

Reinsurance Group Of America Reports 27 Percent Increase In Operating Earnings For Fourth Quarter; Charge To Discontinued Accident And Health Segment

January 25, 2001

ST. LOUIS--(BUSINESS WIRE)--Jan. 26, 2001--Reinsurance Group of America, Incorporated (NYSE:RGA) reported operating earnings from continuing operations of \$0.72 per share for the fourth quarter, up 22 percent from \$0.59 per share reported in the prior year. Operating earnings from continuing operations totaled \$35.8 million for the quarter, up 27 percent from the prior year total of \$28.2 million. Net income for the quarter, including capital gains and losses and discontinued operations, totaled \$9.2 million, or \$0.19 per share, compared to earnings of \$15.4 million, or \$0.32 per share, in the prior year. Net income for the fourth quarter of 2000 includes a \$25 million non-cash, pretax charge associated with the company's discontinued accident and health segment.

Fourth quarter premiums increased 18 percent, to \$413.0 million from \$350.0 million in 1999. Consolidated net investment income increased 16 percent, to \$88.1 million from \$76.0 million in 1999.

President and Chief Executive Officer A. Greig Woodring commented, "We are pleased with both the full year and quarter's operating results. The U.S. and Canada segments contributed approximately \$59 million in pre-tax operating income for the quarter. This represents an increase of approximately 28 percent from prior year, when we experienced adverse mortality in our U.S. segment. Mortality experience was generally as expected in all segments for the quarter and positive for the year as a whole. The U.S. segment was especially strong, and was the primary contributor to the 18 percent improvement in the quarter's consolidated net premiums."

Woodring continued, "RGA's other international operations reported a modest operating profit for the quarter and for the year. Premiums totaled approximately \$54 million in the international operations for the fourth quarter, and \$189 million for the year. Several of these operations are beginning to build some scale; however, we are still in the relatively early stages of our international development."

Commenting on discontinued operations, Woodring explained, "We took the \$25 million pre-tax charge to strengthen reserves supporting the accident and health segment. We discontinued this segment in 1998 and have been disappointed with the additional losses we have experienced over the last two years. As we have indicated previously, the flow of information on this business has made it quite difficult to reserve. Now, however, the flow of premiums has diminished significantly, and we have a better perspective. The current reserve levels are intended to alleviate what has been a consistent need for small reserve increases each quarter. We are aggressively managing the run-off of this business. However, the nature of the business is such that it will take several more years to complete the claims run-off."

Woodring concluded, "We are pleased in having achieved our goal of growing operating earnings, on a per share basis, by 15 percent during 2000. That growth rate continues to be our long-term target. We are looking forward to the new year and the opportunities our various markets present."

For the year, operating earnings from continuing operations totaled \$127.4 million, up 24 percent from the \$102.4 million reported for 1999. That represents \$2.55 per share, an increase of 15 percent over \$2.21 per share in the prior year. Net income for the year, including discontinued operations and capital gains and losses, totaled \$77.7 million, or \$1.56 per share, up from \$40.9 million, or \$0.88 per share, reported for the prior year. Consolidated premiums totaled \$1,404.1 million, up 7 percent over the prior year total of \$1,315.6 million.

The company announced that its board of directors declared a regular quarterly dividend of \$0.06 per share. The dividend is payable February 26 to shareholders of record as of February 5.

A conference call to discuss the company's fourth quarter results will begin at 9:00 a.m. Eastern Standard Time on Friday January 26. A live audio webcast of the conference call will be available on the company's investor relations web page at www.rgare.com. A replay of the conference call will be available on the company's website for ten days following the conference call.

Reinsurance Group of America, Incorporated, through its subsidiaries, RGA Reinsurance Company and RGA Life Reinsurance Company of Canada, is among the largest providers of life reinsurance in North America. In addition to its North American operations, Reinsurance Group of America, Incorporated has subsidiary companies or branch offices in Argentina, Australia, Barbados, Bermuda, Spain, Mexico, Hong Kong, Japan, Taiwan, South Africa and the United Kingdom. Worldwide, the Company has approximately \$546 billion of life reinsurance in force, and assets of \$6.1 billion. Metropolitan Life Insurance Company is the beneficial owner of approximately 58 percent of RGA's outstanding shares.

Statements in this press release regarding the business of Reinsurance Group of America, Incorporated which are not historical facts, including, without limitation, statements and information relating to the Company's future financial performance and growth potential, increase in premiums, the effect of mortality rates and experience, claims levels, its views on the life reinsurance industry and other statements related to the Company's business are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and the cautionary statements described in the periodic reports filed by the company with the Securities and Exchange Commission. For a discussion of these risks and uncertainties, which could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to consult the section named "Forward-Looking and Cautionary Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 1999 and other documents filed with the Securities and Exchange Commission, which discussions are incorporated by reference into this document.

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

Condensed Consolidated Statements of Income

(Dollars in thousands, except per share data)

(Unaudited)	December 31,		December 31,		
	2000	1999	2000	1999	
P					
Revenues:	4412 007	4250 025	d1 404 066	41 215 620	
Net premiums Net investment income	\$413,007	\$350,035 76,049	\$1,404,066	\$1,315,638	
Realized capital gains/	88,085	76,049	326,505	340,280	
(losses), net	(10,306)	(12 564)	/20 6E1)	/7E 200	
Other income	11,178			(75,308) 26,472	
Total revenue	501,964	15,904 428,424	23,815 1,725,735	1,607,082	
iotai ievenae	301,304	120,121	1,725,755	1,007,002	
Benefits and expenses:					
Claims and other policy					
benefits	327,222	290,348	1,103,548	1,067,111	
Interest credited	30,220	25,977	104,782	153,118	
Policy acquisition cost	s				
and other insurance					
expenses	72,285	63,081	243,542	218,314	
Other expenses	21,733	13,285	80,922	64,447	
Interest expense	5,179	4,316	17,596	11,020	
Total benefits					
and expenses	456,639	397,007	1,550,390	1,514,010	
Income from continuing					
operations before tax	eg				
and minority interest	45,325	31,417	175,345	93,072	
and minority interest	13,323	31,11,	175,515	33,072	
Income taxes	16,528	11,893	69,271	39,059	
Income from continuing					
operations before					
minority interest	28,797	19,524	106,074	54,013	
Minority interest	(306)	167	287	968	
MINOTICY INCCIOSC	(300)	107	207	500	
Net income from					
continuing operations	29,103	19,357	105,787	53,045	
Discontinued operations					
Loss from discontinu	ued				
operations, net of					
taxes	(19,869)	(3,983)	(28,118)	(12,187)	
Net income	\$ 9,234	\$ 15,374	\$ 77,669	\$ 40,858	
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REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
Condensed Consolidated Statements of Income
(Dollars in thousands, except per share data)

(Unaudited)		ee Mont Decembe 100	r 3		 elve Mo Decemb 000	per	s Ended 31, 999
Earnings per share from cont	inu	ing ope	rat	ions:			
Basic earnings per share Diluted earnings per share	\$	0.59	\$	0.41	2.14	•	1.16 1.15
Diluted earnings before realized investment gains (losses)		0.72	\$	0.59	\$ 2.55	\$	2.21
Earnings per share from net	inc	ome:					
Basic earnings per share Diluted earnings per share	\$	0.19	\$ \$	0.33	1.57 1.56		0.89 0.88

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Business Summary

(Unaudited)	At or F Twelve Mon Decemb 2000	nths Ended
Gross life reinsurance in force (in billions) North American business International business	\$ 467.0 78.9	\$ 391.5 55.5
Gross life reinsurance written (in billions) North American business International business	129.5 31.6	
Consolidated cash and invested assets (in millions) Invested asset book yield -	4,631.0	•
trailing three months Investment portfolio mix Cash and short-term investments Fixed maturity securities	7.30% 3.01% 58.15%	6.85%
Mortgage loans Policy loans Funds withheld at interest Other invested assets	2.77% 15.26% 20.26% 0.55%	17.21% 20.80%
Book value per share outstanding Book value per share outstanding, before impact of FAS 115	\$ 17.51 18.36	
Treasury stock	1,759,715	

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES U.S. OPERATIONS (Dollars in thousands)

Twelve Months Ended December 31, 2000 Non-traditional Asset- Financial Total Traditional Intensive Reinsurance U.S. Revenues: Net premiums \$1,036,656 \$ 2,216 \$ -- \$1,038,872 Investment income, net 89,001 of related expenses 139,688 (37) 228,652 Realized investment (1,066)gains/(losses), net (12,206) --(13,272)Other revenue 321 686 16,370 17,377 Total revenues 1,164,459 90,837 16,333 1,271,629 Benefits and expenses: Claims and other 793,494 policy benefits (95) 793,399 Interest credited 47,445 55,006 102,451 Policy acquisition costs and other insurance expenses 150,347 23,446 5,457 179,250

Other operating expenses Total benefits and expenses	25,24 1,016,53		,	29,320 1,104,420
Income before income taxes and minority interest	\$ 147,92	9 \$ 11,67	8 \$ 7,602	\$ 167,209
	Twelv		ded December aditional Financia	
	Traditio	nal Intensi	ve Reinsurar	nce U.S.
Revenues:	IIddICIC	TIGE THECHE	ve nembaran	0.5.
Net premiums	\$ 949,05	4 \$ 1,38	0 \$	\$ 950,434
Investment income, net		, ,		, , .
of related expenses	125,74	5 124,71	3	250,458
Realized investment	•	,		•
gains/(losses), net	(17,04	13) (65,84	4)	(82,887)
Other revenue	(59			25,238
Total revenues	1,057,15		•	•
		•	•	
Benefits and expenses:				
Claims and other				
Policy benefits	740,33	9 1,00	9	741,348
Interest credited	40,24	0 109,64	4	149,884
Policy acquisition cos	sts			
and other insurance				
expenses	145,52	9 2,850	0 9,370	157,749
Other operating				
expenses	23,00	2 623	3 100	23,725
Total benefits and				
expenses	949,11	0 114,12	6 9,470	1,072,706
Income before income taxes and minority interest	\$108,04	9 \$(41,22	2) \$ 3,710	\$ 70,537

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES CANADIAN OPERATIONS (Dollars in thousands)

	Twelve Months Ended December 31, 2000 1999	
Domento at	2000	1999
Revenues:	d176 226	d160 400
Net premiums	\$176,326	
Investment income, net of related expenses	61,950	52,767
Realized investment gains/(losses), net	(1,291)	5,923
Other revenue	318	(38)
Total revenues	237,303	221,134
Benefits and expenses:		
Claims and other policy benefits	171,417	154,194
Interest credited	763	1,799
Policy acquisition costs and other		
insurance expenses	16,563	19,970
Other operating expenses	8,702	7,292
Total benefits and expenses	197,445	183,255
Income before income taxes		
and minority interest	\$ 39,858	\$ 37,879

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES OTHER INTERNATIONAL

(Dollars in thousands)

	Twelve 1	Months Ende	d December	31, 2000 Total
	Latin	Asia	Other	Inter-
	America	Pacific	Markets	national
Revenues:				
Net premiums Investment income,	\$ 64,897	\$ 94,282	\$29,690	\$188,869
net of related expenses	19,782	4,628	2,056	26,466
Realized investment gains	(0.000)	(101)	265	(0.005)
/(losses), net Other revenue	(9,099) 364		365 3,177	(8,925) 5,807
Total revenues	75,944	•	35,288	212,217
Total Tevenues	73,544	100,000	33,200	212,211
Benefits and expenses: Claims and other policy				
benefits	62,205	56,377	20,151	138,733
Interest credited	1,568			1,568
Policy acquisition costs a	ınd			
other insurance expenses	7,772	· ·	7,473	47,729
Other operating expenses	10,647	9,939	9,542	30,128
Interest expense		980	502	1,482
Total benefits and	00 100	00 700	27 660	210 (40
expenses	82,192	99,780	37,668	219,640
Income before income tax and minority interest		\$ 1,205	\$(2,380)	\$ (7,423)
	Twelve 1	Months Ende	d December	31, 1999 Total
	Twelve l		d December Other	Total
		Asia		Total Inter-
Revenues:	Latin	Asia	Other	Total Inter-
Revenues: Net premiums	Latin America	Asia	Other Markets	Total Inter-
Net premiums Investment income,	Latin America \$104,167	Asia Pacific \$ 73,887	Other Markets \$24,668	Total Inter- national \$202,722
Net premiums	Latin America \$104,167 23,753	Asia Pacific	Other Markets	Total Inter- national
Net premiums Investment income, net of related expenses	Latin America \$104,167 23,753	Asia Pacific \$ 73,887	Other Markets \$24,668	Total Inter- national \$202,722
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue	Latin America \$104,167 23,753 95 (224)	Asia Pacific \$ 73,887 2,182 (3) 1,263	Other Markets \$24,668 775 101 105	Total Inter- national \$202,722 26,710 193 1,144
Net premiums Investment income, net of related expenses Realized investment gains/ (losses), net	Latin America \$104,167 23,753	Asia Pacific \$ 73,887 2,182	Other Markets \$24,668 775	Total Inter- national \$202,722 26,710
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue	Latin America \$104,167 23,753 95 (224)	Asia Pacific \$ 73,887 2,182 (3) 1,263	Other Markets \$24,668 775 101 105	Total Inter- national \$202,722 26,710 193 1,144
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses:	Latin America \$104,167 23,753 95 (224)	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329	Other Markets \$24,668 775 101 105	Total Inter- national \$202,722 26,710 193 1,144
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy	Latin America \$104,167 23,753 95 (224) 127,791	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329	Other Markets \$24,668 775 101 105 25,649	Total International \$202,722 26,710 193 1,144 230,769
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy benefits	Latin America \$104,167 23,753 95 (224) 127,791 111,479 1,435	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329	Other Markets \$24,668 775 101 105 25,649	Total International \$202,722 26,710 193 1,144 230,769
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Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs a other insurance expenses Other operating expenses	Latin America \$104,167 23,753 95 (224) 127,791 111,479 1,435	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329 46,785 29,860 6,983	Other Markets \$24,668 775 101 105 25,649 13,305 8,388 7,810	Total Inter- national \$202,722 26,710 193 1,144 230,769 171,569 1,435 40,588 24,002
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs a other insurance expenses Other operating expenses Interest expense	Latin America \$104,167 23,753 95 (224) 127,791 111,479 1,435 and 2,340	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329 46,785 29,860	Other Markets \$24,668 775 101 105 25,649 13,305 8,388	Total International \$202,722 26,710 193 1,144 230,769 171,569 1,435 40,588
Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs a other insurance expenses Other operating expenses Interest expense Total benefits and	Latin America \$104,167 23,753 95 (224) 127,791 111,479 1,435 and 2,340 9,209	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329 46,785 29,860 6,983 491	Other Markets \$24,668 775 101 105 25,649 13,305 8,388 7,810	Total Inter- national \$202,722 26,710 193 1,144 230,769 171,569 1,435 40,588 24,002 491
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Net premiums Investment income, net of related expenses Realized investment gains, (losses), net Other revenue Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs a other insurance expenses Other operating expenses Interest expense Total benefits and	Latin America \$104,167 23,753 95 (224) 127,791 111,479 1,435 and 2,340 9,209 124,463	Asia Pacific \$ 73,887 2,182 (3) 1,263 77,329 46,785 29,860 6,983 491	Other Markets \$24,668 775 101 105 25,649 13,305 8,388 7,810	Total Inter- national \$202,722 26,710 193 1,144 230,769 171,569 1,435 40,588 24,002 491

SOURCE: Reinsurance Group of America, Incorporated

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