205	8,875	(21,959)
Income before income taxes	\$ 49,842	\$ 112,583	\$ 85,229	\$ 91,240	\$ 74,912	\$ (25,070)
Loss and Expense Ratios:						
Claims and other policy benefits	88.8%	86.6%	86.9%	86.2%	88.0%	0.8%
Policy acquisition costs and other insurance expenses	14.2%	13.8%	14.0%	13.9%	14.1%	0.1%
Other operating expenses	2.3%	2.2%	2.1%	2.0%	2.3%	0.0%

Reinsurance Group of America, Incorporated U.S. Traditional Sub-segment Pre-tax Operating Income (1)

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)



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### **Reinsurance Group of America, Incorporated** U.S. Asset Intensive Sub-segment Pre-tax Operating Income (1)

(USD thousands except account values)	March 31, 2012	TI Dec. 31, 2011	nree Months Ende Sept. 30, 2011	2011	March 31, 2011	Current Qtr vs. PY Quarter
Revenues:						
Net premiums	\$ 3,596	\$ 3,619	\$ 2,786	\$ 3,459	\$ 3,325	\$ 271
Investment income, net of related expenses	111,501	79,604	20,361	98,080	159,533	(48,032)
Investment related gains (losses), net	(30)	(82)	(14)	(20)	(16)	(14)
Other revenue	19,893	20,154	19,827	23,536	24,001	(4,108)
Total revenues	134,960	103,295	42,960	125,055	186,843	(51,883)
Benefits and expenses:						
Claims and other policy benefits	1,902	2,766	4,431	4,264	2,816	(914)
Interest credited	33,511	53,965	(17,733)	59,603	118,230	(84,719)
Policy acquisition costs and other insurance expenses	72,004	16,858	52,854	39,047	42,715	29,289
Other operating expenses	3,062	2,434	1,886	1,743	2,154	908
Total benefits and expenses	110,479	76,023	41,438	104,657	165,915	(55,436)
Operating income (loss) before income taxes	24,481	27,272	1,522	20,398	20,928	3,553
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	24,481	27,272	1,522	20,398	20,928	3,553
Investment and derivative (losses) gains - non-operating (2)	(96,355)	(23,077)	219,530	28,681	(18,704)	(77,651)
Change in value of modified coinsurance and funds withheld embedded						
derivatives (2)	(9,387)	(86,759)	(103,949)	10,525	90,535	(99,922)
GMXB embedded derivatives (2)	146,375	29,261	(260,239)	(25,860)	32,654	113,721
Funds withheld losses (gains) - investment income	(2,224)	194	9,806	7,185	(12,041)	9,817
Funds withheld losses (gains) - policy acq. costs	(209)	(47)	(1,034)	(1,793)	1,925	(2,134)
EIA embedded derivatives - interest credited	(39,239)	(9,490)	(37,539)	(21,011)	26,751	(65,990)
EIA embedded derivatives - policy acq. costs	_	(6,908)	3,664	2,073	(2,944)	2,944
DAC offset, net	13,148	82,837	107,709	(4,158)	(72,567)	85,715
Income (loss) before income taxes	\$ 36,590	\$ 13,283	<u>\$ (60,530</u> )	\$ 16,040	\$ 66,537	<u>\$ (29,947)</u>

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement (1)

(2)



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## Reinsurance Group of America, Incorporated U.S. Asset Intensive Sub-segment (Cont'd)

		Tł	ree Months Ende	d	
(USD millions)	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Annuity account values:					
Fixed annuities (deferred)	\$ 897	\$ 879	\$ 856	\$ 835	\$ 804
Net interest spread (fixed annuities):	2.4%	2.8%	2.7%	2.2%	2.7%
Equity-indexed annuities	\$ 4,895	\$4,881	\$4,327	\$4,324	\$ 4,258
Variable annuities:					
No riders	\$ 1,040	\$ 986	\$ 979	\$1,114	\$ 1,172
GMDB only	82	85	76	89	91
GMIB only	6	6	5	6	6
GMAB only	57	55	54	63	64
GMWB only	1,704	1,538	1,524	1,751	1,773
GMDB / WB	460	498	428	493	500
Other	32	31	30	35	36
Total VA account values	\$ 3,381	\$3,199	\$3,096	\$3,551	\$ 3,642
Fair value of liabilities associated with living benefit riders	\$ 130	\$ 277	\$ 306	\$ 46	\$ 20
Interest-sensitive contract liabilities associated with:					
Guaranteed investment contracts	\$ 198	\$ 198	\$ 199	\$ 199	\$ 199
Bank-owned life insurance (BOLI)	\$ 512	\$ 508	\$ 505	\$ 502	\$ 498
Other asset-intensive business	\$ 78	\$ 78	\$ 79	\$ 85	\$ 87
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# Reinsurance Group of America, Incorporated U.S. Financial Reinsurance Sub-segment Pre-tax Operating Income

	Three Months Ended					Current Qtr	
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY	
(USD thousands)	2012	2011	2011	2011	2011	Quarter	
Revenues:							
Investment income, net of related expenses	\$ 164	\$ 131	\$ 168	\$ 62	\$ (197)	\$ 361	
Other revenue	8,910	9,558	8,619	9,194	9,002	(92)	
Total revenues	9,074	9,689	8,787	9,256	8,805	269	
Benefits and expenses:							
Policy acquisition costs and other insurance expenses	770	743	798	797	853	(83)	
Other operating expenses	1,852	2,025	1,584	1,469	1,797	55	
Total benefits and expenses	2,622	2,768	2,382	2,266	2,650	(28)	
Operating income before income taxes	6,452	6,921	6,405	6,990	6,155	297	
Operating to U.S. GAAP Reconciliation:							
Operating income before income taxes	6,452	6,921	6,405	6,990	6,155	297	
Investment and derivative (losses) gains - non-operating	(139)	(87)	(13)	7	(35)	(104)	
Income before income taxes	\$ 6,313	\$6,834	\$6,392	\$6,997	\$ 6,120	\$ 193	



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### Reinsurance Group of America, Incorporated Canadian Segment Pre-tax Operating Income (1)

	Three Months Ended						
(USD thousands)	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	vs. PY Quarter	
Revenues:	2012	2011	2011	2011	2011	Quarter	
Net premiums	\$218,210	\$224,763	\$185,790	\$209,717	\$215,028	\$ 3,182	
Investment income, net of related expenses	47.716	42,604	53,698	46,083	45,919	1,797	
Investment related gains (losses), net	1,323	1,579	1,267	1,183	1,169	1,797	
Other revenue	(30)	(9)	440	4,980	22	(52)	
Total revenues	267,219	268,937	241,195	261,963	262,138	5,081	
Benefits and expenses:							
Claims and other policy benefits	160,625	165,456	162,734	165,860	179,055	(18,430)	
Interest credited							
Policy acquisition costs and other insurance expenses	50,285	52,140	34,350	45,356	48,866	1,419	
Other operating expenses	9,650	10,645	9,129	8,793	8,694	956	
Total benefits and expenses	220,560	228,241	206,213	220,009	236,615	(16,055)	
Operating income before income taxes	46,659	40,696	34,982	41,954	25,523	21,136	
Operating to U.S. GAAP Reconciliation:							
Operating income before income taxes	46,659	40,696	34,982	41,954	25,523	21,136	
Investment and derivative (losses) gains - non-operating	7.220	6,545	8,729	2,135	4,389	2,831	
Funds withheld losses (gains) - investment income	1,184					1,184	
Income before income taxes	\$ 55,063	\$ 47,241	\$ 43,711	\$ 44,089	\$ 29,912	\$ 25,151	
Loss and Expense Ratios:							
Loss ratios (creditor business)	34.1%	36.3%	38.4%	39.7%	37.7%	-3.6%	
Loss ratios (excluding creditor business)	83.8%	85.5%	96.9%	88.8%	97.6%	-13.8%	
Claims and other policy benefits / (net premiums + investment income)	60.4%	61.9%	68.0%	64.8%	68.6%	-8.2%	
Policy acquisition costs and other insurance expenses (creditor business)	57.1%	59.2%	52.8%	57.3%	55.3%	1.8%	
Policy acquisition costs and other insurance expenses (excluding	57.170	39.2%	32.870	57.5%	55.570	1.070	
creditor business)	14.2%	10.9%	10.9%	12.2%	11.3%	2.9%	
Other operating expenses	4.4%	4.7%	4.9%	4.2%	4.0%	0.4%	
Foreign currency effect (2):							
Net premiums	\$ (3,328)	\$ (2,669)	\$ 10,269	\$ 12,409	\$ 11,248	\$(14,576)	
Operating income before income taxes	\$ (554)	\$ (641)	\$ 2,571	\$ 3,021	\$ 453	\$ (1,007)	
Creditor reinsurance net premiums	\$ 44,810	\$ 54,227	\$ 29,895	\$ 41,613	\$ 51,584	\$ (6,774)	

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)

(2) Compared to comparable prior year period



**RGA** Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Europe & South Africa Segment Pre-tax Operating Income (1)

			Current Qtr			
(USD thousands)	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	vs. PY Quarter
		2011	2011	2011		Quarter
Revenues:	¢202 771	\$25C 204	\$29C 054	¢202.010	¢2(0,120	0.22 (51
Net premiums	\$292,771	\$356,284	\$286,054	\$283,019	\$269,120	\$ 23,651
Investment income, net of related expenses Other revenue	11,331 2,253	11,709 1,035	11,242 1,196	10,865 1,745	10,535	796 1,198
					1,055	
Total revenues	306,355	369,028	298,492	295,629	280,710	25,645
Benefits and expenses:						
Claims and other policy benefits	261,484	293,126	248,890	242,973	216,932	44,552
Policy acquisition costs and other insurance expenses	15,052	13,329	15,004	14,360	16,524	(1,472)
Other operating expenses	25,195	29,511	24,569	26,527	25,012	183
Total benefits and expenses	301,731	335,966	288,463	283,860	258,468	43,263
Operating income before income taxes	4,624	33,062	10,029	11,769	22,242	(17,618)
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	4,624	33,062	10,029	11,769	22,242	(17,618)
Investment and derivative (losses) gains - non-operating	1,982	2,951	2,000	756	293	1,689
Income before income taxes	\$ 6,606	\$ 36,013	\$ 12,029	\$ 12,525	\$ 22,535	\$(15,929)
Loss and Expense Ratios:						
Claims and other policy benefits	89.3%	82.3%	87.0%	85.9%	80.6%	8.7%
Policy acquisition costs and other insurance expenses	5.1%	3.7%	5.2%	5.1%	6.1%	-1.0%
Other operating expenses	8.6%	8.3%	8.6%	9.4%	9.3%	-0.7%
Foreign currency effect (2):						
Net premiums	\$ (11,362)	\$ (9,136)	\$ 9,234	\$ 24,686	\$ 6,466	\$(17,828)
Operating income before income taxes	\$ (1,417)	\$ (1,605)	\$ 669	\$ 1,712	\$ 233	\$ (1,650)
Critical illness net premiums	\$ 61,548	\$ 61,564	\$ 59,679	\$ 63,320	\$ 60,261	\$ 1,287

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)

Compared to comparable prior year period (2)



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### Reinsurance Group of America, Incorporated Asia Pacific Segment Pre-tax Operating Income (1)

	Three Months Ended							
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY		
(USD thousands)	2012	2011	2011	2011	2011	Quarter		
Revenues:								
Net premiums	\$325,350	\$348,358	\$328,259	\$316,356	\$311,517	\$ 13,833		
Investment income, net of related expenses	22,578	21,666	21,472	21,756	19,943	2,635		
Investment related gains (losses), net	(809)	1,237	1,452	1,377	(108)	(701)		
Other revenue	7,408	9,741	8,557	7,283	8,492	(1,084)		
Total revenues	354,527	381,002	359,740	346,772	339,844	14,683		
Benefits and expenses:								
Claims and other policy benefits	248,620	306,802	254,739	267,362	247,930	690		
Interest Credited	238	254	280	615	_	238		
Policy acquisition costs and other insurance expenses	50,847	58,713	49,854	48,082	44,481	6,366		
Other operating expenses	27,913	30,254	27,598	26,089	25,127	2,786		
Total benefits and expenses	327,618	396,023	332,471	342,148	317,538	10,080		
Operating income (loss) before income taxes	26,909	(15,021)	27,269	4,624	22,306	4,603		
Operating to U.S. GAAP Reconciliation:								
Operating income before income taxes	26,909	(15,021)	27,269	4,624	22,306	4,603		
Investment and derivative (losses) gains - non-operating	5,158	5,309	(1,625)	(298)	(330)	5,488		
Income (loss) before income taxes	\$ 32,067	\$ (9,712)	\$ 25,644	\$ 4,326	\$ 21,976	\$ 10,091		
Loss and Expense Ratios:								
Claims and other policy benefits	76.4%	88.1%	77.6%	84.5%	79.6%	-3.2%		
Policy acquisition costs and other insurance expenses	15.6%	16.9%	15.2%	15.2%	14.3%	1.3%		
Other operating expenses	8.6%	8.7%	8.4%	8.2%	8.1%	0.5%		
Foreign currency effect (2):								
Net premiums	\$ 9,756	\$ 6,296	\$ 33,908	\$ 40,222	\$ 24,825	\$(15,069)		
Operating income before income taxes	\$ 1,529	\$ 325	\$ 3,379	\$ 557	\$ 1,555	\$ (26)		
Critical illness net premiums	\$ 40,333	\$ 40,566	\$ 30,135	\$ 41,003	\$ 45,622	\$ (5,289)		

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. Compared to comparable prior year period (1)

(2)



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### Reinsurance Group of America, Incorporated Corporate and Other Segment Pre-tax Operating Income (1)

		Three Months Ended					
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY	
(USD thousands)	2012	2011	2011	2011	2011	Quarter	
Revenues:							
Net premiums	\$ 2,048	\$ 2,283	\$ 2,086	\$ 2,288	\$ 2,087	\$ (39)	
Investment income, net of related expenses	16,273	23,075	27,777	27,717	26,600	(10,327)	
Investment related gains (losses), net	187	903	(686)	31	485	(298)	
Other revenue	5,596	4,681	25	3,001	3,609	1,987	
Total revenues	24,104	30,942	29,202	33,037	32,781	(8,677)	
Benefits and expenses:							
Claims and other policy benefits	57	197	(119)	381	309	(252)	
Interest credited	—	1	(1)	—	—		
Policy acquisition costs and other insurance expenses	(13,870)	(13,264)	(13,896)	(12,603)	(12,694)	(1,176)	
Other operating expenses	18,425	23,160	8,964	13,054	17,625	800	
Interest expense	23,322	25,226	27,025	25,818	24,569	(1,247)	
Collateral finance facility expense	2,967	3,019	3,069	3,101	3,202	(235)	
Total benefits and expenses	30,901	38,339	25,042	29,751	33,011	(2,110)	
Operating income (loss) before income taxes	(6,797)	(7,397)	4,160	3,286	(230)	(6,567)	
Operating to U.S. GAAP Reconciliation:							
Operating income before income taxes	(6,797)	(7,397)	4,160	3,286	(230)	(6,567)	
Investment and derivative (losses) gains - non-operating	1,079	(15,319)	(11, 108)	8,666	4,413	(3,334)	
Gain on repurchase of collateral finance facility securities	—	9,725	50,869		4,971	(4,971)	
Loss on retirement of PIERS					(4,391)	4,391	
Income (loss) before income taxes	\$ (5,718)	<u>\$(12,991</u> )	\$ 43,921	\$ 11,952	\$ 4,763	<u>\$(10,481</u> )	
Foreign currency effect (2):							
Net premiums	\$ 10	\$ —	\$ (12)	\$ (40)	\$ (52)	\$ 62	
Operating income before income taxes	\$ 55	\$ (486)	\$ 227	\$ 423	\$ 2,393	\$ (2,338)	

Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012. (1)

(2) Compared to comparable prior year period



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### Reinsurance Group of America, Incorporated Summary of Pre-tax Segment Operating Income (1)

	Three Months Ended										
(USD thousands)	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	vs. PY Quarter					
U.S. Traditional	\$ 62,926	\$ 82,508	\$ 80,173	\$ 91,035	\$ 66,037	\$ (3,111)					
U.S. Asset Intensive	24,481	27,272	1,522	20,398	20,928	3,553					
U.S. Financial Reinsurance	6,452	6,921	6,405	6,990	6,155	297					
Total U.S. Segment	93,859	116,701	88,100	118,423	93,120	739					
Canadian Segment	46,659	40,696	34,982	41,954	25,523	21,136					
Europe & South Africa Segment	4,624	33,062	10,029	11,769	22,242	(17,618)					
Asia Pacific Segment	26,909	(15,021)	27,269	4,624	22,306	4,603					
Corporate and Other	(6,797)	(7,397)	4,160	3,286	(230)	(6,567)					
Consolidated	\$165,254	\$168,041	\$164,540	\$180,056	\$162,961	\$ 2,293					

(1) Certain amounts in the prior periods have been revised in connection with the retrospective adoption of ASU 2010-26 in the first quarter of 2012.



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	Cash and Invested Assets				
	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011
Fixed maturity securities, available-for-sale	\$16,794,057	\$16,200,950	\$15,557,032	\$15,153,807	\$14,531,154
Mortgage loans on real estate	1,040,733	991,731	934,694	908,048	906,869
Policy loans	1,260,070	1,260,400	1,228,890	1,229,663	1,222,016
Funds withheld at interest	5,472,532	5,410,424	5,445,886	5,671,844	5,595,146
Short-term investments	75,425	88,566	81,747	125,618	74,902
Other invested assets	867,507	1,012,541	1,020,043	799,341	756,377
Cash and cash equivalents	873,933	962,870	802,651	710,973	467,672
Total cash and invested assets	\$26,384,257	\$25,927,482	\$25,070,943	\$24,599,294	\$23,554,136

### **Investment Income and Yield Summary** (Excludes Funds Withheld Portfolios)

			Three Months Ended			Current Qtr
	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	vs. PY Quarter
Average invested assets at amortized cost	\$18,347,561	\$17,765,960	\$17,683,301	\$17,446,168	\$16,762,725	\$1,584,836
Net investment income	\$ 227,370	\$ 226,077	\$ 229,373	\$ 228,728	\$ 219,908	\$ 7,463
Annualized investment yield (ratio of net investment income to average invested assets)	5.05%	5.19%	5.29%	5.35%	5.35%	-0.30%



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### Amortized cost, gross unrealized gains and losses, and estimated fair values of fixed maturity and equity securities (Excludes Funds Withheld Portfolios)

March 31, 2012						
Available-for-sale:	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Corporate securities	\$ 7,518,983	\$ 671,100	\$ 78,629	\$ 8,111,454	48.3%	¢
Canadian and Canadian provincial governments	2,610,735	1,229,402	\$ 78,029 797	3,839,340	22.9%	ې
Residential mortgage-backed securities	1,075,073	72,598	9,443	1,138,228	6.8%	(710)
Asset-backed securities	448,688	11,390	45,551	414,527	2.5%	(4,512)
Commercial mortgage-backed securities	1,302,734	104,586	64,899	1,342,421	8.0%	(6,118)
U.S. government and agencies	257,928	22,500	1,335	279,093	1.6%	— ´
State and political subdivisions	191,113	27,873	4,982	214,004	1.3%	
Other foreign government, supranational, and foreign government-						
sponsored enterprises	1,409,605	49,908	4,523	1,454,990	8.6%	
Total fixed maturity securities	\$14,814,859	\$2,189,357	\$210,159	\$16,794,057	100.0%	\$(11,340)
Non-redeemable preferred stock	77,766	4,963	2,706	80,023	81.6%	
Other equity securities	16,046	3,446	1,487	18,005	18.4%	
Total equity securities	\$ 93,812	\$ 8,409	\$ 4,193	\$ 98,028	100.0%	

Available-for-sale:	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Corporate securities	\$ 6,931,958	\$ 654,519	\$125,371	\$ 7,461,106	46.0%	\$ —
Canadian and Canadian provincial governments	2,507,802	1,362,160	29	3,869,933	23.9%	_
Residential mortgage-backed securities	1,167,265	76,393	16,424	1,227,234	7.6%	(1,042)
Asset-backed securities	443,974	11,692	53,675	401,991	2.5%	(5,256)
Commercial mortgage-backed securities	1,233,958	87,750	79,489	1,242,219	7.7%	(12,225)
U.S. government and agencies	341,087	32,976	61	374,002	2.3%	
State and political subdivisions	184,308	24,419	3,341	205,386	1.3%	—
Other foreign government, supranational, and foreign government- sponsored enterprises	1,372,528	50,127	3,576	1,419,079	<u>8.7</u> %	
Total fixed maturity securities	\$14,182,880	\$2,300,036	\$281,966	\$16,200,950	100.0%	<u>\$(18,523</u> )
Non-redeemable preferred stock	82,488	4,677	8,982	78,183	68.6%	
Other equity securities	35,352	1,903	1,538	35,717	31.4%	
Total equity securities	\$ 117,840	\$ 6,580	\$ 10,520	\$ 113,900	100.0%	

December 31, 2011



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# Corporate Securities by Sector (Fixed Maturities and Equities) (Excludes Funds Withheld Portfolios)

		March 31,	2012			December 31	, 2011	
	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings
Financial Institutions								
Banking	\$1,569,223	\$1,611,640	19.6%	А	\$1,477,638	\$1,454,124	19.2%	А
Brokerage	72,828	78,900	1.0%	А	59,288	63,101	0.8%	А
Finance Comp.	147,647	153,363	1.9%	А	158,271	161,992	2.1%	А
Insurance	407,193	440,113	5.4%	A-	391,092	413,339	5.5%	A-
REITs	338,809	358,749	4.4%	BBB+	300,401	316,192	4.2%	BBB+
Other Finance	125,466	129,576	1.6%	A-	130,984	135,812	1.8%	A-
Total Financial Institutions	2,661,166	2,772,341	33.9%		2,517,674	2,544,560	33.6%	
Industrials								
Basic	425,014	461,980	5.6%	BBB	367,323	402,225	5.3%	BBB+
Capital Goods	400,181	434,770	5.3%	BBB+	360,309	396,150	5.2%	BBB+
Communications	722,080	797,566	9.7%	BBB+	674,182	745,064	9.8%	BBB+
Consumer Cyclical	519,532	559,491	6.8%	BBB+	407,873	438,034	5.8%	BBB+
Consumer Noncyclical	719,513	805,573	9.8%	A-	691,245	784,819	10.4%	A-
Energy	400,261	441,750	5.4%	BBB+	405,317	454,727	6.0%	BBB+
Technology	283,306	304,977	3.7%	BBB+	245,954	269,301	3.6%	BBB+
Transportation	235,940	252,700	3.1%	BBB+	219,605	234,822	3.1%	BBB+
Other Industrial	57,025	61,918	0.7%	BBB	41,266	46,053	0.6%	BBB
Total Industrials	3,762,852	4,120,725	50.1%		3,413,074	3,771,195	49.8%	
Utilities								
Electric	691,933	763,844	9.3%	BBB+	673,725	756,033	10.0%	BBB+
Natural Gas	435,266	483,337	5.9%	BBB	398,648	447,617	5.9%	BBB
Other Utility	52,759	60,112	0.7%	A-	43,377	51,921	0.7%	A-
Total Utilities	1,179,958	1,307,293	15.9%		1,115,750	1,255,571	16.6%	
Other Sectors	8,819	9,123	0.1%	AA-	3,300	3,680	0.0%	AA-
Total	\$7,612,795	\$8,209,482	100.0%	A-	\$7,049,798	\$7,575,006	100.0%	BBB+

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# Ratings of Fixed Maturity Securities (Excludes Funds Withheld Portfolios)

		Mar	rch 31, 2012		Decer	mber 31, 2011		Septe	mber 30, 2011		Jur	ne 30, 2011		Mai	rch 31, 2011	
NAIC Designation	Rating Agency on Designation	Amortized Cost	Estimated Fair Value	% of Total												
1	AAA	\$ 2,090,606	\$ 2,196,118	13.1%	\$ 2,205,406	\$ 2,304,991	14.2%	\$ 2,375,876	\$ 2,459,503	15.8%	\$ 3,261,242	\$ 3,360,370	22.2%	\$ 3,397,610	\$ 3,470,262	23.9%
1	AA	4,727,343	5,764,579	34.3%	4,675,653	5,815,846	35.9%	4,351,791	5,254,456	33.8%	3,593,909	4,103,688	27.0%	3,369,423	3,765,275	25.9%
1	А	3,646,110	4,263,802	25.4%	3,206,553	3,822,796	23.6%	3,231,583	3,736,883	24.0%	3,250,321	3,587,885	23.7%	3,206,317	3,480,683	24.0%
2	BBB	3,539,967	3,814,367	22.7%	3,283,937	3,522,411	21.8%	3,187,296	3,402,993	21.9%	3,129,518	3,330,600	22.0%	2,863,853	3,041,200	20.9%
3	BB	428,543	430,002	2.6%	446,610	436,001	2.7%	444,042	423,559	2.7%	464,363	466,393	3.1%	492,097	497,056	3.4%
4	В	240,603	220,924	1.3%	244,645	210,222	1.3%	229,658	196,617	1.3%	248,242	229,591	1.5%	218,541	203,594	1.4%
5	CCC and lower	106,637	80,660	0.5%	95,128	71,410	0.4%	78,310	60,014	0.4%	65,181	49,540	0.3%	67,395	50,231	0.3%
6	In or near															
	default	35,050	23,605	0.1%	24,948	17,273	0.1%	28,343	23,007	0.1%	28,571	25,740	0.2%	21,747	22,853	0.2%
	Total	\$14,814,859	\$16,794,057	100.0%	\$14,182,880	\$16,200,950	100.0%	\$13,926,899	\$15,557,032	100.0%	\$14,041,347	\$15,153,807	100.0%	\$13,636,983	\$14,531,154	100.0%

### **Structured Fixed Maturity Securities**

	March 3	31, 2012	December	31, 2011	Septembe	r 30, 2011	June 3	0, 2011	March 31, 2011	
	Amortized Cost	Estimated Fair Value								
Residential mortgage-backed securities:										
Agency	\$ 523,206	\$ 576,045	\$ 561,156	\$ 619,010	\$ 596,072	\$ 660,833	\$ 637,806	\$ 674,599	\$ 662,505	\$ 690,577
Non-agency	551,867	562,183	606,109	608,224	642,791	646,941	682,952	691,185	712,661	725,551
Total residential mortgage-backed securities	1,075,073	1,138,228	1,167,265	1,227,234	1,238,863	1,307,774	1,320,758	1,365,784	1,375,166	1,416,128
Commercial mortgage-backed securities	1,302,734	1,342,421	1,233,958	1,242,219	1,330,302	1,326,994	1,333,832	1,359,105	1,344,194	1,365,715
Asset-backed securities	448,688	414,527	443,974	401,991	412,468	372,957	415,637	376,920	420,028	377,573
Total	\$2,826,495	\$2,895,176	\$2,845,197	\$2,871,444	\$2,981,633	\$3,007,725	\$3,070,227	\$3,101,809	\$3,139,388	\$3,159,416



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### CMBS Exposure (Includes Funds Withheld Portfolios)

	March 31, 2012							
	A	4A	А	А	1	A		
	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated		
Underwriting Year	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value		
2006 & Prior	\$350,725	\$382,818	\$189,200	\$208,138	\$ 128,348	\$ 131,331		
2007	176,584	191,124	13,319	15,423	116,968	125,339		
2008	8,911	8,991	42,040	49,885	23,730	27,675		
2009	1,651	1,737	17,063	18,748	7,132	9,930		
2010	27,953	29,530	49,342	52,710	19,408	20,391		
2011	21,148	21,196	16,064	17,643	7,532	7,892		
2012								
Total	\$586,972	\$635,396	\$327,028	\$362,547	\$ 303,118	\$ 322,558		
	B	3B	Below Invest	stment Grade	Tc	tal		
	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated		
Underwriting Year	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value		
2006 & Prior	\$ 69,742	\$ 67,364	\$113,153	\$ 91,196	\$ 851,168	\$ 880,847		
2007	102,847	112,334	114,238	82,700	523,956	526,920		
2008			23,002	17,674	97,683	104,225		
2009					25,846	30,415		
2010					96,703	102,631		
2011					44,744	46,731		
2012								
Total	\$172,589	\$179,698	\$250,393	\$191,570	\$1,640,100	\$1,691,769		

NOTE: Totals include directly held investments with amortized cost of \$1,302.7 million and fair value of \$1,342.4 million as well as investments in funds withheld with amortized cost of \$337.4 million and fair value of \$349.3 million.

		December 31, 2011										
	A	AA	А	А	А							
	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated						
Underwriting Year	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value						
2005 & Prior	\$ 92,275	\$ 98,213	\$130,890	\$143,609	\$ 32,504	\$ 31,187						
2006	260,765	277,959	52,883	59,727	52,805	55,074						
2007	201,228	214,510	23,565	18,700	116,898	122,945						
2008	8,975	9,053	48,818	59,536	17,012	19,237						
2009	1,664	1,709	12,367	13,684	7,060	9,515						
2010	27,946	28,872	49,323	53,480	19,434	20,727						
2011	20,047	20,002	11,146	12,079	7,563	7,594						
Total	\$612.900	\$650.318	\$328,992	\$360,815	\$ 253.276	\$ 266.279						

	Bl	BB	Below Invest	stment Grade	To	otal
Underwriting Year	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2005 & Prior	\$ 24,750	\$ 24,295	\$ 52,475	\$ 40,753	\$ 332,894	\$ 338,057
2006	27,995	26,563	53,205	43,559	447,653	462,882
2007	102,604	108,047	113,946	77,718	558,241	541,920
2008		—	24,916	17,554	99,721	105,380
2009		_	_	_	21,091	24,908
2010		—	—	—	96,703	103,079
2011					38,756	39,675
Total	\$155,349	\$158,905	\$244,542	\$179,584	\$1,595,059	\$1,615,901

NOTE: Totals include directly held investments with amortized cost of \$1,234.0 million and fair value of \$1,242.2 million as well as investments in funds withheld with amortized cost of \$361.1 million and fair value of \$373.7 million.



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### Gross Unrealized Losses Aging

### **Fixed Maturity Securities**

	March 31, 2012		December 31	, 2011	September 30	, 2011	June 30, 2	011	March 31,	2011
	Gross Unrealized % of U		Gross Unrealized			% of	Gross Unrealized	% of	Gross Unrealized	% of
	Losses	Total	Losses	Total	Losses	Total	Losses	Total	Losses	Total
Less than 20%	\$ 88,526	41.3%	\$126,250	43.1%	\$139,671	46.1%	\$120,770	51.7%	\$142,936	53.4%
20% or more for less than six months	9,803	4.6%	46,386	15.9%	49,034	16.2%	7,742	3.3%	7,229	2.7%
20% or more for six months or greater	111,830	<u>52.2</u> %	109,330	37.4%	105,170	<u>34.7</u> %	102,017	43.6%	110,349	41.2%
Total	\$210,159	<u>98.1</u> %	\$281,966	<u>96.4</u> %	\$293,875	<u>97.0</u> %	\$230,529	<u>98.6</u> %	\$260,514	<u>97.3</u> %

### **Equity Securities**

			December 31	December 31, 2011 September		0, 2011	June 30, 2	June 30, 2011		2011
	Gross Unrealized Losses	% of Total	Gross Unrealized Losses	% of Total	Gross Unrealized Losses	% of Total	Gross Unrealized Losses	% of Total	Gross Unrealized Losses	% of Total
Less than 20%	\$ 3,511	1.6%	\$ 4,905	1.7%	\$ 4,774	1.6%	\$ 3,019	1.3%	\$ 5,196	1.9%
20% or more for less than six months	183	0.1%	5,117	1.7%	4,142	1.4%	223	0.1%	691	0.3%
20% or more for six months or greater	499	0.2%	498	0.2%	49	0.0%	48	0.0%	1,304	0.5%
Total	\$ 4,193	<u>1.9</u> %	\$ 10,520	3.6%	\$ 8,965	3.0%	\$ 3,290	<u>1.4</u> %	\$ 7,191	2.7%



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### Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

	As of March 31, 2012						
	Less than 12	2 months	Equal to or gre	ater than 12 months	Total		
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	
Investment grade securities:							
Corporate securities	\$ 862,016	\$21,354	\$ 257,018	\$ 39,896	\$1,119,034	\$ 61,250	
Canadian and Canadian provincial governments	28,422	797	—	_	28,422	797	
Residential mortgage-backed securities	73,291	1,148	49,221	6,875	122,512	8,023	
Asset-backed securities	90,691	2,241	96,052	24,491	186,743	26,732	
Commercial mortgage-backed securities	92,710	1,432	52,313	13,549	145,023	14,981	
U.S. government and agencies	87,486	1,335		_	87,486	1,335	
State and political subdivisions	27,839	3,462	12,020	1,520	39,859	4,982	
Other foreign government, supranational, and foreign government-							
sponsored enterprises	221,491	2,401	17,336	2,122	238,827	4,523	
Investment grade securities	\$1,483,946	\$34,170	\$ 483,960	\$ 88,453	\$1,967,906	\$122,623	
Non-investment grade securities:							
Corporate securities	147,646	9,931	47,308	7,448	194,954	17,379	
Residential mortgage-backed securities	3,851	167	14,434	1,253	18,285	1,420	
Asset-backed securities	11	30	25,023	18,789	25,034	18,819	
Commercial mortgage-backed securities	32,637	1,201	61,562	48,717	94,199	49,918	
State and political subdivisions		_				_	
Other foreign government, supranational, and foreign government-							
sponsored enterprises			—				
Non-investment grade securities	\$ 184,145	\$11,329	\$ 148,327	\$ 76,207	\$ 332,472	\$ 87,536	
Total fixed maturity securities	\$1,668,091	\$45,499	\$ 632,287	\$ 164,660	\$2,300,378	\$210,159	
Non-redeemable preferred stock	7,603	484	19,099	2,222	26,702	2,706	
Other equity securities	20	183	5,537	1,304	5,557	1,487	
Total Equity securities	\$ 7,623	\$ 667	\$ 24,636	\$ 3,526	\$ 32,259	\$ 4,193	
Total number of securities in an unrealized loss position					851		

	As of December 31, 2011						
	Less than 12		Equal to or grea	ter than 12 months	Total		
	Estimated Fair Value	Gross Unrealized Losses	d Estimated Fair Gross Unrealized Value Losses		Estimated Fair Value	Gross Unrealized Losses	
Investment grade securities:							
Corporate securities	\$ 790,758	\$40,180	\$ 286,244	\$ 63,117	\$1,077,002	\$103,297	
Canadian and Canadian provincial governments	3,094	29		_	3,094	29	
Residential mortgage-backed securities	128,622	3,549	58,388	10,382	187,010	13,931	
Asset-backed securities	101,263	3,592	93,910	29,036	195,173	32,628	
Commercial mortgage-backed securities	109,455	3,538	58,979	22,001	168,434	25,539	
U.S. government and agencies	1,764	61	_	—	1,764	61	
State and political subdivisions	21,045	1,845	12,273	1,268	33,318	3,113	
Other foreign government, supranational, and foreign government-							
sponsored enterprises	148,416	1,085	16,588	2,491	165,004	3,576	
Investment grade securities	1,304,417	53,879	526,382	128,295	1,830,799	182,174	
Non-investment grade securities:							
Corporate securities	212,795	10,852	47,310	11,222	260,105	22,074	
Residential mortgage-backed securities	23,199	712	10,459	1,781	33,658	2,493	
Asset-backed securities	2,363	940	21,275	20,107	23,638	21,047	
Commercial mortgage-backed securities	34,918	7,220	62,357	46,730	97,275	53,950	
State and political subdivisions	4,000	228			4,000	228	
Non-investment grade securities	277,275	19,952	141,401	79,840	418,676	99,792	
Total fixed maturity securities	\$1,581,692	\$73,831	\$ 667,783	\$ 208,135	\$2,249,475	\$281,966	
Non-redeemable preferred stock	19,516	4,478	15,694	4,504	35,210	8,982	
Other equity securities	1,662	602	5,905	936	7,567	1,538	
Total Equity securities	\$ 21,178	\$ 5,080	\$ 21,599	\$ 5,440	\$ 42,777	\$ 10,520	
Total number of securities in an unrealized loss position					940		



### **Consolidated Investment Related Gains and Losses**

	Three Months Ended					
	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011	June 30, 2011	March 31, 2011	vs. PY Quarter
Fixed Maturity and Equity Securities:						
Other-than-temporary impairment losses on fixed maturities	\$ (7,607)	\$(11,824)	\$ (11,911)	\$ (5,582)	\$ (1,556)	\$ (6,051)
Portion of loss recognized in accumulated other comprehensive income (before taxes)	(7,221)	543	3,089	292		(7,221)
Net other-than-temporary impairment losses on fixed maturities recognized in earnings	(14,828)	(11,281)	(8,822)	(5,290)	(1,556)	(13,272)
Impairment losses on equity securities	(839)	(436)	—	(3,680)	—	(839)
Gain on investment activity	22,312	39,622	34,840	28,207	29,376	(7,064)
Loss on investment activity	(7,504)	(6,247)	(7,182)	(6,653)	(6,914)	(590)
Net gain/(loss) on fixed maturity and equity securities	(859)	21,658	18,836	12,584	20,906	(21,765)
Other impairment losses and change in mortgage loan provision	(5,843)	(5,258)	(2,370)	(3,186)	576	(6,419)
Other non-derivative gain/(loss), net	6,641	7,318	5,698	4,645	4,696	1,945
Free-standing Derivatives:						
Credit Default Swaps	11,813	8,075	(10,018)	988	892	10,921
Interest Rate Swaps - non-hedged	(47,352)	20,818	142,907	25,343	(10,730)	(36,622)
Interest Rate Swaps - hedged	(26)	28	258	205	126	(152)
Futures	(17,408)	(22,866)	36,217	(2,873)	(11,423)	(5,985)
CPI Swaps	(802)	726	(219)	503	811	(1,613)
Equity options	(37,983)	(22,063)	30,530	3,919	(4,568)	(33,415)
Currency Forwards	(1,608)	561	1,374	595	(855)	(753)
Total free-standing derivatives	(93,366)	(14,721)	201,049	28,680	(25,747)	(67,619)
Embedded Derivatives:						
Modified coinsurance and funds withheld treaties	(9,428)	(85,722)	(102,574)	10,525	90,535	(99,963)
GMXB	146,375	29,261	(260,239)	(25,860)	32,654	113,721
Total embedded derivatives	136,947	(56,461)	(362,813)	(15,335)	123,189	13,758
Net gain/(loss) on total derivatives	43,581	(71,182)	(161,764)	13,345	97,442	(53,861)
Total investment related gains / (losses), net	\$ 43,520	\$(47,464)	\$(139,600)	\$ 27,388	\$123,620	\$ (80,100)



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