# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): July 29, 2019

# REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

**Missouri** (State or Other Jurisdiction of Incorporation) **1-11848** (Commission File Number)

**43-1627032**(IRS Employer Identification Number)

### 16600 Swingley Ridge Road, Chesterfield, Missouri 63017

(Address of Principal Executive Office)

Registrant's telephone number, including area code: (636) 736-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- r Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- r Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- r Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- r Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01	RGA	New York Stock Exchange
6.20% Fixed-To-Floating Rate Subordinated Debentures due 2042	RZA	New York Stock Exchange
5.75% Fixed-To-Floating Rate Subordinated Debentures due 2056	RZB	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter):

- r Emerging growth company
- r If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 2.02 Results of Operations and Financial Condition.

On July 29, 2019, Reinsurance Group of America, Incorporated issued (1) a press release (the "Press Release") announcing its earnings for the three-month period ended June 30, 2019, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a quarterly financial supplement (the "Quarterly Financial Supplement") for the quarter ended June 30, 2019, a copy of which is furnished with this report as Exhibit 99.2. The Press Release also notes that a conference call will be held on July 30, 2019 to discuss the financial and operating results for the three-month period ended June 30, 2019. The information set forth in this Current Report on Form 8-K, including the Press Release and Quarterly Financial Supplement, is being furnished and shall not be deemed to be "filed", as described in Instruction B.2 of Form 8-K.

# Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

Exhibit No. Exhibit

99.1 Press Release of Reinsurance Group of America, Incorporated dated July 29, 2019

99.2 Quarterly Financial Supplement for the quarter ended June 30, 2019

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# REINSURANCE GROUP OF AMERICA, INCORPORATED

Date: July 29, 2019 By: /s/ Todd C. Larson

Todd C. Larson

Senior Executive Vice President and Chief

Financial Officer



### PRESS RELEASE

#### REINSURANCE GROUP OF AMERICA REPORTS SECOND QUARTER RESULTS

- Earnings per diluted share: \$3.18 from net income, \$3.31 from adjusted operating income\*
- ROE 8.5% and adjusted operating ROE\* 11.0% for the trailing twelve months
- · Deployed capital of \$185 million into in-force and other transactions in the quarter
- Quarterly shareholder dividend raised 17% to \$0.70 per quarter

ST. LOUIS, July 29, 2019 - Reinsurance Group of America, Incorporated (NYSE: RGA), a leading global provider of life reinsurance, reported second quarter net income of \$202.7 million, or \$3.18 per diluted share, compared with \$204.4 million, or \$3.13 per diluted share, in the prior-year quarter. Adjusted operating income\* totaled \$210.8 million, or \$3.31 per diluted share, compared with \$202.1 million, or \$3.10 per diluted share, the year before. Net foreign currency fluctuations had an adverse effect of \$0.06 per diluted share on net income and adjusted operating income as compared with the prior year.

	Quarter	ly Res	ults	Year-to-Date Results				
(\$ in thousands, except per share data)	2019		2018	2019		2018		
Net premiums	\$ 2,763,786	\$	2,594,460	\$ 5,501,599	\$	5,177,011		
Net income	202,698		204,374	372,205		304,604		
Net income per diluted share	3.18		3.13	5.83		4.65		
Adjusted operating income*	210,846		202,054	378,001		307,800		
Adjusted operating income per diluted share*	3.31		3.10	5.92		4.70		
Book value per share	170.64		135.09					
Book value per share, excluding accumulated other comprehensive income (AOCI)*	128.54		119.31					
Total assets	72,043,816		59,766,497					

<sup>\*</sup> See 'Use of Non-GAAP Financial Measures' below

In the second quarter, consolidated net premiums totaled \$2.8 billion, up 7% from last year's second quarter of \$2.6 billion, with adverse net foreign currency effects of \$60.0 million. Excluding spread-based businesses and the value of associated derivatives, investment income increased 7% versus a year ago, reflecting asset growth of 6%. The average investment yield, excluding spread business, was up six basis points from the second quarter of 2018 to 4.38% due to higher variable investment income.

The effective tax rate this quarter was 22.1% on pre-tax income. The effective tax rate was 21.1% on pre-tax adjusted operating income for the quarter, at the lower end of the expected range of 21% to 24%.

Anna Manning, President and Chief Executive Officer, commented, "This was a solid quarter for us, with a number of positives. Income slightly exceeded our expectations, and we experienced strong momentum

-more-

#### Add One

both from organic growth and in-force transactions. The benefits from our global operating platform helped to deliver diverse earnings in the quarter, as strong results in U.S. Financial Solutions, EMEA and Canada offset some modest weakness elsewhere.

"This quarter we deployed \$185 million of capital into a number of in-force and other transactions across a range of product areas and geographies, bringing our year-to-date total to \$236 million. We ended the quarter with an excess capital position of approximately \$1.0 billion.

"We are optimistic about our business, and in recognition of our ongoing earnings power, the board increased the common stock dividend by 17%, marking the tenth straight year of double-digit percentage increases. RGA is well positioned for expanding opportunities, we have a proven strategy and a proven track record of execution, and we expect to continue to produce attractive financial returns."

#### **SEGMENT RESULTS**

#### U.S. and Latin America

#### **Traditional**

The U.S. and Latin America Traditional segment reported pre-tax income of \$55.2 million, compared with \$72.0 million in the second quarter of 2018. Pre-tax adjusted operating income totaled \$59.1 million, compared with \$68.3 million the year before, reflecting modestly unfavorable mortality experience and the negative effects of lapses and client reporting catch-ups. The year-ago period reflected mortality experience that was in line with expectations. Group results were break-even, while the year-ago period reflected unfavorable experience.

Traditional net premiums were up 3% from last year's second guarter to \$1,410.5 million.

#### Financial Solutions

The Asset-Intensive business reported pre-tax income of \$72.7 million compared with \$60.8 million last year. Second quarter pre-tax adjusted operating income totaled \$69.4 million compared with \$49.7 million a year ago. Current-period results reflected the addition of new business and favorable longevity experience on payout annuities.

The Financial Reinsurance business reported pre-tax income and pre-tax adjusted operating income of \$19.3 million, down modestly from \$21.5 million the year before.

### Canada

#### Traditional

The Canada Traditional segment reported pre-tax income of \$46.3 million, compared with \$21.8 million the year before. Pre-tax adjusted operating income more than doubled to \$45.2 million, from \$22.2 million a year ago, reflecting very favorable individual mortality experience. The prior-year quarter reflected unfavorable individual mortality experience. Foreign currency exchange rates had an adverse effect of \$1.6 million on pre-tax income and pre-tax adjusted operating income.

#### Add Two

Reported net premiums totaled \$264.2 million for the quarter, up slightly over the year-ago period. Net foreign currency fluctuations had an adverse effect of \$9.4 million on net premiums.

#### Financial Solutions

The Canada Financial Solutions business segment, which consists of longevity and fee-based transactions, reported second quarter pre-tax income and pre-tax adjusted operating income of \$3.8 million, compared with \$3.5 million a year ago. Both periods reflected favorable longevity experience. Net foreign currency fluctuations adversely affected pre-tax income and pre-tax adjusted operating income by \$0.1 million.

#### **Europe, Middle East and Africa (EMEA)**

#### **Traditional**

The EMEA Traditional segment reported pre-tax income of \$16.1 million compared with \$6.5 million in last year's second quarter. Pre-tax adjusted operating income totaled \$15.9 million, compared with \$6.5 million in the prior-year period. The current-period results were in line with expectations, while the year-ago period reflected unfavorable underwriting results in a couple of markets. Net foreign currency fluctuations adversely affected pre-tax income and pre-tax adjusted operating income by \$1.0 million for the quarter.

Reported net premiums declined slightly to \$350.9 million in the second quarter. Foreign currency exchange rates adversely affected net premiums by \$23.3 million.

#### Financial Solutions

The EMEA Financial Solutions business segment, which consists of longevity, asset-intensive and fee-based transactions, reported second quarter pretax income of \$51.8 million, compared with \$65.4 million in the year-ago period. Pre-tax adjusted operating income totaled \$49.3 million, compared with \$59.5 million the year before. Both periods were above expectations, with the current quarter reflecting higher variable investment income on asset-intensive business in the U.K., and the year-ago period reflecting very favorable longevity experience. Net foreign currency fluctuations adversely affected pre-tax income by \$2.9 million and pre-tax adjusted operating income by \$2.8 million.

#### Asia Pacific

#### **Traditional**

The Asia Pacific Traditional segment's pre-tax income and pre-tax adjusted operating income totaled \$34.8 million, compared with \$58.9 million in the prior-year period. The current period reflected relatively in-line results in Asia, partially offset by a loss in Australia, while the year-ago period reflected favorable underwriting experience in Asia and a break-even result in Australia. Net foreign currency fluctuations had a favorable effect of \$0.5 million on pre-tax income and pre-tax adjusted operating income.

#### Add Three

Reported net premiums increased 13% to \$606.4 million, reflecting growth on new and existing treaties in Asia, partially offset by a reduction in Australia. Foreign currency exchange rates had an adverse effect of \$23.2 million on net premiums.

#### Financial Solutions

The Asia Pacific Financial Solutions business segment, which consists of asset-intensive and fee-based transactions, reported second quarter pre-tax income of \$1.9 million, compared with \$4.1 million in the prior-year period. Pre-tax adjusted operating income totaled \$3.4 million, compared with \$2.9 million the year before, attributable to new business in Asia. Net foreign currency fluctuations had a favorable effect of \$0.2 million on pre-tax income and an immaterial effect on pre-tax adjusted operating income.

Reported net premiums increased significantly to \$44.5 million, attributable to new treaties added in the first half of the current year. Foreign currency exchange rates had an immaterial effect on net premiums.

# **Corporate and Other**

The Corporate and Other segment's pre-tax losses totaled \$41.8 million, compared with pre-tax losses of \$67.3 million the year before. Pre-tax adjusted operating losses totaled \$32.9 million, compared with year-ago pre-tax adjusted operating losses of \$42.9 million. The current-period loss was higher than the average expected run rate due to costs related to strategic investments and service businesses.

#### **Dividend Declaration**

The board of directors increased the quarterly dividend 17%, to \$0.70 from \$0.60, payable August 29 to shareholders of record as of August 8.

#### **Earnings Conference Call**

A conference call to discuss second-quarter results will begin at 11 a.m. Eastern Time on Tuesday, July 30. Interested parties may access the call by dialing 800-281-7973 (domestic) or 323-794-2093 (international). The access code is 6809893. A live audio webcast of the conference call will be available

on the Company's Investor Relations website at <u>www.rgare.com</u>. A replay of the conference call will be available at the same address for 90 days following the conference call.

The Company has posted to its website a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the Company posts periodic reports, press releases and other useful information on its Investor Relations website.

# Use of Non-GAAP Financial Measures

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pretax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net

#### Add Four

investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income.

Book value per share excluding the impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Adjusted operating income per diluted share is a non-GAAP financial measure calculated as adjusted operating income divided by weighted average diluted shares outstanding. Adjusted operating return on equity is a non-GAAP financial measure calculated as adjusted operating income divided by average stockholders' equity excluding AOCI. Similar to adjusted operating income, management believes these non-GAAP financial measures better reflect the ongoing profitability and underlying trends of the Company's continuing operations, they also serve as a basis for establishing target levels and awards under RGA's management incentive programs.

Reconciliations from GAAP net income, book value per share, net income per diluted share and average stockholders' equity are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <a href="https://www.rgare.com">www.rgare.com</a> in the "Financial Information" section.

#### **About RGA**

Reinsurance Group of America, Incorporated (RGA), a Fortune 500 company, is among the leading global providers of life reinsurance and financial solutions, with approximately \$3.4 trillion of life reinsurance in force and assets of \$72.0 billion as of June 30, 2019. Founded in 1973, RGA today is recognized for its deep technical expertise in risk and capital management, innovative solutions, and commitment to serving its clients. With headquarters in St. Louis, Missouri, and operations around the world, RGA delivers expert solutions in individual life reinsurance, individual living benefits reinsurance, group reinsurance, health reinsurance, facultative underwriting, product development, and financial solutions. To learn more about RGA and its businesses, visit the Company's website at <a href="https://www.rgare.com">www.rgare.com</a>.

#### **Cautionary Note Regarding Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, among others, statements relating to projections of the future operations, strategies, earnings, revenues, income or loss, ratios, financial performance and growth potential of the Company. Forward-looking statements often contain words and phrases such as "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe" and other similar expressions. Forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Forward-looking statements are not a guarantee of future performance and are subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events

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and actual results, performance, and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation: (1) adverse changes in mortality, morbidity, lapsation or claims experience, (2) inadequate risk analysis and underwriting, (3) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital and cost of capital, (4) changes in the Company's financial strength and credit ratings and the effect of such changes on the Company's future results of operations and financial condition, (5) the availability and cost of collateral necessary for regulatory reserves and capital, (6) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (7) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (8) the effect of the Company parent's status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, (9) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in the Company's current and planned markets, (10) the impairment of other financial institutions and its effect on the Company's business, (11) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (12) market or economic conditions that adversely affect the value of the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities, that in turn could affect regulatory capital, (13) market or economic conditions that adversely affect the Company's ability to make timely sales of investment securities, (14) risks inherent in the Company's risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (15) the fact that the determination of allowances and impairments taken on the Company's investments is highly subjective, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties regarding the amount of U.S. sovereign debt and the credit ratings thereof, (17) the Company's dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers and others, (18) financial performance of the Company's clients, (19) the threat of natural disasters, catastrophes, terrorist attacks, epidemics or pandemics anywhere in the world where the Company or its clients do business, (20) competitive factors and competitors' responses to the Company's initiatives, (21) development and introduction of new products and distribution opportunities, (22) execution of the Company's entry into new markets, (23) integration of acquired blocks of business and entities, (24) interruption or failure of the Company's telecommunication, information technology or other operational systems, or the Company's failure to maintain adequate security to protect the confidentiality or privacy of personal or sensitive data stored on such systems, (25) adverse litigation or arbitration results, (26) the adequacy of reserves, resources and accurate information relating to settlements, awards and terminated and discontinued lines of business, (27) changes in laws, regulations, and accounting standards applicable to the Company or its business, (28) the effects of the Tax Cuts and Jobs Act of 2017 may be different than expected and (29) other risks and uncertainties described in this document and in the Company's other filings with the Securities and Exchange Commission ("SEC").

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company's business, including those mentioned in this document and described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update these forward-looking statements, even

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though the Company's situation may change in the future. For a discussion of these risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A - "Risk Factors" in the 2018 Annual Report.

# **Investor Contact**

Jeff Hopson Senior Vice President - Investor Relations (636) 736-7000

- tables attached -

Reconciliation of Consolidated Net Income to Adjusted Operating Income (Dollars in thousands, except per share data)

(Unaudited)	Three Months Ended June 30,										
		20	)19			2018					
			Dilu	ted Earnings Per Share			Dilu	ted Earnings Per Share			
Net income	\$	202,698	\$	3.18	\$	204,374	\$	3.13			
Reconciliation to adjusted operating income:											
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(17,719)		(0.27)		29,195		0.45			
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		(389)		(0.01)		(10,349)		(0.16)			
Embedded derivatives:											
Included in investment related gains/losses, net		10,098		0.16		(19,062)		(0.29)			
Included in interest credited		14,646		0.23		447		0.01			
DAC offset, net		(3,199)		(0.05)		1,386		0.02			
Investment (income) loss on unit-linked variable annuities		(1,801)		(0.03)		(3,260)		(0.05)			
Interest credited on unit-linked variable annuities		1,801		0.03		3,260		0.05			
Interest expense on uncertain tax positions		2,158		0.03		_		_			
Non-investment derivatives		9		_		377		0.01			
Uncertain tax positions and other tax related items		2,544		0.04		(4,314)		(0.07)			
Adjusted operating income	\$	210,846	\$	3.31	\$	202,054	\$	3.10			

(Unaudited)	Six Months Ended June 30,										
		20	)19		2018						
			Dil	uted Earnings Per Share			Dilu	ited Earnings Per Share			
Net income	\$	372,205	\$	5.83	\$	304,604	\$	4.65			
Reconciliation to adjusted operating income:											
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(7,050)		(0.13)		53,897		0.81			
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		4,196		0.07		(2,218)		(0.03)			
Embedded derivatives:											
Included in investment related gains/losses, net		(2,597)		(0.04)		(41,495)		(0.63)			
Included in interest credited		15,845		0.25		(22,118)		(0.34)			
DAC offset, net		(12,316)		(0.19)		18,232		0.28			
Investment (income) loss on unit-linked variable annuities		(11,551)		(0.18)		(1,165)		(0.02)			
Interest credited on unit-linked variable annuities		11,551		0.18		1,165		0.02			
Interest expense on uncertain tax positions		4,265		0.07		_		_			
Non-investment derivatives		349		0.01		437		0.01			
Uncertain tax positions and other tax related items		3,104		0.05		(3,539)		(0.05)			
Adjusted operating income	\$	378,001	\$	5.92	\$	307,800	\$	4.70			

- more -

Reconciliation of Consolidated Effective Income Tax Rates (Dollars in thousands)

(Unaudited) Three Months Ended June 30, 2019 Income Taxes Pre-tax Income Effective Tax Rate GAAP income 260,077 57,379 22.1% Reconciliation to adjusted operating income: Capital (gains) losses, derivatives and other, included in investment related gains/losses, net (22,214)(4,495)Capital (gains) losses on funds withheld, included in investment income, net of related expenses (492)(103)Embedded derivatives: Included in investment related gains/losses, net 12,782 2,684 Included in interest credited 18,539 3,893 DAC offset, net (4,050)(851) Investment (income) loss on unit-linked variable annuities (2,280)(479)Interest credited on unit-linked variable annuities 2,280 479 Interest expense on uncertain tax positions 574 2,732 Non-investment derivatives 12 Uncertain tax positions and other tax related items (2,544)\$ 267,386 Adjusted operating income 56,540 21.1%

Reconciliation of Consolidated Income before Income Taxes to Pre-tax Adjusted Operating Income (Dollars in thousands)

(Unaudited)	Three Mor	nths I ne 30,		Six Months Ended June 30,				
	2019		2018		2019		2018	
Income before income taxes	\$ 260,077	\$	247,288	\$	476,641	\$	385,213	
Reconciliation to pre-tax adjusted operating income:								
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net	(22,214)		37,221		(8,936)		68,864	
Capital (gains) losses on funds withheld, included in investment income, net of related expenses	(492)		(13,100)		5,312		(2,808)	
Embedded derivatives:								
Included in investment related gains/losses, net	12,782		(24,129)		(3,287)		(52,525)	
Included in interest credited	18,539		565		20,057		(27,998)	
DAC offset, net	(4,050)		1,755		(15,590)		23,079	
Investment (income) loss on unit-linked variable annuities	(2,280)		(4,127)		(14,622)		(1,475)	
Interest credited on unit-linked variable annuities	2,280		4,127		14,622		1,475	
Interest expense on uncertain tax positions	2,732		_		5,399		_	
Non-investment derivatives	12		477		442		553	
Pre-tax adjusted operating income	\$ 267,386	\$	250,077	\$	480,038	\$	394,378	

Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in thousands)

(Unaudited)	Three Months Ended June 30, 2019									
	Pre-tax	s income (loss)		Capital (gains) losses, derivatives and other, net	Change in value of embedded derivatives, net			Pre-tax adju operating income (lo		
U.S. and Latin America:										
Traditional	\$	55,175	\$	(44)	\$	3,994		\$	59,125	
Financial Solutions:										
Asset-Intensive		72,694		$(32,596)^{(1)}$		29,326	(2)		69,424	
Financial Reinsurance		19,324		_		_			19,324	
Total U.S. and Latin America		147,193		(32,640)		33,320			147,873	
Canada Traditional		46,259		(1,084)		_			45,175	
Canada Financial Solutions		3,813		_		_			3,813	
Total Canada		50,072		(1,084)		_			48,988	
EMEA Traditional		16,121		(179)		_			15,942	
EMEA Financial Solutions		51,801		(2,538)		_			49,263	
Total EMEA		67,922		(2,717)		_			65,205	
Asia Pacific Traditional		34,775		1		_			34,776	
Asia Pacific Financial Solutions		1,918		1,521		_			3,439	
Total Asia Pacific	<u> </u>	36,693		1,522		_			38,215	
Corporate and Other		(41,803)		8,908		_			(32,895)	
Consolidated	\$	260,077	\$	(26,011)	\$	33,320		\$	267,386	

- (1) Asset-Intensive is net of \$(6,049) DAC offset.(2) Asset-Intensive is net of \$1,999 DAC offset.

(Unaudited)	Three Months Ended June 30, 2018										
	Pre-ta:	x income (loss)		Capital (gains) losses, derivatives and other, net		(gains) losses, value of derivatives embedded				Pre-tax adjusted operating income (loss)	
U.S. and Latin America:											
Traditional	\$	71,978	\$	41	\$	(3,766)	\$	68,253			
Financial Solutions:											
Asset-Intensive		60,840		12,548 (1)		(23,649) (2)		49,739			
Financial Reinsurance		21,548		_		_		21,548			
Total U.S. and Latin America		154,366		12,589		(27,415)		139,540			
Canada Traditional		21,805		357		_		22,162			
Canada Financial Solutions		3,544		_		_		3,544			
Total Canada		25,349		357				25,706			
EMEA Traditional		6,468		_		_		6,468			
EMEA Financial Solutions		65,369		(5,871)		_		59,498			
Total EMEA		71,837		(5,871)		_		65,966			
Asia Pacific Traditional		58,862		_		_		58,862			
Asia Pacific Financial Solutions		4,138		(1,274)		_		2,864			
Total Asia Pacific		63,000		(1,274)		_		61,726			
Corporate and Other		(67,264)		24,403		_		(42,861)			
Consolidated	\$	247,288	\$	30,204	\$	(27,415)	\$	250,077			

- (1) Asset-Intensive is net of \$5,606 DAC offset.
- (2) Asset-Intensive is net of \$(3,851) DAC offset.

Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in thousands)

Six Months Ended June 30, 2019 (Unaudited) Capital Change in (gains) losses, value of Pre-tax adjusted derivatives embedded operating derivatives, net income (loss) Pre-tax income (loss) and other, net U.S. and Latin America: Traditional \$ 66,829 (47) \$ 10,469 77,251 Financial Solutions: (35,705) (1) 27,057 (2) Asset-Intensive 137,652 129,004 Financial Reinsurance 37,643 37,643 Total U.S. and Latin America 242,124 (35,752)37,526 243,898 Canada Traditional 96,538 (6,751)89,787 5,161 Canada Financial Solutions 5,161 Total Canada 101,699 (6,751)94,948 **EMEA** Traditional 31,545 (179)31,366 **EMEA Financial Solutions** 90,191 (5,832)84,359 Total EMEA (6,011) 121,736 115,725 Asia Pacific Traditional 71,399 71,396 (3) Asia Pacific Financial Solutions 8,001 6,774 (1,227)Total Asia Pacific 79,400 (1,230)78,170 Corporate and Other (68,318)15,615 (52,703)480,038 476,641 (34,129)37,526 \$ \$ Consolidated

- (1) Asset-Intensive is net of (36,346) DAC offset.
- (2) Asset-Intensive is net of \$20,756 DAC offset.

(2) 110500 intensive is net of \$20,750 i

(Unaudited)	Six Months Ended June 30, 2018										
	Pre-tax ir	Capital (gains) losses, derivatives re-tax income (loss) and other, net				Change in value of embedded derivatives, net			Pre-tax adjusted operating income (loss)		
U.S. and Latin America:											
Traditional	\$	74,870	\$	51		\$	(5,459)	\$	69,462		
Financial Solutions:											
Asset-Intensive		108,102		54,179	(1)		(62,880) <sup>(2)</sup>		99,401		
Financial Reinsurance		41,707		_			_		41,707		
Total U.S. and Latin America		224,679		54,230			(68,339)		210,570		
Canada Traditional		45,512		2,207			_		47,719		
Canada Financial Solutions		6,735		_			_		6,735		
Total Canada		52,247		2,207	_				54,454		
EMEA Traditional		21,889		(9)			_		21,880		
EMEA Financial Solutions		104,533		(9,147)			_		95,386		
Total EMEA		126,422		(9,156)			_		117,266		
Asia Pacific Traditional		81,749		(5)			_		81,744		
Asia Pacific Financial Solutions		8,159		(4,017)			_		4,142		
Total Asia Pacific		89,908		(4,022)			_		85,886		
Corporate and Other		(108,043)		34,245			_		(73,798)		
Consolidated	\$	385,213	\$	77,504		\$	(68,339)	\$	394,378		

- (1) Asset-Intensive is net of \$10,895 DAC offset.
- (2) Asset-Intensive is net of \$12,184 DAC offset.

Per Share and Shares Data (In thousands, except per share data)

(Unaudited)		Three Mo	nths Er ne 30,	nded	Six Months Ended June 30,				
	2019			2018		2019	2018		
Earnings per share from net income:									
Basic earnings per share	\$	3.23	\$	3.19	\$	5.93	\$	4.74	
Diluted earnings per share	\$	3.18	\$	3.13	\$	5.83	\$	4.65	
Diluted earnings per share from adjusted operating income	\$	3.31	\$	3.10	\$	5.92	\$	4.70	
Weighted average number of common and common equivalent shares outstanding		63,698		65,250		63,819		65,555	
(Unaudited)						At Ju	ne 30,		
						2019		2018	
Treasury shares						16,380		15,466	
Common shares outstanding						62,758		63,672	
Book value per share outstanding					\$	170.64	\$	135.09	
Book value per share outstanding, before impact of AOCI					\$	128.54	\$	119.31	

# Reconciliation of Book Value Per Share to Book Value Per Share Excluding AOCI

(Unaudited)	At June 30,				
	 2019	2018			
Book value per share outstanding	\$ 170.64	\$	135.09		
Less effect of AOCI:					
Accumulated currency translation adjustments	(1.96)		(2.23)		
Unrealized appreciation of securities	44.87		18.82		
Pension and postretirement benefits	(0.81)		(0.81)		
Book value per share outstanding, before impact of AOCI	\$ 128.54	\$	119.31		

# Reconciliation of Stockholders' Average Equity to Stockholders' Average Equity Excluding AOCI (Dollars in thousands)

(Unaudited)

Trailing Twelve Months Ended June 30, 2019:	Average Equity
Stockholders' average equity	\$ 9,202,139
Less effect of AOCI:	
Accumulated currency translation adjustments	(140,041)
Unrealized appreciation of securities	1,563,422
Pension and postretirement benefits	(50,858)
Stockholders' average equity, excluding AOCI	\$ 7,829,616

Reconciliation of Trailing Twelve Months of Consolidated Net Income to Adjusted Operating Income and Related Return on Equity
(Dollars in thousands)

(Unaudited)

Trailing Twelve Months Ended June 30, 2019:	Income	Return on Equity
Net Income	\$ 783,443	8.5%
Reconciliation to adjusted operating income:		
Capital (gains) losses, derivatives and other, net	68,239	
Change in fair value of embedded derivatives	85,293	
Deferred acquisition cost offset, net	(22,276)	
Statutory tax rate changes and subsequent effects	(55,530)	
Adjusted operating income	\$ 859,169	11.0%

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income (Dollars in thousands)

(Unaudited)	Thr	ee Months	Ended Ju	ine 30,		Six Months l	Ended Ju	ıne 30,
	2019			2018		2019		2018
Revenues:					'		_	
Net premiums	\$ 2,	,763,786	\$	2,594,460	\$	5,501,599	\$	5,177,011
Investment income, net of related expenses		584,078		528,061		1,163,955		1,044,390
Investment related gains (losses), net:								
Other-than-temporary impairments on fixed maturity securities		_		(3,350)		(9,453)		(3,350)
Other investment related gains (losses), net		12,472		(7,222)		29,713		(7,692)
Total investment related gains (losses), net		12,472		(10,572)		20,260		(11,042)
Other revenue		107,072		83,959		201,625		159,256
Total revenues	3,	467,408		3,195,908		6,887,439		6,369,615
Benefits and expenses:								
Claims and other policy benefits	2,	,515,211		2,279,593		5,023,535		4,641,694
Interest credited		157,842		109,327		291,031		189,776
Policy acquisition costs and other insurance expenses		260,345		320,276		572,226		677,178
Other operating expenses		223,499		194,959		424,982		386,233
Interest expense		43,283		37,025		83,456		74,479
Collateral finance and securitization expense		7,151		7,440		15,568		15,042
Total benefits and expenses	3,	,207,331		2,948,620	'	6,410,798		5,984,402
Income before income taxes		260,077		247,288		476,641		385,213
Provision for income taxes		57,379		42,914		104,436		80,609
Net income	\$	202,698	\$	204,374	\$	372,205	\$	304,604
		###			-			



# Reinsurance Group of America, Incorporated®

# **Quarterly Financial Supplement**

**Second Quarter 2019** 

(Unaudited)

**World Headquarters** 

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### **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company dac	AA-	NR	NR
RGA Global Reinsurance Company, Ltd.	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Omnilife Insurance Company Limited	A+	NR	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

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RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Quarterly Financial Supplement Non-GAAP Disclosures

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC. The consolidated financial information herein include the assets, liabilities, and results of operations of RGA and its subsidiaries, all of which are wholly owned (collectively, the "Company").

#### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to adjusted operating income before income tax is presented in the appendix.

RGA evaluates its shareholders' equity position excluding the impact of accumulated other comprehensive income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

RGA uses a non-GAAP financial measure called adjusted operating return on equity, which is calculated as adjusted operating income divided by average shareholders' equity excluding AOCI. Additionally, RGA uses a non-GAAP financial measure called book value per share excluding the impact of AOCI that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation. A reconciliation of shareholders' equity before and after the impact of AOCI is presented in the appendix.

RGA Quarterly Financial Supplement

Page 1

# Reinsurance Group of America, Incorporated Financial Highlights

				Th	ree	Months End	ed				_		ı —		Ye	ar-to Date		
(USD thousands, except in force & per share data)	_	June 30,	]	March 31,		Dec. 31,		Sept. 30,		June 30,	(	Current Qtr vs. PY		June 30,		June 30,		
		2019		2019		2018		2018		2018		Quarter		2019		2018		Change
Net premiums	\$ 2	2,763,786	\$ 2	2,737,813	\$2	2,804,723	\$2	2,562,042	\$2	2,594,460	\$	169,326	\$5	,501,599	\$5	,177,011	\$	324,588
Net income		202,698		169,507		110,039		301,199		204,374		(1,676)		372,205		304,604		67,601
Adjusted operating income		210,846		167,155		221,751		259,417		202,054		8,792		378,001		307,800		70,201
Return on equity - annualized		8.0%		7.5%		5.2%		14.0%		9.3%		(1.3)%						
Return on equity - trailing 12 months		8.5%		8.9%		8.1%		20.8%		20.2%		(11.7)%						
Adjusted operating return on equity (ex AOCI):																		
Annualized		10.6%		8.5%		11.4%		13.5%		10.7%		(0.1)%						
Trailing 12 months		11.0%		11.0%		10.3%		10.0%		9.9%		1.1 %						
Total assets	9	72,043,816	9	666,692,481	\$	64,535,245	\$	62,972,642	\$	559,766,497	:	\$12,277,319						
Assumed Life Reinsurance In Force (in billions)																		
U.S. and Latin America Traditional	\$	1,623.0	\$	1,618.9	\$	1,610.1	\$	1,609.8	\$	1,608.7	\$	14.3						
U.S. and Latin America Financial Solutions		2.0		2.0		2.1		2.1		2.1		(0.1)						
Canada Traditional		406.1		394.1		383.5		400.4		391.9		14.2						
Europe, Middle East and Africa Traditional		715.8		726.1		716.3		706.5		743.3		(27.5)						
Asia Pacific Traditional		630.3		623.4		616.9		588.1		594.3		36.0						
Asia Pacific Financial Solutions				0.1		0.3		0.3		0.3		(0.3)						
Total assumed life reinsurance in force	\$	3,377.2	\$	3,364.6	\$	3,329.2	\$	3,307.2	\$	3,340.6	\$	36.6						
Assumed New Business Production (in billions)																		
U.S. and Latin America Traditional	\$	24.7	\$	28.8	\$	26.3	\$	27.6	\$	29.3	\$	(4.6)	\$	53.5	\$	52.6	\$	0.9
Canada Traditional		9.0		8.4		9.4		7.7		7.7		1.3		17.4		26.0		(8.6)
Europe, Middle East and Africa Traditional		27.1		33.2		58.6		48.2		45.4		(18.3)		60.3		83.4		(23.1)
Asia Pacific Traditional		9.6		8.9		20.3		12.2		17.3		(7.7)		18.5		34.4		(15.9)
Total assumed new business production	\$	70.4	\$	79.3	\$	114.6	\$	95.7	\$	99.7	\$	(29.3)	\$	149.7	\$	196.4	\$	(46.7)
Per Share and Shares Data								-		·								
Basic earnings per share																		
Net income	\$	3.23	\$	2.70	\$	1.75	\$	4.76	\$	3.19	\$	0.04	\$	5.93	\$	4.74	\$	1.19
Adjusted operating income	\$	3.36	\$	2.66	\$	3.53	\$	4.10	\$	3.15	\$	0.21	\$	6.03	\$	4.79	\$	1.24
Diluted earnings per share																		
Net income	\$	3.18	\$	2.65	\$	1.72	\$	4.68	\$	3.13	\$	0.05	\$	5.83	\$	4.65	\$	1.18
Adjusted operating income	\$	3.31	\$	2.61	\$	3.46	\$	4.03	\$	3.10	\$	0.21	\$	5.92	\$	4.70	\$	1.22
Wgt. average common shares outstanding																		
Basic		62,678		62,758		62,815		63,279		64,071		(1,393)		62,719		64,278		(1,559)
Diluted		63,698		64,027		64,156		64,296		65,250		(1,552)		63,819		65,555		(1,736)
Common shares issue		E0 400		E0 400		E0 420		E0 400		E0 100				70.100		TO 100		
Common shares issued		79,138		79,138		79,138		79,138		79,138				79,138		79,138		
Treasury shares		16,380		16,594		16,324		16,187		15,466		914		16,380		15,466		914
Common shares outstanding		62,758		62,544		62,814		62,951		63,672		(914)		62,758		63,672		(914)
Book value per share	\$	170.64	\$	154.61	\$	134.53	\$	136.29	\$	135.09	\$	35.55						
Per share effect of AOCI	\$	42.10	\$	28.23	\$	10.14	\$	12.92	\$	155.09	\$	26.32						
Book value per share, excluding AOCI	\$	128.54	\$	126.38	\$	124.39	\$		\$		\$	9.23						
2000 value per onare, excluding 11001	ψ	120.54	Ψ	120.00	Ψ	147,00	Ψ	120.0/	Ψ	113.31	Ψ	5.25						
Stockholders' dividends paid	ď	37,639.9	¢	37,707.3	¢	37,668.5	ф	38,071.2	Φ.	32,128.8	•	5,511.1		75,347.2	ď	64,369.9	ф	10,977.3

# Reinsurance Group of America, Incorporated Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations)

(USD thousands)

			Т	hree Months End	led		Current Qtr		Year-to Date	
		June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
		2019	2019	2018	2018	2018	Quarter	2019	2018	Change
Rev	enues:									
	Net premiums	\$ 2,763,786	\$ 2,737,813	\$ 2,804,723	\$ 2,562,042	\$ 2,594,460	\$ 169,326	\$ 5,501,599	\$5,177,011	\$ 324,588
	Investment income, net of related expenses	584,078	579,877	521,393	572,742	528,061	56,017	1,163,955	1,044,390	119,565
	Investment related gains (losses), net									
	OTTI on fixed maturity securities	_	(9,453)	(14,439)	(10,705)	(3,350)	3,350	(9,453)	(3,350)	(6,103)
	Other investment related gains (losses), net	12,472	17,241	(124,590)	(9,312)	(7,222)	19,694	29,713	(7,692)	37,405
	Total investment related gains (losses), net	12,472	7,788	(139,029)	(20,017)	(10,572)	23,044	20,260	(11,042)	31,302
	Other revenue	107,072	94,553	91,431	112,764	83,959	23,113	201,625	159,256	42,369
	Total revenues	3,467,408	3,420,031	3,278,518	3,227,531	3,195,908	271,500	6,887,439	6,369,615	517,824
Bene	efits and expenses:									
	Claims and other policy benefits	2,515,211	2,508,324	2,467,315	2,209,920	2,279,593	235,618	5,023,535	4,641,694	381,841
	Interest credited	157,842	133,189	92,136	143,292	109,327	48,515	291,031	189,776	101,255
	Policy acquisition costs and other insurance expenses	260,345	311,881	334,703	310,639	320,276	(59,931)	572,226	677,178	(104,952)
	Other operating expenses	223,499	201,483	199,642	200,262	194,959	28,540	424,982	386,233	38,749
	Interest expense	43,283	40,173	39,586	33,290	37,025	6,258	83,456	74,479	8,977
	Collateral finance and securitization expense	7,151	8,417	7,190	7,467	7,440	(289)	15,568	15,042	526
	Total benefits and expenses	3,207,331	3,203,467	3,140,572	2,904,870	2,948,620	258,711	6,410,798	5,984,402	426,396
	Income before income taxes	260,077	216,564	137,946	322,661	247,288	12,789	476,641	385,213	91,428
	Provision for income taxes	57,379	47,057	27,907	21,462	42,914	14,465	104,436	80,609	23,827
	Net income	\$ 202,698	\$ 169,507	\$ 110,039	\$ 301,199	\$ 204,374	\$ (1,676)	\$ 372,205	\$ 304,604	\$ 67,601
	tax adjusted operating income nciliation:									
	Income before income tax	\$ 260,077	\$ 216,564	\$ 137,946	\$ 322,661	\$ 247,288	\$ 12,789	\$ 476,641	\$ 385,213	\$ 91,428
	Investment and derivative (gains) losses (1)	(22,214)	13,278	32,023	52,455	37,221	(59,435)	(8,936)	68,864	(77,800)
	Change in value of modified coinsurance and funds withheld embedded derivatives (1)	(5,262)	2,092	32,932	2,081	(8,805)	3,543	(3,170)	(22,416)	19,246
	GMXB embedded derivatives (1)	18,044	(18,161)	77,697	(32,133)	(15,324)	33,368	(117)	(30,109)	29,992
	Funds withheld (gains) losses - investment income	(492)	5,804	(30)	614	(13,100)	12,608	5,312	(2,808)	8,120
	EIA embedded derivatives - interest credited	18,539	1,518	12,222	(1,602)	565	17,974	20,057	(27,998)	48,055
	DAC offset, net	(4,050)	(11,540)	(12,498)	(110)	1,755	(5,805)	(15,590)	23,079	(38,669)
	Investment (income) loss on unit-linked variable annuities	(2,280)	(12,342)	10,536	(2,402)	(4,127)	1,847	(14,622)	(1,475)	(13,147)
	Interest credited on unit-linked variable annuities	2,280	12,342	(10,536)	2,402	4,127	(1,847)	14,622	1,475	13,147
	Interest expense on uncertain tax positions	2,732	2,667	_	_	_	2,732	5,399	_	5,399
	Non-investment derivatives	12	430	(202)	(553)	477	(465)	442	553	(111)
	Adjusted operating income before income taxes	\$ 267,386	\$ 212,652	\$ 280,090	\$ 343,413	\$ 250,077	\$ 17,309	\$ 480,038	\$ 394,378	\$ 85,660

 $<sup>(1) \</sup> Included \ in \ ``Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 

# Reinsurance Group of America, Incorporated Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations)

(USD thousands)

			Т	hree	Months En	ded				C	urrent Qtr			Ye	ear-to Date		
	June 30,		March 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		June 30,		June 30,		
	2019		2019		2018		2018		2018		Quarter		2019		2018		Change
Net income	\$ 202,698	\$	169,507	\$	110,039	\$	301,199	\$	204,374	\$	(1,676)	\$	372,205	\$	304,604	\$	67,601
nvestment and derivative (gains) losses (1)	(17,719	)	10,668		25,067		41,548		29,195		(46,914)		(7,051)		53,897		(60,948)
	(4,157	)	1,653		26,017		1,644		(6,956)		2,799		(2,504)		(17,709)		15,205
GMXB embedded derivatives (1)	14,255		(14,347)		61,380		(25,385)		(12,106)		26,361		(92)		(23,786)		23,694
.5 /	(389	)	4,585		(24)		485		(10,349)		9,960		4,196		(2,218)		6,414
EIA embedded derivatives - interest credited	14,646		1,199		9,655		(1,266)		447		14,199		15,845		(22,118)		37,963
DAC offset, net	(3,199	)	(9,117)		(9,874)		(86)		1,386		(4,585)		(12,316)		18,232		(30,548)
	(1,801	)	(9,750)		8,324		(1,898)		(3,260)		1,459		(11,551)		(1,165)		(10,386)
	1,801		9,750		(8,324)		1,898		3,260		(1,459)		11,551		1,165		10,386
interest expense on uncertain tax positions	2,158		2,107		_		_		_		2,158		4,265		_		4,265
Non-investment derivatives	9		340		(160)		(437)		377		(368)		349		437		(88)
•	2,544		560		(349)		(58,285)		(4,314)		6,858		3,104		(3,539)		6,643
Adjusted operating income	\$ 210,846	\$	167,155	\$	221,751	\$	259,417	\$	202,054	\$	8,792	\$	378,001	\$	307,800	\$	70,201
average common shares outstanding (diluted)	63,698		64,027		64,156		64,296		65,250		(1,552)		63,819		65,555		(1,736)
	¢ 3.31	đ	2.61	¢	3.46	¢	4.03	¢	3 10	¢	0.21	•	5.02	¢	4.70	¢	1.22
	ψ 5.51	4	2.01	Ψ	3.40	Ψ	4.05	Ψ	5.10	Ψ	0.21	Ψ	3.32	Ψ	4.70	Ψ	1,22
gn currency effect on (2):																	
Net premiums	\$ (60,010	) \$	(78,797)	\$	(43,803)	\$	(33,440)	\$	40,891	\$	(100,901)	\$	(138,807)	\$	120,239	\$	(259,046)
, ,	\$ (4,939	) \$	(9,361)	\$	(4,914)	\$	(1,293)	\$	5,422	\$	(10,361)	\$	(14,300)	\$	13,747	\$	(28,047)
	Adjusted operating income ciliation: Net income Investment and derivative (gains) losses (1) Change in value of modified coinsurance and funds withheld embedded derivatives (1) GMXB embedded derivatives (1) Funds withheld (gains) losses - investment income EIA embedded derivatives - interest credited DAC offset, net Investment (income) loss on unit-linked variable annuities Interest credited on unit-linked variable annuities Interest expense on uncertain tax positions Non-investment derivatives Uncertain tax positions and other tax related items  Adjusted operating income  average common shares outstanding (diluted) and earnings per share - adjusted operating income  gn currency effect on (2): Net premiums Adjusted operating income (loss) before income taxes	tax adjusted operating income ciliation:  Net income  Net income  Solvestment and derivative (gains) losses (1)  Change in value of modified coinsurance and funds withheld embedded derivatives (1)  GMXB embedded derivatives (1)  Funds withheld (gains) losses - investment income  (389)  EIA embedded derivatives - interest credited  DAC offset, net  (3,199)  EIA embedded derivatives on unit-linked variable annuities  (1,801)  Interest credited on unit-linked variable annuities  (1,801)  Interest expense on uncertain tax positions  Non-investment derivatives  9  Uncertain tax positions and other tax related items  Adjusted operating income  4 210,846  average common shares outstanding (diluted)  6 3,698  and earnings per share - adjusted operating income  \$ 3.31  GRI currency effect on (2):  Net premiums  Adjusted operating income (loss) before	tax adjusted operating income ciliation:  Net income  Net income  S 202,698 \$ Investment and derivative (gains) losses (1) (17,719)  Change in value of modified coinsurance and funds withheld embedded derivatives (1) (4,157)  GMXB embedded derivatives (1) 14,255  Funds withheld (gains) losses - investment income (389)  EIA embedded derivatives - interest credited DAC offset, net (3,199)  Investment (income) loss on unit-linked variable annuities (1,801)  Interest credited on unit-linked variable annuities (1,801)  Interest expense on uncertain tax positions 2,158  Non-investment derivatives 9  Uncertain tax positions and other tax related tems  Adjusted operating income \$ 2,544  Adjusted operating income \$ 3,331 \$  Interest credited on (2):  Net premiums \$ (60,010) \$  Adjusted operating income (loss) before	June 30, 2019   2019	June 30,   March 31,   2019	June 30,   March 31,   2018     2019   2019   2018     2018     2019   2019   2018     2018     2018     2019   2019   2018     2018     2018     2019   2019     2018     2018     2018     2018     2019   2019     2018     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2018     2019   2019     2018     2019   2019     2018     2018     202698   \$169,507   \$110,039     26,017   26,017     26,017   26,017     26,017   26,017     27,017   26,017     28,024     29,017   26,017     20,017   26,017	2019   2019   2018	June 30,	June 30,	June 30,   March 31,   Dec. 31,   Sept. 30,   2018   201	June 30,   March 31,   Dec. 31,   Sept. 30,   June 30,   2019   2018	June 30,   March 31,   Dec. 31,   Sept. 30,   June 30,   Quarter 2019   2019   2018   2018   2018   2018   Quarter 2018   2018   2018   Quarter 2018   2018   Quarter 2018   2018   2018   Quarter 2018   2018   2018   Quarter 2018   2018   2018   Quarter 2018   2018   2018   2018   2018   Quarter 2018   2018	June 30,   March 31,   Dec. 31,   Sept. 30,   June 30,   Vs. PY	June 30,   2019   2019   2018   2018   2018   2018   2018   2018   2018   2018   2019   2019   2018   2018   2018   2018   2018   2019   2019   2019   2018   2018   2018   2018   2018   2019   2019   2019   2018   2018   2018   2018   2019   2019   2019   2018   2018   2018   2018   2019   2019   2019   2019   2018   2018   2018   2018   2019   2019   2019   2019   2018   2018   2018   2018   2019   2019   2019   2019   2018   2018   2018   2018   2018   2018   2018   2019   201	June 30,   March 31,   Dec. 31,   Sept. 30,   June 30,   Quarter   Dune 30,   2019   2018   2018   2018   2018   2018   Quarter   2019   2019   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2018   2019	June 30,   March 31,   Dec. 31,   Sept. 30,   2018   201	June 30,   March 31,   2019   2018   2018   2018   2018   2018   2018   2018   2018   2019   2018   2019   2018   2018   2018   2018   2018   2018   2019   2018   2018   2019   2018   2018   2019   2018   2018   2019   2018   2018   2019   2018   2018   2019   2018   2018   2019   2018   2018   2019   2019   2018   2019   2019   2018   2019   2019   2019   2018   2019

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

<sup>(2)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Consolidated Balance Sheets

(USD thousands)

	June 30, 2019	March 31, 2019	Dec. 31, 2018	Sept. 30, 2018	June 30, 2018
Assets		2019	2010	2010	2010
Fixed maturity securities, available-for-sale	\$ 46,189,305	\$ 41,738,443	\$ 39,992,346	\$ 39,005,212	\$ 36,784,954
Equity securities	146,755	89,865	82,197	101,069	108,070
Mortgage loans on real estate	5,405,422	5,117,545	4,966,298	4,779,074	4,558,669
Policy loans	1,319,722	1,312,349	1,344,980	1,320,050	1,339,252
Funds withheld at interest	5,696,217	5,729,838	5,761,471	5,976,301	5,981,092
Short-term investments	158,788	119,215	142,598	229,928	123,028
Other invested assets	2,121,406	2,006,870	1,915,297	1,706,979	1,605,562
Total investments	61,037,615	56,114,125	54,205,187	53,118,613	50,500,627
Cash and cash equivalents	2,287,526	2,020,396	1,889,733	1,730,489	1,397,679
Accrued investment income	470,074	442,956	427,893	455,296	400,160
Premiums receivable and other reinsurance balances	2,944,820	2,857,673	3,017,868	2,779,556	2,617,382
Reinsurance ceded receivables	851,380	814,806	757,572	769,324	789,429
Deferred policy acquisition costs	3,440,339	3,404,593	3,397,770	3,211,145	3,205,667
Other assets	1,012,062	1,037,932	839,222	908,219	855,553
Total assets	\$ 72,043,816	\$ 66,692,481	\$ 64,535,245	\$ 62,972,642	\$ 59,766,497
Liabilities and stockholders' equity					
Future policy benefits	\$ 26,995,770	\$ 25,976,847	\$ 25,285,400	\$ 25,139,148	\$ 22,286,622
Interest-sensitive contract liabilities	19,748,683	17,750,197	18,004,526	16,751,379	16,513,668
Other policy claims and benefits	6,136,374	5,911,554	5,642,755	5,424,347	5,334,210
Other reinsurance balances	512,924	517,096	487,177	482,235	412,846
Deferred income taxes	2,443,429	2,144,680	1,798,800	1,883,848	2,009,514
Other liabilities	1,480,914	1,278,108	1,396,200	1,213,595	1,094,826
Long-term debt	3,381,411	2,787,717	2,787,873	2,787,975	2,788,111
Collateral finance and securitization notes	635,300	656,174	681,961	710,792	724,998
Total liabilities	61,334,805	57,022,373	56,084,692	54,393,319	51,164,795
Stockholders' equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,920,144	1,906,291	1,898,652	1,899,144	1,887,336
Retained earnings	7,549,737	7,412,081	7,284,949	7,215,526	6,952,170
Treasury stock	(1,403,774)	(1,415,020)	(1,370,602)	(1,348,943)	(1,243,566)
Accumulated other comprehensive income (AOCI):					
Accumulated currency translation adjustment, net of income taxes	(122,709)	(147,312)	(168,698)	(119,298)	(142,187)
Unrealized appreciation of securities, net of income taxes	2,815,893	1,964,370	856,159	982,352	1,198,338
Pension and postretirement benefits, net of income taxes	(51,071)	(51,093)	(50,698)	(50,249)	(51,180)
Total stockholders' equity	10,709,011	9,670,108	8,450,553	8,579,323	8,601,702
Total liabilities and stockholders' equity	\$ 72,043,816	\$ 66,692,481	\$ 64,535,245	\$ 62,972,642	\$ 59,766,497
Total stockholders' equity, excluding AOCI	\$ 8,066,898	\$ 7,904,143	\$ 7,813,790	\$ 7,766,518	\$ 7,596,731

 $See \ appendix \ for \ reconciliation \ of \ total \ stockholders' \ equity \ before \ and \ after \ impact \ of \ AOCI.$ 

# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional GAAP Income Statements

(USD thousands)

		T	hree Months End	led		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
Revenues:									
Net premiums	\$1,410,503	\$1,356,882	\$1,500,210	\$1,360,076	\$1,373,548	\$ 36,955	\$2,767,385	\$2,672,970	\$ 94,415
Investment income, net of related expenses	173,310	185,534	184,823	181,396	180,478	(7,168)	358,844	363,538	(4,694)
Investment related gains (losses), net	(3,950)	(6,472)	2,802	(33)	3,725	(7,675)	(10,422)	5,408	(15,830)
Other revenue	4,813	4,722	6,267	6,351	6,396	(1,583)	9,535	11,925	(2,390)
Total revenues	1,584,676	1,540,666	1,694,102	1,547,790	1,564,147	20,529	3,125,342	3,053,841	71,501
Benefits and expenses:									
Claims and other policy benefits	1,292,852	1,300,065	1,347,292	1,191,489	1,255,007	37,845	2,592,917	2,509,968	82,949
Interest credited	19,517	19,874	20,453	20,321	20,992	(1,475)	39,391	41,272	(1,881)
Policy acquisition costs and other insurance expenses	179,947	176,003	195,437	183,433	182,064	(2,117)	355,950	359,704	(3,754)
Other operating expenses	37,185	33,070	35,708	36,219	34,106	3,079	70,255	68,027	2,228
Total benefits and expenses	1,529,501	1,529,012	1,598,890	1,431,462	1,492,169	37,332	3,058,513	2,978,971	79,542
Income before income taxes	\$ 55,175	\$ 11,654	\$ 95,212	\$ 116,328	\$ 71,978	\$ (16,803)	\$ 66,829	\$ 74,870	\$ (8,041)
Loss and expense ratios:									
Claims and other policy benefits	91.7%	95.8%	89.8%	87.6%	91.4%	0.3 %	93.7%	93.9%	(0.2)%
Policy acquisition costs and other insurance expenses	12.8%	13.0%	13.0%	13.5%	13.3%	(0.5)%	12.9%	13.5%	(0.6)%
Other operating expenses	2.6%	2.4%	2.4%	2.7%	2.5%	0.1 %	2.5%	2.5%	— %
Foreign currency effect on (1):									
Net premiums	\$ 166	\$ (520)	\$ (625)	\$ (995)	\$ (608)	\$ 774	\$ (354)	\$ 336	\$ (690)
Income (loss) before income taxes	\$ (26)	\$ 59	\$ 10	\$ 261	\$ 185	\$ (211)	\$ 33	\$ 136	\$ (103)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.



# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Adjusted Operating Income Statements

(USD thousands)

			Thre	e Months End	led				Current			Y	ear-to-Date	
	June 30,	March 31	,	Dec. 31,	Sept. 30,	,	June 30,	C	Qtr vs. PY		June 30,		June 30,	
	2019	2019		2018	2018		2018		Quarter		2019		2018	Change
Revenues:														
Net premiums	\$1,410,503	\$1,356,882	\$	1,500,210	\$1,360,076	i	\$1,373,548	\$	36,955	\$2	,767,385	\$2	,672,970	\$ 94,415
Investment income, net of related expenses	173,310	185,534		184,823	181,396	i	180,478		(7,168)		358,844		363,538	(4,694)
Other revenue	4,813	4,722		6,267	6,351		6,396		(1,583)		9,535		11,925	(2,390)
Total revenues	1,588,626	1,547,138		1,691,300	1,547,823		1,560,422		28,204	3	,135,764	3	,048,433	87,331
Benefits and expenses:														
Claims and other policy benefits	1,292,852	1,300,065		1,347,292	1,191,489	1	1,255,007		37,845	2	,592,917	2	,509,968	82,949
Interest credited	19,517	19,874		20,453	20,321		20,992		(1,475)		39,391		41,272	(1,881)
Policy acquisition costs and other insurance expenses	179,947	176,003		195,437	183,433		182,064		(2,117)		355,950		359,704	(3,754)
Other operating expenses	37,185	33,070		35,708	36,219	1	34,106		3,079		70,255		68,027	2,228
Total benefits and expenses	1,529,501	1,529,012		1,598,890	1,431,462		1,492,169		37,332	3	,058,513	2	,978,971	79,542
Adjusted operating income before income taxes	\$ 59,125	\$ 18,126	\$	92,410	\$ 116,361		\$ 68,253	\$	(9,128)	\$	77,251	\$	69,462	\$ 7,789
Loss and expense ratios:														
Claims and other policy benefits	91.7%	95.8	%	89.8%	87.6	%	91.4%		0.3 %		93.7%		93.9%	(0.2)%
Policy acquisition costs and other insurance expenses	12.8%	13.0	0/4	13.0%	13.5	0/2	13.3%		(0.5)%		12.9%		13.5%	(0.6)%
Other operating expenses	2.6%	2.4		2.4%	2.7		2.5%		0.1 %		2.5%		2.5%	— %
Outer operating expenses	2.076	2.4	/0	2.470	2./	70	2.370		0.1 /6		2.370		2.370	— 70
Foreign currency effect on (1):														
Net premiums	\$ 166	\$ (520)	\$	(625)	\$ (995	)	\$ (608)	\$	774	\$	(354)	\$	336	\$ (690)
Adjusted operating income (loss) before income taxes	\$ (26)	\$ 59	\$	,	\$ 261	,	\$ 185	\$	(211)	\$	33	\$	136	\$ (103)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive GAAP Income Statements

(USD thousands)

		Т	hree Months En	ided		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
Revenues:									
Net premiums	\$ 8,220	\$ 7,210	\$ 8,427	\$ 6,885	\$ 6,699	\$ 1,521	\$ 15,430	\$ 11,891	\$ 3,539
Investment income, net of related expenses	203,894	197,221	169,922	200,397	171,810	32,084	401,115	329,722	71,393
Investment related gains (losses), net	17,500	1,046	(59,261)	581	776	16,724	18,546	1,452	17,094
Other revenue	50,242	22,674	27,365	53,735	24,065	26,177	72,916	47,024	25,892
Total revenues	279,856	228,151	146,453	261,598	203,350	76,506	508,007	390,089	117,918
Benefits and expenses:									
Claims and other policy benefits	48,663	48,099	44,704	46,995	22,590	26,073	96,762	38,535	58,227
Interest credited	123,786	88,710	72,142	110,673	74,810	48,976	212,496	129,022	83,474
Policy acquisition costs and other insurance									
expenses	25,657	19,233	28,436	30,519	37,939	(12,282)	44,890	99,974	(55,084)
Other operating expenses	9,056	7,151	6,969	7,921	7,171	1,885	16,207	14,456	1,751
Total benefits and expenses	207,162	163,193	152,251	196,108	142,510	64,652	370,355	281,987	88,368
Income (loss) before income taxes	\$ 72,694	\$ 64,958	\$ (5,798)	\$ 65,490	\$ 60,840	\$ 11,854	\$ 137,652	\$ 108,102	\$ 29,550

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive Adjusted Operating Income Statements

(USD thousands)

		T	hree Months En	ded		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
Revenues:		-							
Net premiums	\$ 8,220	\$ 7,210	\$ 8,427	\$ 6,885	\$ 6,699	\$ 1,521	\$ 15,430	\$ 11,891	\$ 3,539
Investment income, net of related expenses	203,635	202,911	169,512	200,982	159,165	44,470	406,546	327,392	79,154
Other revenue	50,242	22,674	27,365	53,735	24,065	26,177	72,916	47,024	25,892
Total revenues	262,097	232,795	205,304	261,602	189,929	72,168	494,892	386,307	108,585
Benefits and expenses:									
Claims and other policy benefits	48,663	48,099	44,704	46,995	22,590	26,073	96,762	38,535	58,227
Interest credited	105,247	87,192	59,920	112,275	74,245	31,002	192,439	157,020	35,419
Policy acquisition costs and other insurance expenses	29,707	30,773	40,934	30,629	36,184	(6,477)	60,480	76,895	(16,415)
Other operating expenses	9,056	7,151	6,969	7,921	7,171	1,885	16,207	14,456	1,751
Total benefits and expenses	192,673	173,215	152,527	197,820	140,190	52,483	365,888	286,906	78,982
Adjusted operating income before income taxes	\$ 69,424	\$ 59,580	\$ 52,777	\$ 63,782	\$ 49,739	\$ 19,685	\$ 129,004	\$ 99,401	\$ 29,603

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



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# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive (continued)

(USD millions)

			Three Months Ended								
		June 30, 2019		arch 31, 2019	Dec. 31, 2018		S	Sept. 30, 2018	J	une 30, 2018	
Annuity account values:	_										
Fixed annuities (deferred)	\$	10,374	\$	8,311	\$	8,461	\$	7,447	\$	7,101	
Net interest spread (fixed annuities)		1.5%		1.6%		1.5%		1.8%		1.7%	
Equity-indexed annuities	\$	3,656	\$	3,712	\$	3,782	\$	3,873	\$	3,931	
Variable annuities account values											
No riders	\$	1,486	\$	702	\$	797	\$	870	\$	877	
GMDB only		164		164		159		179		177	
GMIB only		22		22		21		24		24	
GMAB only		4		5		7		10		13	
GMWB only		1,127		1,132		1,090		1,244		1,268	
GMDB / WB		278		281		272		309		318	
Other		17		18		19		23		24	
Total variable annuities account values	\$	3,098	\$	2,324	\$	2,365	\$	2,659	\$	2,701	
Fair value of liabilities associated with living benefit riders	\$	168	\$	150	\$	168	\$	90	\$	122	
Interest-sensitive contract liabilities associated with:											
Guaranteed investment contracts	\$	1,003	\$	999	\$	991	\$	945	\$	955	
Bank-owned life insurance (BOLI)	\$	602	\$	599	\$	596	\$	593	\$	589	
Other asset-intensive business	\$	133	\$	136	\$	58	\$	59	\$	60	
Future policy benefits associated with:											
Payout annuities	\$	4,906	\$	4,974	\$	4,943	\$	5,004	\$	2,247	



# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance GAAP Income Statements

(USD thousands)

				Th	iree I	Months End	led	Cu	rrent Qtr	Year-to-Date								
	June	June 30,		March 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		une 30,	June 30,			
	20	2019		2019		2018		2018		2018	Quarter			2019		2018		Change
Revenues:																		
Investment income, net of related expenses	\$	1,029	\$	1,016	\$	1,766	\$	1,491	\$	1,504	\$	(475)	\$	2,045	\$	3,326	\$	(1,281)
Other revenue	20	0,372		25,493		24,878		27,759		25,094		(4,722)		45,865		49,885		(4,020)
Total revenues	2	1,401		26,509		26,644		29,250		26,598		(5,197)		47,910		53,211	'	(5,301)
Benefits and expenses:																		
Policy acquisition costs and other insurance																		
expenses		(815)		5,376		4,084		5,324		2,609		(3,424)		4,561		6,609		(2,048)
Other operating expenses	2	2,892		2,814		3,166		2,343		2,441		451		5,706		4,895		811
Total benefits and expenses		2,077		8,190		7,250		7,667		5,050		(2,973)		10,267		11,504		(1,237)
Income before income taxes	\$ 19	9,324	\$	18,319	\$	19,394	\$	21,583	\$	21,548	\$	(2,224)	\$	37,643	\$	41,707	\$	(4,064)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance Adjusted Operating Income Statements

(USD thousands)

		Tl	nree Months End	led	Current Qtr	Year-to-Date							
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,					
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change				
Revenues:							-						
Investment income, net of related expenses	\$ 1,029	\$ 1,016	\$ 1,766	\$ 1,491	\$ 1,504	\$ (475)	\$ 2,045	\$ 3,326	\$ (1,281)				
Other revenue	20,372	25,493	24,878	27,759	25,094	(4,722)	45,865	49,885	(4,020)				
Total revenues	21,401	26,509	26,644	29,250	26,598	(5,197)	47,910	53,211	(5,301)				
Benefits and expenses:													
Policy acquisition costs and other insurance expenses	(815)	5,376	4,084	5,324	2,609	(3,424)	4,561	6,609	(2,048)				
Other operating expenses	2,892	2,814	3,166	2,343	2,441	451	5,706	4,895	811				
Total benefits and expenses	2,077	8,190	7,250	7,667	5,050	(2,973)	10,267	11,504	(1,237)				
Adjusted operating income before income taxes	\$ 19,324	\$ 18,319	\$ 19,394	\$ 21,583	\$ 21,548	\$ (2,224)	\$ 37,643	\$ 41,707	\$ (4,064)				

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



## Reinsurance Group of America, Incorporated **Canada Traditional GAAP Income Statements**

### (USD thousands)

Three Months Ended Current Qtr Year-to-Date June 30, March 31, Dec. 31, Sept. 30, June 30, vs. PY June 30, June 30, 2019 2019 2018 2018 2018 2019 2018 Change Quarter Revenues: Net premiums \$ 264,182 \$ 255,257 \$ 267,443 \$ 243,105 \$ 260,750 3,432 \$ 519,439 \$ 513,473 5,966 Investment income, net of related expenses 50,002 49,693 49,148 50,145 49,535 467 99,695 100,119 (424)Investment related gains (losses), net 2,564 7,404 2,484 2,118 9,968 10,253 (2,932)446 (285)Other revenue 1,394 265 228 1,468 1,373 1,211 (21)(74)162 Total revenues 318,142 312,333 313,924 295,962 312,199 5,943 630,475 614,518 15,957 Benefits and expenses: 206,272 200,693 210,292 223,935 (17,663)(30,632)Claims and other policy benefits 199,856 406,128 436,760 Interest credited 73 55 51 6 21 52 128 26 102 Policy acquisition costs and other insurance expenses 57,049 53,908 59,461 56,224 58,541 (1,492)110,957 115,573 (4,616)Other operating expenses 8,489 8,235 8,072 8,291 7,897 592 16,724 16,647 77 271,883 262,054 268,277 274,813 290,394 (18,511) 533,937 569,006 (35,069) Total benefits and expenses 46,259 50,279 45,647 \$ 21,149 \$ 21,805 24,454 96,538 \$ 45,512 \$ 51,026 Income before income taxes Loss and expense ratios: 27.8% 21.4% 29.1% 27.2% 26.3% 1.5 % 24.6% 26.6% (2.0)% Loss ratios (creditor business) Loss ratios (excluding creditor business) 85.1% 80.9% 94.4% (10.5)% 84.5% 93.3% (8.8)% 83.9% 94.7% Claims and other policy benefits / (net 65.5% 63.4% 72.2% 65.6% (5.6)% premiums + investment income) 65.7% 71.7% (6.5)% 71.2% Policy acquisition costs and other insurance expenses (creditor business) 65.3% 64.7% 64.7% 64.2% 66.5% (1.2)%65.0% 65.9% (0.9)% Policy acquisition costs and other insurance expenses (excluding creditor business) 16.5% 15.9% 16.8% 17.4% 16.2% 0.3 % 16.2% 16.4% (0.2)% 3.4% Other operating expenses 3.2% 3.2% 3.0% 3.0% 0.2 % 3.2% 3.2% - % Foreign currency effect on (1): Net premiums (9,448)(12,692)\$ (10,704)\$ (10,468)10,222 \$ (19,670) (22,140)\$ 21,068 \$ (43,208) Income (loss) before income taxes \$ (1,614)\$ (2,563)\$ (2,097)\$ (1,075)\$ 579 \$ (2,193)(4,177)\$ 1,995 \$ (6,172)Creditor reinsurance net premiums \$ 27,370 \$ 27,187 \$ 30,299 \$ 29,521 \$ 32,453 \$ (5,083)54,557 \$ 63,546 \$ (8,989)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums

(1) Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated **Canada Traditional**

### **Adjusted Operating Income Statements**

(USD thousands)

		Tl	nree Months En	Year-to-Date								
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,				
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change			
Revenues:												
Net premiums	\$ 264,182	\$ 255,257	\$ 267,443	\$ 243,105	\$ 260,750	\$ 3,432	\$ 519,439	\$ 513,473	\$ 5,966			
Investment income, net of related												
expenses	49,769	49,807	49,528	50,174	49,080	689	99,576	99,641	(65)			
Investment related gains, net	1,713	1,623	1,381	1,258	1,258	455	3,336	2,400	936			
Other revenue	1,394	(21)	265	228	1,468	(74)	1,373	1,211	162			
Total revenues	317,058	306,666	318,617	294,765	312,556	4,502	623,724	616,725	6,999			
Benefits and expenses:												
Claims and other policy benefits	206,272	199,856	200,693	210,292	223,935	(17,663)	406,128	436,760	(30,632)			
Interest credited	73	55	51	6	21	52	128	26	102			
Policy acquisition costs and other	F7.040	F2 000	FO 4C1	FC 224	FO F 41	(1.402)	110.057	115 570	(4.010)			
insurance expenses	57,049	53,908	59,461	56,224	58,541	(1,492)	110,957	115,573	(4,616)			
Other operating expenses	8,489	8,235	8,072	8,291	7,897	592	16,724	16,647	77			
Total benefits and expenses	271,883	262,054	268,277	274,813	290,394	(18,511)	533,937	569,006	(35,069)			
Adjusted operating income before												
income taxes	\$ 45,175	\$ 44,612	\$ 50,340	\$ 19,952	\$ 22,162	\$ 23,013	\$ 89,787	\$ 47,719	\$ 42,068			
Loss and expense ratios:												
Loss ratios (creditor business)	27.8%	21.4%	29.1%	27.2%	26.3%	1.5 %	24.6%	26.6%	(2.0)%			
Loss ratios (excluding creditor business)	83.9%	85.1%	80.9%	94.7%	94.4%	(10.5)%	84.5%	93.3%	(8.8)%			
Claims and other policy benefits / (net												
premiums + investment income)	65.7%	65.5%	63.3%	71.7%	72.3%	(6.6)%	65.6%	71.2%	(5.6)%			
Policy acquisition costs and other insurance expenses (creditor business)	65.3%	64.7%	64.7%	64.2%	66.5%	(1.2)%	65.0%	65.9%	(0.9)%			
Policy acquisition costs and other	03.370	04.7 70	04.7 70	04.270	00.570	(1.2)/0	05.070	03.370	(0.5)70			
insurance expenses (excluding creditor												
business)	16.5%	15.9%	16.8%	17.4%	16.2%	0.3 %	16.2%	16.4%	(0.2)%			
Other operating expenses	3.2%	3.2%	3.0%	3.4%	3.0%	0.2 %	3.2%	3.2%	-%			
Foreign currency effect on (1):												
Net premiums	\$ (9,448)	\$ (12,692)	\$ (10,704)	\$ (10,468)	\$ 10,222	\$ (19,670)	\$ (22,140)	\$ 21,068	\$ (43,208)			
Adjusted operating income (loss) before income taxes	\$ (1,647)	\$ (2,364)	\$ (2,273)	\$ (1,022)	\$ 600	\$ (2,247)	\$ (4,011)	\$ 2,112	\$ (6,123)			
		,	, , , ,									
Creditor reinsurance net premiums	\$ 27,370	\$ 27,187	\$ 30,299	\$ 29,521	\$ 32,453	\$ (5,083)	\$ 54,557	\$ 63,546	\$ (8,989)			

# See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Canada Financial Solutions (1) GAAP Income Statements

(USD thousands)

				Tl	hree l	Months End	C	urrent Qtr	Year-to-Date									
	J	June 30, 2019		March 31, 2019		Dec. 31, 2018		Sept. 30, 2018		June 30, 2018	vs. PY Quarter		J	une 30, 2019	J	une 30, 2018		Change
Revenues:																		
Net premiums	\$	22,456	\$	21,989	\$	10,431	\$	10,681	\$	10,955	\$	11,501	\$	44,445	\$	22,260	\$	22,185
Investment income, net of related expenses		788		718		474		415		330		458		1,506		445		1,061
Other revenue		685		867		649		1,072		804		(119)		1,552		2,161		(609)
Total revenues		23,929		23,574		11,554		12,168		12,089		11,840		47,503		24,866		22,637
Benefits and expenses:																		
Claims and other policy benefits		19,222		21,153		9,775		10,003		7,915		11,307		40,375		17,030		23,345
Policy acquisition costs and other insurance expenses		447		449		188		190		292		155		896		388		508
Other operating expenses		447		624		396		329		338		109		1,071		713		358
Total benefits and expenses		20,116		22,226		10,359		10,522		8,545		11,571		42,342		18,131		24,211
Income before income taxes	\$	3,813	\$	1,348	\$	1,195	\$	1,646	\$	3,544	\$	269	\$	5,161	\$	6,735	\$	(1,574)
												_						
Foreign currency effect on (2):																		
Net premiums	\$	(812)	\$	(1,033)	\$	(423)	\$	(459)	\$	436	\$	(1,248)	\$	(1,845)	\$	937	\$	(2,782)
Income (loss) before income taxes	\$	(123)	\$	(84)	\$	(69)	\$	(71)	\$	146	\$	(269)	\$	(207)	\$	334	\$	(541)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

<sup>(1)</sup> Canada Financial Solutions operations includes longevity and fee-based transactions.

<sup>(2)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Canada Financial Solutions (1)

### **Adjusted Operating Income Statements**

(USD thousands)

				Tl	iree N	Months End	led	Ci	urrent Qtr	Year-to-Date								
	Jı	June 30, 2019		March 31, 2019		Dec. 31,		Sept. 30,	J	une 30,		vs. PY	J	June 30,		June 30,		
						2018		2018		2018	Quarter			2019		2018	(	Change
Revenues:																		
Net premiums	\$	22,456	\$	21,989	\$	10,431	\$	10,681	\$	10,955	\$	11,501	\$	44,445	\$	22,260	\$	22,185
Investment income, net of related expenses		788		718		474		415		330		458		1,506		445		1,061
Other revenue		685		867		649		1,072		804		(119)		1,552		2,161		(609)
Total revenues		23,929		23,574		11,554		12,168		12,089		11,840		47,503		24,866		22,637
Benefits and expenses:																		
Claims and other policy benefits		19,222		21,153		9,775		10,003		7,915		11,307		40,375		17,030		23,345
Policy acquisition costs and other insurance expenses		447		449		188		190		292		155		896		388		508
Other operating expenses		447		624		396		329		338		109		1,071		713		358
Total benefits and expenses		20,116		22,226		10,359		10,522		8,545		11,571		42,342		18,131		24,211
Adjusted operating income before income taxes	\$	3,813	\$	1,348	\$	1,195	\$	1,646	\$	3,544	\$	269	\$	5,161	\$	6,735	\$	(1,574)
Foreign currency effect on (2):																		
Net premiums	\$	(812)	\$	(1,033)	\$	(423)	\$	(459)	\$	436	\$	(1,248)	\$	(1,845)	\$	937	\$	(2,782)
Adjusted operating income (loss) before income taxes	\$	(123)	\$	(84)	\$	(68)	\$	(71)	\$	146	\$	(269)	\$	(207)	\$	334	\$	(541)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

<sup>(1)</sup> Canada Financial Solutions operations includes longevity and fee-based transactions.

 $<sup>(2) \</sup> Compared \ to \ comparable \ prior \ year \ period.$ 

# Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional GAAP Income Statements

(USD thousands)

			T	hree	Months End	Current Qtr	Year-to-Date										
	June 3	80,	M	Iarch 31,		Dec. 31,	Sept. 30,	J	June 30,		vs. PY		June 30,		June 30,		
	2019	)		2019		2018	2018		2018		Quarter		2019		2018		Change
Revenues:	-																
Net premiums	\$ 350,8	84	\$	363,884	\$	352,522	\$ 340,414	\$	354,534	\$	(3,650)	\$	714,768	\$	730,263	\$	(15,495)
Investment income, net of related expenses	17,9	45		18,802		17,201	16,190		17,087		858		36,747		32,851		3,896
Investment related gains (losses), net	1	12		_		(170)	_		_		112		112		9		103
Other revenue	5	58		1,320		1,673	455		917		(359)		1,878		3,197		(1,319)
Total revenues	369,4	99		384,006		371,226	357,059		372,538		(3,039)		753,505		766,320		(12,815)
Benefits and expenses:																	
Claims and other policy benefits	295,6	61		312,135		305,027	291,442		310,187		(14,526)		607,796		636,989		(29,193)
Policy acquisition costs and other insurance expenses	27,5	94		29,953		21,651	21,817		29,961		(2,367)		57,547		55,513		2,034
Other operating expenses	30,1	23		26,494		29,688	25,430		25,922		4,201		56,617		51,929		4,688
Total benefits and expenses	353,3	78		368,582		356,366	338,689		366,070		(12,692)		721,960		744,431		(22,471)
Income before income taxes	\$ 16,1	21	\$	15,424	\$	14,860	\$ 18,370	\$	6,468	\$	9,653	\$	31,545	\$	21,889	\$	9,656
Loss and expense ratios:																	
Claims and other policy benefits	84	4.3%		85.8%		86.5%	85.6%		87.5%		(3.2)%		85.0%		87.2%		(2.2)%
Policy acquisition costs and other insurance																	
expenses		7.9%		8.2%		6.1%	6.4%		8.5%		(0.6)%		8.1%		7.6%		0.5 %
Other operating expenses	8	3.6%		7.3%		8.4%	7.5%		7.3%		1.3 %		7.9%		7.1%		0.8 %
Foreign currency effect on (1):																	
Net premiums	\$ (23,2	- 1		(32,565)	\$	` ' '	\$ (6,362)	\$	18,659	\$	(41,955)	\$	(55,861)	\$	58,967		(114,828)
Income (loss) before income taxes	\$ (9	68)	\$	(1,733)	\$	(875)	\$ (363)	\$	978	\$	(1,946)	\$	(2,701)	\$	2,779	\$	(5,480)
Critical illness net premiums	\$ 43,0	59	\$	44,446	\$	45,292	\$ 45,601	\$	47,851	\$	(4,792)	\$	87,505	\$	96,749	\$	(9,244)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.

### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional Adjusted Operating Income Statements

(USD thousands)

			Thr	ee Months End	ded				C	Current Qtr		Y	ear-to-Date		
	June 30,	March 3	1,	Dec. 31,	:	Sept. 30,	J	June 30,		vs. PY	 June 30,		June 30,		
	2019	2019		2018		2018		2018		Quarter	2019		2018		Change
Revenues:															
Net premiums	\$ 350,884	\$ 363,88	4	\$ 352,522	\$	340,414	\$	354,534	\$	(3,650)	\$ 714,768	\$	730,263	\$	(15,495)
Investment income, net of related expenses	17,945	18,80	2	17,201		16,190		17,087		858	36,747		32,851		3,896
Investment related losses, net	(67)	=	-	_		_		_		(67)	(67)		_		(67)
Other revenue	558	1,32	)	1,673		455		917		(359)	1,878		3,197		(1,319)
Total revenues	369,320	384,00	5	371,396		357,059		372,538		(3,218)	753,326		766,311		(12,985)
Benefits and expenses:															
Claims and other policy benefits	295,661	312,13	5	305,027		291,442		310,187		(14,526)	607,796		636,989		(29,193)
Policy acquisition costs and other insurance expenses	27,594	29,95	3	21,651		21,817		29,961		(2,367)	57,547		55,513		2,034
Other operating expenses	30,123	26,49	4	29,688		25,430		25,922		4,201	56,617		51,929		4,688
Total benefits and expenses	353,378	368,58	2	356,366		338,689		366,070		(12,692)	721,960		744,431		(22,471)
Adjusted operating income before income taxes	\$ 15,942	\$ 15,42	1 :	\$ 15,030	\$	18,370	\$	6,468	\$	9,474	\$ 31,366	\$	21,880	\$	9,486
Loss and expense ratios:															
Claims and other policy benefits	84.3%	85.	3%	86.5%		85.6%		87.5%		(3.2)%	85.0%		87.2%		(2.2)%
Policy acquisition costs and other insurance expenses	7.9%	8.	2%	6.1%		6.4%		8.5%		(0.6)%	8.1%		7.6%		0.5 %
Other operating expenses	8.6%	7.	3%	8.4%		7.5%		7.3%		1.3 %	7.9%		7.1%		0.8 %
Foreign currency effect on (1):															
Net premiums	\$ (23,296)	\$ (32,56	5)	\$ (12,043)	\$	(6,362)	\$	18,659	\$	(41,955)	\$ (55,861)	\$	58,967	\$ (	(114,828)
Adjusted operating income (loss) before income taxes	\$ (959)	\$ (1,73	3)	\$ (884)	\$	(363)	\$	978	\$	(1,937)	\$ (2,692)	\$	2,779	\$	(5,471)
Critical illness net premiums	\$ 43,059	\$ 44,44	5 i	\$ 45,292	\$	45,601	\$	47,851	\$	(4,792)	\$ 87,505	\$	96,749	\$	(9,244)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.

### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) GAAP Income Statements

(USD thousands)

					Tl	iree	Months End	led				Cı	urrent Qtr			Ye	ar-to-Date		
		J	une 30,	M	Iarch 31,	]	Dec. 31,	5	Sept. 30,	J	fune 30,	,	vs. PY	J	une 30,	J	fune 30,		
			2019		2019		2018		2018		2018		Quarter		2019		2018	(	Change
Reve	enues:																		
	Net premiums	\$	56,660	\$	52,101	\$	49,115	\$	49,104	\$	49,135	\$	7,525	\$	108,761	\$	97,114	\$	11,647
	Investment income, net of related expenses		46,593		48,665		24,045		37,548		40,330		6,263		95,258		72,262		22,996
	Investment related gains (losses), net		2,550		3,364		(8,568)		(87)		5,858		(3,308)		5,914		9,210		(3,296)
	Other revenue		8,183		5,291		4,812		5,099		5,352		2,831		13,474		10,232		3,242
	Total revenues		113,986		109,421		69,404		91,664		100,675		13,311		223,407		188,818		34,589
Bene	fits and expenses:																		
	Claims and other policy benefits		47,551		48,878		34,615		24,211		21,854		25,697		96,429		64,325		32,104
	Interest credited		2,280		12,342		(10,536)		2,402		4,127		(1,847)		14,622		1,475		13,147
	Policy acquisition costs and other insurance expenses		1,181		631		1,033		814		1,054		127		1,812		2,134		(322)
	Other operating expenses		11,173		9,180		8,643		8,032		8,271		2,902		20,353		16,351		4,002
	Total benefits and expenses		62,185		71,031		33,755		35,459		35,306		26,879		133,216		84,285		48,931
	Income before income taxes	\$	51,801	\$	38,390	\$	35,649	\$	56,205	\$	65,369	\$	(13,568)	\$	90,191	\$	104,533	\$	(14,342)
Fore	ign currency effect on (2):																		
	Net premiums	\$	(3,380)	\$	(3,608)	\$	(1,627)	\$	(241)	\$	2,987	\$	(6,367)	\$	(6,988)	\$	8,355	\$	(15,343)
	Income (loss) before income taxes	\$	(2,949)	\$	(2,796)	\$	(1,164)	\$	(676)	\$	3,339	\$	(6,288)	\$	(5,745)	\$	7,657	\$	(13,402)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

 $<sup>(1) \</sup> Europe, \ Middle \ East \ and \ A frica \ Financial \ Solutions \ operations \ includes \ longevity, \ asset-intensive \ and \ fee-based \ transactions.$ 

 $<sup>(2) \</sup> Compared \ to \ comparable \ prior \ year \ period.$ 

# Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) Adjusted Operating Income Statements

(USD thousands)

					Th	iree I	Months End	led				C	ırrent Qtr			Yea	ar-to-Date	
		J	une 30,	M	arch 31,	Ι	Dec. 31,	S	Sept. 30,	J	une 30,		vs. PY	J	une 30,	J	une 30,	
			2019		2019		2018		2018		2018		Quarter		2019		2018	Change
Re	venues:												_					
	Net premiums	\$	56,660	\$	52,101	\$	49,115	\$	49,104	\$	49,135	\$	7,525	\$	108,761	\$	97,114	\$ 11,647
	Investment income, net of related expenses		44,313		36,323		34,581		35,146		36,203		8,110		80,636		70,787	9,849
	Other revenue		8,195		5,361		4,769		5,238		5,339		2,856		13,556		10,295	3,261
	Total revenues		109,168		93,785		88,465		89,488		90,677		18,491		202,953		178,196	24,757
Be	nefits and expenses:																	
	Claims and other policy benefits		47,551		48,878		34,615		24,211		21,854		25,697		96,429		64,325	32,104
	Policy acquisition costs and other insurance expenses		1,181		631		1,033		814		1,054		127		1,812		2,134	(322)
	Other operating expenses		11,173		9,180		8,643		8,032		8,271		2,902		20,353		16,351	4,002
	Total benefits and expenses		59,905		58,689		44,291		33,057		31,179		28,726		118,594		82,810	35,784
	Adjusted operating income before income taxes	\$	49,263	\$	35,096	\$	44,174	\$	56,431	\$	59,498	\$	(10,235)	\$	84,359	\$	95,386	\$ (11,027)
Fo	reign currency effect on (2):																	
	Net premiums	\$	(3,380)	\$	(3,608)	\$	(1,627)	\$	(241)	\$	2,987	\$	(6,367)	\$	(6,988)	\$	8,355	\$ (15,343)
	Adjusted operating income (loss) before income taxes	\$	(2,813)	\$	(2,552)	\$	(1,400)	\$	(687)	\$	3,050	\$	(5,863)	\$	(5,365)	\$	7,015	\$ (12,380)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

 $<sup>(1) \</sup> Europe, \textit{Middle East and Africa Financial Solutions operations includes longevity, asset-intensive and fee-based transactions.}$ 

 $<sup>(2) \</sup> Compared \ to \ comparable \ prior \ year \ period.$ 

# Reinsurance Group of America, Incorporated Asia Pacific Traditional GAAP Income Statements

(USD thousands)

				Th	iree	Months End	ed				C	Current Qtr			Y	ear-to-Date	
	Ju	ne 30,	N	/Iarch 31,		Dec. 31,		Sept. 30,	J	June 30,		vs. PY		June 30,		June 30,	
	2	2019		2019		2018		2018		2018		Quarter		2019		2018	Change
Revenues:																	
Net premiums	\$ 60	06,418	\$	646,741	\$	616,428	\$	551,695	\$	538,799	\$	67,619	\$	1,253,159	\$1	1,128,312	\$ 124,847
Investment income, net of related expenses	2	24,732		25,335		23,676		23,169		24,076		656		50,067		48,676	1,391
Investment related gains (losses), net		_		8		(1)		_		_		_		8		8	_
Other revenue		2,267		1,088		13,651		3,171		7,645		(5,378)		3,355		8,063	(4,708)
Total revenues	63	33,417		673,172		653,754		578,035		570,520		62,897		1,306,589	1	1,185,059	121,530
Benefits and expenses:																	
Claims and other policy benefits	56	67,994		546,454		522,999		431,570		435,592		132,402	:	1,114,448		930,786	183,662
Policy acquisition costs and other insurance	C	11,584)		50,323		56,256		42,063		37,584		(49,168)		38,739		96,366	(E7 627)
expenses Other operating expenses	,											* * * *		· ·			(57,627)
	_	42,232	_	39,771	_	40,754		42,395		38,482	_	3,750	-	82,003	_	76,158	 5,845
Total benefits and expenses	59	98,642		636,548		620,009		516,028		511,658		86,984	-	1,235,190		1,103,310	131,880
Income before income taxes	\$ 3	34,775	\$	36,624	\$	33,745	\$	62,007	\$	58,862	\$	(24,087)	\$	71,399	\$	81,749	\$ (10,350)
Loss and expense ratios:																	
Claims and other policy benefits		93.7 %		84.5%		84.8%		78.2%		80.8%		12.9 %		88.9%		82.5%	6.4 %
Policy acquisition costs and other insurance																	
expenses		(1.9)%		7.8%		9.1%		7.6%		7.0%		(8.9)%		3.1%		8.5%	(5.4)%
Other operating expenses		7.0 %		6.1%		6.6%		7.7%		7.1%		(0.1)%		6.5%		6.7%	(0.2)%
F (4)																	
Foreign currency effect on (1):				/a=		(10.00.)		/ a . = \				(22.22.)		(=0.000)			(0.0.00)
Net premiums		23,196)		(27,166)	\$	(18,381)	\$	( //	\$	9,195	\$	(32,391)	\$	(50,362)	\$	30,540	\$ (80,902)
Income (loss) before income taxes	\$	541	\$	(2,166)	\$	698	\$	1,181	\$	(66)	\$	607	\$	(1,625)	\$	888	\$ (2,513)
Critical illness net premiums	\$ 24	42,818	\$	252,072	\$	198,428	\$	191,099	\$	180,852	\$	61,966	\$	494,890	\$	416,573	\$ 78,317

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

 ${\it (1) Compared to comparable prior year period.}$ 

# Reinsurance Group of America, Incorporated Asia Pacific Traditional

### **Adjusted Operating Income Statements**

(USD thousands)

				Th	iree	Months End	led			C	Current Qtr			Y	ear-to-Date	
	J	fune 30,	N	/Iarch 31,		Dec. 31,		Sept. 30,	June 30,		vs. PY		June 30,		June 30,	
		2019		2019		2018		2018	2018		Quarter		2019		2018	Change
Revenues:				-	_							_				
Net premiums	\$	606,418	\$	646,741	\$	616,428	\$	551,695	\$ 538,799	\$	67,619	\$	1,253,159	\$1	1,128,312	\$ 124,847
Investment income, net of related expenses		24,732		25,335		23,676		23,169	24,076		656		50,067		48,676	1,391
Investment related gains (losses), net		1		4		(1)		(1)	_		1		5		3	2
Other revenue		2,267		1,088		13,651		3,171	7,645		(5,378)		3,355		8,063	(4,708)
Total revenues		633,418		673,168		653,754		578,034	570,520		62,898		1,306,586	1	1,185,054	121,532
Benefits and expenses:																
Claims and other policy benefits		567,994		546,454		522,999		431,570	435,592		132,402		1,114,448		930,786	183,662
Policy acquisition costs and other insurance expenses		(11,584)		50,323		56,256		42,063	37,584		(49,168)		38,739		96,366	(57,627)
Other operating expenses		42,232		39,771		40,754		42,395	38,482		3,750		82,003		76,158	5,845
Total benefits and expenses		598,642		636,548		620,009		516,028	511,658		86,984		1,235,190	1	1,103,310	131,880
Adjusted operating income before income taxes	\$	34,776	\$	36,620	\$	33,745	\$	62,006	\$ 58,862	\$	(24,086)	\$	71,396	\$	81,744	\$ (10,348)
Loss and expense ratios:																
Claims and other policy benefits		93.7 %		84.5%		84.8%		78.2%	80.8%		12.9 %		88.9%		82.5%	6.4 %
Policy acquisition costs and other insurance		93.7 %		84.5%		84.8%		/8.2%	80.8%		12.9 %		88.9%		82.5%	6.4 %
expenses		(1.9)%		7.8%		9.1%		7.6%	7.0%		(8.9)%		3.1%		8.5%	(5.4)%
Other operating expenses		7.0 %		6.1%		6.6%		7.7%	7.1%		(0.1)%		6.5%		6.7%	(0.2)%
Foreign currency effect on (1):																
Net premiums	\$	(23,196)	\$	(27,166)	\$	(18,381)	\$	(14,915)	\$ 9,195	\$	(32,391)	\$	(50,362)	\$	30,540	\$ (80,902)
Adjusted operating income (loss) before income taxes	\$	542	\$	(2,191)	\$	697	\$	1,181	\$ (66)	\$	608	\$	(1,649)	\$	850	\$ (2,499)
Critical illness net premiums	\$	242,818	\$	252,072	\$	198,428	\$	191,099	\$ 180,852	\$	61,966	\$	494,890	\$	416,573	\$ 78,317

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

 ${\it (1) Compared to comparable prior year period.}$ 

# Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) GAAP Income Statements

(USD thousands)

					Th	iree l	Months End	led				C	urrent Qtr			Ye	ar-to-Date	
		J	une 30,	N	ſarch 31,	I	Dec. 31,	5	Sept. 30,	J	une 30,		vs. PY	J	une 30,	J	une 30,	
			2019		2019		2018		2018		2018		Quarter		2019		2018	Change
R	evenues:																	
	Net premiums	\$	44,453	\$	33,795	\$	83	\$	75	\$	30	\$	44,423	\$	78,248	\$	708	\$ 77,540
	Investment income, net of related expenses		10,383		10,269		10,006		10,145		10,184		199		20,652		20,578	74
	Investment related gains (losses), net		(816)		4,069		(15,211)		(438)		1,904		(2,720)		3,253		5,371	(2,118)
	Other revenue		5,538		6,395		5,596		6,385		5,874		(336)		11,933		11,181	752
	Total revenues		59,558		54,528		474		16,167		17,992		41,566		114,086		37,838	76,248
В	enefits and expenses:																	
	Claims and other policy benefits		37,107		31,719		2,576		3,894		2,405		34,702		68,826		6,873	61,953
	Interest credited		6,730		6,702		6,454		6,875		6,660		70		13,432		13,054	378
	Policy acquisition costs and other insurance expenses		9,530		5,379		756		786		728		8,802		14,909		1,925	12,984
	Other operating expenses		4,273		4,645		5,019		4,406		4,061		212		8,918		7,827	1,091
	Total benefits and expenses		57,640		48,445		14,805		15,961		13,854		43,786		106,085		29,679	 76,406
	Income (loss) before income taxes	\$	1,918	\$	6,083	\$	(14,331)	\$	206	\$	4,138	\$	(2,220)	\$	8,001	\$	8,159	\$ (158)
													,					
Fo	oreign currency effect on (2):																	
	Net premiums	\$	(44)	\$	(1,213)	\$	_	\$	_	\$	_	\$	(44)	\$	(1,257)	\$	36	\$ (1,293)
	Income (loss) before income taxes	\$	218	\$	161	\$	272	\$	(41)	\$	38	\$	180	\$	379	\$	136	\$ 243

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

 $<sup>(1)</sup> Asia\ Pacific\ Financial\ Solutions\ operations\ includes\ asset-intensive\ and\ fee-based\ transactions.$ 

<sup>(2)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) Adjusted Operating Income Statements

(USD thousands)

				Th	iree I	Months End	led			C	urrent Qtr			Ye	ar-to-Date	
	Jı	une 30,	M	Iarch 31,	Ι	Dec. 31,	S	ept. 30,	June 30,	,	vs. PY	J	une 30,	J	une 30,	
		2019		2019		2018		2018	2018		Quarter		2019		2018	Change
Revenues:																
Net premiums	\$	44,453	\$	33,795	\$	83	\$	75	\$ 30	\$	44,423	\$	78,248	\$	708	\$ 77,540
Investment income, net of related expenses		10,383		10,269		10,006		10,145	10,184		199		20,652		20,578	74
Investment related gains, net		705		1,321		1,140		695	630		75		2,026		1,354	672
Other revenue		5,538		6,395		5,596		6,385	5,874		(336)		11,933		11,181	752
Total revenues		61,079		51,780		16,825		17,300	16,718		44,361		112,859		33,821	79,038
Benefits and expenses:																
Claims and other policy benefits		37,107		31,719		2,576		3,894	2,405		34,702		68,826		6,873	61,953
Interest credited		6,730		6,702		6,454		6,875	6,660		70		13,432		13,054	378
Policy acquisition costs and other insurance expenses		9,530		5,379		756		786	728		8,802		14,909		1,925	12,984
Other operating expenses		4,273		4,645		5,019		4,406	4,061		212		8,918		7,827	1,091
Total benefits and expenses		57,640		48,445		14,805		15,961	13,854		43,786		106,085		29,679	76,406
Adjusted operating income before income taxes	\$	3,439	\$	3,335	\$	2,020	\$	1,339	\$ 2,864	\$	575	\$	6,774	\$	4,142	\$ 2,632
Foreign currency effect on (2):																
Net premiums	\$	(44)	\$	(1,213)	\$	_	\$	_	\$ _	\$	(44)	\$	(1,257)	\$	36	\$ (1,293)
Adjusted operating income (loss) before income taxes	\$	(27)	\$	(100)	\$	(94)	\$	(34)	\$ 66	\$	(93)	\$	(127)	\$	24	\$ (151)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

<sup>(1)</sup> Asia Pacific Financial Solutions operations includes asset-intensive and fee-based transactions.

<sup>(2)</sup> Compared to comparable prior year period.

### Reinsurance Group of America, Incorporated Corporate and Other GAAP Income Statements

(USD thousands)

				T	hree	Months En	ded			C	urrent Qtr			Y	ear-to-Date	
		June 30,	N	⁄Iarch 31,	]	Dec. 31,		Sept. 30,	June 30,		vs. PY		June 30,		June 30,	
		2019		2019		2018		2018	2018		Quarter		2019		2018	Change
Re	venues:										_					
	Net premiums	\$ 10	\$	(46)	\$	64	\$	7	\$ 10	\$	_	\$	(36)	\$	20	\$ (56)
	Investment income, net of related expenses	55,402		42,624		40,332		51,846	32,727		22,675		98,026		72,873	25,153
	Investment related losses, net	(5,488)		(1,631)		(55,688)		(22,524)	(23,281)		17,793		(7,119)		(32,215)	25,096
	Other revenue	13,020		26,724		6,275		8,509	6,344		6,676		39,744		14,377	25,367
	Total revenues	62,944		67,671		(9,017)		37,838	15,800		47,144		130,615		55,055	75,560
Be	nefits and expenses:															
	Claims and other policy benefits	(111)		(35)		(366)		24	108		(219)		(146)		428	(574)
	Interest credited	5,456		5,506		3,572		3,015	2,717		2,739		10,962		4,927	6,035
	Policy acquisition costs and other insurance income	(28,661)		(29,374)		(32,599)		(30,531)	(30,496)		1,835		(58,035)		(61,008)	2,973
	Other operating expenses	77,629		69,499		61,227		64,896	66,270		11,359		147,128		129,230	17,898
	Interest expense	43,283		40,173		39,586		33,290	37,025		6,258		83,456		74,479	8,977
	Collateral finance and securitization expense	7,151		8,417		7,190		7,467	7,440		(289)		15,568		15,042	526
	Total benefits and expenses	104,747		94,186		78,610		78,161	83,064		21,683	_	198,933	_	163,098	35,835
	Loss before income taxes	\$ (41,803)	\$	(26,515)	\$	(87,627)	\$	(40,323)	\$ (67,264)	\$	25,461	\$	(68,318)	\$	(108,043)	\$ 39,725
Fo	reign currency effect on (1):															
	Income (loss) before income taxes	\$ 196	\$	(73)	\$	(524)	\$	(636)	\$ 762	\$	(566)	\$	123	\$	918	\$ (795)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Corporate and Other

### Adjusted Operating Income Statements

(USD thousands)

					T	hree	Months En	ded			Cı	ırrent Qtr			Ye	ar-to-Date		
		Jur	ie 30,	M	Iarch 31,		Dec. 31,	:	Sept. 30,	June 30,		vs. PY	J	June 30,	J	June 30,		
		2	019		2019		2018		2018	2018		Quarter		2019		2018	(	Change
Re	venues:							-										
	Net premiums	\$	10	\$	(46)	\$	64	\$	7	\$ 10	\$	_	\$	(36)	\$	20	\$	(56)
	Investment income, net of related expenses	5	55,402		42,624		40,332		51,846	32,727		22,675		98,026		72,873		25,153
	Investment related gains, net		688		2,049		1,103		434	632		56		2,737		1,540		1,197
	Other revenue	1	13,020		27,084		6,116		7,817	6,834		6,186		40,104		14,867		25,237
	Total revenues	(	59,120		71,711		47,615		60,104	40,203		28,917		140,831		89,300		51,531
Be	nefits and expenses:																	
	Claims and other policy benefits		(111)		(35)		(366)		24	108		(219)		(146)		428		(574)
	Interest credited		5,456		5,506		3,572		3,015	2,717		2,739		10,962		4,927		6,035
	Policy acquisition costs and other insurance income	(2	28,661)		(29,374)		(32,599)		(30,531)	(30,496)		1,835		(58,035)		(61,008)		2,973
	Other operating expenses	7	77,629		69,499		61,227		64,896	66,270		11,359		147,128		129,230		17,898
	Interest expense	4	10,551		37,506		39,586		33,290	37,025		3,526		78,057		74,479		3,578
	Collateral finance and securitization expense		7,151		8,417		7,190		7,467	7,440		(289)		15,568		15,042		526
	Total benefits and expenses	10	02,015		91,519		78,610		78,161	83,064		18,951		193,534		163,098		30,436
	Adjusted operating loss before income taxes	\$ (3	32,895)	\$	(19,808)	\$	(30,995)	\$	(18,057)	\$ (42,861)	\$	9,966	\$	(52,703)	\$	(73,798)	\$	21,095
Fo	reign currency effect on (1):																	
	Adjusted operating income (loss) before income taxes	\$	114	\$	(396)	\$	(902)	\$	(558)	\$ 463	\$	(349)	\$	(282)	\$	497	\$	(779)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Summary of Segment GAAP Income

(USD thousands)

		Th	ree Months End	led		Current Qtr		Year-to-date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
U.S. and Latin America:									
Traditional	\$ 55,175	\$ 11,654	\$ 95,212	\$ 116,328	\$ 71,978	\$ (16,803)	\$ 66,829	\$ 74,870	\$ (8,041)
Financial Solutions:									
Asset Intensive	72,694	64,958	(5,798)	65,490	60,840	11,854	137,652	108,102	29,550
Financial Reinsurance	19,324	18,319	19,394	21,583	21,548	(2,224)	37,643	41,707	(4,064)
Total U.S. and Latin America	147,193	94,931	108,808	203,401	154,366	(7,173)	242,124	224,679	17,445
Canada:									
Traditional	46,259	50,279	45,647	21,149	21,805	24,454	96,538	45,512	51,026
Financial Solutions	3,813	1,348	1,195	1,646	3,544	269	5,161	6,735	(1,574)
Total Canada	50,072	51,627	46,842	22,795	25,349	24,723	101,699	52,247	49,452
Europe, Middle East and Africa:									
Traditional	16,121	15,424	14,860	18,370	6,468	9,653	31,545	21,889	9,656
Financial Solutions	51,801	38,390	35,649	56,205	65,369	(13,568)	90,191	104,533	(14,342)
Total Europe, Middle East and Africa	67,922	53,814	50,509	74,575	71,837	(3,915)	121,736	126,422	(4,686)
Asia Pacific:									
Traditional	34,775	36,624	33,745	62,007	58,862	(24,087)	71,399	81,749	(10,350)
Financial Solutions	1,918	6,083	(14,331)	206	4,138	(2,220)	8,001	8,159	(158)
Total Asia Pacific	36,693	42,707	19,414	62,213	63,000	(26,307)	79,400	89,908	(10,508)
Corporate and Other	(41,803)	(26,515)	(87,627)	(40,323)	(67,264)	25,461	(68,318)	(108,043)	39,725
Consolidated income before income taxes	\$ 260,077	\$ 216,564	\$ 137,946	\$ 322,661	\$ 247,288	\$ 12,789	\$ 476,641	\$ 385,213	\$ 91,428

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

# Reinsurance Group of America, Incorporated Summary of Segment Adjusted Operating Income

(USD thousands)

		T	hree Months En	ded		Comment Otro		Year-to-date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	Current Qtr vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
U.S. and Latin America:							•		
Traditional	\$ 59,125	\$ 18,126	\$ 92,410	\$ 116,361	\$ 68,253	\$ (9,128)	\$ 77,251	\$ 69,462	\$ 7,789
Financial Solutions:									
Asset Intensive	69,424	59,580	52,777	63,782	49,739	19,685	129,004	99,401	29,603
Financial Reinsurance	19,324	18,319	19,394	21,583	21,548	(2,224)	37,643	41,707	(4,064)
Total U.S. and Latin America	147,873	96,025	164,581	201,726	139,540	8,333	243,898	210,570	33,328
Canada:									
Traditional	45,175	44,612	50,340	19,952	22,162	23,013	89,787	47,719	42,068
Financial Solutions	3,813	1,348	1,195	1,646	3,544	269	5,161	6,735	(1,574)
Total Canada	48,988	45,960	51,535	21,598	25,706	23,282	94,948	54,454	40,494
Europe, Middle East and Africa:									
Traditional	15,942	15,424	15,030	18,370	6,468	9,474	31,366	21,880	9,486
Financial Solutions	49,263	35,096	44,174	56,431	59,498	(10,235)	84,359	95,386	(11,027)
Total Europe, Middle East and						(===)			
Africa	65,205	50,520	59,204	74,801	65,966	(761)	115,725	117,266	(1,541)
Asia Pacific:									
Traditional	34,776	36,620	33,745	62,006	58,862	(24,086)	71,396	81,744	(10,348)
Financial Solutions	3,439	3,335	2,020	1,339	2,864	575	6,774	4,142	2,632
Total Asia Pacific	38,215	39,955	35,765	63,345	61,726	(23,511)	78,170	85,886	(7,716)
Corporate and Other	(32,895)	(19,808)	(30,995)	(18,057)	(42,861)	9,966	(52,703)	(73,798)	21,095
Consolidated adjusted operating income before income taxes	\$ 267,386	\$ 212,652	\$ 280,090	\$ 343,413	\$ 250,077	\$ 17,309	\$ 480,038	\$ 394,378	\$ 85,660

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(USD thousands)

#### **Cash and Invested Assets**

	June 30, 2019	March 31, 2019	Dec. 31, 2018	Sept. 30, 2018	June 30, 2018
Fixed maturity securities, available-for-sale (1)	\$ 46,189,305	\$ 41,738,443	\$ 39,992,346	\$ 39,005,212	\$ 36,784,954
Equity securities	146,755	89,865	82,197	101,069	108,070
Mortgage loans on real estate	5,405,422	5,117,545	4,966,298	4,779,074	4,558,669
Policy loans	1,319,722	1,312,349	1,344,980	1,320,050	1,339,252
Funds withheld at interest	5,696,217	5,729,838	5,761,471	5,976,301	5,981,092
Short-term investments	158,788	119,215	142,598	229,928	123,028
Other invested assets	2,121,406	2,006,870	1,915,297	1,706,979	1,605,562
Cash and cash equivalents	2,287,526	2,020,396	1,889,733	1,730,489	1,397,679
Total cash and invested assets	\$ 63,325,141	\$ 58,134,521	\$ 56,094,920	\$ 54,849,102	\$ 51,898,306

<sup>(1)</sup> The Company holds the various types of fixed maturity securities available-for-sale and classifies them as corporate securities ("Corporate"), Canadian and Canadian provincial government securities ("Canadian government"), residential mortgage-backed securities ("RMBS"), asset-backed securities ("ABS"), commercial mortgage-backed securities ("CMBS"), U.S. government and agencies ("U.S. government"), state and political subdivisions, and other foreign government, supernational and foreign government-sponsored enterprises ("Other foreign government").

### **Investment Income and Yield Summary**

				Т	hree	Months Ende	ed				C O:			Y	ear-to-Date	
		June 30,	N	March 31,		Dec. 31,		Sept. 30,		June 30,	Current Qtr vs. PY		June 30,		June 30,	
		2019		2019		2018		2018		2018	Quarter		2019		2018	Change
Average invested assets at amortized cost (1)	\$ 2	8,486,745	\$ 2	28,096,587	\$ 2	27,387,965	\$ 2	7,029,073	\$ 2	26,899,416	\$ 1,587,329	\$ :	28,137,502	\$ 2	26,816,599	\$ 1,320,903
Net investment income (1)	\$	306,805	\$	310,229	\$	298,902	\$	303,860	\$	285,832	\$ 20,973	\$	617,034	\$	582,305	\$ 34,729
Annualized investment yield (ratio of net investment income to average invested assets at amortized cost) (1)		4.38%		4.49%		4.44%		4.57%		4.32%	6 bps		4.43%		4.39%	4 bps

<sup>(1)</sup> Excludes spread related business (e.g. coinsurance of annuities).

(USD thousands)

### Amortized Cost, Gross Unrealized Gains and Losses, and Estimated Fair Values of Fixed Maturity Securities

June 30, 2019

Available-for-sale:	 Amortized Cost	 Unrealized Gains	Unrealized Losses	I	Estimated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Corporate	\$ 26,055,078	\$ 1,651,141	\$ 70,788	\$	27,635,431	59.8%	\$ _
Canadian governments	2,960,943	1,613,153	133		4,573,963	9.9%	_
RMBS	2,214,963	64,629	3,077		2,276,515	4.9%	_
ABS	2,482,012	25,714	13,062		2,494,664	5.4%	275
CMBS	1,687,024	60,775	514		1,747,285	3.8%	_
U.S. government	1,738,348	40,202	370		1,778,180	3.8%	_
State and political subdivisions	1,221,461	83,621	1,508		1,303,574	2.9%	_
Other foreign government	4,097,789	288,833	6,929		4,379,693	9.5%	_
Total fixed maturity securities	\$ 42,457,618	\$ 3,828,068	\$ 96,381	\$	46,189,305	100.0%	\$ 275

December 31, 2018

Available-for-sale:	Amortized Cost	_	Unrealized Gains	_	Unrealized Losses	I	Estimated Fair Value	% of Total	_	Other-than- temporary Impairment in AOCI
Corporate	\$ 24,006,407	\$	530,804	\$	555,092	\$	23,982,119	59.9%	\$	_
Canadian governments	2,768,466		1,126,227		2,308		3,892,385	9.7%		_
RMBS	1,872,236		22,267		25,282		1,869,221	4.7%		_
ABS	2,171,254		10,779		32,829		2,149,204	5.4%		275
CMBS	1,428,115		9,153		18,234		1,419,034	3.5%		_
U.S. government	2,233,537		10,204		57,867		2,185,874	5.5%		_
State and political subdivisions	721,290		39,914		9,010		752,194	1.9%		_
Other foreign government	3,680,863		109,320		47,868		3,742,315	9.4%		_
Total fixed maturity securities	\$ 38,882,168	\$	1,858,668	\$	748,490	\$	39,992,346	100.0%	\$	275



(USD thousands)

#### **Corporate Fixed Maturity Securities by Sector**

June 30, 2019 December 31, 2018 Amortized Estimated Fair Average Credit Amortized Estimated Fair Average Credit Cost Value % of Total Ratings (1) Cost Value % of Total Ratings (1) Financial institutions Banking \$ 5,167,576 \$ 5,435,758 19.8% A-\$ 4,853,921 \$ 4,835,124 20.1% A-Brokerage/asset managers/exchanges 685,051 723,995 2.6% 582,082 582,624 2 4% A-A-Finance companies 0.8% BBB 184,843 0.7% BBB 207,373 217,885 179,219 Insurance 2,691,257 2,852,173 10.3% 2,293,651 2,263,918 9.4% BBB+ A-REITs 698,949 2.6% BBB+ 639,466 638,511 BBB+ 731,664 2.7% Other finance 415,533 423,968 1.5% A-239,779 231,172 1.0% A-Total financial institutions 9,865,739 \$ 10,385,443 37.6% 8,793,742 8,730,568 36.3% Industrials Basic BBB BBB \$ 1,449,240 1,544,656 5.6% \$ 1,296,617 \$ 1,287,773 5.4% Capital goods 1,212,063 1,259,086 4.6% BBB 1,197,773 1,185,024 4.9% BBB Communications 1,982,119 2,131,685 7.7% BBB+ 1,903,510 1,917,240 8.0% BBB Consumer cyclical 1,359,928 1,429,891 5.2% BBB+ 1,188,006 1,187,639 5.0% A-Consumer noncyclical 9.8% BBB+ 2,545,754 2,713,821 2,584,174 2,581,539 10.8% BBB+ Energy 1,809,649 1,943,787 7.0% BBB+ 1,799,801 7.6% BBB+ 1,814,668 Technology 3.2% 841,740 882,221 A-767,069 768,807 3.2% A-Transportation 1,573,988 1,669,107 6.0% 1,321,537 1,320,565 5.5% A-A-Other industrial 288,640 303,802 1.1% 278,370 278,856 1.2% BBB+ A-Total industrials \$ 13,063,121 \$ 13,878,056 50.2% \$ 12,336,857 \$ 12,342,111 51.6% Utilities Electric BBB+ \$ 2,254,770 \$ 2,377,073 \$ 2,555,991 9.3% \$ 2,245,526 9.4% A-Natural gas 422,125 453,272 1.6% A-359,308 365,514 1.5% A-Other utility 327,020 362,669 1.3% A-270,974 289,156 1.2% A-Total utilities 3,126,218 3,371,932 12.2% 2,875,808 2,909,440 12.1% Total \$ 26,055,078 \$ 27,635,431 100.0% BBB+ \$ 24,006,407 \$ 23,982,119 100.0% BBB+

<sup>(1)</sup> The Average Credit Rating designations are based on the ratings from nationally recognized statistical rating organizations (NRSRO), primarily those assigned by Moody's, S&P and Fitch.

(USD thousands)

### **Ratings of Fixed Maturity Securities**

			Ju	ne 30, 2019		Ma	rch 31, 2019		Dece	mber 31, 201	8	Septe	mber 30, 201	8	Ju	ne 30, 2018	
D	NAIC esignation (1)	Rating Agency Designation (2)	Amortized Cost	Estimated Fair Value	% of Total												
	1	AAA/AA/A	\$27,571,234	\$30,513,833	66.1%	\$25,496,994	\$27,673,531	66.3%	\$24,904,526	\$26,180,440	65.5%	\$24,627,894	\$25,837,847	66.2%	\$23,206,331	\$24,697,276	67.2%
	2	BBB	12,941,492	13,705,079	29.7%	11,872,478	12,244,807	29.3%	12,141,601	12,023,426	30.1%	11,466,201	11,526,902	29.6%	10,309,842	10,413,893	28.3%
	3	BB	1,389,207	1,407,595	3.0%	1,318,883	1,319,201	3.2%	1,409,235	1,371,328	3.4%	1,187,035	1,168,627	3.0%	1,165,503	1,136,259	3.1%
	4	В	489,829	495,219	1.1%	419,764	422,390	1.0%	395,694	385,670	1.0%	425,572	424,040	1.1%	501,101	488,648	1.3%
	5	CCC	15,120	15,890	%	13,414	14,357	%	13,183	12,860	%	27,341	30,106	0.1%	45,696	42,876	0.1%
	6	In or near default	50,736	51,689	0.1%	67,094	64,157	0.2%	17,929	18,622	_%	17,089	17,690	_%	5,497	6,002	_%
		Total	\$42,457,618	\$46,189,305	100.0%	\$39,188,627	\$41,738,443	100.0%	\$38,882,168	\$39,992,346	100.0%	\$37,751,132	\$39,005,212	100.0%	\$35,233,970	\$36,784,954	100.0%

<sup>(1)</sup> Structured securities held by the Company's insurance subsidiaries that maintain the NAIC statutory basis of accounting that meet the definition of SSAP No. 43R utilize the NAIC rating methodology.

All other securities will continue to utilize the NRSRO ratings, as available, or equivalent ratings based on information from the NAIC.

### **Structured Fixed Maturity Securities**

		June 3	30, 2	019	March 31, 2019				Decembe	er 31	, 2018	Septembe	er 30,	2018		June 3	0, 20	18
	1	Amortized Cost	Е	stimated Fair Value	Amortized Cost	E	stimated Fair Value		Amortized Cost	Es	stimated Fair Value	Amortized Cost	Est	timated Fair Value	A	Amortized Cost	Est	imated Fair Value
RMBS							ф 015 217 (											
Agency	\$	893,169	\$	928,931	\$ 798,669	\$	815,317	\$	811,044	\$	814,568	\$ 813,762	\$	795,873	\$	840,284	\$	833,587
Non-agency		1,321,794		1,347,584	1,171,025		1,178,869		1,061,192		1,054,653	1,003,187		984,889		997,032		987,627
Total RMBS		2,214,963		2,276,515	1,969,694		1,994,186		1,872,236		1,869,221	1,816,949		1,780,762		1,837,316		1,821,214
CMBS		1,687,024		1,747,285	1,404,852		1,431,746		1,428,115		1,419,034	1,282,015		1,273,534		1,249,616		1,242,509
ABS		2,482,012		2,494,664	2,243,449		2,241,986		2,171,254		2,149,204	1,867,650		1,863,017		1,711,099		1,708,824
Total	\$	6,383,999	\$	6,518,464	\$ 5,617,995	\$	5,667,918	\$	5,471,605	\$	5,437,459	\$ 4,966,614	\$	4,917,313	\$	4,798,031	\$	4,772,547

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 $<sup>(2) \</sup> The \ Rating \ Agency \ Designation \ includes \ all \ "+" \ or \ "-" \ at \ that \ rating \ level \ (e.\ g.\ "BBB" \ includes \ "BBB+", \ "BBB", \ and \ "BBB-").$ 

### Reinsurance Group of America, Incorporated

Investments

(USD thousands)

# Gross Unrealized Losses Aging Fixed Maturity Securities

		June 3	0, 201	)	March 3	31, 201	19	_	Decembe	r 31, 2	2018		Septemb	er 30, 1	2018	-	June 3	0, 201	18
	U	Gross nrealized Losses	% c	f Total	Gross nrealized Losses	% o	f Total	U	Gross nrealized Losses	% (	of Total	U	Gross Inrealized Losses	% (	of Total	Ţ	Gross Unrealized Losses	%	of Total
Less than 20%	\$	73,351		76.1%	\$ 208,034		90.3%	\$	721,015		96.3%	\$	640,481		98.1%	\$	571,151		96.4%
20% or more for less than six months		21,995		22.8%	20,845		9.1%		21,336		2.9%		309		%		21,045		3.6%
20% or more for six months or																			
greater		1,035		1.1%	1,344		0.6%		6,139		0.8%		12,293		1.9%		12		%
Total	\$	96,381		100.0%	\$ 230,223		100.0%	\$	748,490		100.0%	\$	653,083		100.0%	\$	592,208		100.0%

(USD thousands)

### Fixed Maturity Securities Below Amortized Cost

As of June 30, 2019

		Less than	12 n	nonths		Equal to or great	er than	12 months		T	otal	
	Es	stimated Fair Value	G	ross Unrealized Losses	E	Stimated Fair Value	Gro	oss Unrealized Losses	Es	stimated Fair Value	Gro	ss Unrealized Losses
Investment grade securities:												
Corporate	\$	780,802	\$	8,757	\$	1,276,130	\$	28,924	\$	2,056,932	\$	37,681
Canadian governments		2,535		2		17,555		131		20,090		133
RMBS		57,572		489		240,046		2,577		297,618		3,066
ABS		753,026		5,383		399,818		7,679		1,152,844		13,062
CMBS		79,372		240		37,442		274		116,814		514
U.S. government		257,328		36		76,098		334		333,426		370
State and political subdivisions		42,876		11		13,856		1,497		56,732		1,508
Other foreign government		90,066		2,565		110,341		2,697		200,407		5,262
Total investment grade securities	\$	2,063,577	\$	17,483	\$	2,171,286	\$	44,113	\$	4,234,863	\$	61,596
Below-investment grade securities:												
Corporate	\$	216,611	\$	22,148	\$	139,318	\$	10,959	\$	355,929	\$	33,107
RMBS		_		_		976		11		976		11
Other foreign government		6,337		77		18,664		1,590		25,001		1,667
Total below investment grade securities	\$	222,948	\$	22,225	\$	158,958	\$	12,560	\$	381,906	\$	34,785
Total fixed maturity securities	\$	2,286,525	\$	39,708	\$	2,330,244	\$	56,673	\$	4,616,769	\$	96,381

(USD thousands)

### **Fixed Maturity Securities Below Amortized Cost**

As of December 31, 2018

		Less than	12 m	ionths		Equal to or great	er tha	n 12 months		T	otal	
	Е	stimated Fair Value	Gı	ross Unrealized Losses	I	Estimated Fair Value	Gr	oss Unrealized Losses	F	stimated Fair Value	Gro	oss Unrealized Losses
Investment grade securities:												
Corporate	\$	8,505,371	\$	302,604	\$	3,611,266	\$	195,082	\$	12,116,637	\$	497,686
Canadian governments		25,169		419		131,806		1,612		156,975		2,031
RMBS		269,558		2,488		836,741		22,760		1,106,299		25,248
ABS		1,102,677		24,271		381,609		8,523		1,484,286		32,794
CMBS		384,259		4,304		414,719		13,930		798,978		18,234
U.S. government		8,616		80		1,086,694		57,787		1,095,310		57,867
State and political subdivisions	103,504			1,538		157,330		7,472		260,834		9,010
Other foreign government		789,859		24,509		472,934		17,446		1,262,793		41,955
Total investment grade securities	\$	11,189,013	\$	360,213	\$	7,093,099	\$	324,612	\$	18,282,112	\$	684,825
Below-investment grade securities:												
Corporate	\$	755,679	\$	42,760	\$	122,559	\$	14,646	\$	878,238	\$	57,406
Canadian governments		443		34		1,770		243		2,213		277
RMBS		_		_		1,026		34		1,026		34
ABS		_		_		1,063		35		1,063		35
Other foreign government		128,725		5,574		7,479		339		136,204		5,913
Total below investment grade securities	\$	884,847	\$	48,368	\$	133,897	\$	15,297	\$	1,018,744	\$	63,665
Total fixed maturity securities	\$	12,073,860	\$	408,581	\$	7,226,996	\$	339,909	\$	19,300,856	\$	748,490

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(USD thousands)

### **Consolidated Investment Related Gains and Losses**

		Т	hree Months End	Comment Oto	Ī	Year-to-date			
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	Current Qtr vs. PY	June 30,	June 30,	
	2019	2019	2018	2018	2018	Quarter	2019	2018	Change
Fixed maturity securities available-for-sale:									
Other-than-temporary impairment losses on fixed maturities	\$ —	\$ (9,453)	\$ (14,439)	\$ (10,705)	\$ (3,350)	\$ 3,350	\$ (9,453)	\$ (3,350)	\$ (6,103)
Gain on investment activity	20,384	28,045	13,065	20,040	21,140	(756)	48,429	32,106	16,323
Loss on investment activity	(6,870)	(18,723)	(64,676)	(37,880)	(35,934)	29,064	(25,593)	(56,314)	30,721
Net gains (losses) on fixed maturity securities available-for-sale	13,514	(131)	(66,050)	(28,545)	(18,144)	31,658	13,383	(27,558)	40,941
Net gains (losses) on equity securities	2,673	3,817	(16,433)	7,297	(6,497)	9,170	6,490	(11 FEG)	18,046
Other impairment losses and change in mortgage	2,673	3,017	(10,433)	7,297	(0,497)	9,170	6,490	(11,556)	10,040
loan provision	(5,609)	(1,859)	(3,684)	(6,566)	(1,357)	(4,252)	(7,468)	(1,669)	(5,799)
Other non-derivative gain, net	4,757	5,428	4,244	5,336	5,511	(754)	10,185	10,814	(629)
Free-standing derivatives:									
Credit default swaps	5,078	14,500	(7,521)	4,689	1,084	3,994	19,578	682	18,896
Interest rate swaps - non-hedged	33,404	23,974	26,085	(12,228)	(8,600)	42,004	57,378	(35,171)	92,549
Interest rate swaps - hedged	_	_	8	(8)	(8)	8	_	(23)	23
Foreign currency swaps - non-hedged	(6,380)	723	(3,695)	_	_	(6,380)	(5,657)	_	(5,657)
Foreign currency swaps - hedged	(2,600)	(1,412)	(3,100)	574	1,435	(4,035)	(4,012)	3,808	(7,820)
Financial futures	(7,685)	(22,278)	28,512	(6,544)	(897)	(6,788)	(29,963)	(768)	(29,195)
CPI swaps	(6,812)	(8,851)	(9,051)	(4,223)	1,041	(7,853)	(15,663)	3,227	(18,890)
Equity options	(4,828)	(22,684)	22,522	(9,793)	(8,007)	3,179	(27,512)	(5,414)	(22,098)
Foreign currency forwards	(258)	492	(237)	(58)	(262)	4	234	61	173
Total free-standing derivatives	9,919	(15,536)	53,523	(27,591)	(14,214)	24,133	(5,617)	(33,598)	27,981
Embedded derivatives:									
Modified coinsurance and funds withheld									
treaties	5,262	(2,092)	(32,932)	(2,081)	8,805	(3,543)	3,170	22,416	(19,246)
GMXB	(18,044)	18,161	(77,697)	32,133	15,324	(33,368)	117	30,109	(29,992)
Total embedded derivatives	(12,782)	16,069	(110,629)	30,052	24,129	(36,911)	3,287	52,525	(49,238)
Net gain (loss) on total derivatives	(2,863)	533	(57,106)	2,461	9,915	(12,778)	(2,330)	18,927	(21,257)
Total investment related gains (losses), net	\$ 12,472	\$ 7,788	\$ (139,029)	\$ (20,017)	\$ (10,572)	\$ 23,044	\$ 20,260	\$ (11,042)	\$ 31,302



# Reinsurance Group of America, Incorporated®

### **Appendix**

**Reconciliations of GAAP to Non-GAAP Measures** 

RGA Quarterly Financial Supplement

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# Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income

(USD thousands)

				Th	ree	Months End	ed				C	Current Qtr			Ye	ar-to-Date		
	J	June 30,	N	/Iarch 31,		Dec. 31,	5	Sept. 30,		June 30,		vs. PY	J	une 30,	J	June 30,		
		2019		2019		2018		2018		2018		Quarter		2019		2018		Change
U.S. & Latin America Traditional													-					
Income before income taxes	\$	55,175	\$	11,654	\$	95,212	\$	116,328	\$	71,978	\$	(16,803)	\$	66,829	\$	74,870	\$	(8,041)
Investment and derivative (gains) losses (1)		(44)		(3)		76		90		41		(85)		(47)		51		(98)
Change in value of modified coinsurance and																		
funds withheld embedded derivatives (1)		3,994		6,475		(2,878)		(57)		(3,766)		7,760		10,469		(5,459)		15,928
Adjusted operating income before income taxes	\$	59,125	\$	18,126	\$	92,410	\$	116,361	\$	68,253	\$	(9,128)	\$	77,251	\$	69,462	\$	7,789
U.S. & Latin America Asset-Intensive																		
Income (loss) before income taxes	\$	72,694	\$	64,958	\$	(5,798)	\$	65,490	\$	60,840	\$	11,854	\$	137,652	\$	108,102	\$	29,550
Investment and derivative (gains) losses (1)		(26,288)		21,498		(54,246)		29,414		19,587		(45,875)		(4,790)		45,614		(50,404)
Change in value of modified coinsurance and																		
funds withheld embedded derivatives (1)		(9,256)		(4,383)		35,810		2,138		(5,039)		(4,217)		(13,639)		(16,957)		3,318
GMXB embedded derivatives (1)		18,044		(18,161)		77,697		(32,133)		(15,324)		33,368		(117)		(30,109)		29,992
Funds withheld (gains) losses - investment income		(259)		5,690		(410)		585		(12,645)		12,386		5,431		(2,330)		7,761
EIA embedded derivatives - interest credited		18,539		1,518		12,222		(1,602)		565		17,974		20,057		(27,998)		48,055
DAC offset, net		(4,050)		(11,540)		(12,498)		(110)		1,755		(5,805)		(15,590)		23,079		(38,669)
Adjusted operating income before income taxes	\$	69,424	\$	59,580	\$	52,777	\$	63,782	\$	49,739	\$	19,685	\$	129,004	\$	99,401	\$	29,603
U.S. & Latin America Financial Reinsurance												/2.22.N						
Income before income taxes	\$	19,324	\$	18,319	\$	19,394	\$	21,583	\$	21,548	\$	(2,224)	\$	37,643	\$	41,707	\$	(4,064)
Adjusted operating income before income taxes	\$	19,324	\$	18,319	\$	19,394	\$	21,583	\$	21,548	\$	(2,224)	\$	37,643	\$	41,707	\$	(4,064)
Court To Result																		
Canada Traditional Income before income taxes	\$	46,259	\$	50,279	\$	45,647	\$	21,149	\$	21,805	¢	24,454	\$	96,538	\$	45,512	\$	51,026
Investment and derivative (gains) losses (1)	Ф	(851)	Ф	(5,781)	Ф	45,047	Ф	(1,226)	Ф	812	\$	(1,663)	Ф	(6,632)	Ф	2,685	Ф	(9,317)
Funds withheld (gains) losses - investment		(031)		(3,701)		4,313		(1,220)		012		(1,003)		(0,032)		2,003		(9,317)
income	_	(233)		114		380		29		(455)		222		(119)	_	(478)	_	359
Adjusted operating income before income taxes	\$	45,175	\$	44,612	\$	50,340	\$	19,952	\$	22,162	\$	23,013	\$	89,787	\$	47,719	\$	42,068
Canada Financial Solutions	•	2.045	Φ.	1.046	<b>.</b>	4.405	•	1.016	d.	0.54:	<b>.</b>	200	4	F 101	Φ.	6.505	d	(4.55.0
Income before income taxes  Adjusted operating income before	\$	3,813	\$	1,348	\$	1,195	\$	1,646	\$	3,544	\$	269	\$	5,161	\$	6,735	\$	(1,574)
income taxes	\$	3,813	\$	1,348	\$	1,195	\$	1,646	\$	3,544	\$	269	\$	5,161	\$	6,735	\$	(1,574)

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 

# Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income

(USD thousands)

			Th	ree	Months End	ed			С	urrent Qtr			Ye	ear-to-Date	
	June 30,	N	Aarch 31,		Dec. 31,	5	Sept. 30,	June 30,		vs. PY	J	une 30,	J	June 30,	
	 2019		2019		2018	_	2018	2018		Quarter		2019	_	2018	Change
Europe, Middle East and Africa Traditional															
Income before income taxes	\$ 16,121	\$	15,424	\$	14,860	\$	18,370	\$ 6,468	\$	9,653	\$	31,545	\$	21,889	\$ 9,656
Investment and derivative (gains) losses (1)	 (179)				170					(179)		(179)		(9)	(170)
Adjusted operating income before income taxes	\$ 15,942	\$	15,424	\$	15,030	\$	18,370	\$ 6,468	\$	9,474	\$	31,366	\$	21,880	\$ 9,486
Europe, Middle East and Africa Financial Solutions															
Income before income taxes	\$ 51,801	\$	38,390	\$	35,649	\$	56,205	\$ 65,369	\$	(13,568)	\$	90,191	\$	104,533	\$ (14,342)
Investment and derivative (gains) losses (1)	(2,550)		(3,364)		8,568		87	(5,858)		3,308		(5,914)		(9,210)	3,296
Investment (income) loss on unit-linked variable annuities	(2,280)		(12,342)		10,536		(2,402)	(4,127)		1,847		(14,622)		(1,475)	(13,147)
Interest credited on unit-linked variable annuities	2,280		12,342		(10,536)		2,402	4,127		(1,847)		14,622		1,475	13,147
Non-investment derivatives	12		70		(43)		139	(13)		25		82		63	19
Adjusted operating income before income taxes	\$ 49,263	\$	35,096	\$	44,174	\$	56,431	\$ 59,498	\$	(10,235)	\$	84,359	\$	95,386	\$ (11,027)
Asia Pacific Traditional															
Income before income taxes	\$ 34,775	\$	36,624	\$	33,745	\$	62,007	\$ 58,862	\$	(24,087)	\$	71,399	\$	81,749	\$ (10,350)
Investment and derivative (gains) losses (1)	 1		(4)			_	(1)	_		1		(3)		(5)	 2
Adjusted operating income before income taxes	\$ 34,776	\$	36,620	\$	33,745	\$	62,006	\$ 58,862	\$	(24,086)	\$	71,396	\$	81,744	\$ (10,348)
Asia Pacific Financial Solutions															
Income (loss) before income taxes	\$ 1,918	\$	6,083	\$	(14,331)	\$	206	\$ 4,138	\$	(2,220)	\$	8,001	\$	8,159	\$ (158)
Investment and derivative (gains) losses (1)	1,521		(2,748)		16,351		1,133	(1,274)		2,795		(1,227)		(4,017)	2,790
Adjusted operating income before income taxes	\$ 3,439	\$	3,335	\$	2,020	\$	1,339	\$ 2,864	\$	575	\$	6,774	\$	4,142	\$ 2,632
Corporate and Other															
Loss before income taxes	\$ (41,803)	\$	(26,515)	\$	(87,627)	\$	(40,323)	\$ (67,264)	\$	25,461	\$	(68,318)	\$	(108,043)	\$ 39,725
Investment and derivative losses (1)	6,176		3,680		56,791		22,958	23,913		(17,737)		9,856		33,755	(23,899)
Interest expense on uncertain tax positions	2,732		2,667		_		_	_		2,732		5,399		_	5,399
Non-investment derivatives		_	360		(159)	_	(692)	490		(490)		360		490	(130)
Adjusted operating loss before income taxes	\$ (32,895)	\$	(19,808)	\$	(30,995)	\$	(18,057)	\$ (42,861)	\$	9,966	\$	(52,703)	\$	(73,798)	\$ 21,095

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 

# Reinsurance Group of America, Incorporated Reconciliations of Stockholders' Equity to Stockholders' Equity Excluding AOCI

(USD thousands except per share data)

	 June 30, 2019	_	March 31, 2019	 Dec. 31, 2018	 Sept. 30, 2018	 June 30, 2018
Stockholders' equity	\$ 10,709,011	\$	9,670,108	\$ 8,450,553	\$ 8,579,323	\$ 8,601,702
Less effect of AOCI:						
Accumulated currency translation adjustments	(122,709)		(147,312)	(168,698)	(119,298)	(142,187)
Unrealized appreciation of securities	2,815,893		1,964,370	856,159	982,352	1,198,338
Pension and postretirement benefits	(51,071)		(51,093)	(50,698)	(50,249)	(51,180)
Stockholders' equity, excluding AOCI	\$ 8,066,898	\$	7,904,143	\$ 7,813,790	\$ 7,766,518	\$ 7,596,731

### Reconciliations of Book Value Per Share to Book Value Per Share Excluding AOCI

	 June 30, 2019	March 31, 2019	_	Dec. 31, 2018	_	Sept. 30, 2018	June 30, 2018
Book value per share	\$ 170.64	\$ 154.61	\$	134.53	\$	136.29	\$ 135.09
Less effect of AOCI:							
Accumulated currency translation adjustments	(1.96)	(2.36)		(2.69)		(1.90)	(2.23)
Unrealized appreciation of securities	44.87	31.41		13.63		15.61	18.82
Pension and postretirement benefits	(0.81)	(0.82)		(0.80)		(0.79)	(0.81)
Book value per share, excluding AOCI	\$ 128.54	\$ 126.38	\$	124.39	\$	123.37	\$ 119.31

