# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	
CURRENT REPORT	Γ

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 25, 2013

### REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

Missouri (State or Other Jurisdiction of Incorporation)

1-11848 (Commission File Number) 43-1627032 (IRS Employer Identification Number)

1370 Timberlake Manor Parkway, Chesterfield, Missouri 63017 (Address of Principal Executive Office)

Registrant's telephone number, including area code: (636) 736-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On April 25, 2013, Reinsurance Group of America, Incorporated (the "Company") issued (1) a press release announcing its earnings for the three-month period ended March 31, 2013, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a Quarterly Financial Supplement for the quarter ended March 31, 2013, a copy of which is attached hereto as Exhibit 99.2. The press release also notes that a conference call will be held on April 26, 2013 to discuss the financial and operating results for the three-month period ended March 31, 2013.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

Exhibit No.
99.1 Press Release of Reinsurance Group of America, Incorporated dated April 25, 2013

99.2 Quarterly Financial Supplement for the quarter ended March 31, 2013

The information contained in this Current Report on Form 8-K (this "Current Report"), including the accompanying Exhibit 99.1 and Exhibit 99.2, is being furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. The information contained in this Current Report, including the accompanying Exhibit 99.1 and Exhibit 99.2, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, except as shall be expressly set forth by specific reference in such a filing.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

REINSURANCE GROUP OF AMERICA, INCORPORATED

Date: April 25, 2013 By: /s/ Jack B. Lay

Jack B. Lay Senior Executive Vice President and Chief Financial Officer

### EXHIBIT INDEX

Exhibit Number 99.1	Press Release dated April 25, 2013	Description
99.2	Quarterly Financial Supplement for the quarter ended Mar	ch 31, 2013



### REINSURANCE GROUP OF AMERICA REPORTS FIRST-QUARTER RESULTS

- Earnings per diluted share: net income \$2.49, operating income\* \$1.65
- Consolidated net premiums increased six percent to \$2.0 billion
- Board of directors increases stock repurchase authority from \$200 million to \$300 million
- Repurchased \$100 million in shares, or approximately 1.7 million shares year-to-date

ST. LOUIS, April 25, 2013 – Reinsurance Group of America, Incorporated (NYSE: RGA), a leading global provider of life reinsurance, reported first-quarter net income of \$185.5 million, or \$2.49 per diluted share, compared to \$123.3 million, or \$1.67 per diluted share in the prior-year quarter. Operating income\* increased nine percent and totaled \$122.8 million, or \$1.65 per diluted share, up from last year's \$112.4 million, or \$1.52 per diluted share.

	Quarte	rly Results
(\$ in thousands, except per share data)	2013	2012
Net premiums	\$ 1,979,693	\$ 1,863,482
Net income	185,535	123,318
Net income per diluted share	2.49	1.67
Operating income*	122,847	112,377
Operating income per diluted share*	1.65	1.52
Book value per share	94.34	80.44
Book value per share (excl. Accumulated Other Comprehensive Income		
"AOCI")*	67.37	58.57
Total assets	40,197,101	32,286,082

<sup>\*</sup> See 'Use of Non-GAAP Financial Measures' below

Consolidated net premiums increased six percent to \$1,979.7 million from \$1,863.5 million in the prior-year quarter, including an adverse effect of \$19.6 million from foreign currency fluctuations. Investment income increased 25 percent to \$425.1 million from \$340.9 million in the year-earlier quarter, primarily attributable to investment income associated with a large fixed deferred annuity coinsurance agreement that became effective April 1, 2012.

Excluding spread-based investment income and changes in value of associated derivatives, the average portfolio yield decreased to 4.83 percent from 5.05 percent in the first quarter of 2012, reflecting the ongoing low interest rate environment. Net foreign currency fluctuations adversely affected the current quarter's operating income by approximately \$1.8 million after taxes, or \$0.02 per diluted share, primarily driven by the relatively weaker Japanese yen versus the U.S. dollar.

### Add One

The company's effective tax rate on operating income of 32.8 percent was below the expected ongoing rate of approximately 34.0 percent, reflecting benefits associated with the tax treatment of certain foreign transactions, changes in foreign jurisdiction tax rates and Congress' retroactive extension of the active financing exception legislation.

A. Greig Woodring, president and chief executive officer, commented, "Overall, we are pleased with our first-quarter results. Strong results from our asset-intensive business helped offset slightly elevated claims experience in certain markets. Premium growth was in line with expectations. Annualized operating return on equity was 10 percent for the quarter, a reasonable result given the low interest rate environment and first-quarter claims seasonality. Additionally, we continue to work through a challenging environment in Australia. On a trailing 12-month basis, operating return on equity was 11 percent.

"Book value per share increased to \$94.34. Excluding AOCI, book value per share was up \$2.42 this quarter to \$67.37. Net unrealized capital gains in the investment portfolio totaled \$1.7 billion, or about \$24.00 per share. We remain well capitalized and continue to consider appropriate uses of our deployable capital. During the first quarter, we repurchased approximately 815 thousand shares at a cost of roughly \$47.6 million, primarily during March. In April, we repurchased an additional 892 thousand shares at a cost of \$52.4 million. Along with the opportunity to repurchase shares at attractive prices, we continue to evaluate opportunities to deploy capital into our business as well, and expect the relatively active deal environment to continue for some time."

### SEGMENT RESULTS

#### U.S.

The U.S. Traditional sub-segment reported pre-tax income of \$76.8 million for the quarter, up from \$49.8 million last year. Pre-tax operating income increased 10 percent to \$69.5 million from \$62.9 million the year before. Individual mortality claims were generally in line with expectations this quarter. The individual health business contributed good premium and earnings growth, which offset slightly adverse results in group reinsurance. Net premiums increased to \$1,046.0 million from \$1,021.5 million last year.

The U.S. Asset-Intensive business reported pre-tax income of \$89.5 million this quarter, up from \$36.6 million last year, reflecting significant changes in the fair values of various free-standing and embedded derivatives and the addition of a large block of fixed deferred annuities, effective April 1, 2012. Pre-tax operating income, which excludes the impact of the derivatives, increased to \$45.6 million from \$24.5 million last year. Both quarters were better than expected, driven in part by strong equity markets, which bolstered the equity-indexed and variable annuity blocks. Fixed annuities also performed well this quarter, with the current quarter benefiting from the previously mentioned large block of fixed deferred annuities acquired last year.

The U.S. Financial Reinsurance business continued its trend of producing strong fee income and added pre-tax operating income of \$8.0 million this quarter, up from \$6.5 million last year.

Add Two

#### Canada

Canadian operations reported pre-tax income of \$36.3 million compared with \$55.1 million in last year's first quarter. Pre-tax operating income decreased to \$32.9 million from \$46.7 million in the prior-year period, a difficult comparison given very favorable claims experience coupled with a \$6.3 million pickup from a recaptured block of business in the first quarter of 2012. In the current period, claims experience was slightly worse than expected and a relatively weaker Canadian dollar versus the U.S. dollar adversely affected pre-tax operating income by \$0.5 million. Net premiums increased 12 percent to \$243.3 million from \$218.2 million last year, including an adverse foreign currency effect of \$1.6 million.

### Asia Pacific

Asia Pacific reported pre-tax income of \$14.5 million this quarter, down from \$32.1 million last year. Pre-tax operating income totaled \$19.4 million compared with a relatively strong \$26.9 million in last year's first quarter. The current period includes an adverse impact of \$1.8 million from foreign currency fluctuations. Results in the segment's Australian operations were slightly better than expected this quarter, but significantly below the prior-year level. Net favorable claims experience in the Asian markets, particularly in Japan, helped produce better-than-expected results overall. Net reported premiums increased 12 percent to \$363.6 million from \$325.4 million in the prior year, including an adverse foreign currency impact of \$8.1 million. On a local currency basis, net premiums rose 14 percent for the quarter.

### **Europe & South Africa**

Europe & South Africa reported pre-tax income of \$17.4 million compared with \$6.6 million in the year-ago quarter. Pre-tax operating income was \$15.6 million versus \$4.6 million in the first quarter of 2012. Although results were significantly stronger than last year's first quarter, this segment did experience some adverse claims experience, primarily critical illness claims in the U.K., and to a lesser extent, adverse claims in South Africa. Those claims were offset in part by favorable claims experience in several other markets. Net foreign currency fluctuations decreased pre-tax operating income by \$0.6 million. Net premiums totaled \$323.9 million, up 11 percent from \$292.8 million the year before, including an adverse effect of \$9.9 million from foreign currency fluctuations.

### Corporate and Other

The Corporate and Other segment reported pre-tax income of \$36.2 million this quarter, and a pre-tax net loss of \$5.7 million in the year-ago period. The current period result included a \$46.5 million gain associated with the repurchase of \$160.0 million of collateral finance facility securities. That gain is not included in the operating results. Pre-tax operating losses in this segment were \$8.1 million in the current period and \$6.8 million last year.

### **Stock Repurchase Authorization**

The board of directors authorized an increase of \$100 million to the share repurchase program announced on January 31, 2013. Effective April 18, 2013, the total amount of the company's outstanding common stock authorized for repurchase is \$300 million. To date, \$100 million of shares under this authorization have been repurchased. The authorization does not have an expiration date.

### Add Three

Repurchases would be made in accordance with applicable securities laws and would be made through market transactions, block trades, privately negotiated transactions or other means or a combination of these methods, with the timing and number of shares repurchased dependent on a variety of factors, including share price, corporate and regulatory requirements and market and business conditions. Repurchases may be commenced or suspended from time to time without prior notice.

### **Dividend Declaration**

The board of directors declared a regular quarterly dividend of \$0.24, payable May 31 to shareholders of record as of May 10.

### **Earnings Conference Call**

A conference call to discuss first-quarter results will begin at 9 a.m. Eastern Time on Friday, April 26. Interested parties may access the call by dialing 877-591-4953 (domestic) or 719-325-4876 (international). The access code is 7145963. A live audio webcast of the conference call will be available on the company's investor relations website at <a href="https://www.rgare.com">www.rgare.com</a>. A replay of the conference call will be available at the same address for 90 days following the conference call. A telephonic replay will also be available through May 4 at 888-203-1112 (domestic) or 719-457-0820 (international), access code 7145963

The company has posted to its website a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the company posts periodic reports, press releases and other useful information on its Investor Relations website.

### **Use of Non-GAAP Financial Measures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's

management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. Reconciliations to GAAP net income are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <a href="https://www.rgare.com">www.rgare.com</a> in the "Quarterly Results" tab and in the "Featured Report" section.

Book value per share outstanding before impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

### Add Four

Operating return on equity is a non-GAAP financial measure calculated as operating income divided by average shareholders' equity excluding AOCI.

#### About RGA

Reinsurance Group of America, Incorporated is among the largest global providers of life reinsurance, with operations in Australia, Barbados, Bermuda, Canada, China, France, Germany, Hong Kong, India, Ireland, Italy, Japan, Malaysia, Mexico, the Netherlands, New Zealand, Poland, Singapore, South Africa, South Korea, Spain, Taiwan, the United Arab Emirates, the United Kingdom and the United States. Worldwide, the company has approximately \$2.9 trillion of life reinsurance in force, and assets of \$40.2 billion.

### Cautionary Statement Regarding Forward-looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, statements relating to projections of the earnings, revenues, income or loss, future financial performance and growth potential of Reinsurance Group of America, Incorporated and its subsidiaries (which we refer to in the following paragraphs as "we," "us" or "our"). The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on our liquidity, access to capital, and cost of capital, (2) the impairment of other financial institutions and its effect on our business, (3) requirements to post collateral or make payments due to declines in market value of assets subject to our collateral arrangements, (4) the fact that the determination of allowances and impairments taken on our investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation, or claims experience, (6) changes in our financial strength and credit ratings and the effect of such changes on our future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in our current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of our investment securities or result in the impairment of all or a portion of the value of certain of our investment securities, (11) market or economic conditions that adversely affect our ability to make timely sales of investment securities, (12) risks inherent in our risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources, and accurate information relating to settlements, awards, and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which we operate, i

### Add Five

initiatives, (18) the success of our clients, (19) successful execution of our entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) our ability to successfully integrate and operate reinsurance business that we acquire, (22) action by regulators who have authority over our reinsurance operations in the jurisdictions in which we operate, (23) our dependence on third parties, including those insurance companies and reinsurers to which we cede some reinsurance, third-party investment managers, and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics, or pandemics anywhere in the world where we or our clients do business, (25) changes in laws, regulations, and accounting standards applicable to us, our subsidiaries, or our business, (26) the effect of our status as an insurance holding company and regulatory restrictions on our ability to pay principal and interest on our debt obligations, and (27) other risks and uncertainties described in this document and in our other filings with the Securities and Exchange Commission.

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and described in the periodic reports we file with the Securities and Exchange Commission. These forward-looking statements speak only as of the date on which they are made. We do not undertake any obligations to update these forward-looking statements, even though our situation may change in the future. We qualify all of our forward-looking statements by these cautionary statements. For a discussion of the risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to review the risk factors in our Annual Report on Form 10-K for the year ended December 31, 2012.

**Investor Contact** 

John W. Hayden Senior Vice President – Controller and Investor Relations (636) 736-7000

- tables below -

- more -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Net Income to Operating Income (Dollars in thousands)

(Unaudited)	Three Mon March	
	2013	2012
GAAP net income	\$185,535	\$123,318
Reconciliation to operating income:		
Capital (gains) losses, derivatives and other, included in investment related (gains)		
losses, net	31,434	60,304
Capital (gains) losses on funds withheld:		
Included in investment income	(1,321)	676
Included in policy acquisition costs and other insurance expenses		136
Embedded derivatives:		
Included in investment related (gains) losses, net	(92,022)	(89,016)
Included in interest credited	(12,552)	25,505
DAC offset, net	42,002	(8,546)
Gain on repurchase of collateral finance facility securities	(30,229)	_
Operating income	\$122,847	\$112,377

### Reconciliation of Consolidated Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)	Three Mon March	
	2013	2012
Income before income taxes	\$ 278,827	\$ 180,763
Reconciliation to pre-tax operating income:		
Capital (gains) losses, derivatives and other, included in investment related (gains)		
losses, net	48,842	94,098
Capital (gains) losses on funds withheld:		
Included in investment income	(2,031)	1,040
Included in policy acquisition costs and other insurance expenses		209
Embedded derivatives:		
Included in investment related (gains) losses, net	(141,572)	(136,947)
Included in interest credited	(19,311)	39,239
DAC offset, net	64,618	(13,148)
Gain on repurchase of collateral finance facility securities	(46,506)	
Pre-tax operating income	\$ 182,867	\$ 165,254

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Net Income to Pre-tax Operating Income (Dollars in thousands)

(Unaudited)		Three Months Ended March 31, 2013 Capital Change in					
	Pre-tax net	(gains) losses, derivatives	value of embedded	Gain on debt	Pre-tax operating		
Han	income	and other, net	derivatives, net	repurchase	income		
U.S. Operations:							
Traditional	\$ 76,845	\$ (7,241)	\$ (56)	\$ —	\$ 69,548		
Asset Intensive	89,523	14,888(1)	(58,815)(2)	_	45,596		
Financial Reinsurance	8,041	(34)			8,007		
Total U.S.	174,409	7,613	(58,871)	_	123,151		
Canada Operations	36,308	(3,431)	_	_	32,877		
Europe & South Africa	17,385	(1,810)	_	_	15,575		
Asia Pacific Operations	14,518	4,847	_	_	19,365		
Corporate and Other	36,207	2,198		(46,506)	(8,101)		
Consolidated	\$278,827	\$ 9,417	\$ (58,871)	\$(46,506)	\$182,867		

- (1) Asset Intensive is net of \$(37,394) DAC offset.
- (2) Asset Intensive is net of \$102,012 DAC offset.

(Unaudited)	Pre-tax net income (loss)	Three Months En- Capital (gains) losses, derivatives and other, net	ded March 31, 2012  Change in  value of  embedded  derivatives, net	Pre-tax operating income (loss)
U.S. Operations:			·	
Traditional	\$ 49,842	\$ 13,043	\$ 41	\$ 62,926
Asset Intensive	36,590	15,946(1)	(28,055)(2)	24,481
Financial Reinsurance	6,313	139		6,452
Total U.S.	92,745	29,128	(28,014)	93,859
Canada Operations	55,063	(8,404)	_	46,659
Europe & South Africa	6,606	(1,982)	_	4,624
Asia Pacific Operations	32,067	(5,158)	_	26,909
Corporate and Other	(5,718)	(1,079)	<u> </u>	(6,797)
Consolidated	\$180,763	\$ 12,505	\$ (28,014)	\$165,254

- (1) Asset Intensive is net of \$(82,842) DAC offset.
- (2) Asset Intensive is net of \$69,694 DAC offset.

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Per Share and Shares Data

(In thousands, except per share data)

(Unaudited)	onths Ended ch 31,	
	2013	2012
Diluted earnings per share from operating income	\$ 1.65	\$ 1.52
Earnings per share from net income:		
Basic earnings per share	\$ 2.51	\$ 1.68
Diluted earnings per share	\$ 2.49	\$ 1.67
Weighted average number of common and common equivalent shares outstanding	74,389	74,043
(Unaudited)		Three Months March 31,
	2013	2012
Treasury shares	5,837	5,426
Common shares outstanding	73,301	73,712
Book value per share outstanding	\$ 94.34	\$ 80.44
Book value per share outstanding, before impact of AOCI	\$ 67.37	\$ 58.57

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income (Dollars in thousands)

(Unaudited)	Three Mon March	
	2013	2012
Revenues:		
Net premiums	\$1,979,693	\$1,863,482
Investment income, net of related expenses	425,131	340,940
Investment related gains (losses), net:		
Other-than-temporary impairments on fixed maturity securities	(202)	(7,607)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	_	(7,221)
Other investment related gains (losses), net	94,573	58,348
Total investment related gains (losses), net	94,371	43,520
Other revenue	101,907	45,033
Total revenues	2,601,102	2,292,975
Benefits and expenses:		
Claims and other policy benefits	1,688,910	1,580,149
Interest credited	125,483	88,042
Policy acquisition costs and other insurance expenses	357,357	307,634
Other operating expenses	119,501	110,098
Interest expense	28,486	23,322
Collateral finance facility expense	2,538	2,967
Total benefits and expenses	2,322,275	2,112,212
Income before income taxes	278,827	180,763
Income tax expense	93,292	57,445
Net income	\$ 185,535	\$ 123,318



# Reinsurance Group of America, Incorporated®

Financial Supplement
First Quarter 2013
(Unaudited)



### Reinsurance Group of America, Incorporated®

**World Headquarters** 

1370 Timberlake Manor Parkway Chesterfield, Missouri 63017 U.S.A. Internet address

www.rgare.com

Contacts:

Jack B. Lay

Senior Executive Vice President and Chief Financial Officer Phone: (636) 736-7000 e-mail: jlay@rgare.com

John Hayden Sr. Vice President

Controller & Investor Relations Phone: (636) 300-8828 e-mail: jhayden@rgare.com

### **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company Limited	AA-	NR	NR
RGA Global Reinsurance Company Limited	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A-	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".



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### Reinsurance Group of America, Incorporated Financial Supplement

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated with the SEC.

### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to pre-tax operating income (loss) is presented herein.

RGA evaluates its stockholder equity position excluding the impact of Accumulated Other Comprehensive Income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

Additionally, RGA uses a non-GAAP financial measure called operating return on equity, which is calculated as operating income divided by average shareholders' equity excluding AOCI.



# Reinsurance Group of America, Incorporated Financial Highlights

(USD thousands, except inforce & per share data)				Thre	e Mo	nths Ended or As	of				C	urrent Qtr
		March 31,		Dec. 31,		Sept. 30,		June 30,		March 31,		vs. PY
		2013		2012		2012		2012		2012		Quarter
Net premiums	\$	1,979,693	\$	2,179,707	\$	1,912,746	\$	1,950,661	\$	1,863,482	\$	116,211
Net income		185,535		222,989		144,475		141,111		123,318		62,217
Operating income		122,847		181,830		99,902		122,273		112,377		10,470
Operating return on equity (ex AOCI)— annualized		10.1%		15.5%		8.9%		11.2%		10.6%		-0.5%
Operating return on equity (ex AOCI)—trailing 12		10.1 /0		13.3/0		0.9/0		11.2/0		10.070		-0.5 /6
months		11.4%		11.6%		10.5%		11.8%		12.0%		-0.6%
Total assets	1	0,197,101	4	0,360,438	3	9,924,013	3	8,344,323	3	2,286,082	7	.911,019
Assumed Life Reinsurance in Force (in billions)	7	0,197,101	7	0,300,436	,	9,924,013	3	0,544,525	٠,	2,280,082	,	,911,019
U.S.	\$	1,395.6	\$	1,395.6	\$	1,403.3	\$	1,405.8	\$	1,406.1	\$	(10.5)
Canada	Ф	382.8	Ф	389.7	Ф	384.8	Ф	365.1	Ф	364.5	Ф	18.3
Europe & South Africa		581.8		602.5		559.4		525.2		529.7		52.1
Asia Pacific		512.6		539.8		533.5		486.2		470.7		41.9
	Φ.		_		_		_		_		Φ.	
Total Life Reinsurance in Force	\$	2,872.8	\$	2,927.6	\$	2,881.0	\$	2,782.3	\$	2,771.0	\$	101.8
Assumed New Business Production (in billions)												(50.5)
U.S.	\$	25.7	\$	19.2	\$	23.1	\$	24.2	\$	84.9	\$	(59.2)
Canada		12.9		12.0		11.3		12.6		13.1		(0.2)
Europe & South Africa		45.7		58.4		37.3		25.5		14.8		30.9
Asia Pacific		11.6	_	12.8	_	47.2	_	24.5	_	5.7		5.9
Total New Business Production	\$	95.9	\$	102.4	\$	118.9	\$	86.8	\$	118.5	\$	(22.6)
Per Share and Shares Data												
Basic earnings per share												
Net income	\$	2.51	\$	3.02	\$	1.96	\$	1.91	\$	1.68	\$	0.83
Operating income	\$	1.66	\$	2.46	\$	1.35	\$	1.66	\$	1.53	\$	0.13
Diluted earnings per share												
Net income	\$	2.49	\$	3.00	\$	1.95	\$	1.91	\$	1.67	\$	0.82
Operating income	\$	1.65	\$	2.44	\$	1.35	\$	1.65	\$	1.52	\$	0.13
Wgt. average common shares outstanding (basic)		73,838		73,880		73,776		73,718		73,575		263
Wgt. average common shares outstanding		,		,		,		,		,		
(diluted)		74,389		74,375		74,138		74,054		74,043		346
Common shares issued		79,138		79,138		79,138		79,138		79,138		_
Treasury shares		5,837		5,211		5,286		5,416		5,426		411
Common shares outstanding		73,301		73,927		73,852		73,722		73,712		(411)
Book value per share	\$	94.34	\$	93.47	\$	91.18	\$	84.75	\$	80.44		` ,
Per share effect of accumulated other							•					
comprehensive income (AOCI)	\$	26.97	\$	28.52	\$	29.13	\$	24.41	\$	21.87		
Book value per share, excluding AOCI	\$	67.37	\$	64.95	\$	62.05	\$	60.34	\$	58.57		
Shareholder dividends paid	\$	17,752.7	\$	17,724.7	\$	17,696.2	\$	13,268.6	\$	13,255.3	\$	4,497.4



## Reinsurance Group of America, Incorporated Consolidated GAAP Income Statement (incl. Operating Income Reconciliations)

		T	hree Months Ended			Current Qtr
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:	¢1.070.602	62 170 707	£1.012.74 <i>C</i>	01.050.661	@1.0 <i>C</i> 2.402	0116011
Net premiums	\$1,979,693	\$2,179,707	\$1,912,746	\$1,950,661	\$1,863,482	\$116,211
Investment income, net of related expenses Investment related gains (losses), net	425,131	370,151	396,781	328,334	340,940	84,191
OTTI on fixed maturity securities	(202)	(4,346)	(1,996)	(1,959)	(7,607)	7,405
OTTI on fixed maturity securities OTTI on fixed maturity securities transferred to/from	(202)	(4,340)	(1,990)	(1,939)	(7,007)	7,403
AOCI	_	_	(559)	162	(7,221)	7,221
Other investment related gains (losses), net	94,573	115,108	78,608	25,598	58,348	36,225
Total investment related gains (losses), net	94,371	110,762	76,053	23,801	43,520	50,851
Other revenue	101,907	62,482	63,501	72,957	45,033	56,874
Total revenues	2,601,102	2,723,102	2,449,081	2,375,753	2,292,975	308,127
Benefits and expenses:	2,001,102	2,,20,102	2,,,,,,,	2,5 , 5 , , 6 5	_,,_,	200,127
Claims and other policy benefits	1,688,910	1,797,779	1,662,625	1,625,446	1,580,149	108,761
Interest credited	125,483	94,835	130,341	66,697	88,042	37,441
Policy acquisition costs and other insurance expenses	357,357	344,791	318,106	335,939	307,634	49,723
Other operating expenses	119,501	132,334	103,786	105,541	110,098	9,403
Interest expense	28,486	28,917	29,749	23,360	23,322	5,164
Collateral finance facility expense	2,538	3,357	2,995	2,878	2,967	(429)
Total benefits and expenses	2,322,275	2,402,013	2,247,602	2,159,861	2,112,212	210,063
Income before income taxes	278,827	321,089	201,479	215,892	180,763	98,064
Income tax expense	93,292	98,100	57,004	74,781	57,445	35,847
Net income	\$ 185,535	\$ 222,989	\$ 144,475	\$ 141,111	\$ 123,318	\$ 62,217
	<del>+ 100,000</del>	<del>+ 222,505</del>	Ψ 111,175	Ψ 111,111	<u> </u>	<del>Ψ 02,217</del>
Pre-tax Operating Income Reconciliation:	279 927	221.000	201 470	215 902	100.762	09.064
Income before income taxes	278,827	321,089	201,479	215,892	180,763	98,064
Investment and derivative losses (gains)—non- operating (1)	48,842	(3,404)	(16,940)	(102,184)	94,098	(45.256)
Change in value of modified coinsurance and funds	40,042	(3,404)	(10,940)	(102,164)	94,096	(45,256)
withheld embedded derivatives (1)	(90,258)	(74,054)	(54,836)	4,453	9,428	(99,686)
GMXB embedded derivatives (1)	(51,314)	(30,588)	(2,579)	74,929	(146,375)	95,061
Funds withheld losses (gains)—investment income	(2,031)	(6,447)	(6,400)	(5,323)	1,040	(3,071)
Funds withheld losses (gains)—policy acq. costs	(2,051)	55	122	152	209	(209)
EIA embedded derivatives—interest credited	(19,311)	7,711	(167)	(1,685)	39,239	(58,550)
EIA embedded derivatives—policy acq. costs	_		_			
DAC offset, net	64,618	44,308	13,705	1,490	(13,148)	77,766
Gain on repurchase of collateral finance facility	. ,	<b>)</b>	.,	,	( - , - ,	,
securities	(46,506)		_	_	_	(46,506)
Operating Income Before Income Taxes	\$ 182,867	\$ 258,670	\$ 134,384	\$ 187,724	\$ 165,254	\$ 17,613
After-tax Operating Income Reconciliation:	<del>+,</del>	<u> </u>	<del></del>	<del>+</del>	<del></del>	<del>+</del>
Net Income	185,535	222,989	144,475	141,111	123,318	62,217
Investment and derivative losses (gains)—non-	165,555	222,969	144,473	141,111	123,316	02,217
operating (1)	31,434	(2,801)	(11,972)	(66,949)	60,304	(28,870)
Change in value of modified coinsurance and funds	31,434	(2,001)	(11,972)	(00,949)	00,504	(20,070)
withheld embedded derivatives (1)	(58,668)	(48,135)	(35,644)	2,895	6,128	(64,796)
GMXB embedded derivatives (1)	(33,354)	(19,882)	(1,676)	48,704	(95,144)	61,790
Funds withheld losses (gains)—investment income	(1,321)	(4,190)	(4,160)	(3,460)	676	(1,997)
Funds withheld losses (gains)—policy acq. costs	(1,321)	36	79	99	136	(136)
EIA embedded derivatives—interest credited	(12,552)	5,012	(108)	(1,095)	25,505	(38,057)
EIA embedded derivatives—policy acq. costs						
DAC offset, net	42,002	28,801	8,908	968	(8,546)	50,548
Gain on repurchase of collateral finance facility					,	
securities	(30,229)	_		_	_	(30,229)
Operating Income	\$ 122,847	\$ 181,830	\$ 99,902	\$ 122,273	\$ 112,377	\$ 10,470
. 0						

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement

# Reinsurance Group of America, Incorporated Consolidated Operating Income Statement

		Three Months Ended							
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY			
(USD thousands, except per share data)	2013	2012	2012	2012	2012	Quarter			
Revenues:									
Net premiums	\$1,979,693	\$2,179,707	\$1,912,746	\$1,950,661	\$1,863,482	\$116,211			
Investment income, net of related expenses	423,100	363,704	390,381	323,011	341,980	81,120			
Investment related gains, net	1,641	2,716	1,698	999	671	970			
Other revenue	55,401	62,482	63,501	72,957	45,033	10,368			
Total revenues	2,459,835	2,608,609	2,368,326	2,347,628	2,251,166	208,669			
Benefits and expenses:									
Claims and other policy benefits	1,688,910	1,797,779	1,662,625	1,625,446	1,580,149	108,761			
Interest credited	144,794	87,124	130,508	68,382	48,803	95,991			
Policy acquisition costs and other insurance expenses	292,739	300,428	304,279	334,297	320,573	(27,834)			
Other operating expenses	119,501	132,334	103,786	105,541	110,098	9,403			
Interest expense	28,486	28,917	29,749	23,360	23,322	5,164			
Collateral finance facility expense	2,538	3,357	2,995	2,878	2,967	(429)			
Total benefits and expenses	2,276,968	2,349,939	2,233,942	2,159,904	2,085,912	191,056			
Operating income before income taxes	182,867	258,670	134,384	187,724	165,254	17,613			
Operating income tax expense	60,020	76,840	34,482	65,451	52,877	7,143			
Operating income	\$ 122,847	\$ 181,830	\$ 99,902	\$ 122,273	\$ 112,377	\$ 10,470			
Wgt. Average Common Shares Outstanding (Diluted)	74,389	74,375	74,138	74,054	74,043	346			
Diluted Earnings Per Share—Operating Income	<b>\$</b> 1.65	\$ 2.44	\$ 1.35	<b>\$</b> 1.65	\$ 1.52	\$ 0.13			
Foreign currency effect (1):									
Net premiums	\$ (19,599)	\$ 14,105	\$ (25,972)	\$ (45,800)	\$ (4,924)	\$ (14,675)			
Operating income before income taxes	\$ (2,798)	\$ 1,799	\$ (4,165)	\$ (3,471)	\$ (387)	\$ (2,411)			

<sup>(1)</sup> Compared to comparable prior year period



### Reinsurance Group of America, Incorporated Consolidated Balance Sheets

(USD thousands)	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Assets					
Fixed maturity securities, available-for-sale	\$22,401,659	\$22,291,614	\$21,658,414	\$17,244,192	\$16,794,057
Mortgage loans on real estate	2,325,191	2,300,587	2,256,881	1,157,049	1,040,733
Policy loans	1,245,812	1,278,175	1,243,498	1,250,238	1,260,070
Funds withheld at interest	5,698,594	5,594,182	5,608,640	5,457,888	5,472,532
Short-term investments	180,707	288,082	90,789	49,981	75,425
Investment receivable	_	_	_	5,406,898	_
Other invested assets	1,129,651	1,159,543	1,236,616	940,605	867,507
Total investments	32,981,614	32,912,183	32,094,838	31,506,851	25,510,324
Cash and cash equivalents	1,001,841	1,259,892	1,603,730	957,341	873,933
Accrued investment income	230,269	201,344	250,048	182,586	173,629
Premiums receivable and other reinsurance balances	1,259,281	1,356,087	1,179,687	1,104,176	1,131,334
Reinsurance ceded receivables	602,373	620,901	623,954	626,734	597,508
Deferred policy acquisition costs	3,545,063	3,619,274	3,630,877	3,605,008	3,629,424
Other assets	576,660	390,757	540,879	361,627	369,930
Total assets	\$40,197,101	\$40,360,438	\$39,924,013	\$38,344,323	\$32,286,082
Liabilities and Stockholders' Equity					
Future policy benefits	\$11,355,882	\$11,372,856	\$11,093,483	\$10,725,096	\$10,413,361
Interest-sensitive contract liabilities	13,141,402	13,353,502	13,254,859	13,352,601	8,252,995
Other policy claims and benefits	3,243,948	3,160,250	3,132,526	3,026,467	2,984,681
Other reinsurance balances	250,606	233,630	218,057	249,336	132,389
Deferred income taxes	2,105,391	2,120,501	1,806,186	1,785,614	1,728,765
Other liabilities	877,405	742,249	1,217,788	890,687	777,678
Short-term debt	_	_	_	_	_
Long-term debt	1,815,392	1,815,253	1,815,111	1,414,969	1,414,829
Collateral finance facility	491,987	652,010	651,968	651,936	652,029
Total liabilities	33,282,013	33,450,251	33,189,978	32,096,706	26,356,727
Stockholders' Equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,765,255	1,755,421	1,743,822	1,740,415	1,736,184
Retained earnings	3,521,492	3,357,255	3,154,317	3,033,505	2,906,310
Treasury stock	(349,190)	(312,182)	(316,542)	(326,292)	(325,732)
Accumulated other comprehensive income (AOCI):					
Accumulated currency translation adjustment, net of income					
taxes	253,370	267,475	273,258	237,010	253,875
Unrealized appreciation of securities, net of income taxes	1,758,775	1,877,657	1,907,512	1,591,647	1,388,597
Pension and postretirement benefits, net of income taxes	(35,405)	(36,230)	(29,123)	(29,459)	(30,670)
Total stockholders' equity	6,915,088	6,910,187	6,734,035	6,247,617	5,929,355
Total liabilities and stockholders' equity	\$40,197,101	\$40,360,438	\$39,924,013	\$38,344,323	\$32,286,082
Total stockholders' equity, excluding AOCI	\$ 4,938,348	\$ 4,801,285	\$ 4,582,388	\$ 4,448,419	\$ 4,317,553



# Reinsurance Group of America, Incorporated U.S. Traditional Sub-segment Pre-tax Operating Income

			Current Qtr			
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Net premiums	\$1,046,049	\$1,159,106	\$1,045,767	\$1,082,400	\$1,021,507	\$24,542
Investment income, net of related expenses	132,289	133,988	135,532	133,652	132,417	(128)
Other revenue	529	2,448	764	401	1,003	(474)
Total revenues	1,178,867	1,295,542	1,182,063	1,216,453	1,154,927	23,940
Benefits and expenses:						
Claims and other policy benefits	929,680	973,185	917,264	934,807	907,461	22,219
Interest credited	16,150	11,421	14,637	14,555	15,054	1,096
Policy acquisition costs and other insurance expenses	139,968	145,437	156,995	150,958	145,485	(5,517)
Other operating expenses	23,521	25,890	20,684	20,586	24,001	(480)
Total benefits and expenses	1,109,319	1,155,933	1,109,580	1,120,906	1,092,001	17,318
Operating income before income taxes	69,548	139,609	72,483	95,547	62,926	6,622
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	69,548	139,609	72,483	95,547	62,926	6,622
Investment and derivative (losses) gains—non-						
operating	7,297	11,752	(1,927)	789	(13,084)	20,381
Income before income taxes	\$ 76,845	\$ 151,361	\$ 70,556	\$ 96,336	\$ 49,842	\$27,003
Loss and Expense Ratios:						
Claims and other policy benefits	88.9%	84.0%	87.7%	86.4%	88.8%	0.1%
Policy acquisition costs and other insurance expenses	13.4%	12.5%	15.0%	13.9%	14.2%	-0.8%
Other operating expenses	2.2%	2.2%	2.0%	1.9%	2.3%	-0.1%



## Reinsurance Group of America, Incorporated U.S. Asset Intensive Sub-segment Pre-tax Operating Income

	Three Months Ended					Current Qtr
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Net premiums	\$ 3,838	\$ 3,521	\$ 3,623	\$ 3,355	\$ 3,596	\$ 242
Investment income, net of related expenses	178,719	127,812	154,789	90,527	111,501	67,218
Investment related gains (losses), net	_	_	_	(18)	(30)	30
Other revenue	28,881	30,893	31,976	29,254	19,893	8,988
Total revenues	211,438	162,226	190,388	123,118	134,960	76,478
Benefits and expenses:						
Claims and other policy benefits	3,588	2,892	2,828	5,102	1,902	1,686
Interest credited	128,096	74,992	115,645	53,611	33,511	94,585
Policy acquisition costs and other insurance expenses	30,045	39,527	42,200	44,955	72,004	(41,959)
Other operating expenses	4,113	3,977	2,596	2,807	3,062	1,051
Total benefits and expenses	165,842	121,388	163,269	106,475	110,479	55,363
Operating income before income taxes	45,596	40,838	27,119	16,643	24,481	21,115
Operating to U.S. GAAP Reconciliation:		<u> </u>		·	·	
Operating income before income taxes	45,596	40,838	27,119	16,643	24,481	21,115
Investment and derivative gains (losses)—non-operating (1)	(52,932)	(13,667)	2,039	92,008	(96,355)	43,423
Change in value of modified coinsurance and						
funds withheld embedded derivatives (1)	90,202	76,778	54,257	(4,593)	(9,387)	99,589
GMXB embedded derivatives (1)	51,314	30,588	2,579	(74,929)	146,375	(95,061)
Funds withheld gains (losses)—investment income	650	3,944	5,652	5,430	(2,224)	2,874
Funds withheld gains (losses)—policy acq. costs	_	(55)	(122)	(152)	(209)	209
EIA embedded derivatives—interest credited	19,311	(7,711)	167	1,685	(39,239)	58,550
EIA embedded derivatives—policy acq. costs	_	_	_	_	_	
DAC offset, net	(64,618)	(44,308)	(13,705)	(1,490)	13,148	(77,766)
Income before income taxes	\$ 89,523	\$ 86,407	\$ 77,986	\$ 34,602	\$ 36,590	\$ 52,933

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement



# Reinsurance Group of America, Incorporated U.S. Asset Intensive Sub-segment (Cont'd)

		Three Months Ended						
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,			
(USD millions)	2013	2012	2012	2012	2012			
Annuity account values:								
Fixed annuities (deferred)	\$ 5,357	\$5,690	\$5,815	\$5,942	\$ 897			
Net interest spread (fixed annuities):	2.2%	2.2%	1.1%	1.0%	2.4%			
Equity-indexed annuities	\$ 4,809	\$4,833	\$4,882	\$4,867	\$ 4,895			
Variable annuities:								
No riders	\$ 960	\$ 948	\$ 957	\$ 944	\$ 1,040			
GMDB only	80	79	80	79	82			
GMIB only	6	6	6	6	6			
GMAB only	54	54	55	54	57			
GMWB only	1,707	1,662	1,667	1,620	1,704			
GMDB / WB	465	455	461	451	460			
Other	32	31	31	30	32			
Total VA account values	\$ 3,304	\$3,235	\$3,257	\$3,184	\$ 3,381			
Fair value of liabilities associated with living benefit riders	\$ 121	\$ 172	\$ 203	\$ 205	\$ 130			
Interest-sensitive contract liabilities associated with:								
Guaranteed investment contracts	\$ 200	\$ 200	\$ 200	\$ 200	\$ 198			
Bank-owned life insurance (BOLI)	\$ 525	\$ 522	\$ 519	\$ 515	\$ 512			
Other asset-intensive business	\$ 75	\$ 75	\$ 76	\$ 77	\$ 78			



# Reinsurance Group of America, Incorporated U.S. Financial Reinsurance Sub-segment Pre-tax Operating Income

	Three Months Ended					Current Qtr
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Investment income, net of related expenses	\$ 597	\$ 361	\$ 364	\$ 179	\$ 164	\$ 433
Other revenue	12,797	13,796	11,565	11,734	8,910	3,887
Total revenues	13,394	14,157	11,929	11,913	9,074	4,320
Benefits and expenses:						
Policy acquisition costs and other insurance expenses	3,440	1,081	2,012	704	770	2,670
Other operating expenses	1,947	4,555	1,635	1,593	1,852	95
Total benefits and expenses	5,387	5,636	3,647	2,297	2,622	2,765
Operating income before income taxes	8,007	8,521	8,282	9,616	6,452	1,555
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	8,007	8,521	8,282	9,616	6,452	1,555
Investment and derivative gains (losses)—non-operating	34	112	(146)	32	(139)	173
Income before income taxes	\$ 8,041	\$ 8,633	\$ 8,136	\$ 9,648	\$ 6,313	\$ 1,728



### Reinsurance Group of America, Incorporated Canadian Segment Pre-tax Operating Income

			hree Months Ended			Current Qtr	
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY	
USD thousands)	2013	2012	2012	2012	2012	Quarter	
devenues:							
Net premiums	\$243,271	\$248,443	\$227,944	\$221,167	\$218,210	\$ 25,061	
Investment income, net of related expenses	49,174	45,928	46,016	46,349	47,716	1,458	
Investment related gains (losses), net	1,005	1,041	1,003	995	1,323	(318)	
Other revenue	208	41	3,288	3,205	(30)	238	
Total revenues	293,658	295,453	278,251	271,716	267,219	26,439	
enefits and expenses:							
Claims and other policy benefits	189,698	169,959	191,275	184,857	160,625	29,073	
Interest credited	12	6	22	_	_	12	
Policy acquisition costs and other insurance expenses	60,832	58,786	49,790	47,476	50,285	10,547	
Other operating expenses	10,239	12,664	9,022	8,876	9,650	589	
Total benefits and expenses	260,781	241,415	250,109	241,209	220,560	40,221	
Operating income before income taxes	32,877	54,038	28,142	30,507	46,659	(13,782)	
Operating to U.S. GAAP Reconciliation:							
Operating income before income taxes	32,877	54,038	28,142	30,507	46,659	(13,782)	
Investment and derivative gains (losses)—non-operating	2,050	2,817	8,630	4,630	7,220	(5,170)	
Funds withheld gains (losses)—investment income	1,381	2,503	748	(107)	1,184	197	
Income before income taxes	\$ 36,308	\$ 59,358	\$ 37,520	\$ 35,030	\$ 55,063	\$(18,755)	
oss and Expense Ratios:							
Loss ratios (creditor business)	32.7%	6.1%	40.4%	38.0%	34.1%	-1.4%	
Loss ratios (excluding creditor business)	93.2%	87.5%	96.8%	95.5%	83.8%	9.4%	
Claims and other policy benefits / (net premiums + investment	ıt						
income)	64.9%	57.7%	69.8%	69.1%	60.4%	4.5%	
Policy acquisition costs and other insurance expenses (credite	or						
business)	61.0%	60.0%	58.2%	58.5%	57.1%	3.9%	
Policy acquisition costs and other insurance expenses							
(excluding creditor business)	12.9%	12.5%	11.1%	11.8%	14.2%	-1.3%	
Other operating expenses	4.2%	5.1%	4.0%	4.0%	4.4%	-0.2%	
oreign currency effect (1):							
Net premiums	\$ (1,562)	\$ 7,617	\$ (3,413)	\$ (9,838)	\$ (3,328)	\$ 1,766	
Operating income before income taxes	\$ (521)	\$ 1,785	\$ 919	\$ (2,905)	\$ (554)	\$ 33	
reditor reinsurance net premiums	\$ 61,114	\$ 58,340	\$ 52,038	\$ 45,883	\$ 44,810	\$ 16,304	

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

(1) Compared to comparable prior year period



## Reinsurance Group of America, Incorporated Europe & South Africa Segment Pre-tax Operating Income

			Current Qtr			
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Net premiums	\$323,908	\$402,515	\$303,101	\$310,075	\$292,771	\$31,137
Investment income, net of related expenses	12,224	11,560	11,437	11,248	11,331	893
Other revenue	1,287	1,386	1,576	1,464	2,253	(966)
Total revenues	337,419	415,461	316,114	322,787	306,355	31,064
Benefits and expenses:						
Claims and other policy benefits	283,915	357,190	251,553	263,992	261,484	22,431
Policy acquisition costs and other insurance expenses	11,734	7,937	14,697	13,550	15,052	(3,318)
Other operating expenses	26,195	36,075	24,809	26,810	25,195	1,000
Total benefits and expenses	321,844	401,202	291,059	304,352	301,731	20,113
Operating income before income taxes	15,575	14,259	25,055	18,435	4,624	10,951
Operating to U.S. GAAP Reconciliation:						
Operating income before income taxes	15,575	14,259	25,055	18,435	4,624	10,951
Investment and derivative gains (losses)—non-operating	1,810	1,325	7,111	1,156	1,982	(172)
Income before income taxes	\$ 17,385	\$ 15,584	\$ 32,166	\$ 19,591	\$ 6,606	\$10,779
Loss and Expense Ratios:						
Claims and other policy benefits	87.7%	88.7%	83.0%	85.1%	89.3%	-1.6%
Policy acquisition costs and other insurance expenses	3.6%	2.0%	4.8%	4.4%	5.1%	-1.5%
Other operating expenses	8.1%	9.0%	8.2%	8.6%	8.6%	-0.5%
Foreign currency effect (1):						
Net premiums	\$ (9,915)	\$ (129)	\$ (17,157)	\$ (22,973)	\$ (11,362)	\$ 1,447
Operating income before income taxes	\$ (642)	\$ (305)	\$ (2,989)	\$ (1,013)	\$ (1,417)	\$ 775
Critical illness net premiums	\$ 63,639	\$ 66,211	\$ 58,793	\$ 62,001	\$ 61,548	\$ 2,091

<sup>(1)</sup> Compared to comparable prior year period



### Reinsurance Group of America, Incorporated Asia Pacific Segment Pre-tax Operating Income

			Current Qtr			
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Net premiums	\$363,604	\$362,620	\$330,415	\$331,945	\$325,350	\$ 38,254
Investment income, net of related expenses	22,081	20,782	19,316	20,711	22,578	(497)
Investment related gains (losses), net	382	1,460	468	(164)	(809)	1,191
Other revenue	7,749	11,269	10,052	24,109	7,408	341
Total revenues	393,816	396,131	360,251	376,601	354,527	39,289
Benefits and expenses:						
Claims and other policy benefits	281,945	294,564	299,782	236,733	248,620	33,325
Interest Credited	311	653	204	216	238	73
Policy acquisition costs and other insurance expenses	62,063	58,419	52,779	89,996	50,847	11,216
Other operating expenses	30,132	34,040	28,234	26,929	27,913	2,219
Total benefits and expenses	374,451	387,676	380,999	353,874	327,618	46,833
Operating income (loss) before income taxes	19,365	8,455	(20,748)	22,727	26,909	(7,544)
Operating to U.S. GAAP Reconciliation:			·			
Operating income before income taxes	19,365	8,455	(20,748)	22,727	26,909	(7,544)
Investment and derivative gains (losses)—non-operating	(4,847)	(2,520)	4,265	1,132	5,158	(10,005)
Income (loss) before income taxes	\$ 14,518	\$ 5,935	\$ (16,483)	\$ 23,859	\$ 32,067	\$(17,549)
Loss and Expense Ratios:			·			
Claims and other policy benefits	77.5%	81.2%	90.7%	71.3%	76.4%	1.1%
Policy acquisition costs and other insurance expenses	17.1%	16.1%	16.0%	27.1%	15.6%	1.5%
Other operating expenses	8.3%	9.4%	8.5%	8.1%	8.6%	-0.3%
Foreign currency effect (1):						
Net premiums	\$ (8,122)	\$ 6,609	\$ (5,401)	\$ (12,998)	\$ 9,756	\$(17,878)
Operating income before income taxes	\$ (1,775)	\$ (508)	\$ (1,280)	\$ (614)	\$ 1,529	\$ (3,304)
Critical illness net premiums	\$ 54,508	\$ 68,963	\$ 68,356	\$ 46,700	\$ 40,333	\$ 14,175

<sup>(1)</sup> Compared to comparable prior year period



# Reinsurance Group of America, Incorporated Corporate and Other Segment Pre-tax Operating Income

	Three Months Ended					Current Qtr
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
Revenues:						
Net premiums	\$ (977)	\$ 3,502	\$ 1,896	\$ 1,719	\$ 2,048	\$ (3,025)
Investment income, net of related expenses	28,016	23,273	22,927	20,345	16,273	11,743
Investment related gains (losses), net	254	215	227	186	187	67
Other revenue	3,950	2,649	4,280	2,790	5,596	(1,646)
Total revenues	31,243	29,639	29,330	25,040	24,104	7,139
Benefits and expenses:						
Claims and other policy benefits	84	(11)	(77)	(45)	57	27
Interest credited	225	52	_	_	—	225
Policy acquisition costs and other insurance expenses	(15,343)	(10,759)	(14,194)	(13,342)	(13,870)	(1,473)
Other operating expenses	23,354	15,133	16,806	17,940	18,425	4,929
Interest expense	28,486	28,917	29,749	23,360	23,322	5,164
Collateral finance facility expense	2,538	3,357	2,995	2,878	2,967	(429)
Total benefits and expenses	39,344	36,689	35,279	30,791	30,901	8,443
Operating income (loss) before income taxes	(8,101)	(7,050)	(5,949)	(5,751)	(6,797)	(1,304)
Operating to U.S. GAAP Reconciliation:						
Operating income (loss) before income taxes	(8,101)	(7,050)	(5,949)	(5,751)	(6,797)	(1,304)
Investment and derivative gains (losses)—non-operating	(2,198)	861	(2,453)	2,577	1,079	(3,277)
Gain on repurchase of collateral finance facility securities	46,506					46,506
Income (loss) before income taxes	\$ 36,207	\$ (6,189)	\$ (8,402)	\$ (3,174)	\$ (5,718)	\$41,925
Foreign currency effect (1):						
Net premiums	\$ —	\$ 8	\$ (1)	\$ 9	\$ 10	\$ (10)
Operating income before income taxes	\$ 140	\$ 827	\$ (815)	\$ 1,061	\$ 55	\$ 85

<sup>(1)</sup> Compared to comparable prior year period



# Reinsurance Group of America, Incorporated Summary of Pre-tax Segment Operating Income

			Current Qtr			
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY
(USD thousands)	2013	2012	2012	2012	2012	Quarter
U.S. Traditional	\$ 69,548	\$139,609	\$ 72,483	\$ 95,547	\$ 62,926	\$ 6,622
U.S. Asset Intensive	45,596	40,838	27,119	16,643	24,481	21,115
U.S. Financial Reinsurance	8,007	8,521	8,282	9,616	6,452	1,555
Total U.S. Segment	123,151	188,968	107,884	121,806	93,859	29,292
Canadian Segment	32,877	54,038	28,142	30,507	46,659	(13,782)
Europe & South Africa Segment	15,575	14,259	25,055	18,435	4,624	10,951
Asia Pacific Segment	19,365	8,455	(20,748)	22,727	26,909	(7,544)
Corporate and Other	(8,101)	(7,050)	(5,949)	(5,751)	(6,797)	(1,304)
Consolidated	\$182,867	\$258,670	\$134,384	\$187,724	\$165,254	\$ 17,613

RGA Quarterly Financial Supplement

### **Cash and Invested Assets**

	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
Fixed maturity securities, available-for-sale	\$22,401,659	\$22,291,614	\$21,658,414	\$17,244,192	\$16,794,057
Mortgage loans on real estate	2,325,191	2,300,587	2,256,881	1,157,049	1,040,733
Policy loans	1,245,812	1,278,175	1,243,498	1,250,238	1,260,070
Funds withheld at interest	5,698,594	5,594,182	5,608,640	5,457,888	5,472,532
Short-term investments	180,707	288,082	90,789	49,981	75,425
Investment Receivable	_	_	_	5,406,898	_
Other invested assets	1,129,651	1,159,543	1,236,616	940,605	867,507
Cash and cash equivalents	1,001,841	1,259,892	1,603,730	957,341	873,933
Total cash and invested assets	\$33,983,455	\$34,172,075	\$33,698,568	\$32,464,192	\$26,384,257

### **Investment Income and Yield Summary**

		Three Months Ended									
	March 31,	Dec. 31,	Sept. 30,	June 30,	March 31,	vs. PY					
	2013	2012	2012	2012	2012	Quarter					
Average invested assets at amortized cost (1)	\$17,992,152	\$17,510,541	\$17,030,794	\$16,539,380	\$16,342,741	\$1,649,411					
Net investment income (1)	\$ 213,322	\$ 207,567	\$ 208,346	\$ 205,471	\$ 202,603	\$ 10,719					
Annualized investment yield (ratio of net investment income to average invested assets)											
(1)	4.83%	4.83%	4.98%	5.06%	5.05%	-0.22%					

<sup>(1)</sup> Excludes funds withheld and other spread related business (e.g. coinsurance of annuities).



### Amortized cost, gross unrealized gains and losses, and estimated fair values of fixed maturity and equity securities (Excludes Funds Withheld Portfolios)

March 31, 2013

	Amortized	Unrealized	Unrealized	Estimated Fair	% of	Other-than- temporary Impairment
	Cost	Gains	Losses	Value	Total	in AOCI
Available-for-sale:						
Corporate securities	\$11,464,082	\$1,022,512	\$ 45,093	\$12,441,501	55.5%	\$ —
Canadian and Canadian provincial governments	2,681,603	1,261,728	1,133	3,942,198	17.6%	_
Residential mortgage-backed securities	1,005,232	75,579	4,041	1,076,770	4.8%	(241)
Asset-backed securities	752,280	23,333	19,069	756,544	3.4%	(2,259)
Commercial mortgage-backed securities	1,596,659	143,381	41,896	1,698,144	7.6%	(5,431)
U.S. government and agencies	299,395	31,938	132	331,201	1.5%	_
State and political subdivisions	281,215	37,628	5,746	313,097	1.4%	
Other foreign government, supranational, and foreign						
government-sponsored enterprises	1,758,483	87,306	3,585	1,842,204	8.2%	
Total fixed maturity securities	\$19,838,949	\$2,683,405	\$120,695	\$22,401,659	100.0%	\$ (7,931)
Non-redeemable preferred stock	76,179	7,940	8	84,111	38.1%	
Other equity securities	138,088	295	1,829	136,554	61.9%	
Total equity securities	\$ 214,267	\$ 8,235	\$ 1,837	\$ 220,665	100.0%	
			·			
D	ecember 31, 2012					
				B 21 - 2 4		Other-than-
	Amortized	Unrealized	Unrealized	Estimated Fair	% of	temporary Impairment
	Cost	Gains	Losses	Value	Total	in AOCI
Available-for-sale:						
Corporate securities	\$11,333,431	\$1,085,973	\$ 39,333	\$12,380,071	55.5%	\$ —
Canadian and Canadian provincial governments	2,676,777	1,372,731	174	4,049,334	18.2%	_
Residential mortgage-backed securities	969,267	76,520	3,723	1,042,064	4.7%	(241)
Asset-backed securities	700,455	19,898	28,798	691,555	3.1%	(2,259)
Commercial mortgage-backed securities	1,608,376	142,369	51,842	1,698,903	7.6%	(6,125)
U.S. government and agencies	231,256	33,958	24	265,190	1.2%	_
State and political subdivisions	270,086	38,058	5,646	302,498	1.4%	_
Other foreign government, supranational, and foreign						
government-sponsored enterprises	1,769,784	94,929	2,714	1,861,999	8.3%	
Total fixed maturity securities	\$19,559,432	\$2,864,436	\$132,254	\$22,291,614	100.0%	\$ (8,625)
Non-redeemable preferred stock	68,469	6,542	170	74,841	33.6%	
Other equity securities	148,577	416	1,134	147,859	66.4%	
Total equity securities	\$ 217,046	\$ 6,958	\$ 1,304	\$ 222,700	100.0%	
Total equity seculities						



### Corporate Securities by Sector (Fixed Maturities and Equities) (Excludes Funds Withheld Portfolios)

				March 31,	, 2013		December 31, 2012					
			Est	timated Fair		Average Credit			Estimated Fair			Average Credit
	Am	ortized Cost		Value	% of Total	Ratings (1)	Am	ortized Cost		Value	% of Total	Ratings (1)
Financial Institutions												
Banking	\$	2,144,219	\$	2,288,188	18.1%	A	\$	2,114,425	\$	2,260,382	17.9%	A
Brokerage		130,795		144,069	1.1%	A-		120,139		131,664	1.0%	A-
Finance Comp.		186,778		200,299	1.6%	A		181,430		193,892	1.5%	A
Insurance		645,962		711,948	5.6%	A-		592,109		654,647	5.2%	A-
REITs		486,105		526,504	4.2%	BBB+		485,469		523,370	4.2%	BBB
Other Finance		307,597		322,315	2.5%	BBB+		342,929		358,897	2.9%	BBB+
Total Financial Institutions		3,901,456		4,193,323	33.1%			3,836,501		4,122,852	32.7%	
Industrials												
Basic		818,089		870,860	6.9%	BBB		803,353		861,547	6.8%	BBB
Capital Goods		627,224		680,465	5.4%	BBB		637,479		692,218	5.5%	BBB
Communications		1,089,019		1,195,777	9.5%	BBB+		1,044,374		1,169,000	9.3%	BBB+
Consumer Cyclical		742,197		794,649	6.3%	BBB+		727,324		786,726	6.2%	BBB+
Consumer Noncyclical		1,043,968		1,146,692	9.1%	BBB+		969,589		1,084,295	8.6%	BBB+
Energy		708,830		778,488	6.1%	BBB+		728,354		807,087	6.4%	BBB+
Technology		464,941		486,573	3.8%	BBB		475,697		502,123	4.0%	BBB
Transportation		362,825		398,470	3.1%	BBB+		378,808		415,283	3.3%	BBB+
Other Industrial		120,053		128,054	1.0%	BBB		116,989		125,567	1.0%	BBB
Total Industrials		5,977,146		6,480,028	51.2%			5,881,967		6,443,846	51.1%	
Utilities												
Electric		1,050,949		1,158,508	9.1%	BBB+		1,081,451		1,196,527	9.5%	BBB+
Natural Gas		652,497		722,356	5.7%	BBB		656,357		733,422	5.8%	BBB
Other Utility		66,438		77,296	0.6%	A-		61,850		72,662	0.6%	A-
Total Utilities		1,769,884		1,958,160	15.4%			1,799,658		2,002,611	15.9%	
Other Sectors		29,863		30,655	0.3%	AA		32,351		33,462	0.3%	AA
Total	\$	11,678,349	\$	12,662,166	100.0%	BBB+	\$	11,550,477	\$	12,602,771	100.0%	BBB+

<sup>(1)</sup> The Average Credit Rating designations are based on the weighted average ratings from nationally recognized rating organizations, primarily those assigned by S&P. In instances where a S&P rating is not available, the Company will reference the rating provided by Moody's, and in the absence of both the Company will assign equivalent ratings based on information from the NAIC.



### Ratings of Fixed Maturity Securities (Excludes Funds Withheld Portfolios)

		Ma	rch 31, 2013		Decei	mber 31, 2012		Septe	September 30, 2012			June 30, 2012			March 31, 2012		
NA	C Rating Agency	Amortized	Estimated	% of	Amortized	Estimated	% of	Amortized	Estimated	% of	Amortized	Estimated	% of	Amortized	Estimated	% of	
Des	gn <b>Dis</b> fignation (1)	Cost	Fair Value	Total	Cost	Fair Value	Total	Cost	Fair Value	Total	Cost	Fair Value	Total	Cost	Fair Value	Total	
1	AAA	\$ 1,784,693	\$ 1,891,675	8.4%	\$ 1,857,190	\$ 1,980,164	8.9%	\$ 2,222,818	\$ 2,364,081	10.9%	\$ 1,979,353	\$ 2,092,043	12.1%	\$ 2,090,606	\$ 2,196,118	13.1%	
1	AA	5,408,086	6,565,513	29.3%	5,286,082	6,541,670	29.4%	5,265,613	6,572,815	30.4%	4,578,944	5,708,472	33.1%	4,727,343	5,764,579	34.3%	
1	A	5,140,174	5,962,302	26.6%	4,915,882	5,778,737	25.9%	4,666,113	5,525,476	25.5%	3,919,020	4,705,816	27.3%	3,646,110	4,263,802	25.4%	
2	BBB	6,058,221	6,524,007	29.1%	6,186,536	6,692,929	30.0%	5,716,281	6,185,558	28.6%	3,667,640	3,974,486	23.1%	3,539,967	3,814,367	22.7%	
3	BB	731,136	757,948	3.4%	694,349	712,712	3.2%	583,622	608,439	2.8%	421,128	428,875	2.5%	428,543	430,002	2.6%	
4	В	497,504	507,879	2.3%	444,996	444,035	2.0%	322,040	306,871	1.4%	269,970	248,850	1.4%	240,603	220,924	1.3%	
5	CCC	98,290	79,039	0.4%	118,738	95,906	0.4%	92,149	68,193	0.3%	89,665	64,812	0.4%	106,637	80,660	0.5%	
6	In or near default	120,845	113,296	0.5%	55,659	45,461	0.2%	36,647	26,981	0.1%	31,445	20,838	0.1%	35,050	23,605	0.1%	
	Total	\$19,838,949	\$22,401,659	100.0%	\$19,559,432	\$22,291,614	100.0%	\$18,905,283	\$21,658,414	100.0%	\$14,957,165	\$17,244,192	100.0%	\$14,814,859	\$16,794,057	100.0%	

(1) The Rating Agency Designation includes all "+" or "-" at that rating level (e.g. 'BBB' includes 'BBB+', 'BBB', and 'BBB-').

### **Structured Fixed Maturity Securities**

	March 31, 2013		December 31, 2012		September 30, 2012		June 30, 2012		March 31, 2012	
	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated	Amortized	Estimated
	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value
Residential mortgage-backed securities:										
Agency	\$ 520,081	\$ 575,274	\$ 497,918	\$ 555,535	\$ 511,887	\$ 571,894	\$ 511,985	\$ 571,821	\$ 523,206	\$ 576,045
Non-agency	485,151	501,496	471,349	486,529	468,768	483,914	495,808	506,741	551,867	562,183
Total residential mortgage-backed securities	1,005,232	1,076,770	969,267	1,042,064	980,655	1,055,808	1,007,793	1,078,562	1,075,073	1,138,228
Commercial mortgage-backed securities	1,596,659	1,698,144	1,608,376	1,698,903	1,663,493	1,740,391	1,308,668	1,348,047	1,302,734	1,342,421
Asset-backed securities	752,280	756,544	700,455	691,555	588,851	572,700	469,616	441,051	448,688	414,527
Total	\$3,354,171	\$3,531,458	\$3,278,098	\$3,432,522	\$3,232,999	\$3,368,899	\$2,786,077	\$2,867,660	\$2,826,495	\$2,895,176



### CMBS Exposure (Includes Funds Withheld Portfolios)

	March 31, 2013									
	AA	A	AA	Α	A					
	<u></u>	Estimated Fair	<u></u>	Estimated Fair		Estimated Fair				
Underwriting Year	Amortized Cost	Value	Amortized Cost	Value	Amortized Cost	Value				
2006 & Prior	\$ 308,039	\$ 337,453	\$ 179,472	\$ 196,947	\$ 181,203	\$ 194,364				
2007	170,423	187,147	32,850	37,343	68,910	76,582				
2008	_	_	53,671	66,143	18,677	21,049				
2009	1,653	1,806	12,346	13,672	3,476	5,680				
2010	27,988	29,651	47,138	52,872	19,321	21,007				
2011	15,746	16,262	18,157	20,876	40,504	43,494				
2012	28,334	28,686	35,130	36,159	58,334	60,064				
2013	32,060	32,029	4,118	4,115						
Total	\$ 584,243	\$ 633,034	\$ 382,882	\$ 428,127	\$ 390,425	\$ 422,240				

	BB	В	Below Invest	tment Grade	Total		
		Estimated Fair		Estimated Fair		Estimated Fair	
Underwriting Year	Amortized Cost	Value	Amortized Cost	Value	Amortized Cost	Value	
2006 & Prior	\$ 193,417	\$ 199,964	\$ 102,560	\$ 99,160	\$ 964,691	\$1,027,888	
2007	93,610	109,051	115,537	101,711	481,330	511,834	
2008	_	_	22,642	18,935	94,990	106,127	
2009	3,941	5,516	_	_	21,416	26,674	
2010	_	_	_	_	94,447	103,530	
2011	33,198	34,035			107,605	114,667	
2012	43,354	43,993	_	_	165,152	168,902	
2013					36,178	36,144	
Total	\$ 367,520	\$ 392,559	\$ 240,739	\$ 219,806	\$1,965,809	\$2,095,766	

NOTE: Totals include directly held investments with amortized cost of \$1,596.7 million and fair value of \$1,698.1 million as well as investments in funds withheld with amortized cost of \$369.1 million and fair value of \$397.7 million.

	December 31, 2012									
	AA	A	AA		A					
		Estimated Fair	·	Estimated Fair		Estimated Fair				
Underwriting Year	Amortized Cost	Value	Amortized Cost	Value	Amortized Cost	Value				
2006 & Prior	\$ 313,032	\$ 346,462	\$ 189,203	\$ 208,051	\$ 185,038	\$ 196,800				
2007	182,456	201,131	32,810	37,542	69,266	77,657				
2008	7,674	7,672	53,510	67,624	14,387	17,098				
2009	1,655	1,820	17,399	19,483	3,463	5,599				
2010	27,984	29,956	47,085	53,027	13,273	14,405				
2011	15,748	16,411	16,069	18,184	40,546	42,726				
2012	28,324	29,080	36,340	36,925	58,376	59,595				
Total	\$ 576,873	\$ 632,532	\$ 392,416	\$ 440,836	\$ 384,349	\$ 413,880				

	BB	B	Below Invest	tment Grade	To	tal
		Estimated Fair		Estimated Fair		Estimated Fair
Underwriting Year	Amortized Cost	Value	Amortized Cost	Value	Amortized Cost	Value
2006 & Prior	\$ 194,452	\$ 198,490	\$ 109,969	\$ 103,365	\$ 991,694	\$1,053,168
2007	93,414	108,902	115,028	91,505	492,974	516,737
2008	_	_	22,416	17,386	97,987	109,780
2009	3,880	5,547	_	_	26,397	32,449
2010	_	_	_	_	88,342	97,388
2011	33,242	33,757	_	_	105,605	111,078
2012	43,346	43,811			166,386	169,411
Total	\$ 368,334	\$ 390,507	\$ 247,413	\$ 212,256	\$1,969,385	\$2,090,011

NOTE: Totals include directly held investments with amortized cost of \$1,608.4 million and fair value of \$1,698.9 million as well as investments in funds withheld with amortized cost of \$361.0 million and fair value of \$391.1 million.

### **Gross Unrealized Losses Aging**

### **Fixed Maturity Securities**

	March 31, 2013		December 31, 2012		September 30, 2012		June 30, 2012		March 3	31, 2012
	Gross	<u>.</u>	Gross	<u>.</u>	Gross	<u>.</u>	Gross	<u>.</u>	Gross	
	Unrealized		Unrealized		Unrealized		Unrealized		Unrealized	
	Losses	% of Total	Losses	% of Total	Losses	% of Total	Losses	% of Total	Losses	% of Total
Less than 20%	\$ 64,399	52.6%	\$ 53,648	40.2%	\$ 55,097	35.9%	\$ 75,539	38.5%	\$ 88,526	41.3%
20% or more for less than six months	_	0.0%	734	0.5%	509	0.3%	5,924	3.0%	9,803	4.6%
20% or more for six months or greater	56,296	45.9%	77,872	58.3%	97,260	63.3%	112,362	57.2%	111,830	52.2%
Total	\$ 120,695	98.5%	\$ 132,254	99.0%	\$ 152,866	99.5%	\$ 193,825	98.7%	\$ 210,159	98.1%

### **Equity Securities**

	March 31, 2013		December 31, 2012		September 30, 2012		June 30	0, 2012	March 3	31, 2012
	Gross		Gross		Gross		Gross		Gross	
	Unrealized		Unrealized		Unrealized		Unrealized		Unrealized	
	Losses	% of Total	Losses	% of Total	Losses	% of Total	Losses	% of Total	Losses	% of Total
Less than 20%	\$ 1,836	1.5%	\$ 1,303	1.0%	\$ 833	0.5%	\$ 1,659	0.9%	\$ 3,511	1.6%
20% or more for less than six months	_	0.0%	_	0.0%	_	0.0%	815	0.4%	183	0.1%
20% or more for six months or greater	1	0.0%	1	0.0%	1	0.0%		0.0%	499	0.2%
Total	\$ 1,837	1.5%	\$ 1,304	1.0%	\$ 834	0.5%	\$ 2,474	1.3%	\$ 4,193	1.9%



## Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

	As of March 31, 2013					
	I 4h 10	)	Equal to or greater than 12 months		T4	_1
	Less than 12 months  Gross		12 m	Gross	Total Gross	
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Investment grade securities:						
Corporate securities	\$1,187,238	\$25,066	\$ 89,284	\$ 11,614	\$1,276,522	\$ 36,680
Canadian and Canadian provincial governments	59,042	1,133	_	_	59,042	1,133
Residential mortgage-backed securities	54,738	469	17,664	2,920	72,402	3,389
Asset-backed securities	91,530	672	86,661	7,216	178,191	7,888
Commercial mortgage-backed securities	79,509	471	21,920	6,521	101,429	6,992
U.S. government and agencies	56,975	132	_	_	56,975	132
State and political subdivisions	30,734	266	11,463	5,480	42,197	5,746
Other foreign government, supranational, and foreign government-						
sponsored enterprises	335,216	2,809	7,375	744	342,591	3,553
Investment grade securities	1,894,982	31,018	234,367	34,495	2,129,349	65,513
Non-investment grade securities:						
Corporate securities	155,261	2,961	30,763	5,452	186,024	8,413
Residential mortgage-backed securities	18,215	298	4,681	354	22,896	652
Asset-backed securities	10,138	171	29,370	11,010	39,508	11,181
Commercial mortgage-backed securities	_	_	66,674	34,904	66,674	34,904
State and political subdivisions	_	_	_	_	_	_
Other foreign government, supranational, and foreign government-						
sponsored enterprises	1,034	32			1,034	32
Non-investment grade securities	184,648	3,462	131,488	51,720	316,136	55,182
Total fixed maturity securities	\$2,079,630	\$34,480	\$365,855	\$ 86,215	\$2,445,485	\$120,695
Non-redeemable preferred stock	7,885	7	1	1	7,886	8
Other equity securities	110,187	1,829			110,187	1,829
Total Equity securities	\$ 118,072	\$ 1,836	\$ 1	\$ 1	\$ 118,073	\$ 1,837

	As of December 31, 2012					
	Equal to or greater than			T		
	Less than 12 months  Gross		12 months Gross		<u>Total</u> Gross	
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Investment grade securities:						
Corporate securities	\$ 786,203	\$13,276	\$108,187	\$ 17,386	\$ 894,390	\$ 30,662
Canadian and Canadian provincial governments	12,349	174	_	_	12,349	174
Residential mortgage-backed securities	22,288	97	19,394	3,199	41,682	3,296
Asset-backed securities	59,119	449	96,179	9,508	155,298	9,957
Commercial mortgage-backed securities	89,507	797	29,181	7,974	118,688	8,771
U.S. government and agencies	7,272	24	_	_	7,272	24
State and political subdivisions	20,602	1,514	11,736	4,132	32,338	5,646
Other foreign government, supranational, and foreign government-						
sponsored enterprises	244,817	1,953	7,435	761	252,252	2,714
Investment grade securities	1,242,157	18,284	272,112	42,960	1,514,269	61,244
Non-investment grade securities:						
Corporate securities	181,168	3,170	39,123	5,501	220,291	8,671
Residential mortgage-backed securities	15,199	80	2,633	347	17,832	427
Asset-backed securities	3,421	26	31,938	18,815	35,359	18,841
Commercial mortgage-backed securities	3,317	764	68,405	42,307	71,722	43,071
State and political subdivisions						
Non-investment grade securities	203,105	4,040	142,099	66,970	345,204	71,010
Total fixed maturity securities	\$1,445,262	\$22,324	\$414,211	\$109,930	\$1,859,473	\$132,254
Non-redeemable preferred stock	5,577	52	5,679	118	11,256	170
Other equity securities	85,374	1,134			85,374	1,134
Total Equity securities	\$ 90,951	\$ 1,186	\$ 5,679	\$ 118	\$ 96,630	\$ 1,304

### Consolidated Investment Related Gains and Losses

	Three Months Ended				Current Qtr	
	March 31, 2013	Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012	vs. PY Quarter
Fixed Maturity and Equity Securities:						
Other-than-temporary impairment losses on fixed maturities	\$ (202)	\$ (4,346)	\$ (1,996)	\$ (1,959)	\$ (7,607)	\$ 7,405
Portion of loss recognized in accumulated other comprehensive income (before taxes)			(559)	162	(7,221)	7,221
Net other-than-temporary impairment losses on fixed maturities recognized in earnings	(202)	(4,346)	(2,555)	(1,797)	(14,828)	14,626
Impairment losses on equity securities	`— `	`— ´	`-	(2,186)	(839)	839
Gain on investment activity	21,680	43,190	53,173	26,593	22,312	(632)
Loss on investment activity	(11,212)	(4,384)	(6,668)	(8,918)	(7,504)	(3,708)
Net gain/(loss) on fixed maturity and equity securities	10,266	34,460	43,950	13,692	(859)	11,125
Other impairment losses and change in mortgage loan provision	(1,626)	(2,220)	(10,301)	1,762	(5,843)	4,217
Other non-derivative gain/(loss), net	4,589	4,868	5,563	5,628	6,641	(2,052)
Free-standing Derivatives:						
Credit Default Swaps	3,904	3,523	7,819	(4,794)	11,813	(7,909)
Interest Rate Swaps—non-hedged	(22,265)	(9,866)	(1,437)	73,342	(47,352)	25,087
Interest Rate Swaps—hedged	(17)	(40)	(4)	29	(26)	9
Futures	(6,881)	(9,932)	(3,977)	11,073	(17,408)	10,527
CPI Swaps	(871)	1,543	422	(1,431)	(802)	(69)
Equity options	(30,623)	(11,146)	(23,916)	3,367	(37,983)	7,360
Currency Forwards	(5,659)	(5,070)	519	515	(1,608)	(4,051)
Interest Rate Options	1,982					1,982
Total free-standing derivatives	(60,430)	(30,988)	(20,574)	82,101	(93,366)	32,936
Embedded Derivatives:						
Modified coinsurance and funds withheld treaties	90,258	74,054	54,836	(4,453)	(9,428)	99,686
GMXB	51,314	30,588	2,579	(74,929)	146,375	(95,061)
Total embedded derivatives	141,572	104,642	57,415	(79,382)	136,947	4,625
Net gain/(loss) on total derivatives	81,142	73,654	36,841	2,719	43,581	37,561
Total investment related gains / (losses), net	\$ 94,371	\$110,762	\$ 76,053	\$ 23,801	\$ 43,520	\$ 50,851

