## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): July 26, 2018

# REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

Missouri

(State or Other Jurisdiction of Incorporation) 1-11848

(Commission File Number) 43-1627032

(IRS Employer Identification Number)

16600 Swingley Ridge Road, Chesterfield, Missouri 63017

(Address of Principal Executive Office)

Registrant's telephone number, including area code: (636) 736-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- r Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- r Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- r Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- r Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter):

- r Emerging growth company
- r If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# Item 2.02 Results of Operations and Financial Condition.

On July 26, 2018, Reinsurance Group of America, Incorporated issued (1) a press release (the "Press Release") announcing its earnings for the threemonth period ended June 30, 2018, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a quarterly financial supplement (the "Quarterly Financial Supplement") for the quarter ended June 30, 2018, a copy of which is attached hereto as Exhibit 99.2. The Press Release also notes that a conference call will be held on July 27, 2018 to discuss the financial and operating results for the three-month period ended June 30, 2018. The information set forth in this Current Report on Form 8-K, including the Press Release and Quarterly Financial Supplement, is being furnished and shall not be deemed to be "filed", as described in Instruction B.2 of Form 8-K.

# Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

<u>Exhibit No.</u>	<u>Exhibit</u>
<u>99.1</u>	Press Release of Reinsurance Group of America, Incorporated dated July 26, 2018
<u>99.2</u>	<u>Quarterly Financial Supplement for the quarter ended June 30, 2018</u>

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# REINSURANCE GROUP OF AMERICA, INCORPORATED

Date: July 26, 2018

By:

/s/ Todd C. Larson

Todd C. Larson Senior Executive Vice President and Chief Financial Officer



## PRESS RELEASE

### **REINSURANCE GROUP OF AMERICA REPORTS SECOND-QUARTER RESULTS**

- Earnings per diluted share: \$3.13 from net income, \$3.10 from adjusted operating income\*
- ROE 20.2 percent and adjusted operating ROE\* 9.9 percent for the trailing twelve months
- · Reported net premiums increased 5 percent in the second quarter
- · Quarterly shareholder dividend raised 20 percent to \$0.60 per quarter

**ST. LOUIS, July 26, 2018** - Reinsurance Group of America, Incorporated (NYSE: RGA), a leading global provider of life reinsurance, reported secondquarter net income of \$204.4 million, or \$3.13 per diluted share, compared with \$232.2 million, or \$3.54 per diluted share, in the prior-year quarter. Adjusted operating income\* totaled \$202.1 million, or \$3.10 per diluted share, compared with \$193.7 million, or \$2.95 per diluted share, the year before. Net foreign currency fluctuations had a favorable effect of \$0.08 per diluted share on net income and \$0.07 per diluted share on adjusted operating income.

	Quarter	ly Res	ults	Year-to-D	ate R	e Results	
(\$ in thousands, except per share data)	2018		2017	2018		2017	
Net premiums	\$ 2,594,460	\$	2,480,451	\$ 5,177,011	\$	4,846,147	
Net income	204,374		232,190	304,604		377,702	
Net income per diluted share	3.13		3.54	4.65		5.76	
Adjusted operating income*	202,054		193,674	307,800		315,739	
Adjusted operating income per diluted share*	3.10		2.95	4.70		4.81	
Book value per share	135.09		123.60				
Book value per share, excluding accumulated other comprehensive income (AOCI)*	119.31		97.68				
Total assets	59,766,497		58,138,072				

\* See 'Use of Non-GAAP Financial Measures' below

In the second quarter, consolidated net premiums totaled \$2.6 billion, up 5 percent from last year's second quarter of \$2.5 billion, with favorable net foreign currency effects of \$40.9 million. Excluding spread-based businesses and the value of associated derivatives, investment income increased slightly over year-ago levels. The average investment yield, excluding spread businesses, was down 28 basis points from the second quarter of 2017 to 4.32 percent, attributable to a lower level of variable investment income. The average investment yield was 14 basis points lower than the first-quarter yield due primarily to a lower level of variable investment income in the second quarter.

The effective tax rate this quarter was 17.4 percent on pre-tax income and 19.2 percent on pre-tax adjusted operating income, lower than the expected range of 21 to 24 percent largely due to the effective settlement of an uncertain tax position during the quarter, and a lower-than-expected provision for Global Intangible Low-Taxed Income.

## Add One

Anna Manning, president and chief executive officer, commented, "On balance, this was a good quarter as many of our key businesses reported strong or in-line results. Our U.S. Individual Mortality business bounced back this quarter as mortality experience was in line with our expectations, while both EMEA and Asia performed very well overall. However, we did have disappointing results from parts of our U.S. Group business, and we will continue to take rate action in select areas as appropriate. Consolidated premium growth of 5 percent reflected a tough comparison with a year-ago quarter that included some catch-up premiums, and our underlying momentum remains very good.

"After a strong first quarter, deployment into in-force and other transactions was on the light side in terms of capital usage, but we did close on a number of attractive transactions, and we remain optimistic about the environment and our pipeline. As indicated at our recent Investor Day, we were active in the quarter in regard to share repurchases, deploying \$150.0 million to repurchase approximately 991,000 shares. We ended the quarter with an excess capital position of approximately \$1.2 billion, down slightly from the previous quarter. We continue to pursue a balanced approach to capital management through deployment of capital into in-force and other attractive transactions, share repurchases and shareholder dividends. Book value per share was \$135.09 including AOCI, and \$119.31 excluding AOCI.

"Overall, we remain optimistic about our business prospects, and in recognition of our ongoing earnings power, the board increased the common stock dividend by 20 percent, marking the ninth straight year of double-digit percentage increases."

### SEGMENT RESULTS

### **U.S. and Latin America**

### Traditional

The U.S. and Latin America Traditional segment reported pre-tax income of \$72.0 million, compared with \$90.6 million in the second quarter of 2017. Pre-tax adjusted operating income totaled \$68.3 million for the quarter, compared with \$91.2 million in last year's second quarter. Results for the current quarter reflected individual mortality experience that was in line with expectations, while group experience was unfavorable. Additionally, variable investment income was below our average run rate in the quarter. The year-ago period reflected favorable morality experience, offset by unfavorable group experience.

Traditional net premiums were up 3 percent from last year's second quarter to \$1,373.5 million.

# Financial Solutions

The Asset-Intensive business reported pre-tax income of \$60.8 million compared with \$87.0 million last year. Second-quarter pre-tax adjusted operating income totaled \$49.7 million compared with \$49.9 million in the prior-year period. Results were at the low end of our expected range due to lower prepayment income.

The Financial Reinsurance business reported pre-tax income and pre-tax adjusted operating income of \$21.5 million, up from \$20.0 million the year before.

# Add Two

# Canada

# Traditional

The Canada Traditional segment reported pre-tax income of \$21.8 million, compared with \$32.8 million the year before. Pre-tax adjusted operating income declined to \$22.2 million, from \$31.2 million a year ago, attributable to unfavorable individual mortality experience. Foreign currency exchange rates had a favorable effect of \$0.6 million on pre-tax income and pre-tax adjusted operating income.

Reported net premiums totaled \$260.8 million for the quarter, up 18 percent over \$221.4 million in the year-ago period primarily due to new business and in particular one larger transaction that drove the increase. Net foreign currency fluctuations had a favorable effect of \$10.2 million on net premiums.

# Financial Solutions

The Canada Financial Solutions business segment, which consists of longevity and fee-based transactions, reported second-quarter pre-tax income and pre-tax adjusted operating income of \$3.5 million, compared with \$4.4 million a year ago, with both periods reflecting favorable longevity experience. Net foreign currency fluctuations favorably affected pre-tax income and pre-tax adjusted operating income by \$0.1 million.

# Europe, Middle East and Africa (EMEA)

# Traditional

The EMEA Traditional segment reported pre-tax income and pre-tax adjusted operating income of \$6.5 million, compared with \$11.4 million in last year's second quarter. The current-period results reflected unfavorable underwriting results in a couple of markets. Net foreign currency fluctuations favorably affected pre-tax income and pre-tax adjusted operating income by \$1.0 million.

Reported net premiums increased 7 percent from the prior-year period to \$354.5 million attributable to new business. Foreign currency exchange rates favorably affected net premiums by \$18.7 million.

# Financial Solutions

The EMEA Financial Solutions business segment, which consists of longevity, asset-intensive and fee-based transactions, reported second-quarter pre-tax income of \$65.4 million, compared with \$28.9 million in the year-ago period. Pre-tax adjusted operating income totaled \$59.5 million, compared with \$26.5 million the year before, due to very favorable longevity experience and continued growth in the underlying business. Net foreign currency fluctuations favorably affected pre-tax income by \$3.3 million and pre-tax adjusted operating income by \$3.1 million.

# Asia Pacific

# Traditional

The Asia Pacific Traditional segment's pre-tax income and pre-tax adjusted operating income increased to

# Add Three

\$58.9 million, up from \$53.3 million in the prior-year period, due to favorable underwriting experience in Asia, and a break-even result in Australia. Net foreign currency fluctuations had an adverse effect of \$0.1 million on pre-tax income and pre-tax adjusted operating income.

Reported net premiums increased slightly to \$538.8 million, reflecting a continued strong level of premiums from ongoing positive momentum in Asia offset by a reduction in Australia due to the effects of treaty recaptures. The year-ago period included a significant level of catch-up premiums due to timing of client reporting. Foreign currency exchange rates had a favorable effect of \$9.2 million on net premiums.

# Financial Solutions

The Asia Pacific Financial Solutions business segment, which consists of asset-intensive and fee-based transactions, reported second-quarter pre-tax income of \$4.1 million, compared with \$5.4 million in the prior-year period. Pre-tax adjusted operating income totaled \$2.9 million, compared with \$2.6 million in the prior-year quarter, attributable to new business combined with slightly better-than-expected results from a treaty that is in runoff. Net foreign currency fluctuations had an immaterial effect on pre-tax income. Foreign currency exchange rates had a favorable effect of \$0.1 million on pre-tax adjusted operating income.

# **Corporate and Other**

The Corporate and Other segment's pre-tax losses totaled \$67.3 million, compared with pre-tax operating income of \$5.5 million the year before. Pre-tax adjusted operating losses increased to \$42.9 million, from year-ago pre-tax adjusted operating losses of \$9.5 million primarily due to higher project and regulatory compliance costs. The year-ago period benefited from a \$10.0 million pre-tax release of interest on liabilities associated with uncertain tax positions that were deemed settled.

# **Dividend Declaration**

The board of directors increased the quarterly dividend 20 percent, to \$0.60 from \$0.50, payable August 28 to shareholders of record as of August 7.

# **Earnings Conference Call**

A conference call to discuss second-quarter results will begin at 11 a.m. Eastern Time on Friday, July 27. Interested parties may access the call by dialing 877-627-6544 (domestic) or 719-325-4771 (international). The access code is 4115359. A live audio webcast of the conference call will be available on the Company's Investor Relations website at <u>www.rgare.com</u>. A replay of the conference call will be available at the same address for 90 days following the conference call.

The Company has posted to its website a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the Company posts periodic reports, press releases and other useful information on its Investor Relations website.

### Add Four

# Use of Non-GAAP Financial Measures

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income.

Book value per share excluding the impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Adjusted operating income per diluted share is a non-GAAP financial measure calculated as adjusted operating income divided by weighted average diluted shares outstanding. Adjusted operating return on equity is a non-GAAP financial measure calculated as adjusted operating income divided by average stockholders' equity excluding AOCI. Similar to adjusted operating income, management believes these non-GAAP financial measures better reflect the ongoing profitability and underlying trends of the Company's continuing operations, they also serve as a basis for establishing target levels and awards under RGA's management incentive programs.

Reconciliations from GAAP net income, book value per share, net income per diluted share and average stockholders' equity are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <a href="http://www.rgare.com">www.rgare.com</a> in the "Financial Information" section.

# About RGA

Reinsurance Group of America, Incorporated (RGA), a Fortune 500 company, is among the leading global providers of life reinsurance and financial solutions, with approximately \$3.3 trillion of life reinsurance in force and assets of \$59.8 billion as of June 30, 2018. Founded in 1973, RGA today is recognized for its deep technical expertise in risk and capital management, innovative solutions, and commitment to serving its clients. With headquarters in St. Louis, Missouri, and operations around the world, RGA delivers expert solutions in individual life reinsurance, individual living benefits reinsurance, group reinsurance, health reinsurance, facultative underwriting, product development, and financial solutions. To learn more about RGA and its businesses, visit the Company's website at <a href="https://www.rgare.com">www.rgare.com</a>.

## **Cautionary Note Regarding Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation

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Reform Act of 1995, including, among others, statements relating to projections of the earnings, revenues, income or loss, ratios, future financial performance, and growth potential of Reinsurance Group of America, Incorporated and its subsidiaries (which we refer to in the previous paragraphs as "we," "us" or

"our"). The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by, or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital, and cost of capital, (2) the impairment of other financial institutions and its effect on the Company's business,

(3) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (4) the fact that the determination of allowances and impairments

taken on the Company's investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation, or claims experience, (6) changes in the Company's financial strength and credit ratings and the effect of such changes on the Company's future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic

downturn affecting the demand for insurance and reinsurance in the Company's current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities, that in turn could affect regulatory capital, (11) market or economic conditions that adversely affect the Company's risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources, and accurate information relating to settlements, awards, and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties regarding the amount of United States sovereign debt and the credit ratings thereof, (17) competitive factors and competitors' responses to

the Company's initiatives, (18) the success of the Company's clients, (19) successful execution of the Company's entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) the Company's ability to successfully integrate acquired blocks of business and entities, (22) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (23) the Company's dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers, and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics, or pandemics anywhere in the world where the Company or its clients do business, (25) interruption or failure of the Company's telecommunication, information technology, or other operational systems, or the

Company's failure to maintain adequate security to protect the confidentiality or privacy of personal or sensitive data stored on such systems, (26) changes in laws, regulations, and accounting standards

applicable to the Company, its subsidiaries, or its business, (27) the benefits or burdens associated with the

Tax Cuts and Jobs Act of 2017 may be different than expected, (28) the effect of the Company's status as

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# Add Six

an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations and (29) other risks and uncertainties described in this document and in the Company's other filings with the Securities and Exchange Commission.

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and described in the periodic reports we file

with the Securities and Exchange Commission. These forward-looking statements speak only as of the date on which they are made. We do not undertake any obligations to update these forward-looking statements, even though our situation may change in the future. We qualify all of our forward-looking statements by these cautionary statements. For a discussion of the risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A - "Risk Factors" in the 2017 Annual Report.

# **Investor Contact**

Jeff Hopson Senior Vice President - Investor Relations (636) 736-7000

- tables attached -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Net Income to Adjusted Operating Income (Dollars in thousands, except per share data)

(Unaudited)			Three Months I	Endeo	Three Months Ended June 30,							
	 20	)18			20	)17						
		Di	iluted Earnings Per Share			D	iluted Earnings Per Share					
Net income	\$ 204,374	\$	3.13	\$	232,190	\$	3.54					
Reconciliation to adjusted operating income:												
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net	29,195		0.45		(25,420)		(0.40)					
Capital (gains) losses on funds withheld, included in investment income, net of related expenses	(10,349)		(0.16)		(2,771)		(0.04)					
Embedded derivatives:												
Included in investment related gains/losses, net	(19,062)		(0.29)		(10,054)		(0.15)					
Included in interest credited	447		0.01		(4,771)		(0.07)					
DAC offset, net	1,386		0.02		4,462		0.07					
Investment (income) loss on unit-linked variable annuities	(3,260)		(0.05)		189		—					
Interest credited on unit-linked variable annuities	3,260		0.05		(189)		—					
Non-investment derivatives	377		0.01		38		—					
Effects of the Tax Cut and Jobs Act of 2017	(4,314)		(0.07)		—		_					
Adjusted operating income	\$ 202,054	\$	3.10	\$	193,674	\$	2.95					

(Unaudited)	Six Months Ended June 30,								
		20	018			20	)17		
			I	Diluted Earnings Per Share			Di	luted Earnings Per Share	
Net income	\$	304,604	\$	4.65	\$	377,702	\$	5.76	
Reconciliation to adjusted operating income:									
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		53,897		0.81		(5,167)		(0.08)	
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		(2,218)		(0.03)		(3,196)		(0.05)	
Embedded derivatives:									
Included in investment related gains/losses, net		(41,495)		(0.63)		(69,246)		(1.06)	
Included in interest credited		(22,118)		(0.34)		(22,944)		(0.35)	
DAC offset, net		18,232		0.28		38,483		0.59	
Investment (income) loss on unit-linked variable annuities		(1,165)		(0.02)		(2,484)		(0.04)	
Interest credited on unit-linked variable annuities		1,165		0.02		2,484		0.04	
Non-investment derivatives		437		0.01		107		—	
Effects of the Tax Cut and Jobs Act of 2017		(3,539)		(0.05)		_		_	
Adjusted operating income	\$	307,800	\$	4.70	\$	315,739	\$	4.81	

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Effective Income Tax Rates (Dollars in thousands)

(Unaudited)	Three Months Ended June 30, 2018					
	Pre	-tax Income	Inc	come Taxes	Effective Tax Rate	
GAAP income	\$	247,288	\$	42,914	17.4%	
Reconciliation to adjusted operating income:						
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		37,221		8,026		
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		(13,100)		(2,751)		
Embedded derivatives:						
Included in investment related gains/losses, net		(24,129)		(5,067)		
Included in interest credited		565		118		
DAC offset, net		1,755		369		
Investment (income) loss on unit-linked variable annuities		(4,127)		(867)		
Interest credited on unit-linked variable annuities		4,127		867		
Non-investment derivatives		477		100		
Effects of the Tax Cut and Jobs Act of 2017		_		4,314		
Adjusted operating income	\$	250,077	\$	48,023	19.2%	

Reconciliation of Consolidated Income before Income Taxes to Pre-tax Adjusted Operating Income (Dollars in thousands)

(Unaudited)	Three Mor Jun	nths I e 30,			Six Months Ended June 30,			
	 2018		2017	2018			2017	
Income before income taxes	\$ 247,288	\$	339,315	\$	385,213	\$	547,159	
Reconciliation to pre-tax adjusted operating income:								
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net	37,221		(38,098)		68,864		(4,826)	
Capital (gains) losses on funds withheld, included in investment income, net of related expenses	(13,100)		(4,263)		(2,808)		(4,917)	
Embedded derivatives:								
Included in investment related gains/losses, net	(24,129)		(15,468)		(52,525)		(106,533)	
Included in interest credited	565		(7,340)		(27,998)		(35,298)	
DAC offset, net	1,755		6,865		23,079		59,205	
Investment (income) loss on unit-linked variable annuities	(4,127)		291		(1,475)		(3,822)	
Interest credited on unit-linked variable annuities	4,127		(291)		1,475		3,822	
Non-investment derivatives	477		58		553		164	
Pre-tax adjusted operating income	\$ 250,077	\$	281,069	\$	394,378	\$	454,954	

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in thousands)

(Unaudited)	Three Months Ended June 30, 2018									
	Pre-tax	income (loss)	Capital (gains) losses, derivatives and other, net			Change in value of embedded derivatives, net		Pre-tax adjusted operating income (loss)		
U.S. and Latin America:										
Traditional	\$	71,978	\$	41	\$	(3,766)	\$	68,253		
Financial Solutions:										
Asset-Intensive		60,840		12,548	(1)	(23,649) (2	2)	49,739		
Financial Reinsurance		21,548		—	_	—		21,548		
Total U.S. and Latin America		154,366		12,589		(27,415)		139,540		
Canada Traditional		21,805		357		—		22,162		
Canada Financial Solutions		3,544		—				3,544		
Total Canada		25,349		357		—		25,706		
EMEA Traditional		6,468		—				6,468		
EMEA Financial Solutions		65,369		(5,871)		—		59,498		
Total EMEA		71,837		(5,871)	_	_	_	65,966		
Asia Pacific Traditional		58,862		_		_		58,862		
Asia Pacific Financial Solutions		4,138		(1,274)		—		2,864		
Total Asia Pacific		63,000		(1,274)		_		61,726		
Corporate and Other		(67,264)		24,403				(42,861)		
Consolidated	\$	247,288	\$	30,204	\$	(27,415)	\$	250,077		

Asset-Intensive is net of \$5,606 DAC offset.
 Asset-Intensive is net of \$(3,851) DAC offset.

(Unaudited)				Three Months End	ed Jun	e 30, 2017	
	Pr	e-tax income	Capital (gains) losses, derivatives and other, net			Change in value of embedded derivatives, net	Pre-tax adjusted operating income (loss)
U.S. and Latin America:							
Traditional	\$	90,594	\$	(1)	\$	654	\$ 91,247
Financial Solutions:							
Asset-Intensive		87,002		(24,642) (1)		(12,469) (2)	49,891
Financial Reinsurance		19,983		—		—	 19,983
Total U.S. and Latin America		197,579		(24,643)		(11,815)	 161,121
Canada Traditional		32,836	(1,648)			—	31,188
Canada Financial Solutions		4,425		—		—	4,425
Total Canada		37,261		(1,648)		_	 35,613
EMEA Traditional		11,354		—		—	11,354
EMEA Financial Solutions		28,905		(2,374)		—	26,531
Total EMEA		40,259		(2,374)		_	 37,885
Asia Pacific Traditional		53,322		—		—	53,322
Asia Pacific Financial Solutions		5,377		(2,750)		—	2,627
Total Asia Pacific		58,699		(2,750)		_	 55,949
Corporate and Other		5,517		(15,016)		_	(9,499)
Consolidated	\$	339,315	\$	(46,431)	\$	(11,815)	\$ 281,069

(1) Asset-Intensive is net of \$(4,128) DAC offset.

(2) Asset-Intensive is net of \$10,993 DAC offset.

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in thousands)

(Unaudited)	Six Months Ended June 30, 2018									
	Pre-tax	income (loss)		Capital (gains) losses, derivatives and other, net		v er	hange in value of nbedded vatives, net		Pre-tax adjusted operating income (loss)	
U.S. and Latin America:										
Traditional	\$	74,870	\$	51	:	5	(5,459)	\$	69,462	
Financial Solutions:										
Asset-Intensive		108,102		54,179	(1)		(62,880) (2)		99,401	
Financial Reinsurance		41,707		—			—		41,707	
Total U.S. and Latin America		224,679		54,230			(68,339)		210,570	
Canada Traditional		45,512		2,207			—		47,719	
Canada Financial Solutions		6,735		—			—		6,735	
Total Canada		52,247		2,207			_		54,454	
EMEA Traditional		21,889		(9)			—		21,880	
EMEA Financial Solutions		104,533		(9,147)			—		95,386	
Total EMEA		126,422		(9,156)			_		117,266	
Asia Pacific Traditional		81,749		(5)			—		81,744	
Asia Pacific Financial Solutions		8,159		(4,017)			—		4,142	
Total Asia Pacific		89,908		(4,022)			_		85,886	
Corporate and Other		(108,043)		34,245					(73,798)	
Consolidated	\$	385,213	\$	77,504		5	(68,339)	\$	394,378	

Asset-Intensive is net of \$10,895 DAC offset.
 Asset-Intensive is net of \$12,184 DAC offset.

(Unaudited)			Six Months Ended June 30, 2017									
	Pre-ta:	Pre-tax income (loss)		CapitalChange in(gains) losses,value ofderivativesembeddedand other, netderivatives, net				(gains) losses, value of derivatives embedded		value of embedded		e-tax adjusted operating ncome (loss)
U.S. and Latin America:												
Traditional	\$	120,554	\$	(1)	\$	(1,310)	\$	119,243				
Financial Solutions:												
Asset-Intensive		172,772		34,828 (1)	)	(106,072) (2)		101,528				
Financial Reinsurance		37,799		—		—		37,799				
Total U.S. and Latin America		331,125		34,827		(107,382)		258,570				
Canada Traditional		52,164		(4,210)		—		47,954				
Canada Financial Solutions		8,017		—		—		8,017				
Total Canada		60,181		(4,210)		_		55,971				
EMEA Traditional		25,330		(7)		—		25,323				
EMEA Financial Solutions		60,823		(6,817)				54,006				
Total EMEA		86,153		(6,824)		_		79,329				
Asia Pacific Traditional		95,010		—		—		95,010				
Asia Pacific Financial Solutions		11,249		(9,074)		—		2,175				
Total Asia Pacific		106,259		(9,074)		_		97,185				
Corporate and Other		(36,559)		458		_		(36,101)				
Consolidated	\$	547,159	\$	15,177	\$	(107,382)	\$	454,954				
							-					

(1) Asset-Intensive is net of \$24,756 DAC offset.

(2) Asset-Intensive is net of \$34,449 DAC offset.

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Per Share and Shares Data (In thousands, except per share data)

(Unaudited)		Three Months Ended June 30,				Six Months Ended June 30,			
		2018		2017		2018		2017	
Earnings per share from net income:									
Basic earnings per share	\$	3.19	\$	3.60	\$	4.74	\$	5.86	
Diluted earnings per share	\$	3.13	\$	3.54	\$	4.65	\$	5.76	
Diluted earnings per share from adjusted operating income	\$	3.10	\$	2.95	\$	4.70	\$	4.81	
Weighted average number of common and common equivalent shares outs	standing	65,250		65,608		65,555		65,605	

(Unaudited)	

(Unaudited)	At Ju	ne 30,	
	 2018		2017
Treasury shares	 15,466	-	14,646
Common shares outstanding	63,672		64,492
Book value per share outstanding	\$ 135.09	\$	123.60
Book value per share outstanding, before impact of AOCI	\$ 119.31	\$	97.68

Reconciliation of Book Value Per Share to Book Value Per Share Excluding AOCI

At Ju	ne 30,		
 2018		2017	
\$ 135.09	\$	123.60	
(2.23)		(2.34)	
18.82		28.91	
(0.81)		(0.65)	
\$ 119.31	\$	97.68	
\$	2018 \$ 135.09 (2.23) 18.82 (0.81)	\$ 135.09 \$ (2.23) 18.82 (0.81)	

# Reconciliation of Stockholders' Average Equity to Stockholders' Average Equity Excluding AOCI (Dollars in thousands)

(Unaudited)

Trailing Twelve Months:	Ju	ne 30, 2018
Stockholders' average equity	\$	8,649,554
Less effect of AOCI:		
Accumulated currency translation adjustments		(114,338)
Unrealized appreciation of securities		1,720,286
Pension and postretirement benefits		(47,018)
Stockholders' average equity, excluding AOCI	\$	7,090,624

# Reconciliation of Trailing Twelve Months of Consolidated Net Income to Adjusted Operating Income and Related Return on Equity

(Dollars in thousands)

(Unaudited)

Trailing Twelve Months:	Income	Return on Equity
Net Income	\$ 1,749,083	20.2%
Reconciliation to adjusted operating income:		
Capital gains (losses), derivatives and other, net	60,754	
Change in fair value of embedded derivatives	(112,571)	
Deferred acquisition cost offset, net	50,131	
Statutory tax rate changes and subsequent effects	(1,042,650)	
Adjusted operating income	\$ 704,747	9.9%

### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income

(Dollars in thousands)

(Unaudited)	Three Months	Ended	June 30,	Six Months Ended June 30,					
	 2018		2017		2018		2017		
Revenues:									
Net premiums	\$ 2,594,460	\$	2,480,451	\$	5,177,011	\$	4,846,147		
Investment income, net of related expenses	528,061		518,538		1,044,390		1,032,902		
Investment related gains (losses), net:									
Other-than-temporary impairments on fixed maturity securities	(3,350)		(3,401)		(3,350)		(20,590)		
Other investment related gains (losses), net	(7,222)		59,696		(7,692)		137,408		
Total investment related gains (losses), net	 (10,572)		56,295		(11,042)		116,818		
Other revenue	83,959		73,992		159,256		142,149		
Total revenues	 3,195,908		3,129,276		6,369,615		6,138,016		
Benefits and expenses:									
Claims and other policy benefits	2,279,593		2,164,363		4,641,694		4,270,508		
Interest credited	109,327		115,285		189,776		222,969		
Policy acquisition costs and other insurance expenses	320,276		319,832		677,178		699,221		
Other operating expenses	194,959		154,356		386,233		312,862		
Interest expense	37,025		29,352		74,479		71,754		
Collateral finance and securitization expense	7,440		6,773		15,042		13,543		
Total benefits and expenses	 2,948,620		2,789,961		5,984,402		5,590,857		
Income before income taxes	 247,288		339,315		385,213		547,159		
Provision for income taxes	42,914		107,125		80,609		169,457		
Net income	\$ 204,374	\$	232,190	\$	304,604	\$	377,702		

###



# Reinsurance Group of America, Incorporated\*

### Financial Supplement

Second Quarter 2018

### (Unaudited)

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# **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company dac	AA-	NR	NR
RGA Global Reinsurance Company, Ltd.	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	А	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

**World Headquarters** 16600 Swingley Ridge Road Chesterfield, Missouri 63017 U.S.A.

# Reinsurance Group of America, Incorporated Financial Supplement 2nd Quarter 2018 Table of Contents

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RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Quarterly Financial Supplement Non-GAAP Disclosures

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC. The consolidated financial information herein include the assets, liabilities, and results of operations of RGA and its subsidiaries, all of which are wholly owned (collectively, the "Company").

### Non-GAAP Disclosures

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to adjusted operating income before income taxes is presented in the appendix.

RGA evaluates its stockholders' equity position excluding the impact of accumulated other comprehensive income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

RGA uses a non-GAAP financial measure called adjusted operating return on equity, which is calculated as adjusted operating income divided by average stockholders' equity excluding AOCI. Additionally, RGA uses a non-GAAP financial measure called book value per share excluding the impact of AOCI that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation. A reconciliation of stockholders' equity before and after the impact of AOCI is presented in the appendix.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Financial Supplement 2018 Notes

Effective January 1, 2018, the Company adopted Accounting Standard Update ("ASU") 2016-01 - Recognition and Measurement of Financial Assets and Financial Liabilities. Under the new guidance, all of the Company's equity securities with readily determinable fair values are measured at fair value with changes in fair value recognized in net income. Previous to the adoption, the Company recognized changes in the fair value of its equity securities in other comprehensive income. The changes to disclosure related to the adoption are reflected in the Consolidated Balance Sheets on page 6 and in the Investments section of this quarterly financial supplement beginning on page 30.

RGA Quarterly Financial Supplement

# Reinsurance Group of America, Incorporated Financial Highlights

						Financial I	-	hlights	-									
				Т	hree	e Months End	ed				(	Current Qtr			Ye	ear-to Date		
(USD thousands, except in force & per share data)		June 30,	]	March 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY	J	une 30,		June 30,		
	-	2018	_	2018	_	2017	_	2017	_	2017	_	Quarter		2018	-	2017	_	Change
Net premiums	\$ 2	2,594,460	\$	2,582,551		2,505,186	\$	2,489,797	\$	2,480,451	\$	114,009		177,011	\$4	,846,147	\$	330,864
Net income		204,374		100,230		1,216,888		227,591		232,190		(27,816)		304,604		377,702		(73,098)
Adjusted operating income		202,054		105,746		170,899		226,048		193,674		8,380		307,800		315,739		(7,939)
Return on equity - annualized		9.3%		4.3%		55.1%		11.3%		12.1%		(2.8)%						
Return on equity - trailing 12 months		20.2%		21.1%		22.7%		10.3%		10.1%		10.1 %						
Adjusted operating return on equity (ex AOCI): Annualized		10.70/		F (0)		0.00/		14.70/		10 50/		(1.0)0/						
Trailing 12 months		10.7%		5.6%		9.8%		14.2%		12.5%		(1.8)%						
Total assets	¢г	9.9%	¢c	10.3% 0,954,823	¢c	11.0%	¢г	11.6%	¢г	10.9%	¢1	(1.0)%						
Assumed Life Reinsurance In Force (in	30	9,766,497	<b>Ф</b> О	0,954,025	<b>ФО</b>	0,514,818	ຈວ	8,694,031	фЭ	8,138,072	ЪI	1,628,425						
billions)																		
U.S. and Latin America Traditional	\$	1,608.7	\$	1,606.5	\$	1,609.8	\$	1,610.0	\$	1,612.2	\$	(3.5)						
U.S. and Latin America Financial Solutions		2.1		2.1		2.1		2.1		2.1		—						
Canada Traditional		391.9		396.8		393.9		385.1		368.7		23.2						
Europe, Middle East and Africa Traditional		743.3		772.5		739.0		719.3		688.2		55.1						
Asia Pacific Traditional		594.3		605.7		552.3		581.0		561.5		32.8						
Asia Pacific Financial Solutions		0.3		0.2		0.2		0.4		0.4		(0.1)						
Total assumed life reinsurance in force	\$	3,340.6	\$	3,383.8	\$	3,297.3	\$	3,297.9	\$	3,233.1	\$	107.5						
Assumed New Business Production (in billions)																		
U.S. and Latin America Traditional	\$	29.3	\$	23.3	\$	24.3	\$	24.8	\$	23.5	\$	5.8	\$	52.6	\$	50.3	\$	2.3
Canada Traditional		7.7		18.3		9.1		7.7		8.5		(0.8)		26.0		18.8		7.2
Europe, Middle East and Africa Traditional		45.4		38.0		45.0		41.0		53.4		(8.0)		83.4		95.5		(12.1)
Asia Pacific Traditional		17.3		17.1		12.2		17.2		37.1		(19.8)		34.4		49.5		(15.1)
Total assumed new business production	\$	99.7	\$	96.7	\$	90.6	\$	90.7	\$	122.5	\$	(22.8)	\$	196.4	\$	214.1	\$	(17.7)
Per Share and Shares Data									_		_				_			
Basic earnings per share																		
Net income	\$	3.19	\$	1.55	\$	18.89	\$	3.53	\$	3.60	\$	(0.41)	\$	4.74	\$	5.86	\$	(1.12)
Adjusted operating income	\$	3.15	\$	1.64	\$	2.65	\$	3.51	\$	3.01	\$	0.14	\$	4.79	\$	4.90	\$	(0.11)
Diluted earnings per share																		
Net income	\$	3.13	\$	1.52	\$	18.49	\$	3.47	\$	3.54	\$	(0.41)	\$	4.65	\$	5.76	\$	(1.11)
Adjusted operating income	\$	3.10	\$	1.61	\$	2.60	\$	3.44	\$	2.95	\$	0.15	\$	4.70	\$	4.81	\$	(0.11)
Wgt. average common shares outstanding																		
Basic		64,071		64,490		64,414		64,488		64,449		(378)		64,278		64,401		(123)
Diluted		65,250		65,872		65,806		65,653		65,608		(358)		65,555		65,605		(50)
Common shares issued		79,138		79,138		79,138		79,138		79,138		_		79,138		79,138		_
Treasury shares		15,466		14,625		14,686		14,770		14,646		820		15,466		14,646		820
Common shares outstanding		63,672		64,513		64,452		64,368		64,492		(820)		63,672		64,492		(820)
Book value per share	\$	135.09	\$	139.64	\$	148.48	\$	125.79	\$	123.60	\$	11.49						
Per share effect of AOCI	\$	15.78	\$	22.15	\$	32.02	\$	25.25	\$	25.92	\$	(10.14)						
Book value per share, excluding AOCI	\$	119.31	\$	117.49	\$	116.46	\$	100.54	\$	97.68	\$	21.63						
Stockholders' dividends paid	\$	32,128.8	\$	32,241.1	\$	32,205.0	\$	32,270.7	\$	26,433.9	\$	5,694.9	\$ 6	64,369.9	\$	52,814.8	\$	11,555.1

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated

Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations) (USD in thousands)

		Т	hree Months End	led		Current Qtr			
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
Revenues:	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Not promiume	¢ 0 504 400	¢ 0,500,551	¢ 2 505 100	¢ D 400 707	¢ D 400 451	¢ 114.000	¢ 5 177 011	¢ 4.04C 147	¢ 220.0C4
Net premiums	\$ 2,594,460	\$ 2,582,551	\$ 2,505,186	\$ 2,489,797	\$ 2,480,451	\$ 114,009	\$ 5,177,011	\$ 4,846,147	\$ 330,864
Investment income, net of related expenses	528,061	516,329	564,831	556,918	518,538	9,523	1,044,390	1,032,902	11,488
Investment related gains (losses), net	(2.250)		(21.650)	(200)	(2,401)	54	(2.250)	(20.500)	15.240
OTTI on fixed maturity securities	(3,350)		(21,659)	(390)	(3,401)	51	(3,350)	(20,590)	17,240
Other investment related gains (losses), net	(7,222)	(470)	50,068	23,043	59,696	(66,918)	(7,692)	137,408	(145,100)
Total investment related gains (losses), net	(10,572)	(470)	28,409	22,653	56,295	(66,867)	(11,042)	116,818	(127,860)
Other revenue	83,959	75,297	134,017	75,942	73,992	9,967	159,256	142.149	17,107
Total revenues	3,195,908	3,173,707	3,232,443	3,145,310	3,129,276	66,632	6,369,615	6,138,016	231,599
Benefits and expenses:	0,200,000	-,,	0,202,110	0,2 .0,0 20	0,0,		-,,	-,,	,
Claims and other policy benefits	2,279,593	2,362,101	2,147,729	2,100,680	2,164,363	115,230	4,641,694	4,270,508	371.186
Interest credited	109,327	80,449	152,972	126,099	115,285	(5,958)	189,776	222,969	(33,193)
Policy acquisition costs and other insurance	100,027	00,110	102,072	120,000	110,200	(0,000)	100,770	222,000	(00,100)
expenses	320,276	356,902	402,001	365,424	319,832	444	677,178	699,221	(22,043)
Other operating expenses	194,959	191,274	229,411	168,417	154,356	40,603	386,233	312,862	73,371
Interest expense	37,025	37,454	37,435	36,836	29,352	7,673	74,479	71,754	2,725
Collateral finance and securitization expense	7,440	7,602	7,401	7,692	6,773	667	15,042	13,543	1,499
Total benefits and expenses	2,948,620	3,035,782	2,976,949	2,805,148	2,789,961	158,659	5,984,402	5,590,857	393,545
Income before income taxes	247,288	137,925	255,494	340,162	339,315	(92,027)	385,213	547,159	(161,946)
Provision for income taxes	42,914	37,695	(961,394)	112,571	107,125	(64,211)	80,609	169,457	(88,848)
Net income	\$ 204,374	\$ 100,230	\$ 1,216,888	\$ 227,591	\$ 232,190	\$ (27,816)	\$ 304,604	\$ 377,702	\$ (73,098)
Pre-tax Adjusted Operating Income Reconciliation:									
Income before income taxes	\$ 247,288	\$ 137,925	\$ 255,494	\$ 340,162	\$ 339,315	\$ (92,027)	\$ 385,213	\$ 547,159	\$ (161,946)
Investment and derivative (gains) losses (1)	37,221	31,643	27,908	(3,113)	(38,098)	75,319	68,864	(4,826)	73,690
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(8,805)	(13,611)	(37,870)	(23,044)	(15,108)	6,303	(22,416)	(83,810)	61,394
GMXB embedded derivatives (1)	(15,324)	(14,785)	(15,648)	6,205	(360)	(14,964)	(30,109)	(22,723)	(7,386)
Funds withheld (gains) losses - investment income	(13,100)	10,292	(3,133)	(7,443)	(4,263)	(8,837)	(2,808)	(4,917)	2,109
EIA embedded derivatives - interest credited	565	(28,563)	(3,595)	(1,367)	(7,340)	7,905	(27,998)	(35,298)	7,300
DAC offset, net	1,755	21,324	22,230	26,845	6,865	(5,110)	23,079	59,205	(36,126)
Investment (income) loss on unit-linked variable annuities	(4,127)	2,652	(4,781)	(2,475)	291	(4,418)	(1,475)	(3,822)	2,347
Interest credited on unit-linked variable annuities	4,127	(2,652)	4,781	2,475	(291)	4,418	1,475	3,822	(2,347)
Non-investment derivatives	477	76	41	(102)	58	419	553	164	389
Adjusted operating income before income taxes	\$ 250,077	\$ 144,301	\$ 245,427	\$ 338,143	\$ 281,069	\$ (30,992)	\$ 394,378	\$ 454,954	\$ (60,576)

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated

Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations) - continued

(USD in thousands)

			Three Months Ended										Year-to Date							
		June 30,		March 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		June 30,		June 30,				
		2018		2018		2017		2017		2017		Quarter		2018		2017		Change		
	ter-tax Adjusted Operating Income conciliation:																			
	Net Income	\$ 204,374	:	\$ 100,230	\$ 1	1,216,888	\$	227,591	\$	232,190	\$	(27,816)	\$	304,604	\$	377,702	\$	(73,098)		
	Investment and derivative losses (gains) (1)	29,195		24,702		17,806		(2,255)		(25,419)		54,614		53,897		(5,166)		59,063		
	Change in value of modified coinsurance and																			
	funds withheld embedded derivatives (1)	(6,956)	)	(10,753)		(24,616)		(14,978)		(9,821)		2,865		(17,709)		(54,477)		36,768		
	GMXB embedded derivatives (1)	(12,106)	)	(11,680)		(10,171)		4,033		(234)		(11,872)		(23,786)		(14,770)		(9,016)		
	Funds withheld losses (gains) - investment income	(10,349)	)	8,131		(2,036)		(4,838)		(2,771)		(7,578)		(2,218)		(3,196)		978		
	EIA embedded derivatives - interest credited	447		(22,565)		(2,337)		(888)		(4,771)		5,218		(22,118)		(22,944)		826		
	DAC offset, net	1,386		16,846		14,449		17,450		4,462		(3,076)		18,232		38,483		(20,251)		
	Investment (income) loss on unit-linked variable annuities	(3,260)	,	2,095		(3,108)		(1,609)		189		(3,449)		(1,165)		(2,484)		1,319		
	Interest credited on unit-linked variable annuities	3,260		(2,095)		3,108		1,609		(189)		3,449		1,165		2,484		(1,319)		
	Non-investment derivatives	377		60		27		(67)		38		339		437		107		330		
	Statutory tax rate changes and subsequent effects	(4,314)	)	775	(1	1,039,111)		_		_		(4,314)		(3,539)		_		(3,539)		
	Adjusted operating income	\$ 202,054	_	\$ 105,746	\$	170,899	\$	226,048	\$	193,674	\$	8,380	\$	307,800	\$	315,739	\$	(7,939)		
Wgt. ave	erage common shares outstanding (diluted)	65,250		65,872		65,806		65,653		65,608		(358)		65,555		65,605		(50)		
Diluted income	earnings per share - adjusted operating	\$ 3.10	:	\$ 1.61	\$	2.60	\$	3.44	\$	2.95	\$	0.15	\$	4.70	\$	4.81	\$	(0.11)		
Foreign	currency effect on (2):																			
	Net premiums	\$ 40,891		\$ 79,348	\$	43,226	\$	18,343	\$	(30,464)	\$	71,355	\$	120,239	\$	(35,637)	\$	155,876		
	Adjusted operating income (loss) before income taxes	\$ 5,422	:	\$ 8,325	\$	5,988	\$	1,970	\$	(6,057)	\$	11,479	\$	13,747	\$	(8,323)	\$	22,070		

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

# Reinsurance Group of America, Incorporated Consolidated Balance Sheets (USD thousands)

	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,
	2018	2018	2017	2017	2017
Assets					
Fixed maturity securities, available-for-sale	\$ 36,784,954	\$ 37,945,260	\$ 38,150,820	\$ 36,381,742	\$ 36,345,426
Equity securities (1)	108,070	103,983	100,152	112,931	104,277
Mortgage loans on real estate	4,558,669	4,437,994	4,400,533	4,322,329	4,104,487
Policy loans	1,339,252	1,346,930	1,357,624	1,340,146	1,406,774
Funds withheld at interest	5,981,092	6,005,892	6,083,388	6,020,336	5,968,856
Short-term investments	123,028	130,430	93,304	80,582	123,308
Other invested assets (1)	1,605,562	1,512,147	1,505,332	1,419,592	1,394,093
Total investments	50,500,627	51,482,636	51,691,153	49,677,658	49,447,221
Cash and cash equivalents	1,397,679	1,510,407	1,303,524	1,204,590	1,123,350
Accrued investment income	400,160	408,338	392,721	420,111	388,008
Premiums receivable and other reinsurance balances	2,617,382	2,620,515	2,338,481	2,411,777	2,205,631
Reinsurance ceded receivables	789,429	810,554	782,027	779,118	798,365
Deferred policy acquisition costs	3,205,667	3,245,851	3,239,824	3,315,237	3,334,094
Other assets	855,553	876,522	767,088	885,540	841,403
Total assets	\$ 59,766,497	\$ 60,954,823	\$ 60,514,818	\$ 58,694,031	\$ 58,138,072
Liabilities and Stockholders' Equity					
Future policy benefits	\$ 22,286,622	\$ 22,645,243	\$ 22,363,241	\$ 21,084,562	\$ 20,665,256
Interest-sensitive contract liabilities	16,513,668	16,661,602	16,227,642	16,370,090	16,440,873
Other policy claims and benefits	5,334,210	5,361,149	4,992,074	4,899,367	4,809,780
Other reinsurance balances	412,846	483,708	488,739	415,692	399,517
Deferred income taxes	2,009,514	2,085,631	2,198,309	3,180,545	3,162,666
Other liabilities	1,094,826	1,167,596	1,102,975	1,061,352	1,077,223
Long-term debt	2,788,111	2,788,240	2,788,365	2,788,480	2,788,494
Collateral finance and securitization notes	724,998	753,393	783,938	796,825	823,108
Total liabilities	51,164,795	51,946,562	50,945,283	50,596,913	50,166,917
Stockholders' Equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,887,336	1,880,352	1,870,906	1,865,699	1,860,001
Retained earnings	6,952,170	6,797,545	6,736,265	5,712,590	5,523,622
Treasury stock	(1,243,566)	(1,098,823)	(1,102,058)	(1,107,719)	(1,085,157)
Accumulated other comprehensive income (AOCI)		<u>_</u>			
Accumulated currency translation adjustment, net of income taxes	(142,187)	(87,510)	(86,350)	(104,456)	(151,189)
Unrealized appreciation of securities, net of income taxes	1,198,338	1,567,057	2,200,661	1,770,903	1,864,477
Pension and postretirement benefits, net of income taxes	(51,180)	(51,151)	(50,680)	(40,690)	(41,390)
Total stockholders' equity	8,601,702	9,008,261	9,569,535	8,097,118	7,971,155
Total liabilities and stockholders' equity	\$ 59,766,497	\$ 60,954,823	\$ 60,514,818	\$ 58,694,031	\$ 58,138,072
Total stockholders' equity, excluding AOCI	\$ 7,596,731	\$ 7,579,865	\$ 7,505,904	\$ 6,471,361	\$ 6,299,257

See appendix for a reconciliation of total stockholders' equity before and after the impact of AOCI.

(1) Effective January 1, 2018, the Company adopted ASU 2016-01. For additional information see the '2018 Notes' section on page 2.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Traditional GAAP Income Statements (USD thousands)

		Т	hree Months End	led		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Revenues:									
Net premiums	\$1,373,548	\$1,299,422	\$1,389,479	\$1,327,181	\$1,335,316	\$ 38,232	\$2,672,970	\$2,639,661	\$ 33,309
Investment income, net of related expenses	180,478	183,060	173,461	191,904	183,713	(3,235)	363,538	362,708	830
Investment related gains (losses), net	3,725	1,683	(1,414)	(1,503)	(654)	4,379	5,408	1,311	4,097
Other revenue	6,396	5,529	6,061	3,801	4,323	2,073	11,925	7,521	4,404
Total revenues	1,564,147	1,489,694	1,567,587	1,521,383	1,522,698	41,449	3,053,841	3,011,201	42,640
Benefits and expenses:									
Claims and other policy benefits	1,255,007	1,254,961	1,221,236	1,118,401	1,194,917	60,090	2,509,968	2,420,557	89,411
Interest credited	20,992	20,280	20,418	20,673	20,838	154	41,272	41,127	145
Policy acquisition costs and other insurance expenses	182,064	177,640	196,860	189,291	186,375	(4,311)	359,704	367,185	(7,481)
Other operating expenses	34,106	33,921	36,705	32,506	29,974	4,132	68,027	61,778	6,249
Total benefits and expenses	1,492,169	1,486,802	1,475,219	1,360,871	1,432,104	60,065	2,978,971	2,890,647	88,324
Income before income taxes	\$ 71,978	\$ 2,892	\$ 92,368	\$ 160,512	\$ 90,594	\$ (18,616)	\$ 74,870	\$ 120,554	\$ (45,684)
Loss and expense ratios:									
Claims and other policy benefits	91.4%	96.6%	87.9%	84.3%	89.5%	1.9 %	93.9%	91.7%	2.2 %
Policy acquisition costs and other insurance expenses	13.3%	13.7%	14.2%	14.3%	14.0%	(0.7)%	13.5%	13.9%	(0.4)%
Other operating expenses	2.5%	2.6%	2.6%	2.4%	2.2%	0.3 %	2.5%	2.3%	0.2 %
Foreign currency effect on (1):									
Net premiums	\$ (608)	\$ 944	\$ 386	\$ 582	\$ (199)	\$ (409)	\$ 336	\$ (1,158)	\$ 1,494
Income (loss) before income taxes	\$ 185	\$ (49)	\$ (114)	\$ (106)	\$ (84)	\$ 269	\$ 136	\$ (244)	\$ 380

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Adjusted Operating Income Statements (USD thousands)

			Т	hree	Months End	led					Current			Y	ear-to-Date	
	June 30,	ľ	March 31,	]	Dec. 31,		Sept. 30,		June 30,	(	Qtr vs. PY		June 30,		June 30,	
	2018		2018		2017		2017		2017		Quarter		2018		2017	Change
Revenues:		_														
Net premiums	\$1,373,548	\$	1,299,422	\$1	,389,479	\$	1,327,181	\$1	,335,316	\$	38,232	\$2	2,672,970	\$2	,639,661	\$ 33,309
Investment income, net of related expenses	180,478		183,060		173,461		191,904		183,713		(3,235)		363,538		362,708	830
Investment related losses, net	—		—		—		—		(1)		1		—		—	—
Other revenue	6,396		5,529		6,061		3,801		4,323		2,073		11,925		7,521	4,404
Total revenues	1,560,422		1,488,011	1	,569,001		1,522,886	1	,523,351		37,071	3	8,048,433	3	,009,890	38,543
Benefits and expenses:																
Claims and other policy benefits	1,255,007	:	1,254,961	1	,221,236		1,118,401	1	,194,917		60,090	2	2,509,968	2	,420,557	89,411
Interest credited	20,992		20,280		20,418		20,673		20,838		154		41,272		41,127	145
Policy acquisition costs and other insurance expenses	182,064		177,640		196,860		189,291		186,375		(4,311)		359,704		367,185	(7,481)
Other operating expenses	34,106		33,921		36,705		32,506		29,974		4,132		68,027		61,778	6,249
Total benefits and expenses	1,492,169		1,486,802	1	,475,219		1,360,871	1	,432,104		60,065	2	2,978,971	2	2,890,647	 88,324
Adjusted operating income before income taxes	\$ 68,253	\$	1,209	\$	93,782	\$	162,015	\$	91,247	\$	(22,994)	\$	69,462	\$	119,243	\$ (49,781)
Loss and expense ratios:																
Claims and other policy benefits	91.4%	ó	96.6%		87.9%		84.3%		89.5%		1.9 %		93.9%		91.7%	2.2 %
Policy acquisition costs and other insurance expenses	13.3%	ó	13.7%		14.2%		14.3%		14.0%		(0.7)%		13.5%		13.9%	(0.4)%
Other operating expenses	2.5%	ó	2.6%		2.6%		2.4%		2.2%		0.3 %		2.5%		2.3%	0.2 %
Foreign currency effect on (1):																
Net premiums	\$ (608)	\$	944	\$	386	\$	582	\$	(199)	\$	(409)	\$	336	\$	(1,158)	\$ 1,494
Adjusted operating income (loss) before income taxes	<b>\$</b> 185	\$	(49)	\$	(114)	\$	(106)	\$	(84)	\$	269	\$	136	\$	(244)	\$ 380

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive GAAP Income Statements (USD thousands)

		Т	hree Months En	ided		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Revenues:									
Net premiums	\$ 6,699	\$ 5,192	\$ 5,497	\$ 6,423	\$ 7,128	\$ (429)	\$ 11,891	\$ 11,763	\$ 128
Investment income, net of related expenses	171,810	157,912	216,646	188,176	177,957	(6,147)	329,722	365,110	(35,388)
Investment related gains, net	776	676	41,114	12,832	32,626	(31,850)	1,452	90,397	(88,945)
Other revenue	24,065	22,959	22,458	26,899	26,211	(2,146)	47,024	49,425	(2,401)
Total revenues	203,350	186,739	285,715	234,330	243,922	(40,572)	390,089	516,695	(126,606)
Benefits and expenses:									
Claims and other policy benefits	22,590	15,945	24,449	11,959	24,503	(1,913)	38,535	42,039	(3,504)
Interest credited	74,810	54,212	118,980	94,120	87,664	(12,854)	129,022	166,821	(37,799)
Policy acquisition costs and other insurance expenses	37,939	62,035	53,201	54,441	38,211	(272)	99,974	121,864	(21,890)
Other operating expenses	7,171	7,285	8,275	6,684	6,542	629	14,456	13,199	1,257
Total benefits and expenses	142,510	139,477	204,905	167,204	156,920	(14,410)	281,987	343,923	(61,936)
Income before income taxes	\$ 60,840	\$ 47,262	\$ 80,810	\$ 67,126	\$ 87,002	\$ (26,162)	\$ 108,102	\$ 172,772	\$ (64,670)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive Adjusted Operating Income Statements (USD thousands)

			(050 110	Susands)					
		Т	hree Months En	ded		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
evenues:									
Net premiums	\$ 6,699	\$ 5,192	\$ 5,497	\$ 6,423	\$ 7,128	\$ (429)	\$ 11,891	\$ 11,763	\$ 128
Investment income, net of related expenses	159,165	168,227	213,604	180,985	173,947	(14,782)	327,392	360,356	(32,964)
Other revenue	24,065	22,959	22,458	26,899	26,211	(2,146)	47,024	49,425	(2,401)
Total revenues	189,929	196,378	241,559	214,307	207,286	(17,357)	386,307	421,544	(35,237)
enefits and expenses:									
Claims and other policy benefits	22,590	15,945	24,449	11,959	24,503	(1,913)	38,535	42,039	(3,504)
Interest credited	74,245	82,775	122,575	95,487	95,004	(20,759)	157,020	202,119	(45,099)
Policy acquisition costs and other insurance expenses	36,184	40,711	30,971	27,596	31,346	4,838	76,895	62,659	14,236
Other operating expenses	7,171	7,285	8,275	6,684	6,542	629	14,456	13,199	1,257
Total benefits and expenses	140,190	146,716	186,270	141,726	157,395	(17,205)	286,906	320,016	(33,110)
Adjusted operating income before income taxes	\$ 49,739	\$ 49,662	\$ 55,289	\$ 72,581	\$ 49,891	\$ (152)	\$ 99,401	\$ 101,528	\$ (2,127)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

RGA Quarterly Financial Supplement

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive (Continued) (USD millions)

				Т	hree	Months En	ded			
	Jı	.ine 30,	Μ	arch 31,	Γ	Dec. 31,	S	ept. 30,	J	une 30,
		2018		2018		2017		2017		2017
Annuity account values:										
Fixed annuities (deferred)	\$	7,101	\$	7,165	\$	6,607	\$	6,692	\$	6,762
Net interest spread (fixed annuities)		1.7%		1.6%		2.3%		2.0%		1.8%
Equity-indexed annuities	\$	3,931	\$	4,022	\$	4,126	\$	4,144	\$	4,188
Variable annuities account values										
No riders	\$	877	\$	890	\$	950	\$	940	\$	939
GMDB only		177		178		182		180		179
GMIB only		24		23		24		23		23
GMAB only		13		16		22		25		28
GMWB only		1,268		1,299		1,366		1,361		1,358
GMDB / WB		318		327		343		340		339
Other		24		28		31		33		35
Total variable annuities account values	\$	2,701	\$	2,761	\$	2,918	\$	2,902	\$	2,901
Fair value of liabilities associated with living benefit riders	\$	122	\$	138	\$	152	\$	168	\$	162
Interest-sensitive contract liabilities associated with:										
Guaranteed investment contracts	\$	955	\$	882	\$	858	\$	872	\$	825
Bank-owned life insurance (BOLI)	\$	589	\$	586	\$	584	\$	581	\$	577
Other asset-intensive business	\$	60	\$	61	\$	62	\$	63	\$	64
Future policy benefits associated with:										
Payout annuities	\$	2,247	\$	2,255	\$	2,271	\$	2,284	\$	2,287

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance GAAP Income Statements (USD thousands)

				T	hree l	Months End	led				Cu	irrent Qtr			Yea	ar-to-Date		
	Jur	ne 30,	Μ	arch 31,	Ι	Dec. 31,	S	ept. 30,	J	June 30,		vs. PY	J	une 30,	Jı	une 30,		
	2	018		2018		2017		2017		2017	(	Quarter		2018		2017	(	Change
Revenues:																		
Investment income, net of related expenses	\$	1,504	\$	1,822	\$	2,040	\$	2,984	\$	1,853	\$	(349)	\$	3,326	\$	3,517	\$	(191)
Other revenue	2	25,094		24,791		27,631		26,856		26,201		(1,107)		49,885		50,610		(725)
Total revenues	2	26,598		26,613		29,671		29,840		28,054		(1,456)		53,211		54,127		(916)
Benefits and expenses:																		
Policy acquisition costs and other insurance																		
expenses		2,609		4,000		5,570		5,674		5,619		(3,010)		6,609		11,560		(4,951)
Other operating expenses		2,441		2,454		3,016		2,174		2,452		(11)	_	4,895		4,768		127
Total benefits and expenses		5,050		6,454		8,586		7,848		8,071		(3,021)		11,504		16,328		(4,824)
Income before income taxes	\$ 2	21,548	\$	20,159	\$	21,085	\$	21,992	\$	19,983	\$	1,565	\$	41,707	\$	37,799	\$	3,908

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance Adjusted Operating Income Statements (USD thousands)

						(COD mot	ouna	5)										
				Tł	ıree l	Months End	led				Cu	rrent Qtr			Ye	ar-to-Date		
	J	une 30,	Μ	larch 31,	Ι	Dec. 31,	S	ept. 30,	J	une 30,	,	vs. PY	J	une 30,	J	une 30,		
		2018		2018		2017		2017		2017	0	Quarter		2018		2017	(	Change
evenues:																		
Investment income, net of related expenses	\$	1,504	\$	1,822	\$	2,040	\$	2,984	\$	1,853	\$	(349)	\$	3,326	\$	3,517	\$	(191)
Other revenue		25,094		24,791		27,631		26,856		26,201		(1,107)		49,885		50,610		(725)
Total revenues		26,598		26,613		29,671		29,840		28,054		(1,456)		53,211		54,127		(916)
enefits and expenses:																		
Policy acquisition costs and other insurance expenses		2,609		4,000		5,570		5,674		5,619		(3,010)		6,609		11,560		(4,951)
Other operating expenses		2,441		2,454		3,016		2,174		2,452		(11)		4,895		4,768		127
Total benefits and expenses		5,050		6,454		8,586		7,848		8,071		(3,021)		11,504	_	16,328		(4,824)
Adjusted operating income before income taxes	\$	21,548	\$	20,159	\$	21,085	\$	21,992	\$	19,983	\$	1,565	\$	41,707	\$	37,799	\$	3,908

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Canada Traditional GAAP Income Statements (USD thousands)

						(USD	thou	isands)			-				
				Tł	iree	Months End	led			C	Current Qtr		Y	ear-to-Date	
	$\mathbf{J}_1$	une 30,	Ν	1arch 31,	1	Dec. 31,	5	Sept. 30,	June 30,		vs. PY	June 30,	J	June 30,	
		2018		2018		2017		2017	 2017		Quarter	2018		2017	 Change
Revenues:															
Net premiums	\$ 3	260,750	\$	252,723	\$	238,993	\$	225,841	\$ 221,380	\$	39,370	\$ 513,473	\$	437,142	\$ 76,331
Investment income, net of related expenses		49,535		50,584		48,089		51,593	44,830		4,705	100,119		89,336	10,783
Investment related gains (losses), net		446		(731)		1,798		2,380	2,598		(2,152)	(285)		6,441	(6,726)
Other revenue		1,468		(257)		(3)		1,281	465		1,003	1,211		629	582
Total revenues		312,199		302,319		288,877		281,095	 269,273		42,926	614,518		533,548	80,970
Benefits and expenses:															
Claims and other policy benefits		223,935		212,825		191,665		193,978	181,197		42,738	436,760		372,249	64,511
Interest credited		21		5		5		6	5		16	26		9	17
Policy acquisition costs and other insurance expenses		58,541		57,032		48,881		50,023	47,597		10,944	115,573		93,279	22,294
Other operating expenses		7,897		8,750		9,061		8,299	7,638		259	16,647		15,847	800
Total benefits and expenses		290,394		278,612		249,612		252,306	 236,437		53,957	569,006		481,384	 87,622
Income before income taxes	\$	21,805	\$	23,707	\$	39,265	\$	28,789	\$ 32,836	\$	(11,031)	\$ 45,512	\$	52,164	\$ (6,652)
Loss and expense ratios:															
Loss ratios (creditor business)		26.3%		27.0%		24.6%		22.8%	27.8%		(1.5)%	26.6%		27.4%	(0.8)%
Loss ratios (excluding creditor business)		94.4%		92.2%		90.6%		99.2%	92.8%		1.6 %	93.3%		96.7%	(3.4)%
Claims and other policy benefits / (net premiums + investment income)		72.2%		70.2%		66.8%		69.9%	68.1%		4.1 %	71.2%		70.7%	0.5 %
Policy acquisition costs and other insurance expenses (creditor business)		66.5%		65.2%		69.2%		66.7%	65.3%		1.2 %	65.9%		65.6%	0.3 %
Policy acquisition costs and other insurance expenses (excluding creditor business)		16.2%		16.6%		11.3%		12.7%	12.6%		3.6 %	16.4%		12.5%	3.9 %
Other operating expenses		3.0%		3.5%		3.8%		3.7%	3.5%		(0.5)%	3.2%		3.6%	(0.4)%
Foreign currency effect on (1):															
Net premiums	\$	10,222	\$	10,846	\$	11,467	\$	8,992	\$ (9,540)	\$	19,762	\$ 21,068	\$	(1,989)	\$ 23,057
Income (loss) before income taxes	\$	579	\$	1,416	\$	1,852	\$	1,508	\$ (1,308)	\$	1,887	\$ 1,995	\$	(121)	\$ 2,116
Creditor reinsurance net premiums	\$	32,453	\$	31,093	\$	37,819	\$	39,445	\$ 37,299	\$	(4,846)	\$ 63,546	\$	72,863	\$ (9,317)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Canada Traditional Adjusted Operating Income Statements (USD thousands)

			T	ıree	Months End	ded			C	urrent Qtr		Y	ear-to-Date	
	June 30,	N	/larch 31,	]	Dec. 31,	5	Sept. 30,	June 30,		vs. PY	June 30,	J	June 30,	
	2018		2018		2017		2017	2017		Quarter	2018		2017	Change
Revenues:														
Net premiums	\$ 260,750	\$	252,723	\$	238,993	\$	225,841	\$ 221,380	\$	39,370	\$ 513,473	\$	437,142	\$ 76,331
Investment income, net of related expenses	49,080		50,561		47,998		51,341	44,577		4,503	99,641		89,173	10,468
Investment related gains, net	1,258		1,142		1,242		1,204	1,203		55	2,400		2,394	6
Other revenue	1,468		(257)		(3)		1,281	465		1,003	1,211		629	582
Total revenues	312,556		304,169		288,230		279,667	267,625		44,931	616,725		529,338	 87,387
Benefits and expenses:														
Claims and other policy benefits	223,935		212,825		191,665		193,978	181,197		42,738	436,760		372,249	64,511
Interest credited	21		5		5		6	5		16	26		9	17
Policy acquisition costs and other insurance expenses	58,541		57,032		48,881		50,023	47,597		10,944	115,573		93,279	22,294
Other operating expenses	7,897		8,750		9,061		8,299	7,638		259	16,647		15,847	800
Total benefits and expenses	 290,394		278,612		249,612		252,306	 236,437		53,957	569,006		481,384	 87,622
Adjusted operating income before income taxes	\$ 22,162	\$	25,557	\$	38,618	\$	27,361	\$ 31,188	\$	(9,026)	\$ 47,719	\$	47,954	\$ (235)
Loss and expense ratios:														
Loss ratios (creditor business)	26.3%		27.0%		24.6%		22.8%	27.8%		(1.5)%	26.6%		27.4%	(0.8)%
Loss ratios (excluding creditor business)	94.4%		92.2%		90.6%		99.2%	92.8%		1.6 %	93.3%		96.7%	(3.4)%
Claims and other policy benefits / (net premiums + investment income)	72.3%		70.2%		66.8%		70.0%	68.1%		4.2 %	71.2%		70.7%	0.5 %
Policy acquisition costs and other insurance expenses (creditor business)	66.5%		65.2%		69.2%		66.7%	65.3%		1.2 %	65.9%		65.6%	0.3 %
Policy acquisition costs and other insurance expenses (excluding creditor business)	16.2%		16.6%		11.3%		12.7%	12.6%		3.6 %	16.4%		12.5%	3.9 %
Other operating expenses	3.0%		3.5%		3.8%		3.7%	3.5%		(0.5)%	3.2%		3.6%	(0.4)%
														. /
Foreign currency effect on (1):														
Net premiums	\$ 10,222	\$	10,846	\$	11,467	\$	8,992	\$ (9,540)	\$	19,762	\$ 21,068	\$	(1,989)	\$ 23,057
Adjusted operating income (loss) before income taxes	\$ 600	\$	1,512	\$	1,820	\$	1,433	\$ (1,232)	\$	1,832	\$ 2,112	\$	(102)	\$ 2,214
Creditor reinsurance net premiums	\$ 32,453	\$	31,093	\$	37,819	\$	39,445	\$ 37,299	\$	(4,846)	\$ 63,546	\$	72,863	\$ (9,317)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Canada Financial Solutions (1) GAAP Income Statements

						(000 1100		-)										
				T	hree I	Months En	ded				Сı	irrent Qtr			Ye	ar-to-Date		
	Jı	une 30,	Μ	arch 31,	Γ	Dec. 31,	S	ept. 30,	J	une 30,		vs. PY	J	une 30,	J	une 30,		
		2018		2018		2017		2017		2017	(	Quarter		2018		2017	(	Change
evenues:																		
Net premiums	\$	10,955	\$	11,305	\$	9,631	\$	9,874	\$	9,314	\$	1,641	\$	22,260	\$	18,724	\$	3,536
Investment income, net of related expenses		330		115		1,600		1,120		1,351		(1,021)		445		2,395		(1,950)
Other revenue		804		1,357		1,467		1,436		1,338		(534)		2,161		2,691		(530)
Total revenues		12,089	_	12,777		12,698		12,430		12,003		86		24,866		23,810		1,056
enefits and expenses:																		
Claims and other policy benefits		7,915		9,115		7,751		7,170		7,099		816		17,030		14,718		2,312
Policy acquisition costs and other insurance expenses		292		96		218		221		206		86		388		350		38
Other operating expenses		338		375		575		567		273		65		713		725		(12)
Total benefits and expenses		8,545		9,586		8,544		7,958		7,578		967		18,131	_	15,793		2,338
	¢	2544	¢	2 101	¢	4 4 5 4	¢	4 450	¢	4 435	¢	(001)	¢	6 505	¢	0.017	¢	(1.202)
Income before income taxes	\$	3,544	\$	3,191	\$	4,154	\$	4,472	\$	4,425	\$	(881)	\$	6,735	\$	8,017	\$	(1,282)
oreign currency effect on (2):																		
Net premiums	\$	436	\$	501	\$	462	\$	387	\$	(403)	\$	839	\$	937	\$	33	\$	904
Income (loss) before income taxes	\$	146	\$	188	\$	195	\$	159	\$	(185)	\$	331	\$	334	\$	59	\$	275

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Canada Financial Solutions operations includes longevity and financial reinsurance transactions.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Canada Financial Solutions (1) Adjusted Operating Income Statements (USD thousands)

						(USD thou	isands	5)									
				Т	hree I	Months En	ded				Cu	irrent Qtr			Ye	ar-to-Date	
	Jı	une 30,	Μ	larch 31,	Γ	Dec. 31,	S	ept. 30,	J	une 30,		vs. PY	J	une 30,	J	une 30,	
		2018		2018		2017		2017		2017	(	Quarter		2018		2017	Change
Revenues:																	
Net premiums	\$	10,955	\$	11,305	\$	9,631	\$	9,874	\$	9,314	\$	1,641	\$	22,260	\$	18,724	\$ 3,536
Investment income, net of related expenses		330		115		1,600		1,120		1,351		(1,021)		445		2,395	(1,950)
Other revenue		804		1,357		1,467		1,436		1,338		(534)		2,161		2,691	(530)
Total revenues		12,089		12,777		12,698		12,430		12,003		86		24,866		23,810	 1,056
Benefits and expenses:																	
Claims and other policy benefits		7,915		9,115		7,751		7,170		7,099		816		17,030		14,718	2,312
Policy acquisition costs and other insurance expenses		292		96		218		221		206		86		388		350	38
Other operating expenses		338		375		575		567		273		65		713		725	(12)
Total benefits and expenses		8,545		9,586		8,544		7,958		7,578		967		18,131	. —	15,793	 2,338
Adjusted operating income before income taxes	\$	3,544	\$	3,191	\$	4,154	\$	4,472	\$	4,425	\$	(881)	\$	6,735	\$	8,017	\$ (1,282)
Foreign currency effect on (2):																	
Net premiums	\$	436	\$	501	\$	462	\$	387	\$	(403)	\$	839	\$	937	\$	33	\$ 904
Adjusted operating income (loss) before income taxes	\$	146	\$	188	\$	195	\$	159	\$	(185)	\$	331	\$	334	\$	59	\$ 275

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Canada Financial Solutions operations includes longevity and financial reinsurance transactions.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional GAAP Income Statements (USD thousands)

				(		ands)										
 		Т	hree	Months End	led				C	urrent Qtr			Y	'ear-to-Date		
June 30,	Ν	Iarch 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		June 30,		June 30,		
2018		2018		2017		2017		2017		Quarter		2018		2017		Change
\$ 354,534	\$	375,729	\$	321,907	\$	344,211	\$	330,850	\$	23,684	\$	730,263	\$	635,522	\$	94,741
17,087		15,764		14,479		14,727		13,585		3,502		32,851		26,305		6,546
_		9		45		—		—		_		9		7		2
917		2,280		666		2,034		1,485		(568)		3,197		2,172		1,025
372,538		393,782		337,097		360,972		345,920	_	26,618		766,320	_	664,006		102,314
310,187		326,802		249,735		285,071		295,004		15,183		636,989		561,405		75,584
29,961		25,552		25,880		35,751		15,349		14,612		55,513		30,512		25,001
25,922		26,007		31,747		24,729		24,213		1,709		51,929		46,759		5,170
 366,070		378,361		307,362		345,551		334,566		31,504		744,431		638,676		105,755
\$ 6,468	\$	15,421	\$	29,735	\$	15,421	\$	11,354	\$	(4,886)	\$	21,889	\$	25,330	\$	(3,441)
87.5%		87.0%		77.6%		82.8%		89.2%		(1.7)%		87.2%		88.3%		(1.1)%
8.5%		6.8%		8.0%		10.4%		4.6%		3.9 %		7.6%		4.8%		2.8 %
7.3%		6.9%		9.9%		7.2%		7.3%		— %		7.1%		7.4%		(0.3)%
\$ 18,659	\$	40,308	\$	19,482	\$	7,297	\$	(17,249)	\$	35,908	\$	58,967	\$	(35,108)	\$	94,075
\$ 978	\$	1,801	\$	2,037	\$	703	\$	(522)	\$	1,500	\$	2,779	\$	(1,243)	\$	4,022
\$ 47,851	\$	48,898	\$	47,322	\$	48,985	\$	49,211	\$	(1,360)	\$	96,749	\$	95,187	\$	1,562
\$ \$ \$	<ul> <li>\$ 354,534</li> <li>17,087</li> <li>917</li> <li>372,538</li> <li>310,187</li> <li>29,961</li> <li>25,922</li> <li>366,070</li> <li>\$ 6,468</li> <li>87.5%</li> <li>8.5%</li> <li>7.3%</li> <li>\$ 18,659</li> <li>\$ 978</li> </ul>	2018 354,534 17,087 917 917 372,538 310,187 29,961 25,922 366,070 3 8 8 8 8 8 8 8 8 8 8 8 8 8	June 30,       March 31,         2018       2018         2018       2018         17,087       15,764         17,087       15,764         9       17,087         917       2,280         372,538       393,782         310,187       326,802         29,961       25,552         29,961       25,552         25,922       26,007         366,070       378,361         366,070       378,361         87.5%       87.0%         8.5%       6.8%         7.3%       6.9%         7.3%       6.9%         \$       18,659       \$         \$       978       \$	June 30,       March 31,       1         2018       2018       2018         2018       2018       1         \$ 354,534       \$ 375,729       \$         17,087       15,764       1         -       9       15,764       1         917       2,280       1       1         372,538       393,782       3       1         310,187       326,802       1       1         29,961       25,552       26,007       1         25,922       26,007       378,361       1         366,070       378,361       1       1         87.5%       87.0%       1       5         87.5%       87.0%       5       1         8.5%       6.8%       6.9%       1         8.5%       6.8%       5       1         5       18,659       \$       40,308       \$         5       978       \$       1,801       \$	June 30,       March 31,       Dec. 31,         2018       2018       2017         \$ 354,534       \$ 375,729       \$ 321,907         17,087       15,764       14,479          9       45         917       2,280       666         372,538       393,782       337,097         310,187       326,802       249,735         29,961       25,552       25,880         25,922       26,007       31,747         366,070       378,361       307,362         \$ 6,468       \$ 15,421       \$ 29,735         87.5%       87.0%       77.6%         8.5%       6.8%       8.0%         7.3%       6.9%       9.9%         \$ 18,659       \$ 40,308       \$ 19,482         \$ 978       \$ 1,801       \$ 2,037	2018       2018       2017       \$         \$       354,534       \$       375,729       \$       321,907       \$         17,087       15,764       14,479       4       4          9       45       4         917       2,280       666       4         372,538       393,782       337,097       6         310,187       326,802       249,735       6         29,961       25,552       25,880       4         29,961       25,552       25,880       6         25,922       26,007       31,747       4         366,070       378,361       307,362       5         366,070       378,361       307,362       5         8,5%       87.0%       77.6%       5         8,5%       6.8%       8.0%       6         7,3%       6.9%       9.9%       5         8,5%       6.8%       8.0%       6         8,5%       6.8%       9.9%       5         8,5%       6.8%       9.99%       5         8,5%       6.8%       9.99%       5         8,5%       978       1,801       <	June 30,       March 31,       Dec. 31,       Sept. 30,         2018       2018       2017       2017         2018       2017       2017       2017         \$ 354,534       \$ 375,729       \$ 321,907       \$ 344,211         17,087       15,764       14,479       14,727          9       45          917       2,280       666       2,034         372,538       393,782       337,097       360,972         310,187       326,802       249,735       285,071         29,961       25,552       25,880       35,751         25,922       26,007       31,747       24,729         366,070       378,361       307,362       345,551         \$ 6,468       \$ 15,421       \$ 29,735       \$ 15,421         \$ 6,468       \$ 15,421       \$ 29,735       \$ 15,421         \$ 6,468       \$ 15,421       \$ 29,735       \$ 15,421         \$ 7,3%       6,8%       8,0%       10,4%         7.3%       6,9%       9,9%       7,2%         \$ 18,659       \$ 40,308       \$ 19,482       \$ 7,297         \$ 978       \$ 1,801       \$ 2,037       \$ 703	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 344,211         \$ 17,087           17,087         15,764         14,479         14,727	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850           17,087         15,764         14,479         14,727         13,585            9         45             917         2,280         666         2,034         1,485           372,538         393,782         337,097         360,972         345,920            917         2,280         666         2,034         1,485           372,538         393,782         249,735         285,071         295,004           29,961         25,552         25,880         35,751         15,349           25,922         26,007         31,747         24,729         24,213           366,070         378,361         307,362         345,551         334,566           \$ 6,468         \$ 15,421         \$ 29,735         \$ 15,421         \$ 11,354           \$ 7,5%         87.6%         77.6%         82.8%         89.2%           \$ 8,5%         6.8%         8.0%         10.4%         4.6%           7.3%         6.9%<	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$           17,087         15,764         14,479         14,727         13,585         -            9         45           -           917         2,280         666         2,034         1,485         -           372,538         393,782         337,097         360,972         345,920         -           310,187         326,802         249,735         285,071         295,004         -           29,961         25,552         25,880         35,751         15,349         -           25,922         26,007         31,747         24,729         24,213         -           366,070         378,361         307,362         345,551         334,566         -           \$ 6,468         \$ 15,421         \$ 29,735         \$ 15,421         \$ 11,354         \$           \$ 7,3%         6,9%         9,9%         7,2%         7,3%         \$           \$ 8,5%         6,8%         8,0%         10,4%         4,6%	June 30,         March 31,         Dec. 31,         Sept. 30,         June 30,         vs. PY           2018         2018         2017         2017         2017         Quarter           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$ 23,684           17,087         15,764         14,479         14,727         13,585         3,502           -         9         45         -         -         -           917         2,280         666         2,034         1,485         (568)           372,538         393,782         337,097         360,972         345,920         26,618           310,187         326,802         249,735         285,071         295,004         15,183           29,961         25,552         25,880         35,751         15,349         14,612           25,922         26,007         31,747         24,729         24,213         1,709           366,070         378,361         307,362         345,551         334,566         31,504           \$ 6,468         \$ 15,421         \$ 29,735         \$ 15,421         \$ 11,354         \$ (4,886)           \$ 7,3%         6.9%         77.6%	June 30,         March 31,         Dec. 31,         Sept. 30,         June 30,         vs. PY           2018         2018         2017         2017         2017         Quarter         Quarter           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$ 23,684         \$           17,087         15,764         14,479         14,727         13,585         3,502           -         9         45         -         -         -           917         2,280         666         2,034         1,485         (568)           372,538         393,782         337,097         360,972         345,920         26,618           29,961         25,552         25,880         35,751         15,349         14,612           25,922         26,007         31,747         24,729         24,213         1,709           366,070         378,361         307,362         345,551         334,566         31,504         \$           \$ 6,468         \$ 15,421         \$ 29,735         \$ 15,421         \$ 11,354         \$ (4,886)         \$           \$ 7,3%         6.9%         9.9%         7.2%         7.3%        %	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017         vs. PY Quarter         June 30, 2018           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$ 23,684         \$ 730,263           \$ 17,087         15,764         14,479         14,727         13,585         3,502         32,851            9         45            9           917         2,280         666         2,034         1,485         (568)         3,197           372,538         393,782         337,097         360,972         345,920         26,618         766,320           310,187         326,802         249,735         285,071         295,004         15,183         636,989           29,961         25,552         25,880         35,751         15,349         14,612         55,513           310,187         326,602         249,735         285,071         295,004         15,183         636,989           29,961         25,552         25,880         35,751         15,349         14,612         51,929           366,070         378,361         307,362         345,551         334	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017         vs. PY Quarter         June 30, 2018         June 30, 2018           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$ 23,684         \$ 730,263         \$ 32,851           -         9         45         -         -         -         9           917         2,280         666         2,034         1,485         (568)         3,197           372,538         393,782         337,097         360,972         345,920         26,618         766,320           310,187         326,802         249,735         285,071         295,004         15,183         636,989           29,961         25,552         25,880         35,751         15,349         14,612         55,513           25,922         26,007         31,747         24,729         24,213         1,709         51,929           366,070         378,361         307,362         345,551         334,566         31,504         744,431           5         6,468         5         15,421         5         1,354         5         (1,7)%           87.5%         87.0%         77.6	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017         ys. PY Quarter         June 30, 2018         June 30, 2017         June 30, 2018         June 30, 2017           \$ 354,534         \$ 375,729         \$ 321,907         \$ 344,211         \$ 330,850         \$ 23,684         \$ 730,263         \$ 635,522           17,087         15,764         14,479         14,727         13,585         3,502         32,851         26,305           -         9         45         -         -         -         9         7           917         2,280         666         2,034         1,485         (568)         3,197         2,172           372,538         393,782         337,097         360,972         345,920         26,618         766,320         664,006           310,187         326,802         249,735         285,071         295,004         15,183         636,989         561,405           29,961         25,552         25,880         35,751         15,349         14,612         55,513         30,512           25,922         26,007         31,747         24,729         24,213         1,709         51,929         46,759           366,070	June 30, 2018         March 31, 2018         Dec. 31, 2017         Sept. 30, 2017         June 30, 2017         June 30, Quarter         June 30, 2018         June 30, 2017         June 30, 2018         Jun

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional Adjusted Operating Income Statements (USD thousands)

							(030 m		unusj			_				_			
							Months End					C	urrent Qtr				ear-to-Date		
			June 30,	N	/larch 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		June 30,		June 30,		
			2018		2018		2017		2017		2017		Quarter		2018		2017		Change
Re	venues:																		
	Net premiums	\$	354,534	\$	375,729	\$	321,907	\$	344,211	\$	330,850	\$	23,684	\$	730,263	\$	635,522	\$	94,741
	Investment income, net of related expenses		17,087		15,764		14,479		14,727		13,585		3,502		32,851		26,305		6,546
	Other revenue		917		2,280		666		2,034		1,485		(568)		3,197		2,172		1,025
	Total revenues		372,538		393,773		337,052		360,972		345,920		26,618		766,311		663,999		102,312
Be	nefits and expenses:																		
	Claims and other policy benefits		310,187		326,802		249,735		285,071		295,004		15,183		636,989		561,405		75,584
	Policy acquisition costs and other insurance																		
	expenses		29,961		25,552		25,880		35,751		15,349		14,612		55,513		30,512		25,001
	Other operating expenses		25,922		26,007		31,747	_	24,729		24,213		1,709		51,929		46,759		5,170
	Total benefits and expenses		366,070		378,361		307,362		345,551		334,566		31,504		744,431		638,676		105,755
	Adjusted operating income before income	\$	6,468	\$	15,412	\$	29,690	\$	15,421	\$	11,354	\$	(4,886)	\$	21,880	\$	25,323	\$	(3,443)
	taxes	φ	0,400	φ	13,412	φ	23,030	ψ	15,421	φ	11,554	φ	(4,000)	φ	21,000	φ	23,323	φ	(3,443)
τ.																			
LO	ss and expense ratios: Claims and other policy benefits		87.5%		87.0%		77.6%		82.8%		89.2%		(1.7)0/		87.2%		88.3%		(1 1)0/
	Policy acquisition costs and other insurance		07.3%		07.0%		//.0%		02.0%		09.2%		(1.7)%		07.270		00.3%		(1.1)%
	expenses		8.5%		6.8%		8.0%		10.4%		4.6%		3.9 %		7.6%		4.8%		2.8 %
	Other operating expenses		7.3%		6.9%		9.9%		7.2%		7.3%		— %		7.1%		7.4%		(0.3)%
	T T T T T T T																		()
Fo	reign currency effect on (1):																		
	Net premiums	\$	18,659	\$	40,308	\$	19,482	\$	7,297	\$	(17,249)	\$	35,908	\$	58,967	\$	(35,108)	\$	94,075
	Adjusted operating income (loss) before																		
	income taxes	\$	978	\$	1,801	\$	2,033	\$	704	\$	(522)	\$	1,500	\$	2,779	\$	(1,243)	\$	4,022
Cr	itical illness net premiums	\$	47,851	\$	48,898	\$	47,322	\$	48,985	\$	49,211	\$	(1,360)	\$	96,749	\$	95,187	\$	1,562

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) GAAP Income Statements (USD thousands)

				Т	hree	Months End	led			С	urrent Qtr			Ye	ear-to-Date		
	Jı	ine 30,	M	larch 31,		Dec. 31,	S	Sept. 30,	June 30,		vs. PY	J	June 30,		June 30,		
		2018		2018		2017		2017	2017		Quarter		2018		2017	(	Change
Revenues:																	
Net premiums	\$	49,135	\$	47,979	\$	43,911	\$	39,294	\$ 38,520	\$	10,615	\$	97,114	\$	80,515	\$	16,599
Investment income, net of related expenses		40,330		31,932		34,656		30,892	28,029		12,301		72,262		57,710		14,552
Investment related gains (losses), net		5,858		3,352		(2,738)		1,192	2,458		3,400		9,210		7,033		2,177
Other revenue		5,352		4,880		4,807		5,663	4,398		954		10,232		8,136		2,096
Total revenues		100,675		88,143		80,636		77,041	 73,405		27,270		188,818		153,394		35,424
Benefits and expenses:																	
Claims and other policy benefits		21,854		42,471		34,415		35,648	36,797		(14,943)		64,325		72,733		(8,408)
Interest credited		4,127		(2,652)		4,781		2,475	(291)		4,418		1,475		3,822		(2,347)
Policy acquisition costs and other insurance expenses		1,054		1,080		763		327	454		600		2,134		743		1,391
Other operating expenses		8,271		8,080		8,939		7,638	7,540		731		16,351		15,273		1,078
Total benefits and expenses		35,306		48,979	_	48,898		46,088	44,500	_	(9,194)	_	84,285	_	92,571	_	(8,286)
Income before income taxes	\$	65,369	\$	39,164	\$	31,738	\$	30,953	\$ 28,905	\$	36,464	\$	104,533	\$	60,823	\$	43,710
Foreign currency effect on (2):																	
Net premiums	\$	2,987	\$	5,368	\$	2,922	\$	56	\$ (4,378)	\$	7,365	\$	8,355	\$	(10,547)	\$	18,902
Income (loss) before income taxes	\$	3,339	\$	4,318	\$	2,108	\$	130	\$ (3,327)	\$	6,666	\$	7,657	\$	(8,057)	\$	15,714

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Europe, Middle East and Africa Financial Solutions operations includes asset intensive, financial reinsurance, capital motivated and longevity closed block business. (2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) Adjusted Operating Income Statements (USD thousands)

				Т	hree 1	Months End	led				С	urrent Qtr			Ye	ear-to-Date		
		ine 30, 2018	M	larch 31, 2018	Ι	Dec. 31, 2017	S	Sept. 30, 2017	J	une 30, 2017		vs. PY Quarter	J	une 30, 2018	J	June 30, 2017	(	Change
Revenues:																		
Net premiums	\$	49,135	\$	47,979	\$	43,911	\$	39,294	\$	38,520	\$	10,615	\$	97,114	\$	80,515	\$	16,599
Investment income, net of related expenses		36,203		34,584		29,875		28,417		28,320		7,883		70,787		53,888		16,899
Other revenue		5,339		4,956		4,848		5,570		4,482		857		10,295		8,352		1,943
Total revenues	-	90,677		87,519		78,634		73,281		71,322		19,355		178,196		142,755		35,441
Benefits and expenses:																		
Claims and other policy benefits		21,854		42,471		34,415		35,648		36,797		(14,943)		64,325		72,733		(8,408)
Policy acquisition costs and other insurance expenses		1,054		1,080		763		327		454		600		2,134		743		1,391
Other operating expenses		8,271		8,080		8,939		7,638		7,540		731		16,351		15,273		1,078
Total benefits and expenses	-	31,179		51,631		44,117		43,613		44,791		(13,612)		82,810		88,749		(5,939)
Adjusted operating income before income taxes	\$	59,498	\$	35,888	\$	34,517	\$	29,668	\$	26,531	\$	32,967	\$	95,386	\$	54,006	\$	41,380
Foreign currency effect on (2):																		
Net premiums	\$	2,987	\$	5,368	\$	2,922	\$	56	\$	(4,378)	\$	7,365	\$	8,355	\$	(10,547)	\$	18,902
Adjusted operating income (loss) before income taxes	\$	3,050	\$	3,965	\$	2,311	\$	136	\$	(3,043)	\$	6,093	\$	7,015	\$	(7,049)	\$	14,064

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Europe, Middle East and Africa Financial Solutions operations includes asset intensive, financial reinsurance, capital motivated and longevity closed block business.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Asia Pacific Traditional GAAP Income Statements (USD thousands)

				T	hree	Months End	ded			C	Current Qtr		1	Year-to-Date	
		June 30,	ľ	March 31,		Dec. 31,		Sept. 30,	June 30,		vs. PY	June 30,		June 30,	
		2018		2018		2017		2017	 2017		Quarter	2018		2017	 Change
Revenues:			_				_								
Net premiums	\$	538,799	\$	589,513	\$	495,439	\$	536,931	\$ 537,352	\$	1,447	\$ 1,128,312	\$	1,020,659	\$ 107,653
Investment income, net of related expenses		24,076		24,600		23,570		23,858	22,345		1,731	48,676		44,247	4,429
Investment related gains (losses), net		—		8		(10)		—	—		—	8		—	8
Other revenue		7,645		418		63,268		871	1,832		5,813	8,063		1,853	6,210
Total revenues		570,520		614,539		582,267	_	561,660	561,529		8,991	1,185,059		1,066,759	118,300
Benefits and expenses:															
Claims and other policy benefits		435,592		495,194		414,637		442,358	423,294		12,298	930,786		778,733	152,053
Policy acquisition costs and other insurance expenses		37,584		58,782		97,575		55,891	51,259		(13,675)	96,366		124,116	(27,750)
Other operating expenses		38,482		37,676		42,843		36,847	33,654		4,828	76,158		68,900	7,258
Total benefits and expenses	_	511,658		591,652		555,055	_	535,096	508,207		3,451	1,103,310		971,749	131,561
Income before income taxes	\$	58,862	\$	22,887	\$	27,212	\$	26,564	\$ 53,322	\$	5,540	\$ 81,749	\$	95,010	\$ (13,261)
Loss and Expense Ratios:															
Claims and other policy benefits		80.8%		84.0%		83.7%		82.4%	78.8%		2.0 %	82.5%		76.3%	6.2 %
Policy acquisition costs and other insurance expenses		7.0%		10.0%		19.7%		10.4%	9.5%		(2.5)%	8.5%		12.2%	(3.7)%
Other operating expenses		7.1%		6.4%		8.6%		6.9%	6.3%		0.8 %	6.7%		6.8%	(0.1)%
Foreign currency effect on (1):															
Net premiums	\$	9,195	\$	21,345	\$	8,512	\$	1,030	\$ 1,321	\$	7,874	\$ 30,540	\$	13,131	\$ 17,409
Income (loss) before income taxes	\$	(66)	\$	954	\$	(1,066)	\$	(954)	\$ (261)	\$	195	\$ 888	\$	590	\$ 298
Critical illness net premiums	\$	180,852	\$	235,721	\$	136,246	\$	158,612	\$ 174,304	\$	6,548	\$ 416,573	\$	316,187	\$ 100,386

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Asia Pacific Traditional Adjusted Operating Income Statements (USD thousands)

					(USD th	ousa	ands)				-	_				
			Т	hree	Months End	led				C	Current Qtr			Y	ear-to-Date	
	June 30,	]	March 31,		Dec. 31,		Sept. 30,		June 30,		vs. PY		June 30,		June 30,	
	2018		2018		2017		2017		2017		Quarter		2018		2017	 Change
Revenues:																
Net premiums	\$ 538,799	\$	589,513	\$	495,439	\$	536,931	\$	537,352	\$	1,447	\$	1,128,312	\$ 3	1,020,659	\$ 107,653
Investment income, net of related expenses	24,076		24,600		23,570		23,858		22,345		1,731		48,676		44,247	4,429
Investment related gains, net	_		3		5		—		_		—		3		—	3
Other revenue	7,645		418		63,268		871		1,832		5,813		8,063		1,853	6,210
Total revenues	570,520		614,534		582,282		561,660		561,529		8,991		1,185,054	1	1,066,759	118,295
Benefits and expenses:																
Claims and other policy benefits	435,592		495,194		414,637		442,358		423,294		12,298		930,786		778,733	152,053
Policy acquisition costs and other insurance expenses	37,584		58,782		97,575		55,891		51,259		(13,675)		96,366		124,116	(27,750)
Other operating expenses	38,482		37,676		42,843		36,847		33,654		4,828		76,158		68,900	7,258
Total benefits and expenses	511,658		591,652	_	555,055		535,096	_	508,207		3,451	_	1,103,310		971,749	131,561
Adjusted operating income before income taxes	\$ 58,862	\$	22,882	\$	27,227	\$	26,564	\$	53,322	\$	5,540	\$	81,744	\$	95,010	\$ (13,266)
Loss and Expense Ratios:																
Claims and other policy benefits	80.8%	6	84.0%		83.7%		82.4%		78.8%		2.0 %		82.5%		76.3%	6.2 %
Policy acquisition costs and other insurance expenses	7.0%	6	10.0%		19.7%		10.4%		9.5%		(2.5)%		8.5%		12.2%	(3.7)%
Other operating expenses	7.1%	6	6.4%		8.6%		6.9%		6.3%		0.8 %		6.7%		6.8%	(0.1)%
Foreign currency effect on (1):																
Net premiums	\$ 9,195	\$	21,345	\$	8,512	\$	1,030	\$	1,321	\$	7,874	\$	30,540	\$	13,131	\$ 17,409
Adjusted operating income (loss) before income taxes	\$ (66)	\$	916	\$	(1,059)	\$	(954)	\$	(261)	\$	195	\$	850	\$	590	\$ 260
Critical illness net premiums	\$ 180,852	\$	235,721	\$	136,246	\$	158,612	\$	174,304	\$	6,548	\$	416,573	\$	316,187	\$ 100,386

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) GAAP Income Statements (USD thousands)

				Т	hree	Months End	ded				Cı	irrent Qtr			Ye	ar-to-Date		
	J	une 30, 2018	Μ	arch 31, 2018	Ι	Dec. 31, 2017	5	Sept. 30, 2017	J	une 30, 2017		vs. PY Quarter	J	une 30, 2018	J	une 30, 2017		Change
Revenues:																		
Net premiums	\$	30	\$	678	\$	325	\$	19	\$	549	\$	(519)	\$	708	\$	2,075	\$	(1,367)
Investment income, net of related expenses		10,184		10,394		9,867		10,556		8,570		1,614		20,578		14,106		6,472
Investment related gains, net		1,904		3,467		2,413		758		3,582		(1,678)		5,371		10,767		(5,396)
Other revenue		5,874		5,307		5,802		5,599		5,283		591		11,181		11,488		(307)
Total revenues		17,992		19,846		18,407		16,932		17,984		8		37,838		38,436		(598)
Benefits and expenses:																		
Claims and other policy benefits		2,405		4,468		3,850		6,110		1,565		840		6,873		8,060		(1,187)
Interest credited		6,660		6,394		6,852		7,026		5,572		1,088		13,054		8,569		4,485
Policy acquisition costs and other insurance expenses		728		1,197		1,000		653		1,541		(813)		1,925		3,458		(1,533)
Other operating expenses		4,061		3,766		4,595		3,372		3,929		132		7,827		7,100		727
Total benefits and expenses		13,854		15,825		16,297	_	17,161	_	12,607		1,247		29,679	_	27,187	_	2,492
Income (loss) before income taxes	\$	4,138	\$	4,021	\$	2,110	\$	(229)	\$	5,377	\$	(1,239)	\$	8,159	\$	11,249	\$	(3,090)
Foreign currency effect on (2):																		
Net premiums	\$		\$	36	\$	(5)	\$	(1)	\$	(16)	\$	16	\$	36	\$	1	\$	35
Income (loss) before income taxes	\$	38	\$	98	\$	242	\$	139	\$	(114)	\$	152	\$	136	\$	(37)	\$	173

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Asia Pacific Financial Solutions operations includes asset intensive, financial reinsurance, and disabled life closed block business.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) Adjusted Operating Income Statements (USD thousands)

					(000 110	aban	45)					_				
			Т	hree	Months En	ded				Cu	ırrent Qtr			Yea	ar-to-Date	
	une 30, 2018	Μ	larch 31, 2018	1	Dec. 31, 2017	5	Sept. 30, 2017	J	une 30, 2017		vs. PY Quarter	J	June 30, 2018	J	une 30, 2017	Change
evenues:	 															
Net premiums	\$ 30	\$	678	\$	325	\$	19	\$	549	\$	(519)	\$	708	\$	2,075	\$ (1,367)
Investment income, net of related expenses	10,184		10,394		9,867		10,556		8,570		1,614		20,578		14,106	6,472
Investment related gains, net	630		724		1,005		742		832		(202)		1,354		1,693	(339)
Other revenue	5,874		5,307		5,802		5,599		5,283		591		11,181		11,488	(307)
Total revenues	16,718		17,103		16,999		16,916	_	15,234		1,484		33,821		29,362	4,459
enefits and expenses:																
Claims and other policy benefits	2,405		4,468		3,850		6,110		1,565		840		6,873		8,060	(1,187)
Interest credited	6,660		6,394		6,852		7,026		5,572		1,088		13,054		8,569	4,485
Policy acquisition costs and other insurance expenses	728		1,197		1,000		653		1,541		(813)		1,925		3,458	(1,533)
Other operating expenses	4,061		3,766		4,595		3,372		3,929		132		7,827		7,100	727
Total benefits and expenses	13,854		15,825		16,297		17,161		12,607		1,247		29,679		27,187	 2,492
Adjusted operating income (loss) before income taxes	\$ 2,864	\$	1,278	\$	702	\$	(245)	\$	2,627	\$	237	\$	4,142	\$	2,175	\$ 1,967
oreign currency effect on (2):																
Net premiums	\$ _	\$	36	\$	(5)	\$	(1)	\$	(16)	\$	16	\$	36	\$	1	\$ 35
Adjusted operating income (loss) before income taxes	\$ 66	\$	(42)	\$	158	\$	181	\$	(63)	\$	129	\$	24	\$	(165)	\$ 189

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Asia Pacific Financial Solutions operations includes asset intensive, financial reinsurance, and disabled life closed block business.

(2) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Corporate and Other GAAP Income Statements (USD thousands)

				(USD the	ousan	ids)									
			Th	ree Months En	ded			C	urrent Qtr			Ye	ar-to-Date		
	June 30,	March 3	81,	Dec. 31,	:	Sept. 30,	June 30,		vs. PY		June 30,	J	June 30,		
	2018	2018		2017		2017	2017		Quarter		2018		2017		Change
Revenues:															
Net premiums	\$ 10	\$	10	\$ 4	\$	23	\$ 42	\$	(32)	\$	20	\$	86	\$	(66)
Investment income, net of related expenses	32,727	40,1	46	40,423		41,108	36,305		(3,578)		72,873		67,468		5,405
Investment related gains (losses), net	(23,281)	(8,9	34)	(12,799)		6,994	15,685		(38,966)		(32,215)		862		(33,077)
Other revenue	6,344	8,0	33	1,860		1,502	2,456		3,888		14,377		7,624		6,753
Total revenues	15,800	39,2	55	29,488		49,627	 54,488		(38,688)		55,055		76,040		(20,985)
Benefits and expenses:															
Claims and other policy benefits	108	3	20	(9)		(15)	(13)		121		428		14		414
Interest credited	2,717	2,2	10	1,936		1,799	1,497		1,220		4,927		2,621		2,306
Policy acquisition costs and other insurance income	(30,496)	(30,5	12)	(27,947)		(26,848)	(26,779)		(3,717)		(61,008)		(53,846)		(7,162)
Other operating expenses	66,270	62,9	50	83,655		45,601	38,141		28,129		129,230		78,513		50,717
Interest expense	37,025	37,4	54	37,435		36,836	29,352		7,673		74,479		71,754		2,725
Collateral finance and securitization expense	7,440	7,6	)2	7,401		7,692	6,773		667		15,042		13,543		1,499
Total benefits and expenses	83,064	80,0	34	102,471		65,065	 48,971		34,093		163,098	_	112,599	_	50,499
Income (loss) before income taxes	\$ (67,264)	\$ (40,7	79)	\$ (72,983)	\$	(15,438)	\$ 5,517	\$	(72,781)	\$	(108,043)	\$	(36,559)	\$	(71,484)
Foreign currency effect (1):															
Income (loss) before income taxes	\$ 762	\$ 1	56	\$ 766	\$	379	\$ (734)	\$	1,496	\$	918	\$	(286)	\$	1,204
										_					

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Corporate and Other Adjusted Operating Income Statements (USD thousands)

			(USD the	ousands)					
		Т	hree Months En	ded		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Revenues:									
Net premiums	\$ 10	\$ 10	\$ 4	\$ 23	\$ 42	\$ (32)	\$ 20	\$ 86	\$ (66)
Investment income, net of related expenses	32,727	40,146	40,423	41,108	36,305	(3,578)	72,873	67,468	5,405
Investment related gains, net	632	908	547	755	695	(63)	1,540	1,372	168
Other revenue	6,834	8,033	1,860	1,493	2,430	4,404	14,867	7,572	7,295
Total revenues	40,203	49,097	42,834	43,379	39,472	731	89,300	76,498	12,802
Benefits and expenses:									
Claims and other policy benefits	108	320	(9)	(15)	(13)	121	428	14	414
Interest credited	2,717	2,210	1,936	1,799	1,497	1,220	4,927	2,621	2,306
Policy acquisition costs and other insurance income	(30,496)	(30,512)	(27,947)	(26,848)	(26,779)	(3,717)	(61,008)	(53,846)	(7,162)
Other operating expenses	66,270	62,960	83,655	45,601	38,141	28,129	129,230	78,513	50,717
Interest expense	37,025	37,454	37,435	36,836	29,352	7,673	74,479	71,754	2,725
Collateral finance and securitization expense	7,440	7,602	7,401	7,692	6,773	667	15,042	13,543	1,499
Total benefits and expenses	83,064	80,034	102,471	65,065	48,971	34,093	163,098	112,599	50,499
Adjusted operating loss before income taxes	\$ (42,861)	\$ (30,937)	\$ (59,637)	\$ (21,686)	\$ (9,499)	\$ (33,362)	\$ (73,798)	\$ (36,101)	\$ (37,697)
Foreign currency effect (1):									
Adjusted operating income (loss) before income taxes	\$ 463	\$ 34	\$ 644	\$ 417	\$ (667)	\$ 1,130	\$ 497	\$ (169)	\$ 666

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.

RGA Quarterly Financial Supplement

### **Reinsurance Group of America, Incorporated** Summary of Segment GAAP Income

(USD thousands) Three Months Ended Current Qtr Year-to-date March 31, Dec. 31, Sept. 30, June 30, June 30, June 30, June 30, vs. PY 2018 2018 2017 2017 2017 2018 2017 Quarter Change U.S. and Latin America: Traditional 71,978 2,892 92,368 \$ 160,512 \$ 120,554 \$ \$ \$ \$ 90,594 \$ (18,616) \$ 74,870 \$ (45,684) Financial Solutions: Asset Intensive 47,262 60,840 80,810 (26,162) 108,102 67,126 87,002 172,772 Financial Reinsurance 21,548 20,159 21,085 21,992 19,983 1,565 41,707 37,799 Total U.S. and Latin America 154,366 70,313 194,263 249,630 197,579 (43,213) 224,679 331,125 (106,446) Canada: Canada Traditional 21,805 23,707 39,265 28,789 32,836 (11,031) 45,512 52,164 Canada Financial Solutions 3,544 3,191 4,154 4,472 4,425 (881) 6,735 8,017 Total Canada 25,349 26,898 43,419 33,261 37,261 (11,912) 52,247 60,181 Europe, Middle East and Africa: Europe, Middle East and Africa Traditional 6,468 15,421 29,735 15,421 (4,886) 21,889 25,330 11,354 Europe, Middle East and Africa Financial 65,369 39.164 31,738 30.953 28.905 60.823 Solutions 36.464 104,533 Total Europe, Middle East and 54,585 46,374 40,259 126,422 86,153 Africa 71.837 61.473 31.578 Asia Pacific: Asia Pacific Traditional 58,862 22,887 27,212 26,564 53,322 5,540 81,749 95,010 Asia Pacific Financial Solutions 4,138 4,021 2,110 (229) 5,377 (1,239) 8,159 11,249 Total Asia Pacific 63,000 26,908 29,322 26,335 58,699 4,301 89,908 106,259 Corporate and Other (67,264) (40,779) (72,983) (15,438) 5,517 (72,781) (108,043) (36,559)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

137,925

\$

\$ 247,288

Consolidated income before income taxes

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340,162

\$

\$ 339,315

\$ (92,027) 385,213

\$

\$ 547,159

255,494

\$

Page 28

(64,670)

3,908

(6,652)

(1,282)

(7,934)

(3,441)

43,710

40,269

(13,261)

(3,090)

(16,351)

(71,484)

\$ (161,946)

#### Reinsurance Group of America, Incorporated Summary of Segment Adjusted Operating Income (USD thousands)

		Т	hree Months End	ded				Year-to-date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	Current Qtr vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
U.S. and Latin America:									
Traditional	\$ 68,253	\$ 1,209	\$ 93,782	\$ 162,015	\$ 91,247	\$ (22,994)	\$ 69,462	\$ 119,243	\$ (49,781)
Financial Solutions:									
Asset Intensive	49,739	49,662	55,289	72,581	49,891	(152)	99,401	101,528	(2,127)
Financial Reinsurance	21,548	20,159	21,085	21,992	19,983	1,565	41,707	37,799	3,908
Total U.S. and Latin America	139,540	71,030	170,156	256,588	161,121	(21,581)	210,570	258,570	(48,000)
Canada:									
Canada Traditional	22,162	25,557	38,618	27,361	31,188	(9,026)	47,719	47,954	(235)
Canada Financial Solutions	3,544	3,191	4,154	4,472	4,425	(881)	6,735	8,017	(1,282)
Total Canada	25,706	28,748	42,772	31,833	35,613	(9,907)	54,454	55,971	(1,517)
Europe, Middle East and Africa:									
Europe, Middle East and Africa Traditional	6,468	15,412	29,690	15,421	11,354	(4,886)	21,880	25,323	(3,443)
Europe, Middle East and Africa Financial Solutions	59,498	35,888	34,517	29,668	26,531	32,967	95,386	54,006	41,380
Total Europe, Middle East and Africa	65,966	51,300	64,207	45,089	37,885	28,081	117,266	79,329	37,937
Asia Pacific:									
Asia Pacific Traditional	58,862	22,882	27,227	26,564	53,322	5,540	81,744	95,010	(13,266)
Asia Pacific Financial Solutions	2,864	1,278	702	(245)	2,627	237	4,142	2,175	1,967
Total Asia Pacific	61,726	24,160	27,929	26,319	55,949	5,777	85,886	97,185	(11,299)
Corporate and Other	(42,861)	(30,937)	(59,637)	(21,686)	(9,499)	(33,362)	(73,798)	(36,101)	(37,697)
Consolidated adjusted operating income before income taxes	\$ 250,077	\$ 144,301	\$ 245,427	\$ 338,143	\$ 281,069	\$ (30,992)	\$ 394,378	\$ 454,954	\$ (60,576)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

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	С	ash and Investe	d As	sets			
		June 30,		March 31,	Dec. 31,	Sept. 30,	June 30,
		2018		2018	2017	2017	2017
Fixed maturity securities, available-for-sale (1)	\$	36,784,954	\$	37,945,260	\$ 38,150,820	\$ 36,381,742	\$ 36,345,426
Equity securities (2)		108,070		103,983	100,152	112,931	104,277
Mortgage loans on real estate		4,558,669		4,437,994	4,400,533	4,322,329	4,104,487
Policy loans		1,339,252		1,346,930	1,357,624	1,340,146	1,406,774
Funds withheld at interest		5,981,092		6,005,892	6,083,388	6,020,336	5,968,856
Short-term investments		123,028		130,430	93,304	80,582	123,308
Other invested assets		1,605,562		1,512,147	1,505,332	1,419,592	1,394,093
Cash and cash equivalents		1,397,679		1,510,407	1,303,524	1,204,590	1,123,350
Total cash and invested assets	\$	51,898,306	\$	52,993,043	\$ 52,994,677	\$ 50,882,248	\$ 50,570,571

(1) The Company holds the various types of fixed maturity securities available-for-sale and classifies them as corporate securities ("Corporate"), Canadian and Canadian provincial government securities ("RMBS"), asset-backed securities ("RMBS"), commercial mortgage-backed securities ("CMBS"), U.S. government and agencies ("U.S. government"), state and political subdivisions, and other foreign government, supernational and foreign government-sponsored enterprises ("Other foreign government").
 (2) Effective January 1, 2018, the Company adopted ASU 2016-01. For additional information see the '2018 Notes' section on page 2.

### **Investment Income and Yield Summary**

				5	Гhree	Months Ende	ed				Comment Other			Y	'ear-to-Date	
	J	une 30,	N	/larch 31,		Dec. 31,		Sept. 30,		June 30,	Current Qtr vs. PY		June 30,		June 30,	
		2018		2018		2017		2017		2017	Quarter		2018		2017	Change
Average invested assets at amortized cost (1)	\$ 20	6,899,416	\$ 2	7,024,934	\$ 2	26,351,089	\$ 2	5,887,338	\$ 2	25,172,367	\$ 1,727,049	\$ 2	26,816,599	\$ 2	25,052,849	\$ 1,763,750
Net investment income (1)	\$	285,832	\$	296,473	\$	283,989	\$	305,632	\$	284,884	\$ 948	\$	582,305	\$	558,092	\$ 24,213
Annualized investment yield (ratio of net investment income to average invested assets at amortized cost) (1)		4.32%		4.46%		4.38%		4.81%		4.60%	-0.28%		4.39%		4.50%	-0.11%

(1) Excludes spread-related business (e.g. coinsurance of annuities).

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### Amortized Cost, Gross Unrealized Gains and Losses, and Estimated Fair Values of Fixed Maturity Securities (1)

(Excludes Funds Withheld Portfolios)

June 30, 2018

	Amortized Cost	Unrealized Gains	Unrealized Losses	I	Estimated Fair Value	% of Total	t It	other-than- temporary mpairment in AOCI
wailable-for-sale:								
Corporate	\$ 22,249,964	\$ 663,087	\$ 409,544	\$	22,503,507	61.2%	\$	_
Canadian governments	2,789,699	1,277,020	3,876		4,062,843	11.0%		—
RMBS	1,837,316	18,500	34,602		1,821,214	5.0%		_
ABS	1,711,099	11,596	13,871		1,708,824	4.6%		275
CMBS	1,249,616	8,591	15,698		1,242,509	3.4%		_
U.S. government	1,583,622	8,193	66,665		1,525,150	4.1%		—
State and political subdivisions	703,047	43,318	9,321		737,044	2.0%		_
Other foreign government	3,109,607	112,887	38,631		3,183,863	8.7%		_
otal fixed maturity securities	\$ 35,233,970	\$ 2,143,192	\$ 592,208	\$	36,784,954	100.0%	\$	275

(1) Effective January 1, 2018, the Company adopted ASU 2016-01. For additional information see the '2018 Notes' section on page 2.

## Amortized Cost, Gross Unrealized Gains and Losses, and Estimated Fair Values of Fixed Maturity and Equity Securities (Excludes Funds Withheld Portfolios)

#### December 31, 2017 Other-thantemporary Impairment Amortized Unrealized Unrealized Estimated Fair % of in AOCI Cost Gains Losses Value Total Available-for-sale: Corporate 21,966,803 \$ 1,299,594 \$ 55,429 23,210,968 60.9% \$ \$ \$ Canadian governments 2,843,273 1,378,510 1,707 4,220,076 11.1% RMBS 1,695,126 36,632 11,878 1,719,880 4.5% ABS 275 1,634,758 18,798 5,194 4.3% 1.648.362 CMBS 4 834 1 285 594 22 627 1.303.387 34% U.S. government \_\_\_ 1,953,436 12,089 21,933 5.1% 1.943.592 State and political subdivisions 647,727 59,997 1.8% 4,296 703,428 Other foreign government 3,254,695 154,507 8,075 3,401,127 8.9% Total fixed maturity securities \$ 35,281,412 \$ 2,982,754 \$ 113,346 \$ 38,150,820 100.0% \$ 275 Non-redeemable preferred stock \$ 41,553 \$ 479 \$ 2,226 \$ 39,806 39.7% Other equity securities 61,288 479 1,421 60,346 60.3% Total equity securities \$ 102,841 \$ 958 \$ 3,647 \$ 100,152 100.0%

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Other than

## Reinsurance Group of America, Incorporated Investments

(USD thousands)

#### Corporate Fixed Maturity Securities by Sector (Excludes Funds Withheld Portfolios)

		June 30	, 2018			Decembe	er 31, 2017	
	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings (1)	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings (1)
nancial institutions								
Banking	\$ 4,311,973	\$ 4,335,082	19.2%	A-	\$ 4,353,995	\$ 4,549,003	19.6%	A-
Brokerage/asset managers/exchanges	569,218	575,029	2.6%	A-	529,100	556,022	2.4%	A-
Finance companies	200,931	196,169	0.9%	BBB+	219,289	226,733	1.0%	BBB+
Insurance	1,991,794	2,002,333	8.9%	A-	1,864,357	1,989,990	8.6%	A-
REITs	666,245	667,222	3.0%	BBB+	714,489	738,979	3.2%	BBB+
Other finance	357,786	353,290	1.6%	A-	296,655	302,047	1.3%	А
Total financial institutions	\$ 8,097,947	\$ 8,129,125	36.2%		\$ 7,977,885	\$ 8,362,774	36.1%	
lustrials								
Basic	\$ 1,154,527	\$ 1,153,765	5.1%	BBB	\$ 1,075,380	\$ 1,137,668	4.9%	BBB
Capital goods	1,201,927	1,191,475	5.3%	BBB+	1,151,629	1,202,609	5.2%	BBB+
Communications	1,942,470	1,972,207	8.8%	BBB	2,006,383	2,133,924	9.2%	BBB
Consumer cyclical	1,089,885	1,104,064	4.9%	A-	1,249,776	1,301,978	5.6%	A-
Consumer noncyclical	2,391,500	2,434,402	10.8%	BBB+	2,243,126	2,396,115	10.3%	BBB+
Energy	1,799,060	1,845,102	8.2%	BBB+	1,871,898	1,994,951	8.6%	BBB+
Technology	696,111	700,493	3.1%	А	676,245	705,682	3.0%	А
Transportation	1,180,715	1,193,859	5.3%	A-	1,065,994	1,122,892	4.8%	A-
Other industrial	248,955	252,395	1.1%	BBB+	194,735	203,514	0.9%	BBB+
Total industrials	\$ 11,705,150	\$ 11,847,762	52.6%		\$ 11,535,166	\$ 12,199,333	52.5%	
ilities								
Electric	\$ 1,841,295	\$ 1,883,797	8.4%	A-	\$ 1,818,459	\$ 1,951,774	8.4%	A-
Natural gas	325,286	339,392	1.5%	A-	354,958	381,873	1.6%	A-
Other utility	280,286	303,431	1.3%	A-	280,335	315,214	1.4%	BBB+
Total utilities	\$ 2,446,867	\$ 2,526,620	11.2%		\$ 2,453,752	\$ 2,648,861	11.4%	
Total								BBB+

(1) The Average Credit Rating designations are based on the ratings from nationally recognized statistical rating organizations (NRSRO), primarily those assigned by Moody's, S&P and Fitch.

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#### **Ratings of Fixed Maturity Securities** (Excludes Funds Withheld Portfolios)

		Ju	ine 30, 2018		Ma	rch 31, 2018		Dece	mber 31, 201	7	Septe	mber 30, 201	7	Ju	ine 30, 2017	
NAIC Designation (	Rating Agency Designation	Amortized Cost	Estimated Fair Value	% of Total												
1	AAA/AA/A	\$23,206,331	\$24,697,276	67.2%	\$23,699,901	\$25,416,105	67.0%	\$23,534,574	\$25,762,103	67.5%	\$22,095,642	\$23,989,873	66.0%	\$22,039,025	\$24,093,110	66.4%
2	BBB	10,309,842	10,413,893	28.3%	10,502,621	10,816,607	28.5%	10,115,008	10,709,170	28.1%	10,233,331	10,792,989	29.7%	10,097,673	10,626,154	29.2%
3	BB	1,165,503	1,136,259	3.1%	1,209,542	1,211,330	3.2%	1,139,200	1,173,639	3.1%	1,107,086	1,143,449	3.1%	1,140,073	1,167,968	3.2%
4	В	501,101	488,648	1.3%	439,444	439,736	1.2%	408,990	420,284	1.1%	360,643	374,478	1.0%	358,668	369,794	1.0%
5	CCC	45,696	42,876	0.1%	45,617	43,929	0.1%	78,143	79,747	0.2%	86,984	74,093	0.2%	94,473	79,662	0.2%
6	In or near default	5,497	6,002	_%	16,580	17,553	%	5,497	5,877	%	6,282	6,860	%	8,422	8,738	%
	Total	\$35,233,970	\$36,784,954	100.0%	\$35,913,705	\$37,945,260	100.0%	\$35,281,412	\$38,150,820	100.0%	\$33,889,968	\$36,381,742	100.0%	\$33,738,334	\$36,345,426	100.0%

(1) Structured securities held by the Company's insurance subsidiaries that maintain the NAIC statutory basis of accounting that meet the definition of SSAP No. 43R utilize the NAIC rating methodology.

All other securities will continue to utilize the NRSRO ratings, as available, or equivalent rating based on information from the NAIC. (2) The Rating Agency Designation includes all "+" or "-" at that rating level (e. g. 'BBB' includes 'BBB+', 'BBB', and 'BBB-').

### **Structured Fixed Maturity Securities**

	June 3	30, 20	018	March	31, 2	2018	December 31, 2017				Septembe	er 30	, 2017	June 3	80, 20	017
	Amortized Cost		Estimated Fair Value	 Amortized Cost		Estimated Fair Value		Amortized Cost		Estimated Fair Value	 Amortized Cost		Estimated Fair Value	Amortized Cost		Estimated Fair Value
RMBS																
Agency	\$ 840,284	\$	833,587	\$ 861,908	\$	861,214	\$	878,559	\$	896,977	\$ 891,508	\$	917,589	\$ 784,648	\$	813,463
Non-agency	997,032		987,627	929,099		925,934		816,567		822,903	753,871		761,716	720,826		725,836
Total	 1,837,316		1,821,214	 1,791,007		1,787,148		1,695,126		1,719,880	 1,645,379		1,679,305	 1,505,474		1,539,299
CMBS	1,249,616		1,242,509	1,281,452		1,281,933		1,285,594		1,303,387	1,293,296		1,313,322	1,558,035		1,582,028
ABS	1,711,099		1,708,824	1,727,810		1,734,722		1,634,758		1,648,362	1,680,918		1,694,568	1,630,499		1,641,841
Total	\$ 4,798,031	\$	4,772,547	\$ 4,800,269	\$	4,803,803	\$	4,615,478	\$	4,671,629	\$ 4,619,593	\$	4,687,195	\$ 4,694,008	\$	4,763,168

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# Reinsurance Group of America, Incorporated Investments

(USD thousands)

## Gross Unrealized Losses Aging

## **Fixed Maturity Securities**

	June 30	), 2018	March	31, 2018	Decembe	er 31, 2017	Septemb	er 30, 2017	June 3	0, 2017
	Gross Unrealized Losses	% of Total								
Less than 20%	\$ 571,151	96.4%	\$ 358,873	94.1%	\$ 110,508	97.5%	\$ 135,907	85.6%	\$ 147,319	85.5%
20% or more for less than six months	21,045	3.6%	20,232	5.3%	—	%	3,407	2.1%	5,051	2.9%
20% or more for six months or greater	12	%	2,360	0.6%	2,838	2.5%	19,490	12.3%	20,073	11.6%
Total	\$ 592,208	100.0%	\$ 381,465	100.0%	\$ 113,346	100.0%	\$ 158,804	100.0%	\$ 172,443	100.0%

RGA Quarterly Financial Supplement

#### Fixed Maturity Securities Below Amortized Cost(1) (Excludes Funds Withheld Portfolios)

£	Less than stimated Fair Value 9,135,620 46,392		nths ss Unrealized Losses 299,909		Equal to or great stimated Fair Value		12 months ss Unrealized Losses	E	Te stimated Fair Value	o <b>tal</b> Gro	ss Unrealized
	Value 9,135,620		Losses	E		Gros		E		Gro	
\$		\$	299,909								Losses
\$		\$	299,909								
	46,392			\$	818,555	\$	51,938	\$	9,954,175	\$	351,847
			668		110,326		3,058		156,718		3,726
	1,101,941		25,546		241,914		9,032		1,343,855		34,578
	807,714		10,637		139,676		3,187		947,390		13,824
	612,214		11,097		104,426		4,601		716,640		15,698
	584,758		20,707		747,679		45,958		1,332,437		66,665
	168,817		5,064		66,122		4,257		234,939		9,321
	919,229		25,758		199,578		5,407		1,118,807		31,165
\$	13,376,685	\$	399,386	\$	2,428,276	\$	127,438	\$	15,804,961	\$	526,824
\$	735,338	\$	47,846	\$	56,042	\$	9,851	\$	791,380	\$	57,697
	1,864		150		—		—		1,864		150
	—		_		1,194		24		1,194		24
	—		—		1,148		47		1,148		47
	146,374		7,111		7,643		355		154,017		7,466
\$	883,576	\$	55,107	\$	66,027	\$	10,277	\$	949,603	\$	65,384
\$	14,260,261	\$	454,493	\$	2,494,303	\$	137,715	\$	16,754,564	\$	592,208
	\$	807,714 612,214 584,758 168,817 919,229 \$ 13,376,685 \$ 735,338 1,864 	807,714       612,214       584,758       168,817       919,229       \$ 13,376,685       \$ 13,376,685       \$ 1,864             146,374       \$ 883,576	807,714       10,637         612,214       11,097         584,758       20,707         168,817       5,064         919,229       25,758         \$ 13,376,685       \$ 399,386         \$ 735,338       \$ 47,846         1,864       150	807,714       10,637         612,214       11,097         584,758       20,707         168,817       5,064         919,229       25,758         \$ 13,376,685       \$ 399,386       \$         \$ 735,338       \$ 47,846       \$         1,864       150	807,714       10,637       139,676         612,214       11,097       104,426         584,758       20,707       747,679         168,817       5,064       66,122         919,229       25,758       199,578         \$ 13,376,685       \$ 399,386       \$ 2,428,276         \$ 735,338       \$ 47,846       \$ 56,042         1,864       150            1,194           1,148         146,374       7,111       7,643         \$ 883,576       \$ 55,107       \$ 66,027	807,714       10,637       139,676         612,214       11,097       104,426         584,758       20,707       747,679         168,817       5,064       66,122         919,229       25,758       199,578         \$ 13,376,685       \$ 399,386       \$ 2,428,276       \$         \$ 735,338       \$ 47,846       \$ 56,042       \$         -       -       -       1,194         -       -       1,194       -         -       -       1,148       150         -       -       1,148       -         -       -       1,148       -         \$ 883,576       \$ 55,107       \$ 66,027       \$	807,714       10,637       139,676       3,187         612,214       11,097       104,426       4,601         584,758       20,707       747,679       45,958         168,817       5,064       66,122       4,257         919,229       25,758       199,578       5,407         \$       13,376,685       \$       399,386       \$       2,428,276       \$       127,438         \$       735,338       \$       47,846       \$       56,042       \$       9,851         1,864       150                 1,194       24               1,148       47       355       355       355       355       355       355       355       10,277	807,714       10,637       139,676       3,187         612,214       11,097       104,426       4,601         584,758       20,707       747,679       45,958         168,817       5,064       66,122       4,257         919,229       25,758       199,578       5,407         \$ 13,376,685       \$ 399,386       \$ 2,428,276       \$ 127,438       \$         \$ 13,376,685       \$ 399,386       \$ 2,428,276       \$ 127,438       \$         \$ 13,376,685       \$ 399,386       \$ 2,428,276       \$ 127,438       \$         \$ 13,376,685       \$ 399,386       \$ 2,428,276       \$ 9,851       \$         \$ 13,876,685       \$ 399,386       \$ 2,428,276       \$ 9,851       \$         \$ 13,864       150             \$ 1,864       150             \$        1,1194       24            \$        1,148       47                     <	807,714       10,637       139,676       3,187       947,390         612,214       11,097       104,426       4,601       716,640         584,758       20,707       747,679       45,958       1,332,437         168,817       5,064       66,122       4,257       234,939         919,229       25,758       199,578       5,407       1,118,807         \$       13,376,685       \$       399,386       \$       2,428,276       \$       127,438       \$       15,804,961         \$       13,376,685       \$       399,386       \$       2,428,276       \$       127,438       \$       15,804,961         \$       735,338       \$       47,846       \$       56,042       \$       9,851       \$       791,380         \$       735,338       \$       47,846       \$       56,042       \$       9,851       \$       791,380         \$       735,338       \$       47,846       \$       56,042       \$       9,851       \$       791,380         \$       1,864       150         1,864       1,194       1,194       1,194       1,194       1,194       1,194       1,148	807,714       10,637       139,676       3,187       947,390         612,214       11,097       104,426       4,601       716,640         584,758       20,707       747,679       45,958       1,332,437         168,817       5,064       66,122       4,257       234,939         919,229       25,758       199,578       5,407       1,118,807         \$       13,376,685       \$       399,386       \$       2,428,276       \$       127,438       \$       15,804,961       \$         \$       13,376,685       \$       399,386       \$       2,428,276       \$       127,438       \$       15,804,961       \$         \$       13,864       150         1,864       \$

(1) Effective January 1, 2018, the Company adopted ASU 2016-01. For additional information see the '2018 Notes' section on page 2.

RGA Quarterly Financial Supplement

## Fixed Maturity and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

						As of Decen	iber 3	1, 2017				
		Less than	n 12 ma	onths		Equal to or grea	ter thai	n 12 months		Т	otal	
	I	Estimated Fair Value	Gr	oss Unrealized Losses	F	Estimated Fair Value	Gr	oss Unrealized Losses	E	stimated Fair Value	Gro	oss Unrealized Losses
Investment grade securities:												
Corporate	\$	1,886,212	\$	17,099	\$	1,009,750	\$	28,080	\$	2,895,962	\$	45,179
Canadian governments		18,688		91		111,560		1,596		130,248		1,687
RMBS		566,699		5,852		224,439		6,004		791,138		11,856
ABS		434,274		2,707		168,524		2,434		602,798		5,141
CMBS		220,401		1,914		103,269		2,920		323,670		4,834
U.S. government		800,298		6,177		767,197		15,756		1,567,495		21,933
State and political subdivisions		43,510		242		68,666		4,054		112,176		4,296
Other foreign government		369,717		2,707		191,265		4,704		560,982		7,411
Total investment grade securities	\$	\$ 4,339,799 \$		36,789	\$	2,644,670	\$	65,548	\$	6,984,469	\$	102,337
Below investment grade securities:												
Corporate	\$	194,879	\$	3,317	\$	75,731	\$	6,933	\$	270,610	\$	10,250
Canadian governments		1,995		20		—		—		1,995		20
RMBS		_		—		1,369		22		1,369		22
ABS		_		—		1,489		53		1,489		53
Other foreign government		28,600		113		15,134		551		43,734		664
Total below investment grade securities	\$	225,474	\$	3,450	\$	93,723	\$	7,559	\$	319,197	\$	11,009
Total fixed maturity securities	\$	4,565,273	\$	40,239	\$	2,738,393	\$	73,107	\$	7,303,666	\$	113,346
Equity Securities:												
Non-redeemable preferred stock	\$	82	\$	1	\$	26,471	\$	2,225	\$	26,553	\$	2,226
Other equity securities		5,820		1,023		47,251		398	\$	53,071	\$	1,421
Total Equity securities	\$	5,902	\$	1,024	\$	73,722	\$	2,623	\$	79,624	\$	3,647

RGA Quarterly Financial Supplement

		<b>Consolidate</b>			Year-to-date				
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	Current Qtr vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Fixed maturity securities available for sale (1):									
Other-than-temporary impairment losses on fixed maturities	\$ (3,350)	\$ —	\$ (21,659)	\$ (390)	\$ (3,401)	\$ 51	\$ (3,350)	\$ (20,590)	\$ 17,240
Gain on investment activity	21,140	10,966	18,935	19,512	54,206	(33,066)	32,106	72,099	(39,993)
Loss on investment activity	(35,934)	(20,380)	(10,751)	(7,593)	(10,297)	(25,637)	(56,314)	(18,984)	(37,330)
Net gains (losses) on fixed maturity securities available for sale	(18,144)	(9,414)	(13,475)	11,529	40,508	(58,652)	(27,558)	32,525	(60,083)
Net losses on equity securities	(6,497)	(5,059)	(530)	(964)	(160)	(6,337)	(11,556)	(4,036)	(7,520)
Other impairment losses and change in mortgage loan provision	(1,357)	(312)	(277)	(2,446)	(6,675)	5,318	(1,669)	(6,774)	5,105
Other non-derivative gains, net	5,511	5,303	3,988	9,464	5,587	(76)	10,814	10,299	515
Free-standing derivatives:									
Credit default swaps	1,084	(402)	2,744	4,137	3,879	(2,795)	682	11,237	(10,555)
Interest rate swaps - non-hedged	(8,600)	(26,571)	(1,040)	641	14,289	(22,889)	(35,171)	11,677	(46,848)
Interest rate swaps - hedged	(8)	(15)	156	(9)	(3)	(5)	(23)	(11)	(12)
Foreign currency swaps - hedged	1,435	2,373	1,216	220	(487)	1,922	3,808	544	3,264
Futures	(897)	129	(8,053)	(8,890)	(6,442)	5,545	(768)	(19,217)	18,449
CPI swaps	1,041	2,186	(2,289)	220	(4)	1,045	3,227	(9)	3,236
Equity options	(8,007)	2,593	(8,196)	(8,295)	(9,273)	1,266	(5,414)	(26,462)	21,048
Currency forwards	(262)	323	14	24	(351)	89	61	553	(492)
Bond forwards		_	633	183	(41)	41		(41)	41
Total free-standing derivatives	(14,214)	(19,384)	(14,815)	(11,769)	1,567	(15,781)	(33,598)	(21,729)	(11,869)
Embedded derivatives:									
Modified coinsurance and funds withheld treaties	8,805	13,611	37,870	23,044	15,108	(6,303)	22,416	83,810	(61,394)
GMXB	0,005 15,324	13,611	15,648		360	(6,505)	30,109	22,723	7,386
Total embedded derivatives	24,129	28,396	53,518	(6,205)	15,468	8,661	52,525	106,533	(54,008)
	,0	0	20,010	,-55		-,	,-=0	200,000	(,)
Net gain on total derivatives	9,915	9,012	38,703	5,070	17,035	(7,120)	18,927	84,804	(65,877)
Total investment related gains (losses), net	\$ (10,572)	\$ (470)	\$ 28,409	\$ 22,653	\$ 56,295	\$ (66,867)	\$ (11,042)	\$ 116,818	\$ (127,860)

(1) Effective January 1, 2018, the Company adopted ASU 2016-01. For additional information see the '2018 Notes' section on page 2.

RGA Quarterly Financial Supplement



## Appendix

**Reconciliations of GAAP to Non-GAAP Measures** 

RGA Quarterly Financial Supplement

## Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income (USD thousands)

		T	hree Months End	led		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
U.S. & Latin America Traditional									
Income before income taxes	\$ 71,978	\$ 2,892	\$ 92,368	\$ 160,512	\$ 90,594	\$ (18,616)	\$ 74,870	\$ 120,554	\$ (45,684)
Investment and derivative (gains) losses (1)	41	10	(6)	8	(1)	42	51	(1)	52
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(3,766)	(1,693)	1,420	1,495	654	(4,420)	(5,459)	(1,310)	(4,149)
Adjusted operating income before income taxes	\$ 68,253	\$ 1,209	\$ 93,782	\$ 162,015	\$ 91,247	\$ (22,994)	\$ 69,462	\$ 119,243	\$ (49,781)
U.S. & Latin America Asset Intensive									
Income before income taxes	\$ 60,840	\$ 47,262	\$ 80,810	\$ 67,126	\$ 87,002	\$ (26,162)	\$ 108,102	\$ 172,772	\$ (64,670)
Investment and derivative (gains) losses (1)	19,587	26,027	13,824	5,502	(16,504)	36,091	45,614	14,826	30,788
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(5,039)	(11,918)	(39,290)	(24,539)	(15,762)	10,723	(16,957)	(82,500)	65,543
GMXB embedded derivatives (1)	(15,324)	(14,785)	(15,648)	6,205	(360)	(14,964)	(30,109)	(22,723)	(7,386)
Funds withheld (gains) losses- investment income	(12,645)	10,315	(3,042)	(7,191)	(4,010)	(8,635)	(2,330)	(4,754)	2,424
EIA embedded derivatives - interest credited	565	(28,563)	(3,595)	(1,367)	(7,340)	7,905	(27,998)	(35,298)	7,300
DAC offset, net	1,755	21,324	22,230	26,845	6,865	(5,110)	23,079	59,205	(36,126)
Adjusted operating income before income taxes	\$ 49,739	\$ 49,662	\$ 55,289	\$ 72,581	\$ 49,891	\$ (152)	\$ 99,401	\$ 101,528	\$ (2,127)
U.S. & Latin America Financial Reinsurance									
Income before income taxes	\$ 21,548	\$ 20,159	\$ 21,085	\$ 21,992	\$ 19,983	\$ 1,565	\$ 41,707	\$ 37,799	\$ 3,908
Adjusted operating income before income taxes	\$ 21,548	\$ 20,159	\$ 21,085	\$ 21,992	\$ 19,983	\$ 1,565	\$ 41,707	\$ 37,799	\$ 3,908
Total U.S. & Latin America									
Income before income taxes	\$ 154,366	\$ 70,313	\$ 194,263	\$ 249,630	\$ 197,579	\$ (43,213)	\$ 224,679	\$ 331,125	\$ (106,446)
Investment and derivative (gains) losses (1)	19,628	26,037	13,818	5,510	(16,505)	36,133	45,665	14,825	30,840
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(8,805)	(13,611)	(37,870)	(23,044)	(15,108)	6,303	(22,416)	(83,810)	61,394
GMXB embedded derivatives (1)	(15,324)	(14,785)	(15,648)	6,205	(360)	(14,964)	(30,109)	(22,723)	(7,386)
Funds withheld (gains) losses - investment income	(12,645)	10,315	(3,042)	(7,191)	(4,010)	(8,635)	(2,330)	(4,754)	2,424
EIA embedded derivatives - interest credited	565	(28,563)	(3,595)	(1,367)	(7,340)	7,905	(27,998)	(35,298)	7,300
DAC offset, net	1,755	21,324	22,230	26,845	6,865	(5,110)	23,079	59,205	(36,126)
Adjusted operating income before									

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

RGA Quarterly Financial Supplement

## Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income (USD thousands)

						Months End	led				C	Current Qtr			Ye	ar-to-Date		
	J	une 30,	Ν	farch 31,	I	Dec. 31,	S	ept. 30,	J	June 30,		vs. PY	J	une 30,	J	lune 30,		
		2018		2018		2017		2017		2017		Quarter		2018	_	2017	_	Change
<u>Canada Traditional</u>																		
Income before income taxes	\$	21,805	\$	23,707	\$	39,265	\$	28,789	\$	32,836	\$	(11,031)	\$	45,512	\$	52,164	\$	(6,652)
Investment and derivative (gains) losses (1)		812		1,873		(556)		(1,176)		(1,395)		2,207		2,685		(4,047)		6,732
Funds withheld gains - investment income		(455)		(23)		(91)		(252)	_	(253)	_	(202)		(478)	_	(163)		(315)
Adjusted operating income before income taxes	\$	22,162	\$	25,557	\$	38,618	\$	27,361	\$	31,188	\$	(9,026)	\$	47,719	\$	47,954	\$	(235)
Canada Financial Solutions																		
Income before income taxes	\$	3,544	\$	3,191	\$	4,154	\$	4,472	\$	4,425	\$	(881)	\$	6,735	\$	8,017	\$	(1,282)
Adjusted operating income before income taxes	\$	3,544	\$	3,191	\$	4,154	\$	4,472	\$	4,425	\$	(881)	\$	6,735	\$	8,017	\$	(1,282)
Europe, Middle East and Africa Traditional																		
Income before income taxes	\$	6,468	\$	15,421	\$	29,735	\$	15,421	\$	11,354	\$	(4,886)	\$	21,889	\$	25,330	\$	(3,441)
Investment and derivative gains (1)		_		(9)		(45)		_		_		_		(9)		(7)		(2)
Adjusted operating income before income taxes	\$	6,468	\$	15,412	\$	29,690	\$	15,421	\$	11,354	\$	(4,886)	\$	21,880	\$	25,323	\$	(3,443)
Europe, Middle East and Africa Financial Solutions	¢	65 260	¢	20.164	¢	21 720	¢	20.052	¢	28 005	¢	26 464	¢	104 522	¢	60 972	¢	42 710
Income before income taxes	\$	65,369	\$	39,164	\$	31,738	\$	30,953	\$	28,905	\$	36,464	\$	104,533	\$	60,823	\$	43,710
Investment and derivative (gains) losses (1)		(5,858)		(3,352)		2,738		(1,192)		(2,458)		(3,400)		(9,210)		(7,033)		(2,177)
Investment (income) loss on unit-linked variable annuities		(4,127)		2,652		(4,781)		(2,475)		291		(4,418)		(1,475)		(3,822)		2,347
Interest credited on unit-linked variable annuities		4,127		(2,652)		4,781		2,475		(291)		4,418		1,475		3,822		(2,347)
Non-investment derivatives		(13)		76		41		(93)		84		(97)		63		216		(153)
Adjusted operating income before income taxes	\$	59,498	\$	35,888	\$	34,517	\$	29,668	\$	26,531	\$	32,967	\$	95,386	\$	54,006	\$	41,380
Asia Pacific Traditional																		
Income before income taxes	\$	58,862	\$	22,887	\$	27,212	\$	26,564	\$	53,322	\$	5,540	\$	81,749	\$	95,010	\$	(13,261)
Investment and derivative (gains) losses (1)				(5)		15		_		_		—		(5)		_		(5)
Adjusted operating income before income taxes	\$	58,862	\$	22,882	\$	27,227	\$	26,564	\$	53,322	\$	5,540	\$	81,744	\$	95,010	\$	(13,266)
Asia Pacific Financial Solutions																		
Income (loss) before income taxes	\$	4,138	\$	4,021	\$	2,110	\$	(229)	\$	5,377	\$	(1,239)	\$	8,159	\$	11,249	\$	(3,090)
Investment and derivative (gains) losses (1)		(1,274)		(2,743)		(1,408)		(16)		(2,750)		1,476		(4,017)		(9,074)		5,057
Adjusted operating income (loss) before income taxes	\$	2,864	\$	1,278	\$	702	\$	(245)	\$	2,627	\$	237	\$	4,142	\$	2,175	\$	1,967

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

RGA Quarterly Financial Supplement

### Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income (USD thousands)

		Tł	ree Months End	led		Current Qtr		Year-to-Date	
	June 30,	March 31,	Dec. 31,	Sept. 30,	June 30,	vs. PY	June 30,	June 30,	
	2018	2018	2017	2017	2017	Quarter	2018	2017	Change
Corporate and Other									
Income (loss) before income taxes	\$ (67,264)	\$ (40,779)	\$ (72,983)	\$ (15,438)	\$ 5,517	\$ (72,781)	\$ (108,043)	\$ (36,559)	\$ (71,484)
Investment and derivative (gains) losses (1)	23,913	9,842	13,346	(6,239)	(14,990)	38,903	33,755	510	33,245
Non-investment derivatives	490	_	—	(9)	(26)	516	490	(52)	542
Adjusted operating loss before income taxes	\$ (42,861)	\$ (30,937)	\$ (59,637)	\$ (21,686)	\$ (9,499)	\$ (33,362)	\$ (73,798)	\$ (36,101)	\$ (37,697)
<u>Consolidated</u>									
Income before income taxes	\$ 247,288	\$ 137,925	\$ 255,494	\$ 340,162	\$ 339,315	\$ (92,027)	\$ 385,213	\$ 547,159	\$ (161,946)
Investment and derivative (gains) losses (1)	37,221	31,643	27,908	(3,113)	(38,098)	75,319	68,864	(4,826)	73,690
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(8,805)	(13,611)	(37,870)	(23,044)	(15,108)	6,303	(22,416)	(83,810)	61,394
GMXB embedded derivatives (1)	(15,324)	(14,785)	(15,648)	6,205	(360)	(14,964)	(30,109)	(22,723)	(7,386)
Funds withheld (gains) losses - investment income	(13,100)	10,292	(3,133)	(7,443)	(4,263)	(8,837)	(2,808)	(4,917)	2,109
EIA embedded derivatives - interest credited	565	(28,563)	(3,595)	(1,367)	(7,340)	7,905	(27,998)	(35,298)	7,300
DAC offset, net	1,755	21,324	22,230	26,845	6,865	(5,110)	23,079	59,205	(36,126)
Investment (income) loss on unit-linked variable annuities	(4,127)	2,652	(4,781)	(2,475)	291	(4,418)	(1,475)	(3,822)	2,347
Interest credited on unit-linked variable annuities	4,127	(2,652)	4,781	2,475	(291)	4,418	1,475	3,822	(2,347)
Non-investment derivatives	477	76	41	(102)	58	419	553	164	389
Adjusted operating income before income taxes	\$ 250,077	\$ 144,301	\$ 245,427	\$ 338,143	\$ 281,069	\$ (30,992)	\$ 394,378	\$ 454,954	\$ (60,576)

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Reconciliations of Stockholders' Equity to Stockholders' Equity Excluding AOCI (USD thousands except per share data)

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	June 30, 2018			March 31, 2018		Dec. 31, 2017	Sept. 30, 2017	June 30, 2017
Stockholders' equity	\$	8,601,702	\$	9,008,261	\$	9,569,535	\$ 8,097,118	\$ 7,971,155
Less effect of AOCI:								
Accumulated currency translation adjustments		(142,187)		(87,510)		(86,350)	(104,456)	(151,189)
Unrealized appreciation of securities		1,198,338		1,567,057		2,200,661	1,770,903	1,864,477
Pension and postretirement benefits		(51,180)		(51,151)		(50,680)	(40,690)	(41,390)
Stockholders' equity, excluding AOCI	\$	7,596,731	\$	7,579,865	\$	7,505,904	\$ 6,471,361	\$ 6,299,257

Reconciliation of Book Value Per Share to Book Value Per Share Excluding AOCI											
	June 30,		March 31,		Dec. 31,		Sept. 30,		June 30,		
		2018		2018		2017		2017		2017	
Book value per share outstanding	\$	135.09	\$	139.64	\$	148.48	\$	125.79	\$	123.60	
Less effect of AOCI:											
Accumulated currency translation adjustments		(2.23)		(1.36)		(1.34)		(1.62)		(2.34)	
Unrealized appreciation of securities		18.82		24.29		34.14		27.51		28.91	
Pension and postretirement benefits		(0.81)		(0.78)		(0.78)		(0.64)		(0.65)	
Book value per share outstanding, before impact of AOCI	\$	119.31	\$	117.49	\$	116.46	\$	100.54	\$	97.68	

RGA Quarterly Financial Supplement